

From: Soura, Christian  
To: Erica Brown [Erica.Brown@scdhhs.gov](mailto:Erica.Brown@scdhhs.gov)  
CC: Jay Smith [jay.smith@scdhhs.gov](mailto:jay.smith@scdhhs.gov)  
Date: 7/28/2013 11:37:57 PM  
Subject: RE: Meeting with Social Finance

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Thanks for your note - I'll be there on the 8th.

I was out of the office this past week and am now playing phone/email catch-up. I'll take a look at the draft RFP and will follow-up afterwards re: timeline and next steps. Thanks again.

CLS

Christian L. Soura  
Deputy Chief of Staff

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[ChristianSoura@gov.sc.gov](mailto:ChristianSoura@gov.sc.gov)

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From: Erica Brown [[Erica.Brown@scdhhs.gov](mailto:Erica.Brown@scdhhs.gov)]  
Sent: Friday, July 26, 2013 10:31 AM  
To: Soura, Christian  
Cc: Jay Smith  
Subject: Meeting with Social Finance

Hi Christian!

I'm coordinating with Tony's office to schedule this meeting with Social Finance. Please let me know if you're available on Thursday, August 8<sup>th</sup> at 10:00.

Additionally, Jay and I have been working on a draft RFP for Advisory Services and I'll be sending that along soon for your review. Please let me know if you'd like to schedule a call or meeting for updates on the SIB project so far, particularly regarding any legislative timeline or activity that we should keep in mind.

Thank You!

-Erica

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From: Anthony Keck  
Sent: Friday, July 26, 2013 12:11 AM  
To: <[tpalandjian@socialfinanceus.org](mailto:tpalandjian@socialfinanceus.org)>  
Cc: [ChristianSoura@gov.sc.gov](mailto:ChristianSoura@gov.sc.gov); John Supra; Nirav Shah; Jan Polatty; Erica Brown  
Subject: Re: Great to meet you

Tracy,

Thanks for the note. I'll ask my assistant to get everyone together.

Tony

On Jul 22, 2013, at 9:50 PM, <[tpalandjian@socialfinanceus.org](mailto:tpalandjian@socialfinanceus.org)>  
wrote:

Dear Tony, John, and Christian,

Hope you're well. I wanted to briefly follow-up on my note below (John and Christian, apologies for not including you on the original email) and see if we can schedule a time to discuss our early learnings from vetting a Nurse Family Partnership Social Impact Bond as well as the State's goals and objectives for this financing. I hope we have the opportunity to connect.

Best,  
Tracy

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**From:** Tracy Palandjian <[tpalandjian@socialfinanceus.org](mailto:tpalandjian@socialfinanceus.org)>

**Date:** Thu, 11 Jul 2013 11:13:41 -0400

**To:** <[keck@scdhhs.gov](mailto:keck@scdhhs.gov)>

**Cc:** Nirav Shah<[nshah@socialfinanceus.org](mailto:nshah@socialfinanceus.org)>; Stephanie Shieh<[sshieh@socialfinanceus.org](mailto:sshieh@socialfinanceus.org)>

**Subject:** Great to meet you

Dear Tony,

It was a pleasure meeting you, albeit too briefly, at the White House Pay for Success event. We are encouraged by the momentum for Social Impact Bonds and the excitement among states, such as South Carolina, to lead the charge.

I would love the opportunity to connect further and share more detail about our organization, our work with Joe Waters and Megan Golden, and our work to date with the National Service Organization (NSO) team on vetting a potential NFP SIB. Most importantly, we would love to better understand the State's goals and objectives for SIB financing.

Steph (cc'd) can help schedule a time on our end. Hope to speak soon.

Best,  
Tracy

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