

From: Soura, Christian

To: keck@scdhhs.gov <keck@scdhhs.gov>

Date: 1/15/2013 11:21:20 AM

Subject: FW: Proposals requested from state and local governments interested in technical assistance with social impact bonds

Attachments: [SIB Lab Announcement.pdf](#)

I've got this and a couple other quick things to discuss with you immediately after the meeting with Rep. White et al., if that works for your calendar. Thanks.

CLS

Christian L. Soura
Deputy Chief of Staff

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ChristianSoura@gov.sc.gov

From: Joe Waters [<mailto:jwaters@instituteformchildsucceess.org>]

Sent: Thursday, January 10, 2013 9:24 AM

To: Soura, Christian

Subject: Proposals requested from state and local governments interested in technical assistance with social impact bonds

Importance: High

Hi Christian,

Please see attached announcement from Jeff Liebman at Harvard. Obviously, we are moving forward with our SIB feasibility study (thanks to the Duke Endowment), but this opportunity should not be passed up, I think, if we are serious about "pay for success" financing in South Carolina.

Nirav and Megan spoke with Jeff yesterday and he insisted on the buy in of government for successful jurisdictions. Would it be possible for Governor Haley to support our application? We would certainly do the leg work required.

Megan will be in town next Monday-Wednesday. I would be happy to bring her by to discuss with you, et al.

Deadline on this opportunity is Feb 8th.

Alternatively, maybe we could discuss with Keck?

Let me know.

Thanks--

Joe

From: Nirav Shah [<mailto:nshah@socialfinanceus.org>]

Sent: Wednesday, January 09, 2013 5:17 PM

To: Joe Waters; Megan Golden

Subject: Fwd: Proposals requested from state and local governments interested in technical assistance with social impact bonds

Joe,

Below is the announcement requesting states to apply for Jeff Liebman's pro bono SIB TA services. Four states/local governments will be selected and applications are due on Feb 8th.

Megan and I coincidentally discussed this competition during our in-person meeting this morning. We both agreed that having Jeff on board as an SIB advisor to the state would be a huge asset in terms of getting a deal in place. Jeff is a great spokesperson for SIBs and has helped a number of states, including MA and NY, design SIB projects. Jeff was instrumental in helping Social Finance put together a SIB project in conjunction with NYS for a Fed DOL grant.

What is the likelihood South Carolina would apply?

I need to review the proposal requirements in more detail, but I think collectively we could put together two of the four components of the proposal (scope of project and availability innovative service providers) with out too much work. One option, then, could be to draft these two sections and put the idea in front of government decision makers for reaction. Thank you in advance for indulging my thinking out loud.

Happy to discuss if folks believe there is merit to this idea.

Best,
Nirav

From: hks-siblab <hks-siblab@hks.harvard.edu>

Sender: "Sellman, Alina" <Alina_Sellman@hks.harvard.edu>

Date: Wed, 9 Jan 2013 19:15:11 +0000

Subject: Proposals requested from state and local governments interested in technical assistance with social impact bonds

Dear Friends and Colleagues:

I am pleased to announce that the Harvard Kennedy School's social impact bond technical assistance lab has received support from the Rockefeller Foundation that will allow us to provide pro bono technical assistance to four additional state and local governments.

We will be selecting the governments to assist via a competitive process. Applications are due by February 8.

The attached announcement contains application details. Further information, including the application form, can be found on our website: hks-siblab.org.

If you have any questions, please email us at hks-siblab@hks.harvard.edu.

Sincerely,

Jeffrey Liebman
Malcolm Wiener Professor of Public Policy and SIB Lab Director
Harvard Kennedy School