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To: Marcia Adamsmarcia.adams@scdmv.net
CC: Amy Duffyaduffy@scprt.com
Date: 4/3/2007 2:42:23 PM
Subject: GEAR / CIO

Marcia,

First, I am sorry that I was unable to attend the GEAR meeting last week as I was out of town speaking at a conference. It is my understanding talking to Kevin Benson who was in attendance as my proctor that it was a very productive meeting.

Background - PRT was the first agency to lease PCs under the state leasing contract (1998) and just entered into two new 30 month leases. I feel that I have been one of the biggest proponent for the leasing of PCs in state government. At least 7 agencies now lease PCs based upon information that I have provided to them showing the business case for and cost advantages of leasing.

As you move forward with your study of the CIO's office I would like to bring to your attention some information that was relayed to me confidentially yesterday concerning the leasing of PCs.

I was informed yesterday that the CIO's office has entered into talks with at least one of the major PC vendors (Dell) and the state leasing contract holder (Ontario Investments, Inc.) that will require all agencies wishing to lease PC do so through the CIO's office. I am concerned about this for several reasons including but not limited to: The ability to select the correct PC configuration that meets PRTs (any agencies) needs. I have been told that the CIO will determine and set PC configurations, increased cost to the agencies through administration cost that the CIO will add for the administration of this program, lack of accountability and technology knowledge and skill within the CIO, and the addition of complexity (one more layer) to an existing program. This is one more blatant example of the CIO's office moving forward on a project without input from agency IT directors, and moving forward on a project without truly identifying a need (state contracts are in place currently to be used by agencies to handle leasing). I am also concerned that the CIO is moving forward with new projects / initiatives while the GREA study is being conducted, and would prefer to see them not expand upon what they do and or offer agencies until completion of this study.

I would like to discuss this issue in detail with you if you are so inclined. Please advise.

David

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