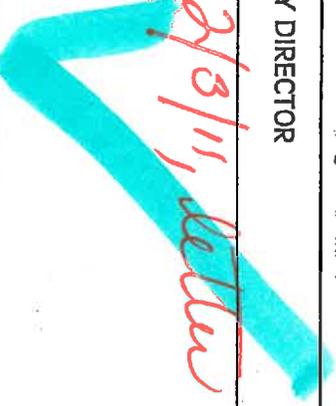


DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

**ACTION REFERRAL**

|                                  |                |
|----------------------------------|----------------|
| TO                               | DATE           |
| <i>Medical Services/Hamilton</i> | <i>1-28-11</i> |

| DIRECTOR'S USE ONLY   | ACTION REQUESTED  |
|---|---|
| 1. LOG NUMBER<br><br><b>1011327</b>   | <input type="checkbox"/> Prepare reply for the Director's signature<br>DATE DUE _____   |
| 2. DATE SIGNED BY DIRECTOR<br><br><i>Cleared 2/3/11, letter attached.</i><br> | <input checked="" type="checkbox"/> Prepare reply for appropriate signature<br>DATE DUE <u>2-8-11</u><br><br><input type="checkbox"/> FOIA<br>DATE DUE _____<br><br><input type="checkbox"/> Necessary Action |

| APPROVALS<br><small>(Only when prepared for director's signature)</small> | APPROVE | * DISAPPROVE<br><small>(Note reason for disapproval and return to preparer.)</small> | COMMENT |
|---|---------|--|---------|
| 1.  |         |  |         |
| 2.  |         |  |         |
| 3.  |         |  |         |
| 4.  |         |  |         |



CAROLINA PINES  
REGIONAL MEDICAL CENTER

**RECEIVED**

JAN 28 2011

Department of Health & Human Services  
OFFICE OF THE DIRECTOR

January 25, 2011

Mr. Tony Keck  
Director

SC Department of Health and Human Services  
1801 Main Street  
Columbia, SC 29202

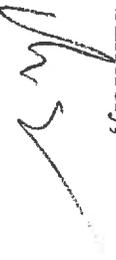
Dear Mr. Keck:

I'm writing to express my concern regarding one of the approved Medicaid Managed Care Organizations, Unison Health Plans. We have been negotiating with their parent company United Healthcare since January of 2010. We have agreed to Unison's proposal for the inclusion of our hospital Carolina Pines Regional Medical Center into the preferred provider network and have received absolutely no feedback despite several attempts to contact them.

There is a large Unison Medicaid membership in Darlington County and would like to provide needed services to them however we are precluded from doing so due to Unison not being forthright in finalizing the agreement. As a result your constituents enrolled in Unison have to drive outside the county for healthcare services.

I would appreciate any help you could provide in finalizing the hospital agreement between Unison and Carolina Pines Regional Medical Center. Feel free to contact me at 843.339.4101 or Tara Brewer, our Divisional Director of Managed Care, at 704.697.9108 who can provide any details you may need.

Sincerely,



Michael Cherry  
Chief Financial Officer

Cc: Tara Brewer, Divisional Director of Managed Care

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

*Prof*

**ACTION REFERRAL**

|                                  |                |
|----------------------------------|----------------|
| TO                               | DATE           |
| <i>Medical Services/Hamilton</i> | <i>1-28-11</i> |

|                            |                |   |                        |
|----------------------------|----------------|---|------------------------|
| <b>DIRECTOR'S USE ONLY</b> |                | <b>ACTION REQUESTED</b>   |                        |
| 1. LOG NUMBER              | <i>1011327</i> | <input type="checkbox"/> Prepare reply for the Director's signature         | DATE DUE _____         |
| 2. DATE SIGNED BY DIRECTOR | _____          | <input checked="" type="checkbox"/> Prepare reply for appropriate signature | DATE DUE <i>2-8-11</i> |
|                            |                | <input type="checkbox"/> FOIA   | DATE DUE _____         |
|                            |                | <input type="checkbox"/> Necessary Action                                   |                        |

| APPROVALS<br>(Only when prepared for director's signature) | APPROVE | * DISAPPROVE<br>(Note reason for disapproval and return to preparer.) | COMMENT |
|--|---------|---|---------|
| 1. <i>Jennifer Campbell<br/>Supervisor</i>                 |         |   |         |
| 2.   |         |   |         |
| 3.   |         |   |         |
| 4.   |         |   |         |

FEB 01 2011

*maurice 2/3/2011*

RECEIVED

RECEIVED

BUREAU OF CARE MANAGEMENT  
JAN 31 2011



CAROLINA PINES  
REGIONAL MEDICAL CENTER

**RECORDED**

**JAN 28 2011**

Department of Health & Human Services  
OFFICE OF THE DIRECTOR

January 25, 2011

Mr. Tony Keck  
Director

SC Department of Health and Human Services  
1801 Main Street  
Columbia, SC 29202

Dear Mr. Keck:

I'm writing to express my concern regarding one of the approved Medicaid Managed Care Organizations, Unison Health Plans. We have been negotiating with their parent company United Healthcare since January of 2010. We have agreed to Unison's proposal for the inclusion of our hospital Carolina Pines Regional Medical Center into the preferred provider network and have received absolutely no feedback despite several attempts to contact them.

There is a large Unison Medicaid membership in Darlington County and would like to provide needed services to them however we are precluded from doing so due to Unison not being forthright in finalizing the agreement. As a result your constituents enrolled in Unison have to drive outside the county for healthcare services.

I would appreciate any help you could provide in finalizing the hospital agreement between Unison and Carolina Pines Regional Medical Center. Feel free to contact me at 843.339.4101 or Tara Brewer, our Divisional Director of Managed Care, at 704.697.9108 who can provide any details you may need.

Sincerely,

Michael Cherry  
Chief Financial Officer

Cc: Tara Brewer, Divisional Director of Managed Care



February 3, 2011

Mr. Michael Cherry, Chief Financial Officer  
Carolina Pines Regional Medical Center  
1304 West Bobo Newson Highway  
Hartsville, South Carolina 29550

Dear Mr. Cherry:

Thank you for your letter dated January 25, 2011, regarding the status of negotiations between Carolina Pines Regional Medical Center and Unison Health Plans.

I have discussed this matter with Ms. Jocelin Dawson of my staff, who is the Program Manager for Unison Health Plans' Medicaid Managed Care Organization. Based upon her conversations with Ms. Amy Ansell of Unison and Ms. Tara Brewer of Carolina Pines, it is my understanding that the issues of concern to you as expressed in your letter have been resolved.

Please let me know if I may be of further service with regards to this matter. If you have any questions please call me at (803) 898-4614.

Sincerely



Roy E. Hess  
Division Director

REH/mac