

**RESOURCE
GUIDE
for
EXISTING
INDUSTRY**

Existing Business Services

**South Carolina Department of Commerce
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1998 RESOURCE GUIDE FOR EXISTING INDUSTRY

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AMERICAN QUALITY ASSESSORS (AQA)

American Quality Assessors (AQA) is an accredited management system registrar created solely to certify conformance of management systems to ISO 9000, QS-9000 and ISO 14000. AQA is committed to providing responsive, affordable registration services to companies located in the United States and AQA is a not-for-profit economic development organization. Although AQA registers companies of all sizes, it offers small businesses registration services through its Small Business Registration Program. AQA endeavors to use local, certified auditors having appropriate industrial expertise.

Contact: Jack R. Finney, Jr., Executive Director
American Quality Assessors
1107 Bellevue Avenue
Columbia, SC 29201
Toll Free: (800) 281-4384
Phone: (803) 779-8150
Fax: (803) 779-8109

APOGEE, A PROGRAM OF GRADUATE ENGINEERING EDUCATION

APOGEE provides graduate engineering courses throughout the state via full color videotapes and satellite delivery television. Courses are taught by the University of South Carolina, College of Engineering faculty members. This program enables engineers to continue full-time employment while working toward an advanced degree or taking selected courses for career development.

Contact: Phyllis Coleman, Director
APOGEE
Swearingen Engineering Center
University of South Carolina
Columbia, SC 29208
Phone: (803) 777-4192

BUSINESS GATEWAY

Business Gateway is a public/private partnership that delivers electronic commerce services to South Carolina businesses. Through the bid-matching program, businesses receive an increase in the number of business opportunities. Customized bid notifications of potential procurement opportunities are delivered daily to customers through e-mail. Client companies receive bid notifications from federal, state, and local governments, school districts and private companies. This program is a gateway into the world of electronic commerce and the global economy.

Contact: Business Gateway
Post Office Box 1149
1101 Bellevue Avenue
Columbia SC 29202
Phone: (803) 799-8485
Fax: (803) 252-0056
E-Mail: busgateway@infoave.net

BUSINESS INCENTIVES

Business Incentives is a booklet outlining state incentives available to both new and existing manufacturers. *Business Incentives* covers corporate income tax, sales and use tax, property tax, financing options, training assistance and other special incentives.

Contact: Stephen Roddey, Manager, Corporate Visitation
Existing Business Services
SC Department of Commerce
P. O. Box 927
Columbia, SC 29202
Phone: (803) 737-1867
Fax: (803) 737-0572
E-mail: sroddey@commerce.state.sc.us

CENTER FOR ADVANCED MANUFACTURING

The mission of the Center for Advanced Manufacturing is to advance the state of knowledge in manufacturing science and engineering. The Center addresses this mission through research and technology transfer in the areas of

- Design and Rapid Prototyping
- Mechatronics and Robotics, and
- Materials and Production Processes

The Center emphasizes basic and applied research in design, materials, and production process which supports industry of South Carolina and the nation. The Center partners with the South Carolina Manufacturing Extension Program to address small and medium size industry needs, and the Navy Center of Excellence for Composites Manufacturing Technology in support of composites manufacturing. The Center hosts the Laboratory to Advance Industrial Prototyping, a Consortium of industrial companies using advanced technologies in rapid prototyping and manufacturing.

Contact: Dr. Frank W. Paul, Director
100 Fluor Daniel Building
Clemson University
Clemson, SC 29634-0925
Phone: (864) 656-3291
Fax: (864) 656-4435
Email: frank.paul@ces.clemson.edu

CENTER FOR APPLIED TECHNOLOGY (CAT)

The Center for Applied Technology (CAT) provides assistance in the formation and development of technology-based companies, and for companies evolving from university research within the state. The Center for Applied Technology offers a resource for start-up or early stage technology development companies which includes access to capital, business development assistance, access to federal laboratory technologies and proposal assistance with R&D funding sources. On-site conference rooms, telephone answering, clerical support, shared copier, fax machine and mail service are also available.

Contact: Dr. Edward W. Page III
Director of Technology Transfer
Clemson University
PO Box 345701
Clemson, SC 29634-5701
Phone: (864) 656-7701
Fax: (864) 656-7700

CENTER FOR WASTE MINIMIZATION (CWM)

The Center for Waste Minimization (CWM) is a free, non-regulatory waste advisory and assessment service of the South Carolina Department of Health and Environmental Control (DHEC) for new and existing businesses. The CWM provides technical assistance for the minimization of a plant's waste streams through pollution prevention and waste minimization techniques, information and a library of proven waste reduction methods and a network of regional and national information centers on waste minimization.

Contact: Robert E. Burgess, Section Manager
Center for Waste Minimization
SC Department of Health & Environmental Control
2600 Bull Street
Columbia, SC 29201
Phone: (803) 734-4761
Fax: (803) 734-9934

CLEMSON UNIVERSITY

Clemson University offers a variety of services for South Carolina manufacturers, including consulting and research programs in such areas as environmental sciences, manufacturing and information technology. In the area of manufacturing, Clemson's research and consulting capabilities can assist with rapid prototyping, materials and manufacturing processes, robotics, industrial engineering in-house training and continuing education and development of specialized application software. Clemson also operates departments for environmental toxicology, and environmental systems engineering.

Contact: Dr. Y. T. Shah, Chief Research Officer
Clemson University
300 Brackett Hall
Clemson, SC 29634
Phone: (864) 656-7701
Fax: (864) 656-7700

CLEMSON APPAREL RESEARCH CENTER

The Clemson Apparel Research Center demonstrates advanced apparel manufacturing, rapid manufacturing techniques, computer integration of apparel manufacturing equipment, modern manufacturing practices, and state-of-the-art manufacturing equipment. Research activities include color technology. Topical short courses for apparel manufacturers are also provided.

Contact: Dr. Chris Jarvis, Director
Clemson Apparel Research Center
500 Lebanon Road
Pendleton, SC 29670-1957
Phone: (864) 646-8454
Fax: (864) 646-8230
E-Mail: CWJRV@Clemson.edu

CONCURRENT TECHNOLOGIES CORPORATION, CTC

Concurrent Technologies Corporation (CTC) is committed to assisting industry and government achieve world-class competitiveness. Through a unique concurrent engineering framework, CTC provides comprehensive solutions that improve our clients' product quality, productivity, and cost effectiveness.

CTC operates four National Centers for Excellence for the U.S. Department of Defense, including:

- National Center for Excellence in Metalworking Technology
- National Applied Software Engineering Center
- National Defense Center for Environmental Excellence
- National Electronic Commerce Resource Center.

It is through the operation of the National Centers for Excellence that CTC has developed the broad range of capabilities and expertise in the Electronic Commerce & Software Engineering, Environmental, Health & Occupational Safety, Manufacturing, and Management Systems fields.

Contact: Larry S. Michalec, Jr.
Manager, Columbia Operations
Concurrent Technologies Corporation
1105 Belleview Avenue
Columbia, S. C. 29201
Phone: (803) 252-8806
Fax: (803) 252-0056

CONTINUING EDUCATION PROGRAMS, STATE BOARD FOR TECHNICAL AND COMPREHENSIVE EDUCATION (STATE TECH)

Continuing Education Programs are conducted by the sixteen colleges in the State Board for Technical & Comprehensive Education System. This post-employment training is occupational by design and may be general or customized. The programs provide training for low to high skill occupations.

The types of training programs include seminars, workshops, short courses and long term apprenticeships. The programs may be conducted on a technical college campus or in a plant. The purpose of this program is to deliver to local businesses and industries the type of training needed to keep them competitive and growing. The Continuing Education Program carries a minimal cost.

Contact: Edward L. Shultz, Occupational Advancement Training Coordinator
SC State Board for Technical & Comprehensive Education
111 Executive Center Drive
Columbia, SC 29210-8424
Phone: (803) 737-7776
Fax: (803) 737-9335

COUNCILS OF GOVERNMENTS, SOUTH CAROLINA REGIONAL

Councils of Governments (COGs) are an important line in the coordination of activities between federal, state and local governments and between individual local governments themselves. Each of the ten COGs provides technical assistance to individual units of local governments and to the public at large. Short and long range planning, grantsmanship, financial packaging and a variety of professional services are offered by many of South Carolina's COGs.

Individual COGs have developed the following specialized programs and services to address specific regional needs: revolving loan funds and support staff, in-house engineering services and special planners in areas of transportation and computer technology, geographic information system technology and solid waste task forces and technical assistance programs.

Appalachian Council of Governments

Bob Strother, Executive Director
PO Drawer 6668, 50 Grand Avenue
Greenville, SC 29606
Phone: (864) 242-9733
Fax: (864) 242-6957

Lower Savannah Council of Governments

Eric P. Thompson, Executive Director
PO Box 850, 2748 Wagener Road
Aiken, SC 29803
Phone: (803) 649-7981
Fax: (803) 649-2248

Berkeley-Charleston-Dorchester Council of Governments

Ron Mitchum, Executive Director
5290 Rivers Avenue, Suite 400
North Charleston, SC 29418-6357
Phone: (843) 529-0400
Fax: (843) 529-0305

Pee Dee Regional Council of Governments

Johnny Brown, Executive Director
PO Box 5719, US Darlington Highway
Florence, SC 29502
Phone: (843) 669-3138
Fax: (843) 669-0511

Catawba Regional Planning Council

Harold S. Shapiro, Executive Director
PO Box 450, 100 Dave Lyle Boulevard
Rock Hill, SC 29731
Phone: (803) 327-9041
Fax: (803) 327-1912

Santee-Lynches Regional Council of Governments

James T. Darby, Jr., Executive Director
PO Box 1837, 115 North Harvin City, Council Offices
Sumter, SC 29151
Phone: (803) 775-7381
Fax: (803) 773-9903

Central Midlands Regional Planning Council

Don Hinson, Executive Director
236 Stoneridge Drive
Columbia, SC 29210
Phone: (803) 771-0887
Fax: (803) 771-2428

Upper Savannah Council of Governments

Patricia C. Edmonds, Executive Director
PO Box 1366, Professional Building
Greenwood, SC 29648
Phone: (864) 941-8050
Fax: (864) 941-8090

Lowcountry Council of Governments

Chris Bickley, Executive Director
PO Box 98, I-95 at Highway 17
Yemassee, SC 29945
Phone: (843) 726-5536
Fax: (843) 726-5165

Waccamaw Regional Planning and Development Council

C. Kenneth Thompson, Executive Director
1230 Highmarket Street
Georgetown, SC 29440
Phone: (843) 546-8502
Fax: (843) 527-2302

DEPARTMENT OF HEALTH & ENVIRONMENTAL CONTROL

Willie J. Morgan is the permitting liaison for this state agency. He is responsible for coordinating the permits that industry and businesses need from any, or all, of SCDHEC's program areas. He serves as the primary contact and advocate for the regulated community.

Contact: Willie J. Morgan, Permitting Liaison
DHEC Environmental Quality Control Administration
2600 Bull Street
Columbia, SC 29201
Phone: (803) 734-5360
Fax: (803) 734-9196

DRUG TESTING

The Division of Analytical Chemistry, Bureau of Labs, SC Department of Health and Environmental Control (DHEC) operates a drug of abuse screening service at competitive rates using the latest in laboratory technologies. The Bureau of Labs provides rapid turnaround time on tests, freezer storage, on-site training in specimen collection, random testing lists free on a monthly basis, chain of custody procedure for legal defense, and drug identification. We are certified by the College of American Pathologies. Any South Carolina company is eligible to use these services.

Contact: Dr. Thomas M. Hickey, Ph.D.
Director, Division of Analytical Chemistry
DHEC Bureau of Laboratories
P O Box 2202
Columbia, SC 29202
Phone: (803) 935-7003
Fax: (803) 935-7357

ENTERPRISE DEVELOPMENT, INC. OF SOUTH CAROLINA

EDI is a private, non-profit corporation engaged in strategic economic development initiatives for South Carolina. EDI has several programs that can assist companies in the state and on-going investment banking services to new potential high-growth entrepreneurial companies. EDI has also initiated centers for manufacturing excellence (supporting total quality management techniques), and applied technology (fostering the formation and growth of technology-based companies).

Contact: Grace G. Young, President
Enterprise Development, Inc. of SC
P. O. Box 1149
Columbia, SC 29202
Phone: (803) 252-8806
Fax: (803) 252-0056

ENTERPRISE ZONE PROGRAM

The Job Development Credit (JDC) allows new and/or expanding companies to reimburse themselves for capital expenditures associated with new jobs and investment. The source of funds is payroll withholdings, and the potential value of the JDC depends on the number of new full-time jobs created, rate of pay and the county in which the company is located.

A Retraining Credit allows existing South Carolina companies to receive up to \$500 per year/per employee, not to exceed \$2,000 over five years, for the purpose of retraining *production* employees. The company must match, on a dollar for dollar basis, the total employees withholding share used for the training. Additionally, the training must be approved by and coordinated through the local technical college.

Contact Ms. Robin J. Thomas, Grants Coordinator
Coordinating Council for Economic Development
SC Department of Commerce
P. O. Box 927
Columbia, SC 29202
Phone: (803) 737-1998
Fax (803) 737-0571

ENVIRONMENTAL TRAINING CENTER

The SC Environmental Training Center offers credit and non-credit programs for individuals working in the fields of water, wastewater, hazardous materials/waste and safety. Training can be obtained either at the Center on the campus of Sumter Area Technical College or at a given plant location.

An Environmental Engineering Technology degree and certificate programs are also available. Training and assistance can be provided to business, industry and municipalities in the following environmental specialties: hazardous materials/hazardous waste, health and safety, instructional technology, management and supervision, and utility operations/maintenance.

Contact: Nancy Bishop, Director
Environmental Resource Center
Central Carolina Technical College
506 N. Guignard Drive
Sumter, SC 29150-2499
Phone: (803) 778-6656
Fax: (803) 778-7879

EPA - UNDERSTANDING THE HAZARDOUS WASTE RULES - A HANDBOOK FOR SMALL BUSINESSES - 1996 UPDATE

Generators of hazardous waste can play a big part in protecting the state's health and environment, and have responsibilities under the law. The intent of this manual is to provide a condensed reference for small businesses, industries and others who may not be familiar with hazardous waste regulations.

Contact: C. Carroll Burley, EMH II
DHEC Bureau of Land and Waste Management
2600 Bull Street
Columbia, SC 29201
Phone: (803) 896-4141
Fax: (803) 896-4002

EXPORT CONSORTIUM, SOUTH CAROLINA

The South Carolina Export Consortium helps companies throughout South Carolina become export ready and develop new international markets for their products, services, technology and intellectual property. It is a non-profit organization that brings together 60 entities from across the state involved in international trade and economic development. It is a public-private partnership that can develop business plans and market studies using its relationship with the University of South Carolina College of Business Administration, which provides teams of graduate assistants for research and problem solving. Through its affiliation with the South Carolina Chamber of Commerce, it has established a network of local chambers of commerce that act as a delivery system for education on international trade and an entry point for business prospects. The consortium also works closely with the existing industry division of the South Carolina Department of Commerce.

Contact: Fred Monk, President
South Carolina Export Consortium
P. O. Box 12186
Columbia, SC 29211
Phone: (803) 799-4601
Fax: (803) 779-6043
E-mail: fmonk@sccc.org

EXPORT TRADE MARKETING ASSISTANCE

The South Carolina Department of Commerce's International Trade Development Program is designed to foster trade opportunities between South Carolina exporters and worldwide importers.

Hands-on Trade Services. Answers to export-related inquiries and referrals to other export assistance providers. Regularly co-host trade-related conferences and seminars.

Promotional Services. Intensive promotion of South Carolina companies through trade shows and trade missions overseas and hosting of visiting international trade missions sourcing South Carolina products.

Trade Lead Matching. Matching of South Carolina companies with incoming trade leads. Matching is based on the Trade Program's database of South Carolina companies which are actively exporting.

South Carolina Exporters Directory. Listing of South Carolina companies (by SIC) which are actively exporting. Directory includes name, address, principal contact and products produced. Available at no charge.

Contact: Clarke Thompson, Director, International Trade Development
South Carolina Department of Commerce
P.O. Box 927
Columbia, SC 29202
Phone: (803) 737-0438
Fax: (803) 737-0572
E-mail: cthompson@commerce.state.sc.us

FAMILY BUSINESS FORUM

The purpose of this forum is to provide opportunities for family-owned businesses to gain knowledge and perspective concerning the challenges confronting them. Shared expertise comes from USC resources, invited experts, forum sponsors (Arthur Anderson & Co., NationsBank, USC College of Business Administration, Mass. Mutual Life Insurance Co. and McNair & Sanford, P. A.) and the members themselves.

Contact: Dr. Hoyt N. Wheeler
College of Business Administration
University of South Carolina
Columbia, SC 29208
Phone: (803) 777-5969

Fax: (803) 777-6876

FAMILY INDEPENDENCE ACT

The Family Independence Act, H.3613 Welfare Reform, (FIA) changes the emphasis of the Division of Social Services from welfare to employment. The Act expands employment and training programs available through DSS, as well as places various new requirements on welfare recipients. The FIA can help South Carolina companies by providing information on and access to potential employees; apprenticeship/training programs through Work Experience; wage subsidies based on the complexity of the job; and state and federal tax credits for hiring FIA participants. For additional information contact the South Carolina Department of Social Services, Office of Family Independence.

Contact: Jim Love
Business and Industry Relations Division
Office of Family Independence
SC Department of Social Services
P.O. Box 1520
Columbia, SC 29202-1520
Phone: (803) 737-5785
Fax (803) 734-4135

FIRE ACADEMY

This academy provides training to upgrade the state's fire service personnel, both paid and volunteer, and industrial. The new expanded facility with state-of-the-art props, will allow for training in a multipurpose environment covering many disciplines in fire, fire-related and emergency services.

Contact: Melissa Kneece, Marketing Coordinator
South Carolina Fire Academy
141 Monticello Trail
Columbia, SC 29203
Phone: (803) 896-9850
Fax: (803) 896-9856

FOREIGN-TRADE ZONE Nos. 21, 38, 127

Foreign-Trade Zones (FTZs) are essentially areas on U. S. soil or near a Customs port of entry, where foreign and domestic merchandise is considered to be in international commerce, and operated under public utility principles. Foreign or domestic merchandise may enter the zone site without a formal Customs entry or the payment of Customs duties or government excise taxes.

Some 2,800 U. S. companies, which employ 316,000 people, 70 percent of which are small businesses, are using FTZs to improve cash flow through deferral of duty, for duty avoidance on exported merchandise, and to reduce or eliminate import duties by assembling or manufacturing in a zone. Other potential benefits of FTZs include faster drawback of duties, the ability to borrow against goods stored in the zone, lower insurance costs, and holding merchandise until quota windows open. Companies who locate in general-purpose FTZs or subzones may sample or inspect, store, re-label, repair, display, assemble, manufacture, process, destroy or perform other value-adding services to goods while reducing duty expenditures.

Contact: Mike McGinnis, Business Development
Project Coordinator
S. C. State Ports Authority
P. O. Box 22287
Charleston, SC 29413
Phone: (803) 577-8144
Fax: (803) 577-8191

Mike Flack, Executive Director
Columbia Metropolitan Airport
Grantee/Operator FTZ #127
P. O. Box 280037
West Columbia, SC 29228-0037
Phone: (803) 822-5010

FOREST AND WOOD PRODUCTS ASSISTANCE, SC FORESTRY COMMISSION

The Forestry Commission's Economic Development Program is designed to maximize the contributions that the forest resources make to the state. Assistance is provided to facilitate development of value-added forest products manufacturing, expansion of existing industry, and creation of viable new forest related business. Another goal is to improve the economic impact of the forest resources through promotion of efficient harvesting, processing and recycling. Technical and financial assistance is available to rural communities to help them expand their capacity for improvement and utilize the forest resource base to their best advantage. Technical assistance is available to economic development professionals, rural community leaders, and primary and secondary forest product manufacturers.

Contact: Dean Carson, Economic Development Forester
South Carolina Forestry Commission
P. O. Box 21707
Columbia, SC 29221
Phone: (803) 896-8822

GOVERNOR'S POLLUTION PREVENTION AWARD

The purpose of this program is to honor and recognize small, medium and large businesses and industrial facilities in South Carolina that have exhibited outstanding commitment to protecting South Carolina's environment through innovative pollution control efforts.

Contact: Betty Branham , HWMRF Program Coordinator
Hazardous Waste Management Research Fund
Institute of Public Affairs
University of South Carolina
Columbia, SC 29208
Phone: (803) 777-9109
Fax: (803) 777-4575

IMMIGRATION AND NATURALIZATION, UNITED STATES, EMPLOYMENT ELIGIBILITY CONFIRMATION PILOT PROGRAM

The Commissioners of the Immigration and Naturalization Service (INS) and the Social Security Administration (SSA) began a four (4) year *Citizen Attestation Pilot Program* in late 1997. During the pilot, the INS will verify employment authorization electronically for all newly-hired alien employees for businesses participating in the program. Employers in all states (including the District of Columbia, Puerto Rico, Guam, and the Virgin Islands) are eligible to the pilot program. There is no charge to businesses that apply to participate in the program. Businesses requesting participation will need a personal computer with a modem to make inquiries. A brochure which describes the program and Election Form (OMB No 115-0217) to apply for the program is available at the SC Department of Commerce, Division of International Trade and Existing Business.

Contact: SAVE Program-Citizen Attestation Pilot
US Immigration and Naturalization Service
425 I Street, NW, ULLICO Bldg. 4th Floor
Washington, DC 20536
Phone: (202) 514-2317
Toll Free (888) 464-4218
Fax: (202) 514-9981

INDEPENDENT LEARNING, UNIVERSITY OF SOUTH CAROLINA

Independent learning is part of the University of South Carolina undergraduate program. It allows students with time and distance constraints to take college level courses for credit via telecommunications instruction or through self-study and text books. As far as possible, the content of the independent courses is the same as the campus based course. Courses covered range from Business Administration to Mathematics to Physics.

Contact: Amy Estingoy, Student Services Coordinator
Distance Education
The University of South Carolina
915 Gregg Street
Columbia, SC 29208
Phone: (803) 777-7210
Fax: (803) 777-6264

INDUSTRIAL DIRECTORY, SOUTH CAROLINA

The *South Carolina Industrial Directory*, published annually, lists manufacturing firms in South Carolina, as well as economic development and international trade information. The Industrial Directory provides company name, address, telephone number, principal contact, number of employees and product information. It is organized into sections, by county and by product SIC (Standard Industrial Classification) code. Copies may be ordered at \$65.00 each.

Contact: Yvonne Martin, Directory Sales
South Carolina Industrial Directory
SC Department of Commerce
P. O. Box 927
Columbia, South Carolina 29202
Phone: (803) 737-0415
Fax: (803) 737-0418

INTERNATIONAL PERSPECTIVE

South Carolina's *International Perspective* is an annual publication of Global Trade which includes a South Carolina Export Directory. The directory includes name, address, principal contact and products produced. The publication also includes useful articles on international trade and finance.

Contact: S. Clarke Thompson, Manager, Trade Development
SC Department of Commerce
P. O. Box 927
Columbia, SC 29202
Phone: (803) 737-0438
Fax: (803) 737-0572

(JOB DEVELOPMENT CREDIT - Reference ENTERPRISE ZONE PROGRAM)

JOBS ECONOMIC DEVELOPMENT AUTHORITY, SC (JEDA) / CAROLINA CAPITAL INVESTMENT CORP. (CCIC)

JEDA'S and CCIC's purpose is to develop the economic welfare of South Carolina through loans, investments and the financial promotion of export of goods and services produced within the state. Such efforts are aimed at providing maximum opportunities for the creation and retention of jobs by the small and middle market business sector. The various loan and investment programs are as follows: direct loans, tax exempt and taxable Industrial Development Bonds (IDB's), the Export Working Capital Program and other financing instruments.

Contact: Charlton L. Whipple, Senior Loan Officer
Carolina Capital Investment Corp.
1201 Main Street
Suite 1750
Columbia, SC 29201
Phone: (803) 737-0079
Fax: (803) 737-0016

JOBS TAX CREDIT FACT SHEET

This Fact Sheet provides information on the Jobs Tax Credit, a tax incentive available under certain conditions to new and expanding companies where new employees are being added. The credit is allowed for companies engaged in manufacturing, processing, warehousing, wholesaling, research and development and service related industries. The tax incentive is a dollar amount per new employee that is applied against corporate state income tax.

Companies should file Form SC 616 (Application for Certification of Eligibility for SC New Jobs Credit) before the end of the calendar year in which the expansion is planned or announced.

Contact: C. C. Burgess, Research Analyst
Office Services Division
SC Department of Revenue
P. O. Box 125
Columbia, SC 29214
Phone: (803) 898-5856
Fax: (803) 737-4898

JOINT VENTURE LISTING

The *Joint Venture Listing* is a directory of companies which have expressed interest in entering into a joint venture agreement with other companies. The list provides information concerning whether a company desires to manufacture, distribute or market a product or all three. It is organized by product produced, standard industrial classification code (SIC), and then by company name. The Joint Venture Listing is updated annually by the Existing Business Services Division.

Contact: Stephen Roddey, Corporate Visitation Manager
SC Department of Commerce
PO Box 927
Columbia, SC 29202
Phone: (803) 737-1867
Fax: (803) 737-0572
E-mail: sroddey@commerce.state.sc.us

MANUFACTURING OPPORTUNITIES, SOUTH CAROLINA

Manufacturing Opportunities, South Carolina, is a publication highlighting South Carolina's pro-business climate. The contents cover several major topics: Labor Force and Demographics; Business Climate (e.g. corporate investment, taxes, credits and exemptions); Education, Training and Research; Sites, Buildings and Construction; Infrastructure and Quality of Life. This synopsis is published periodically as updates are needed. (no charge for first publication)

Contact: Vicki Wooten, Research
SC Department of Commerce
P. O. Box 927
Columbia, SC 29202
Phone: (803) 737-0442
Fax: (803) 737-1652
E-mail: vwooten@commerce.state.sc.us

MINORITY BUSINESS DIRECTORY

The South Carolina *Minority Business Directory* is a reference of certified minority firms as listed by the SC Governor's Office of Small and Minority Business Assistance. This listing includes pertinent business information such as company name, address, telephone, management contact, type of business, a certificate number and a federal ID/SSN number. The companies are arranged in product and service categories. The Directory also explains how to begin the certification process, and includes other small/minority business assistance information.

Contact: Cleveland Thomas, Director
Governor's Office of Small & Minority Business Assistance
1205 Pendleton Street, Suite 418
Edgar A. Brown Building
Columbia, SC 29201
Phone: (803) 734-0657
Fax: (803) 734-0548

NASA

The Marshall Space Flight Center (MSFC) has dedicated resources to finding technology solutions for South Carolina companies through an agreement signed by Governor Beasley and NASA officials.

Every month, NASA engineers and South Carolina service providers visit manufacturers to identify NASA technologies and expertise that may improve the company's competitiveness. Companies do not have to be in the aerospace industry to utilize technologies developed by the space program. If your company is interested, please contact for details or to schedule a visit.

NASA Contact: W. E. "Bill" Tumblin II
EDI of South Carolina
PO Box 1149
Columbia SC 29202
Phone: (803) 252-8806
Fax: (803) 252-0056
E-Mail: tumblin@infoave.net

OPTIONS

Options is a quarterly publication of the Center for Waste Minimization, DHEC, dedicated to helping companies identify waste minimization opportunities. The newsletter contains an industry perspective article, waste minimization tips, a case study, calendar of events and other related information. A subscription is free by calling or writing the Center for Waste Minimization.

Contact: Robert E. Burgess, Section Manager
DHEC Center for Waste Minimization
2600 Bull Street
Columbia, SC 29201
Phone: (803) 734-4761
Fax: (803) 734-9934

OSHA COURTESY INSPECTION, SC DEPARTMENT OF LABOR, LICENSING, AND REGULATION (LLR)

The SC Department of Labor, Office of OSHA Voluntary Programs offers companies with 500 employees or less, free on-site consultation to assist them in identifying and correcting safety and health hazards in the work place. Consultants provide guidance in establishing or improving an effective safety and health program and offer training and education to the employer and their supervisors and employees.

This consultation program is totally separate from the OSHA inspection program and no citations are issued or penalties imposed. The employers' obligation is a commitment to correct imminent dangers and other serious job safety and health hazards following the consultant's visit.

Contact: Robert A. Peck, Administrator
Office of OSHA Voluntary Programs
SC Dept. of Labor, Licensing & Regulation
P. O. Box 11329
Columbia, SC 29211-1329
Phone: (803) 734-9599
Fax: (803) 734-9741

PALMETTO SEED CAPITAL CORPORATION

Palmetto Seed Capital Corporation is a private venture capital organization with more than \$15 million under management. The Corporation is primarily interested in funding new and development-stage companies in South Carolina. The principal investment goal is long-term capital appreciation. The basic interest is in well-managed companies likely to realize significant after-tax profits within four to seven years. A principal of the Corporation will serve as a member of the board of each portfolio company, and will generally serve as a full partner to company management.

Contact: John M. Sterling, President
Palmetto Seed Capital Corporation
P. O. Box 17526
Greenville, SC 29606
Phone: (864) 232-6198
Fax: (864) 271-8374

PORTS AUTHORITY, SC STATE

The Port of Charleston, the largest container port on the US Southeast and Gulf coast, offers South Carolina companies frequent access to markets across the globe. There are currently 45 ocean carriers calling on Charleston with service to 140 nations around the world. This variety is unmatched on the US Southeast and Gulf coasts, providing a closer link between South Carolina companies and foreign suppliers and customers.

Beyond regular sailing, Charleston's waterfront is renowned for its cooperative spirit. Transportation professionals at more than 350 companies smooth international business transactions, offering services including international marketing and consulting, freight forwarding and brokerage, trucking, inbound logistics, warehousing, insurance and many others.

Contact: Anne M. Moise, Vice President, Public Relations & Human Resources
SC State Ports Authority
P. O. Box 22287
Charleston, SC 29413-2287
Phone: (843) 577-8121
Fax: (843) 577-8127
Toll Free: (800) 845-7106

PORT OF CHARLESTON

The Port of Charleston is one of the nation's five busiest container ports, moving more than \$65 million in international cargo everyday. Importers and exporters in South Carolina have immediate access to a world-class port facility, with 45 ocean carriers serving 140 countries around the world directly from Charleston's docks. A 1,300-acre site on Daniel Island in Charleston Harbor will provide for future port expansion.

The port's *Steamship Service Profile* details countries served, transit times and contact information for ocean carriers. The *Port Directory* is a comprehensive listing of transportation-related companies across the state offering services to importers and exporters. The *Port Encyclopedia* provides information on physical port facilities.

Contact: Anne M. Moise, Vice President, Public Relations & Human Resources
SC State Ports Authority
P. O. Box 22287
Charleston, SC 29413-2287
Phone: (843) 577-8121
Fax: (843) 577-8127
Toll Free: (800) 845-7106

PORT OF GEORGETOWN

Shipping bulk or break bulk cargo through the southeast United States, the Port of Georgetown provides a 60,000 sq. ft. transit shed with dockside rail access, a 43,000 sq. ft. transit shed with covered rail loading access and several lumber sheds. Project depth totals 27 ft., and the channel is capable of handling vessels up to 700 ft. LOA. The port also maintains mobile crane lift capabilities up to 100 tons. Both fresh water and electric power are available at dockside.

As an added bonus for shipping lines, Georgetown tariff allows for time volume incentive moves and project moves. The port is served by US Highways 17, 501 and 701, providing access to the US interstate highway system. It is served by all local and long-haul truck lines, and the CSX System is connected directly to the Georgetown terminal.

Contact: L. David Schronce, Director
SC State Ports Authority
PO Box 601
Georgetown, SC 29442
Phone: (843) 527-4476
Fax: (843) 527-2601

PRISON INDUSTRIES, SC DEPARTMENT OF CORRECTIONS

Prison Industries (P.I.) is a revenue generated program operated by the South Carolina Department of Corrections for both public and private sector clients. Products range from office modular systems, wooden executive furniture, executive seating, metal products, janitorial products, beds, mattresses, pillows, apparel, signs, laundry, refurbishing furniture, book sorting services.

In addition, P.I. is certified by the Federal government to contract with private sector companies to manufacture products placed in interstate commerce.

Contact: Tony Ellis, Director
Division of Prison Industries
SC Department of Corrections
PO Box 21787
Columbia, SC 29221-1787
Phone: (803) 896-8516
Fax: (803) 896-2173

PRIVATE INVESTOR NETWORK (PIN)

The Private Investor Network (PIN) is a matching system for entrepreneurs and investors run by the Economic Enterprise Institute at USC-Aiken. For a fee, entrepreneurs can list the type of investment/investor they desire and investors can list the criteria for their investment. The PIN network seeks to match those with similar interests. Application forms can be obtained from the contact below.

Contact: Dr. Niren M. Vyas, Director
O'Connell Center for Entrepreneurship & Technology
University of South Carolina at Aiken
171 University Parkway
Aiken, SC 29801
Phone: (803) 648-6851 ext. 3518
Fax: (803) 641-3445

PUBLIC RELATIONS

The SC Department of Commerce has a Communications Division that can assist companies in developing press release information relating to expansions, company awards, relocations, etc. Assistance includes help with appropriate media contacts.

Contact: Helen Munnerlyn, Public Information Director
Communications Division
SC Department of Commerce
P. O. Box 927
Columbia, SC 29202
Phone: (803) 737-0450
Fax: (803) 737-1652

RAMPEY CENTER FOR QUALITY AND MANAGEMENT EDUCATION

The Rampey Center is designed to provide cost effective training and consulting assistance to manufacturing and service organizations through seminars, conferences, audits, consultation, and networking. Through the Center's Quality Institute, assistance in Total Quality Management, ISO/QS9000, and ISO14000 is provided.

Through the Center's Management Institute, assistance in management and leadership is provided. A unit of the School of Business, University of South Carolina Spartanburg, the Rampey Center is geared primarily to serve the metropolitan upstate.

Contact Dr. Jerry Bennett, Executive Director
Rampey Center
USC-Spartanburg
800 University Way
Spartanburg, SC 29303
Phone: (864) 503-5875
Fax: (864) 503-5995

RECYCLING MARKET DEVELOPMENT ADVISORY COUNCIL (RMDAC)

The Recycling Market Development Advisory Council was established within the SC Department of Commerce to assist in the development of markets for recovered materials and products with recycled content.

The RMDAC staff provides business development, marketing, and technical assistance to businesses involved in processing or making products with recyclable materials. It also provides information to industries seeking recycling options for their waste by-products.

Contact: Ted Campbell, Manager
Recycling Market Development Advisory Council
SC Department of Commerce
P O Box 927
Columbia, SC 29202
Phone: (803) 737-0477
Fax: (803) 737-0572

RESEARCH AUTHORITY, SOUTH CAROLINA

The South Carolina Research Authority (SCRA) is a public non-profit corporation that facilitates the formation of public, private and academic partnerships in the development and implementation of scientific and technological knowledge to bring about economic growth.

SCRA forms teams of industrial and academic organizations in which SCRA applies science and technology to problem solving for specific needs of government and industry on a contractual basis.

SCRA has developed and markets a state-wide system of Research Parks. The Parks are located in Charleston, Clemson, Columbia, and Florence, each park is affiliated with and located near a major research university that has its own areas of expertise.

Contact: Dr. Larry Druffel, President and Director
South Carolina Research Authority
P. O. Box 12025
Columbia, SC 29211
Phone: (803) 799-4070
Fax: (803) 252-7642

RESOURCE CENTERS, STATE BOARD FOR TECHNICAL AND COMPREHENSIVE EDUCATION (STATE TECH)

The Technical College system has 12 innovative *Resource Centers* which complement classroom curricula. Specialized programs for both manufacturing and non-manufacturing operations are revised and updated constantly. Each *Resource Center* is recognized in the state for having exceptional capabilities in the field listed. Under a variety of arrangements a *Resource Center's* expertise and information is available to any company in the state.

Contact: Dr. Ted R. McClure, Assistant Associate Director for Instruction
State Board for Technical and Comprehensive Education
111 Executive Center Drive
Columbia, SC 29210
Phone: (803) 737-9360
Fax: (803) 737-9343

Technical Resource Centers

Alternate Transportation

Robert Kosak, Director
Alternate Transportation
York Technical College
452 South Anderson Rd.
Rock Hill, SC 29730-3395
Phone: (803) 327-8000
Fax: (803) 325-2864
E-Mail: kosak@york.tec.sc.us

Child Care Development

Ms. Krista Kustra, Director
Child Care Development
Greenville Technical College
P O Box 5616, Station B
Greenville, SC 29606-5616
Phone: (864) 250-8185
Fax: (864) 250-8680
E-Mail: kustrakdk@gvltec.edu

Advanced Manufacturing

Don Scooler, Director
Advanced Manufacturing
Trident Technical College
P. O. Box 118067
Charleston, SC 29423-8067
Phone: (843) 574-6494
Fax: (843) 574-6470
E-Mail: zpscooler@trident.tec.sc.us

Total Quality Education/Training

Gus Burgdorf, Director
Total Quality Education/Training
Piedmont Technical College
P O Drawer 1457
Greenwood, SC 29648-1467
Phone: (864) 941-8406
Fax: (864) 941-8555
E-Mail: burgdorf@ped.tec.sc.us

Natural Resources and Recreational Management Center

Nancy Bishop, Director
Natural Resources and Recreational Management Center
Central Carolina Technical College
506 N. Guignard Drive
Sumter, SC 29150-2499
Phone: (803) 778-6656
Fax: (803) 778-7879
E-Mail: bishop@al.sum.tec.sc.us

Advanced Machine Tool

Charles Wilson, Director
Advanced Machine Tool
Greenville Technical College
P. O. Box 5616, Station B
Greenville, SC 29606-5616
Phone: (864) 250-250-8440
Fax: (864) 250-8500
E-Mail: wilsoncgw@gvltec.edu

Plastics Consortium

Ray Joiner, Director,
Plastics Consortium
Midlands Technical College
P. O. Box 2408
Columbia, SC 29202-2408
Phone: (803) 738-7676
Fax: (803) 738-7861

Automotive Technology

Wayne Goodman, Director
Automotive Technology
Greenville Technical College
P. O. Box 5616, Station B
Greenville, SC 29606-5616
Phone: (864) 250-8185
Fax: (864) 250-8458

Tourism

Charles R. Means, Director
Tourism
Horry-Georgetown Technical College
P. O. Box 261966
Conway, SC 29528-6066
Phone: (843) 347-3186 ext. 343
Fax: (843) 347-733

Welding and Cutting

Morris Keasler, Director
Welding and Cutting
Florence-Darlington Technical College
P. O. Box 100548
Florence, SC 29501-0548
Phone: (803) 661-8121
Fax: (803) 661-8041
E-mail: keaslerm@fdtc.flo.tec.sc.us

International Trade

Rosalind Welder, Director
International Trade
Piedmont Technical College
P.O. Drawer 1467
Greenwood, SC 29648-1467
Phone: (864) 941-8406
Fax: (864) 941-8306
E-mail: welder@ped.tec.sc.us

Advanced Center for Technological Education

Elaine Craft, Director
Advanced Center for Technological Education
S.C. State Board for Technical & Comprehensive Education
111 Executive Center Drive
Columbia, SC 29210
Phone: (803) 737-9363
Fax: (803) 737-8228

RETRAINING PROGRAM (Reference: ENTERPRISE PROGRAM)

RENEWNEWS, SC DEPARTMENT OF REVENUE

Renewnews is a quarterly publication of the South Carolina Department of Revenue that provides current information on tax matters in South Carolina. *Renewnews* reports on a variety of tax issues covering both individual and commercial and corporate concerns. Published by the Public Affairs Office of the South Carolina Department of Revenue, a subscription is free and letters to the editor are welcome.

Contact: Vicki J. Ringer, Public Affairs Director
SC Department of Revenue
P. O. Box 125
Columbia, SC 29214
Phone: (803) 898-5419
Fax: (803) 898-5446

SMALL BUSINESS ASSISTANCE PROGRAM (DHEC)

The Small Business Assistance Program is located in the South Carolina Department of Health and Environmental Control. This free, non-regulatory service helps small businesses find out what regulations apply to them and helps them to comply with state and federal laws. Donna H. Gulledge is the state's Small Business Ombudsman. She serves as advocate for small businesses, providing referrals to appropriate technical staff, outreach on regulations and resolving small business problems.

Contact: Donna H. Gulledge
Small Business Assistance Program
DHEC Environmental Quality Control Administration
2600 Bull Street
Columbia, SC 29201
Phone: (803) 734-5909 or (800) 819-9001
Fax: (803) 734-6789

SMALL BUSINESS DEVELOPMENT CENTER

The Frank L. Roddey Small Business Development Center of South Carolina (SBDC) is a resource consortium of four universities in South Carolina with the mission of providing management assistance to small businesses in all areas of South Carolina. The four consortium members are Clemson University, South Carolina State University, the University of South Carolina, and Winthrop University. Staffed offices are located in Aiken, Beaufort, Charleston, Clemson, Columbia, Conway, Florence, Greenville, Greenwood, Hilton Head, Orangeburg, Rock Hill, Spartanburg and Sumter. The SBDC has two manufacturing field offices, one in Greenville and the other in Columbia, serving manufacturers. There is also an SBDC specifically dedicated to the S.C. Enterprise Zone. Typical services include: management training and technical assistance, assessment of client business needs, business planning, consultation in government procurement, international trade and technology transfer, financial counseling and networking with other state and federal economic development agencies.

Contact: John Lenti, Director
Small Business Development Center
College of Business Administration
University of South Carolina
Columbia, SC 29208
Phone: (803) 777-4907
Fax: (803) 777-4403

SOLID WASTE REDUCTION AND RECYCLING, OFFICE OF

The Office of Solid Waste Reduction and Recycling promotes public awareness of solid waste management through a variety of methods. The Office has established a resource center at its Columbia office which offers a variety of services to schools and teachers. The center has established an on-line service to research other solid waste management and recycling networks to provide the latest information. The center also has many periodicals, newsletters, pamphlets, brochures and videos collected from around the country on a variety of topics. Staff can also provide presentations to schools around the state. The office has promotional materials for schools, including rulers, posters, pencils, note pads, magnets and stickers.

The Office administers the Solid Waste Management Trust Fund and Grant Program to assist local governments and school district across the state in developing integrated solid waste management programs. The Office also provides training for landfill operators, teachers, local government officials and members of the public in an effort to further encourage source reduction and recycling activities.

Contact: Steve Thomas, Manager
Office of Solid Waste Reduction and Recycling
SC Department of Health and Environmental Control
2600 Bull Street
Columbia, SC 29201
Phone: (803) 896-4225
Fax: (803) 896-4001

SOUTH CAROLINA BUSINESS OPPORTUNITIES (SCBO)

South Carolina Business Opportunities (SCBO) is a twice weekly publication of the Division of General Services. SCBO lists proposed state procurements in construction, information technology, supplies and services, and contains other procurement information of interest to the business community. For subscription information contact the Materials Management Office (MMO) of General Services.

Contact: Scott Cain, MMO
"Business Opportunities"
1201 Main Street, Suite 600
Columbia, SC 29201
Phone: (803) 737-0686

SOUTH CAROLINA COMMERCE

South Carolina Commerce is a quarterly publication of the SC Department of Commerce. The magazine is designed to build awareness of the many resources and opportunities available to the state's businesses. It highlights the state's pro-business climate, newsworthy developments and issues and trends affecting economic development. The magazine's audience includes business decision-makers, prospects, policy-makers and economic development allies, i.e., private and public sector professionals involved in bringing new investment to South Carolina. With a circulation of nearly 10,000, *South Carolina Commerce* is distributed throughout the state and nation, as well as in Frankfurt, London and Japan.

Contact: John Nash
South Carolina Department of Commerce
PO Box 927
Columbia, SC 29202
Phone: (803) 737-0452
Fax: (803) 737-1652

SOUTH CAROLINA DEPARTMENT OF TRANSPORTATION - DIVISION OF MASS TRANSIT

The mission of the Division of Mass Transit is to assist in meeting the mass transportation needs of South Carolina's citizens by providing statewide transportation planning and research; administration of State and Federal funds; transit assistance program; evaluation of existing and proposed programs and coordination of mass transit projects. The Division is committed to: (1) providing greater accessibility to jobs, education, recreation, shopping, medical facilities, and other cultural and social activities through mass transit; (2) providing assistance to local areas in assessing the need for and development of mass transit systems; (3) encouraging the involvement of the private and public sectors in the provision of mass transit service; (4) coordinating transportation resources at the local and state levels; and (5) planning for the effective utilization of existing resources as well as new resources.

Contact: Mr. John A. Ritner, Jr.
Manager, Programs and Grants
The Division of Mass Transit
SC Department of Transportation (SCDOT)
PO Box 191
Columbia, SC 29202
Phone: (803) 737-9720
Fax: (803) 737-9739

SOUTH CAROLINA MANUFACTURING EXTENSION PARTNERSHIP (SCMEP)

The South Carolina Manufacturing Extension Partnership (SCMEP) is one of a network of more than 70 centers established by the Department of Commerce's National Institute of Standards and Technology (NIST) to assist small and mid-sized manufacturers. SCMEP provides smaller manufacturers, who are key to SC's economic stability, access to the types of assistance that will keep them competitive in the growing world-wide marketplace.

SCMEP's comprehensive assistance, includes business management and financial solutions, workforce development and training assistance, plant layout and process improvements, innovative technology evaluations, environmental management systems and ISO implementation.

SCMEP's employees have extensive manufacturing experience in a wide variety of manufacturing industries, providing them the skills to analyze, recommend and implement improvements that strengthen the competitiveness of SC Manufacturers.

Contact John Irion, President
South Carolina Manufacturing Extension Partnership
1130 Washington Street, Suite 300
Columbia, SC 29201
Phone: (803) 252-6976
Fax: (803) 254-8512

SOUTHEAST CAPITAL CONNECTION

Southeast Capital Connection is a conference geared specifically for venture investments with true growth potential which includes two days of exploring deals, networking, listening, and learning. The Southeast Capital Connection Conference draws private investors and venture capitalists, as well as business owners and entrepreneurs from across the Southeast with deal-making opportunities. Preferred businesses should reflect rapid growth with a unique market position and may be seeking early stage (seed) or later stage financing. The Conference is sponsored by the Tate Center for Entrepreneurship of the College of Charleston.

Contact: B. Perry Woodside, Director
Tate Center for Entrepreneurship
School of Business and Economics
College of Charleston
66 George Street
Charleston, SC 29424
Phone: (843) 953-6596
Fax: (843) 953-7633

SOUTHEASTERN ENVIRONMENTAL RESOURCES ALLIANCE (SERA)

The Southeastern Environmental Resources Alliance (SERA) is a non-profit organization. SERA provides a full range of environmental and waste management services to small and mid-sized manufacturers in the region. SERA will assist manufacturers in defining environmental issues; assist in reducing immediate environmental related costs; develop internal controls for future improvements; and partner with special industry teams to solve common problems shared by manufacturers within an industry.

Contact: Chuck Howell
SERA
227 Gateway Drive, Suite 122
Aiken SC 29803
Phone: (800) 557-2318
Fax: (803) 652-1726
E-Mail: chowell@sunbelt.net

SOUTHEAST WASTE EXCHANGE

The Southeast Waste Exchange (SEWE), operated out of the University of North Carolina at Charlotte, is a non-profit, non-regulatory, information and referral service. The Program was established in 1978, and is the oldest waste exchange program in the US. The main objective of the SEWE program is to identify existing markets, develop new ones, and provide research, education, and environmental information to businesses, industry and others who are striving to develop safe and economical waste management plans, and meet recycling and waste minimization requirements. The SEWE publishes the **Waste Watcher**, a bimonthly catalog, listing markets for materials, products and services available. Display advertising is available.

Contact: Maxie L. May, Director
Southeast Waste Exchange
Urban Institute
UNC Charlotte - Urban Institute
9201 University City Boulevard
Charlotte, NC 28223-0001
Phone: (704) 547-2270
Fax: (704) 547-3178
E-Mail: MLMAY@email.uncc.edu

SPECIAL SCHOOLS/STATE BOARD FOR TECHNICAL AND COMPREHENSIVE EDUCATION (STATE TECH)

The Technical Education System's Special Schools program is recognized as one of the premiere industry training programs in the United States. Special Schools provides customized training programs for new and expanding industry at little or no cost to these companies. Services include curriculum development, providing and training instructors, preparing the training site and recruiting applicants for the training program.

Pre-employment training, structured post-employment training or a combination of the two may be provided to the company.

Contact: Robert Taylor, Associate Executive Director
Industrial and Economic Development
SC State Board for Technical & Comprehensive Education
111 Executive Center Drive
Columbia, SC 29210
Phone: (803) 737-9338
Fax: (803) 737-9343

STATE TECHNICAL COLLEGE SYSTEM, SC STATE BOARD FOR TECHNICAL AND COMPREHENSIVE EDUCATION (STATE TECH)

The State Technical College System is a network of 16 technical colleges that offer associate degree and diploma programs in several cluster areas: agricultural technology, arts and science, business technology, engineering technology, allied health, and industrial technology. The Technical Colleges also provide a variety of additional services that can assist manufacturing companies in South Carolina, e.g. Continuing Education programs and state Resource Centers.

Aiken Technical College

P. O. Drawer 696
Aiken, SC 29801
Phone: (803) 593-9231

Central Carolina Technical College

506 North Guignard Drive
Sumter, SC 29150
Phone: (803) 778-1961

Chesterfield-Marlboro Technical College

P. O. Box 1007
Cheraw, SC 29520
Phone: (803) 921-6900

Denmark Technical College

P. O. Box 327
Denmark, SC 29042
Phone: (803) 793-3301

Florence Darlington Technical College

P. O. Box 100548
Florence, SC 29501-0548
Phone: (843) 661-8324

Greenville Technical College

P. O. Box 5616, Station B
Greenville, SC 29606
Phone: (864) 250-8175

Horry-Georgetown Technical College

Highway 501 East
P. O. Box 1966
Conway, SC 29526
Phone: (843) 347-3186

Midlands Technical College

P. O. Box 2408
Columbia, SC 29202
Phone: (803) 738-1400

Orangeburg-Calhoun Technical College

3250 St. Matthews Road
Orangeburg, SC 29115
Phone: (803) 536-0311

Piedmont Technical College

P. O. Drawer 1467
Greenwood, SC 29646
Phone: (803) 941-8324

Spartanburg Technical College

P. O. Drawer 4386
Spartanburg, SC 29303
Phone: (864) 591-3610

Technical College of the Lowcountry

100 South Ribault Road
Beaufort, SC 29202
Phone: (803) 525-8324

Tri-County Technical College

P. O. Box 587
Pendleton, SC 29670
Phone: (864) 646-3636

Trident Technical College

P. O. Box 10367
Charleston, SC 29411
Phone: (843) 572-6111

Williamsburg Technical College

601 Lane Road
Kingstree, SC 29556
Phone: (843) 354-2021

York Technical College

425 South Anderson Road
Rock Hill, SC 29730
Phone: (803) 327-8050

TECH PREP

Components of Tech Prep include: curriculum restructuring, assessment and redevelopment, comprehensive career guidance K-12, business, industry and community involvement, staff development, professional teamwork, articulation, consortia partnerships, the school-to-work transition and youth apprenticeship. The primary purpose of Tech Prep is to prepare students for the work world environment and lifelong learning.

Contact Steve Abbott, Education Associate
SC Department of Education
Office of Occupational Education
1429 Senate Street
Columbia, SC 29201
Phone: (803) 734-8413
Fax (803) 734-3525

TECH PREP/SCHOOL-TO-WORK

Tech Prep/School-to-Work combines a strong secondary and post-secondary education to prepare students for technology careers for the 21st century. The components include: curriculum restructuring, assessment and redevelopment, comprehensive career guidance K-12, business, industry and community involvement, staff development, professional teamwork, articulation, consortia partnerships the school-to-work transition and youth apprenticeship. The primary purpose of Tech Prep/School-to-Work is to make the United States more competitive in the world economy by developing the academic and occupational skills of all segments of the student population.

Contact: Carl Warren
Education Associate
SC Department of Education
Office of Occupational Education
1429 Senate Street
Columbia, SC 29201
Phone: (803) 734-8486
Fax: (803) 734-3525

TECHNOLOGY AND BUSINESS INFORMATION CENTER (TBIC)

The Technology and Business Information Center (TBIC) searches electronic databases to provide business owners with the insight to make informed decisions. TBIC specialties are competitive intelligent, import/export data, target sales leads, secondary market research, cutting edge technology, business planning data and patents.

Contact: Bill Tumblin, Manager
Technology and Business Information Center
1201 Main Street, Suite 2010
PO Box 1149
Columbia, SC 29202
Phone: (803) 252-8806
Fax: (803) 252-0056
Toll Free:(800) 846-6001

UNIVERSITY OF SOUTH CAROLINA

The University of South Carolina is a comprehensive, research-intensive university, ranked in the top 100 research universities in the US. USC offers more than 400 degree programs, including 175 Master's degree programs, 70 doctoral degree areas, and 24 professional doctorates including law, medicine, pharmacy and public health. The University comprises 8 campuses, with the flagship research campus in Columbia, 4-year campuses in Aiken and Spartanburg, and 2-year campuses in Beaufort, Lancaster, Salkehatchie, Sumter and Union. Current system enrollment is 38,000 with 9,350 enrolled in graduate programs.

The University conducts significant research programs in a wide variety of fields including major areas of key relevance to South Carolina such as economic development, technology, health, the environment and social problems. The University is home to over 60 research centers and institutes that address issues related to biotechnology, coastal issues, international business, small business development, manufacturing, fracture mechanics, energy, disease prevention, etc., and has a spectrum of partners including the federal, state and private sectors.

Contact: Vice Provost for Research
Osborne Administration Building
University of South Carolina
Columbia, SC 29208
Phone: (803) 777-5458
Fax: (803) 777-5457

UNIVERSITY OF SOUTH CAROLINA, DANIEL MANAGEMENT CENTER

The Center provides continuing management and professional development programs. Since its founding in 1973, the Center has served nearly 150,000 people from business, industry and government through its high quality seminars, workshops, conferences and courses. In order to help people and their organizations meet new challenges in the constantly changing organizational world, the Center presents programs relating not only to the newest technologies, but to the most pressing issues confronting business, government and the economy. The Daniel Management Center specializes in customizing management development programs for companies.

Contact: Dr. Peter A. Topping, Director
Daniel Management Center
University of South Carolina
Columbia, SC 29208
Toll Free: (800) 393-2362
Fax: (803) 777-4447

VENDOR REGISTRATION (SC MATERIALS MANAGEMENT OFFICE)

The South Carolina Materials Management Office is no longer required to maintain a Bidder's list. We do maintain a Vendor's list. Being placed on Materials Management Office's Vendor's list does not guarantee you will receive solicitations. To receive an information package, please send an inquiry to the Materials Management Office. Each state agency maintains its own vendors list to conduct procurements up to their level of procurement certification. By subscribing to the SC Business Opportunities (SCBO) publication, the vendor can assure receipt of copies of solicitations (see SC Business Opportunities page).

Contact: Carol Kelly
Materials Management Office
1201 Main Street, Suite 600
Columbia, SC 29201
Phone: (803) 737-0600
Fax: (803) 737-0639
E-Mail: BIDDER@gs1.state.sc.us

VIDEOCASSETTE UNDERGRADUATE ENGINEERING EDUCATION (VUEE)

A distance learning program of the University of South Carolina, VUEE enables individuals to earn up to two years of engineering credits (21 semester hours) through videocassette taped courses. Students can interact with USC/Columbia faculty through weekly live talk-back sessions. Participating regional campuses offer assistance locally to students. Seven courses are available and can be offered at other state educational and industrial sites by special arrangement. The College of Engineering is currently piloting advanced technological methods of course delivery.

Contact: Dr. Joseph H. Gibbons, Associate Dean for Academic Affairs
Swearingen Engineering Center
University of South Carolina
Columbia, SC 29208
Phone: (803) 777-4177
Fax: (803) 777-0027

WAGE SURVEY

The annual South Carolina Wage Survey is conducted by the SC Employment Security Commission. Survey forms are mailed to employers in both manufacturing and non-manufacturing sectors of the state, and results compiled. The survey includes statewide hourly wage rates by occupation, wage survey sub-state areas, hourly wage rates by occupation and area, and hourly wage rates by occupation and industry. The Wage Survey can be obtained by calling or writing the Labor Market Information Division of the Employment Security Commission.

Contact: Mike Daniels
Labor Market Information Division
SC Employment Security Commission
P. O. Box 995
Columbia, SC 29202
Phone: (803) 737-2660
Fax: (803) 737-2838

WORKERS' COMPENSATION COMMISSION, SC

The South Carolina Workers' Compensation Commission is responsible for the enforcement of workers' compensation laws and regulations and resolves disputes when claims are contested. Every employer with four or more employees--there are some notable exceptions such as agricultural employment --is required to purchase workers' compensation insurance or be approved by the Commission to self-insure their risk. Workplace accidents are reported to the Commission to ensure oversight for proper and timely payment of benefits, but all claims are managed and paid by the responsible insurer. The Commission provides workshops and printed materials for those who want more detailed information or reference the agency's web site (www.state.sc.us/wcc/) for a more complete description of the workers' compensation system in South Carolina.

Contact: Michael Grant LeFever
Executive Director
South Carolina Workers' Compensation Commission
PO. Box 1715
Columbia, SC 29202
Phone: (803) 737-5755
Fax (803) 737-5764
E-mail: mlefever@infoave.net

WORKERS' COMPENSATION SELF-INSURANCE FUND FOR MANUFACTURERS

The South Carolina Chamber of Commerce CompFund for Manufacturers began offering workers' compensation insurance coverage in 1991. The CompFund is regulated by the South Carolina Workers Compensation Commission to ensure its financial stability and coverage. This insurance program is a cooperative arrangement controlled by South Carolina Manufacturers. It is designed to offer a stable source of coverage and improved service delivery, at substantially discounted premiums.

Contact: Robert A. Johnson, Assistant Vice President
Sedgwick of the Carolinas
P. O. Box 21804
Columbia, SC 29221
Phone: (800) 426-9218, ext. 198
Fax: (803) 772-6361