

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

ACTION REFERRAL

TO <i>Giese</i>	DATE <i>8-22-11</i>
--------------------	------------------------

DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER <i>160077</i>	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR <i>cc: Mr. Keck</i> <i>See attached emails. Confirmed</i> <i>mtg on 9/14/11</i>	<input checked="" type="checkbox"/> Prepare reply for appropriate signature DATE DUE <i>8-23-11</i>  <input type="checkbox"/> FOIA DATE DUE _____  <input type="checkbox"/> Necessary Action

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			
2.			
3.			
4.			

# THE KILBER GROUP, LLC

August 4, 2011

2470 Bridle Creek Trail  
Chanhassen, MN 55317

Tony Keck  
1801 Main Street  
PO Box 8206  
Columbia SC 29201

David E. Kilber, D.D.S.  
*Executive Vice President, Business Development*



**P&R**  
**Dental Strategies, Inc.**

255 West 36th Street  
Suite 1404  
New York, NY 10018  
Direct: 612 804.0809  
Office: 212 686.2777  
Fax: 212 686.4703  
dkilber@pandrdental.com

397

Dear Tony Keck,

I represent P & R Dental Strategies, Inc.; the nations premiere dental management consulting, cost containment and data analytics organization. Our focus is dental cost containment.

We can help control your state Medicaid Fraud and Abuse. I would like the opportunity to present our services to you and/or appropriate leaders of your state agencies.

Please let me know how to proceed. We are anxious to provide you with services that will increase your ability to serve your state's Medicaid recipients and reduce fraud waste and abuse.

Sincerely,

Dr. David E. Kilber  
Executive Vice President, Business Development  
P & R Dental Strategies, Inc.  
New York, NY  
612-804-0809  
[dekilber@kilbergroup.com](mailto:dekilber@kilbergroup.com)

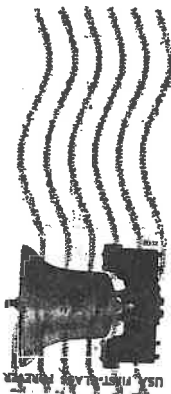
cc: Governor Nikki Haley



Dr. David Kilber  
The Kilber Group, LLC  
2470 Bridle Creek Trail  
Chanhassen, Minnesota 55317

MINNEAPOLIS MN 554

09 AUG 2011 PM 2 T



Tony Keck  
1801 Main Street  
PO Box 8206  
Columbia, SC 29201

23202+2206



Log # 77  
✓

**From:** Annmarie McCanne  
**To:** Brenda James; Jan Polatty  
**Date:** 08/25/2011 2:05 PM  
**Subject:** Fwd: RE: P&R Dental/SC HHS Meeting

FYI - For Log 77

>>> "Dr. David Kilber" <[dekilber@kilberggroup.com](mailto:dekilber@kilberggroup.com)> 8/25/2011 2:02 PM >>>  
Annie,

Confirmed.

Dave

-----Original Message-----

From: Annmarie McCanne [<mailto:MCCANNE@scdhhs.gov>]  
Sent: Thursday, August 25, 2011 10:10 AM  
To: Dr. David Kilber  
Subject: Re: P&R Dental/SC HHS Meeting

Good Morning,

We have confirmed the meeting for September 14th from 1:30-2:30 pm. Our address is 1801 Main Street. The building is known as the Jefferson Square Bldg. You will enter through the courtyard entrance (revolving doors). Just let Security know you are here for a meeting with the director and we will come down to get you.

Attendees are:

Anthony Keck, Agency Director  
Melanie "Bz" Giese, Deputy Director of Medical and Managed Care Services  
Zenovia Vaughn, Director of Hospitals, Dental, Transportation and DME  
Stephen Boucher, Federal Contracts Project Manager

Unfortunately Director Keck is not available for dinner.

Hotel Information:

**\*\*New and only a few blocks - walking distance from our building:**  
Sheraton Columbia Downtown Hotel  
1400 Main Street  
Columbia, South Carolina 29201  
Phone (803) 988-1400 • Fax (803) 251-6464

Recently remodeled and only a few blocks away - walking distance from our building:

Columbia Marriott  
1200 Hampton Street (corner of Hampton and Main) Columbia, SC 29201  
Phone (803) 771-7000 - Toll Free (800) 593-6465

Hope this helps. Please let me know if anything else is needed.

Thanks,  
Annie

Annmarie "Annie" McCanne

Administrative Assistant  
Medical & Managed Care Services  
Phone 803-898-0178  
Fax 803-255-8235

[mccanne@scdhhs.gov](mailto:mccanne@scdhhs.gov)

>>> "Dr. David Kilber" <[dekilber@kilbergroup.com](mailto:dekilber@kilbergroup.com)> 8/23/2011 10:30 AM

>>>

Annie,

Thank you for your call. I am in the middle of a multi-state Medicaid Audit and am unavailable to speak until Monday as I am directing the audit.

I will plan on the 14th of September.

Would you please send me a confirmation email with:

Start and end time available for our meeting Address Names and titles of attendees Recommend a hotel near the office I will ask my assistant to set up my travel I will plan on coming in the evening before Would Tony be free for dinner on the 14th?

Best Regards,

Dave

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Dr. David Kilber  
The Kilber Group, LLC  
2470 Bridle Creek Trail  
Chanhassen, Minnesota 55317  
(612) 804-0809  
[dekilber@kilbergroup.com](mailto:dekilber@kilbergroup.com)

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DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

*Zenovia*  
**RECEIVED**

AUG 17 2011

Division of Medical  
Support Services

**ACTION REFERRAL**

TO <i>Giese/Zenovia</i>	DATE <i>8-12-11</i>
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DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER <i>1611077</i>	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR <i>cc: Mr. Keck</i>	<input checked="" type="checkbox"/> Prepare reply for appropriate signature DATE DUE _____
	<input type="checkbox"/> FOIA DATE DUE _____
	<input checked="" type="checkbox"/> Necessary Action

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			<i>Log-77 change to necessary action mtg scheduled for 9/14/11</i>
2.			
3.			
4.			

**From:** Jan Polatty  
**To:** Anthony Keck; Jan Polatty; Melanie Giese  
**CC:** Annmarie McCanne; Brenda James  
**Date:** 9/14/2011  
**Time:** 1:30 PM - 2:30 PM  
**Subject:** Hold: David Kilber/The Kilber Group, LLC  
**Place:** Director's Conf Rm

P&R Dental Strategies, Inc. - Control Medicaid Fraud & Abuse - dental management consulting, cost containment and data analytics..... (Re: Log 77)

**From:** "Dr. David Kilber" <dekilber@kilbergroup.com>  
**To:** Annie <mccanne@scdhhs.gov>  
**Date:** 8/23/2011 10:30 AM  
**Subject:** P&R Dental/SC HHS Meeting

Annie,

Thank you for your call. I am in the middle of a multi-state Medicaid Audit and am unavailable to speak until Monday as I am directing the audit.

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Would you please send me a confirmation email with:  
Start and end time available for our meeting  
Address  
Names and titles of attendees  
Recommend a hotel near the office  
I will ask my assistant to set up my travel  
I will plan on coming in the evening before  
Would Tony be free for dinner on the 14th?

Best Regards,

Dave

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Dr. David Kilber  
The Kilber Group, LLC  
2470 Bridle Creek Trail  
Chanhassen, Minnesota 55317  
(612) 804-0809  
dekilber@kilbergroup.com

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