


DEPARTMENT OF HEALTH AND HUMAN SERVICES
OFFICE OF DIRECTOR

ACTION REFERRAL

TO <i>Hess</i>	DATE <i>7-17-12</i>
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DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER <i>000023</i>	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR <i>Mr. Keck, Single, Host</i> 	<input type="checkbox"/> Prepare reply for appropriate signature DATE DUE _____
	<input type="checkbox"/> FOIA DATE DUE _____
	<input checked="" type="checkbox"/> Necessary Action

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			
2.			
3.			
4.			

**RECEIVED**

JUL 16 2012

Department of Health & Human Services
OFFICE OF THE DIRECTOR*State of South Carolina*
*Department of Mental Health***MENTAL HEALTH COMMISSION:**Alison Y. Evans, PsyD, Chair
Joan Moore, Vice Chair
Jane B. Jones
Everard Rutledge, PhD
J. Buxton Terry2414 Bull Street • P.O. Box 485
Columbia, SC 29202
Information: (803) 898-8581

July 12, 2012

John H. Magill
State Director of Mental HealthMr. Roddey Gettys, III, CEO
Baptist Easley Hospital
P.O. Box 2129
Easley, SC 29641-2129

Dear Mr. Gettys:

I have some welcome news!

You recently received a letter describing the "Shared Savings Plan" that would be incorporated into your contract for the DMH Telepsychiatry Consultation Program upon the next renewal. The Plan provided for a fee structure for participating hospitals.

The Department's FY13 State Appropriation has now been finalized, which includes for the first time some recurring state funds for the Program. The Duke Endowment awarded the Program an additional year of funding at the requested amount. These funds are in addition to funds previously pledged to the Program for FY13 from one of the Program's original partners, the South Carolina Department of Health and Human Services.

With this additional funding secured, DMH and its partners have decided to reduce the Access Fee for participating hospitals by \$7,500 for this first year of the Plan.

The revised Shared Savings Plan still has two basic options for participating hospitals, but reflects the \$7,500 reduction.

- 1- **Retainer Option:** Participating hospital will pay an access fee of \$28,500 per year, billed in equal quarterly installments. No additional fee will be charged per consultation. All SCDMH Telepsychiatry consultations obtained throughout the year are included in this fee, regardless of number.
- 2- **Bundled Option:** Participating hospital will pay an access fee of \$9,000 per year, billed in equal quarterly installments. Hospitals choosing the bundled option will receive up to 150 SCDMH Telepsychiatry consultations during the year for this fee. Should a participating hospital choosing the Bundled Option exceed 150 consultations, a fee of \$115 will be charged for each SCDMH Telepsychiatry consultation beyond the 150.

DMH will be sending you a revised contract reflecting the reduced Access Fee for the first year of the Plan. If your hospital has already signed and remitted the contract sent to you earlier, DMH will return the contract to you marked "CANCELLED." If your hospital has already made a payment based on the original fee structure, DMH representatives will be in contact to discuss whether you would like the

MISSION STATEMENT

To support the recovery of people with mental illnesses.



overpayment to be refunded or credited towards future installments. DMH representatives are available to answer any questions you may have regarding the contract.

Sincerely,

A handwritten signature in black ink, appearing to read "John H. Magill", is written over the typed name and title.

John H. Magill
State Director

JHM/cm

cc: Mr. Anthony Keck, Director-SC Department of Health & Human Services
Mr. Thornton Kirby, President & CEO-SC Hospital Association
Mr. Linwood B. Hollowell, III, Associate Director-The Duke Endowment

7/12/12

The attached letter was sent to the following, hard copy and email:

Baptist Easley Hospital – Roddey Gettys, III, CEO/Dr. David Carver-Medical Director
Barnwell County Hospital-Mary Valliant, CEO/Dr. Vertson Service, ED Med. Dir.
Carolinas Hospital System – Darcy Craven, Interim CEO/Costa Cockfield, CNO
Carolinas Hospital System Marion – David Cope, CEO/Joyce Estes, Nurse Manager
Chester Regional Medical Center – Page Vaughan, CEO/Rae Woods, CNO
Clarendon Health System – Edward Frye, CEO/Dr. Jim Woodham, ED Med. Dir.
Conway Medical Center – Philip Clayton, CEO/Dr. Preston Strosnider, Med.Affairs Dir.
Fairfield Memorial Hospital – Michael L. Williams, Administrator & CEO/Dr. Larry Cantey
Georgetown Memorial Hosp. – Bruce Bailey, CEO/Suzanne Doscher, Admin. of Operations
Grand Strand Regional Med. Ctr. – Doug White, CEO/John Molnar, MD, ED Med. Dir.
Hampton Regional Medical Center-Dave Hamill, President/Kathy Jarrell, RN, CNO
Laurens County Health Care System – Richard D’Alberto, CEO/David Fuller, ED Director
McLeod Loris – Edward Tinsley, President/Dr. Stephen Harvey, ED Med. Dir.
McLeod Medical Center-Dillon – Deborah Locklair, Admin./Teresa Sapp, ED Administrator
McLeod Seacoast – Edward Tinsley, President/Arnold Green, COO
Oconee Medical Center-Jeanne Ward, CEO/Dr. Pat Johannes, ED Director
Roper Hospital – Berkeley – Matthew Severance, CEO/Jamie Miller RN, ED Charge Nurse
Roper St. Francis Mt. Pleasant – John Sullivan, CEO/Wanda Brockmeyer, DoN
Springs Memorial – Janice Dabney, Interim CEO
Summerville Med. Center – Louis F. Caputo, CEO/Dr. Karen Kriza, ED Med. Dir.
tRMC of Orangeburg & Calhoun Counties – Thomas Dandridge, President/Daniel Avosso, ED Med. Dir
Tuomey Regional – Jay Cox, President/Michelle Logan-Owens, VP of Administration
Waccamaw Community Hosp. – Gayle Resetar, Vice President & COO/Ferrell Green, Administrator
Wallace Thomson Hosp. – Tim Merritt, CEO/Michael Zeno, ED Med.Dir.
Williamsburg Regional – Sharon Poston, Interim CEO/Dennis Eith, CFO
Spartanburg Regional – Bruce Holstein, President/Rob Flandry, MD, VP & CMO
Upstate Carolina Med. Ctr. – Kim Taylor, COO/Troy Mitchell, Medical Director
Abbeville Area Med. Ctr. – Rich Osmus, CEO/Mary Margaret Jackson, Chief Quality Risk Officer
Carolina Pines Regional Med. Ctr. – Timothy Browne, CEO/Anthony Seminaro, CFO



South Carolina
Department of Mental Health
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OFFICE OF THE DIRECTOR

Mr. Anthony Keck, Director
SC Dept. of Health and Human Services
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