

**From:** Baker, Josh <JoshBaker@gov.sc.gov>  
**To:** Soura, Christian <ChristianSoura@gov.sc.gov>  
**Date:** 4/11/2014 10:36:18 AM  
**Subject:** FW: FAST Grant: Governor's Support Letter language

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From: Haltiwanger, Katherine  
Sent: Monday, April 07, 2014 9:58 AM  
To: Skipper, Allison  
Cc: Baker, Josh  
Subject: RE: FAST Grant: Governor's Support Letter language

Josh Baker handles grants for our office; I have copied him on this e-mail.

Thanks,  
Katherine

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From: Skipper, Allison [<mailto:askipper@scommerce.com>]  
Sent: Saturday, April 05, 2014 12:09 PM  
To: Haltiwanger, Katherine  
Subject: Fwd: FAST Grant: Governor's Support Letter language

Katherine, I'm not sure how y'all handle these. We can discuss on Monday if you like.

-Allison  
Sent from my iPhone

Begin forwarded message:

**From:** Gmail <[iphardaway@gmail.com](mailto:iphardaway@gmail.com)>  
**Date:** April 4, 2014 at 4:11:48 PM EDT  
**To:** <[askipper@scommerce.com](mailto:askipper@scommerce.com)>  
**Cc:** Chad Hardaway <[iphardaway@gmail.com](mailto:iphardaway@gmail.com)>, Amy Love <[alove@scommerce.com](mailto:alove@scommerce.com)>, Corder Laura <[laura@usccolainc.org](mailto:laura@usccolainc.org)>, Tyler Tatum <[tyler.tatum@ripplemgmt.com](mailto:tyler.tatum@ripplemgmt.com)>, "KIRKLAND, WILLIAM" <[KIRKLA28@mailbox.sc.edu](mailto:KIRKLA28@mailbox.sc.edu)>, <[ross@usccolainc.org](mailto:ross@usccolainc.org)>  
**Subject:** FAST Grant: Governor's Support Letter language

Allison,

Thank you for the call back.

The letter would need to have the following content

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Mr. Edsel M. Brown, Jr.  
Assistant Administrator for Technology  
U. S. Small Business Administration  
403 3rd Street, SW, 6th Floor  
Washington, DC 20416

Dear Mr. Brown,

I am writing this letter as (the Governor or Governor's authorized agent) to express my support for the USC Technology Incubator and their pursuit of funding for the Federal and State Partnership (FAST) Program. With this letter I am endorsing the USC Technology Incubator as the sole applicant for this funding for the State of South Carolina. The USC Technology Incubator has a proven track record of supporting and launching early stage technology companies and is a known and competent entity in this arena. Given the goals of the FAST Program to enhance the grant opportunities and success for women and minority owned small businesses in the technology sector, I believe the USC Technology Incubator is uniquely poised to provide a program that will make a difference.

Thank you for considering our state for FAST funding. We are excited to help our minority and women owned businesses compete for SBIR awards and commercialize technology with the ultimate goal of adding to our knowledge economy in the state of South Carolina.

Sincerely,

Nikki Haley or appointed designee

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I know the support language is strong in this letter, but we have to have it. Below is the disclaimer for the grant application. I know that Governor Haley doesn't want to set precedent or play favorites, but this is simply a requirement for this grant application. We are dead without her support and would hate to leave \$95K of Federal dollars on the table that could go to work for the State of South Carolina.

**Chad Hardaway**

Associate Director

**USC Columbia Technology Incubator**

1225 Laurel Street

Columbia, SC

803 206 7076

[hardaway@sc.edu](mailto:hardaway@sc.edu)

Governor's Letter of Endorsement. Only those proposals bearing the written endorsement of the state Governor(s) or his/her/their designee(s) may be submitted for evaluation and funding considerations. Only one proposal will be considered per state. In the situation where the Governor or equivalent of the Governor (e.g., Mayor of the District of Columbia), assigns the signatory responsibility of the endorsement letter to a designee, the letter must include an acknowledgement that the Governor/equivalent has authorized him/her to sign the letter on his behalf. NOTE: The equivalent of the Governor in the U.S. territories is an appropriate signatory. The Governor's

correspondence should be addressed to Mr. Edsel M. Brown, Jr., Assistant Administrator for Technology, U.S. Small Business Administration, 403 3rd Street, SW, 6th Floor, Washington, DC 20416.

I will reach out to you Monday to discuss further. Call me at 803 206 7076 if you need any more information. We will need an answer one way or the other no later than April 10th due to the upcoming deadline.

Thank You for your help on this,