

From: Multifamily Forum: DFW - Marcus & Millichap / IPA
<info@emails.mmdallasforum.com>
Sent: Wednesday, October 19, 2016 12:30 PM
To: Haley, Nikki
Subject: [Price Increase Tomorrow] Pennybacker & Northwestern Mutual Discuss Capital Strategies



Nationally, the market place is a choppy and unpredictable place where capital sources (both domestic and foreign) are much more risk averse. What does this mean for developers and owners in Dallas-Fort Worth looking to finance and refinance their deals?

Don't miss this industry leader panel moderated by **1st Service Solutions**, which features **Pennybacker Capital**, **Northwestern Mutual**, **Rastegar Capital** and **ReadyCap**. Join this session that will delve into the mechanics of this topsy-turvy market and identify coherent strategies for moving forward confidently in an otherwise uncertain world. Be there with over 500 attendees and a roster of top speakers at the **[Marcus & Millichap / IPA Multifamily Forum: Dallas-Fort Worth](#)** on November 10.

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Changing Faces: *Raising Capital for Today's Real Estate Deals*



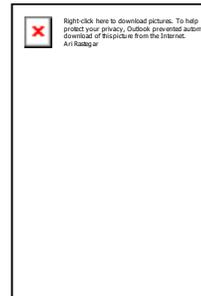
Ann Hambly
Founder & CEO
1st Service Solutions
MODERATOR



Tim Berry
CEO & Founder
Pennybacker Capital



Roger Davis
Director - Real Estate
Investments
Northwestern Mutual



Ari Rastegar
Chief Executive Officer
Rastegar Capital



Jim Going
Chief Executive Officer
ReadyCap

Get Involved!



Speakers & Agenda:

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Sponsorship & Exhibiting:

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Attendee Registrations:

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Keynote Speakers:



Craig Hall
Chairman & Founder
HALL Group



Doug Chesnut
Chief Executive Officer
StreetLights Residential

Conference Speakers Include:



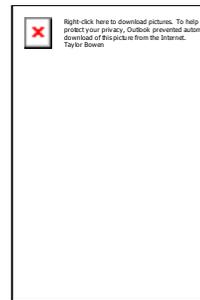
Will Balthrope
Executive Director
**Institutional Property
Advisors**



Tim Berry
CEO & Founder
Pennybacker Capital



Skip Bird
Principal
S2 Capital



Taylor Bowen
EVP - Development
AMLI Residential



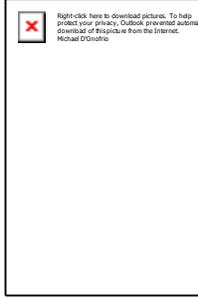
Mark Cantrell
President
Cantrell McCulloch



James D'Argo
Principal - Acqui
The Bascom G



Roger Davis
Director - Real Estate
Investments
Northwestern Mutual



Michael D'Onofrio
Managing Director
Engineered Tax
Services



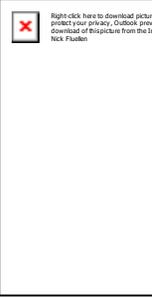
Keith Dunkin
President
YieldStar



Erik Earnshaw
Partner
BGO Architects



Tony Ferrell
VP - Portfolio
Operations
The Bascom Group



Nick Fluelle
First Vice President
Investment
Marcus & Millichap



Jim Going
Chief Executive Officer
ReadyCap



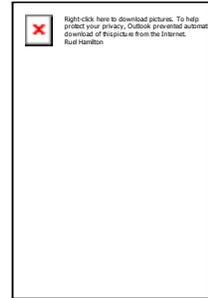
Heather Gorhan
Controller
CAPgro



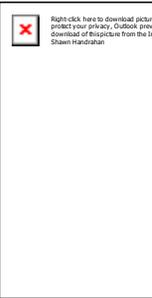
Grant Guest
Managing Partner
Perry Guest Company



Ann Hamby
Founder & CEO
1st Service Solutions



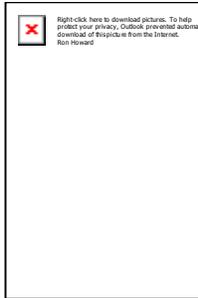
Ruel Hamilton
Owner
AmeriSouth Realty



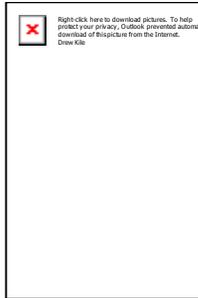
Shawn Handra
President & CEO
Valet Wash



Richard Hoffmann
President & Owner
Anterra



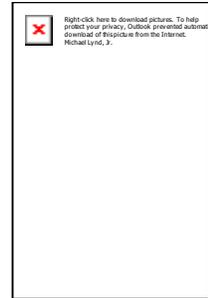
Ron Howard
VP - Construction
CAPgro



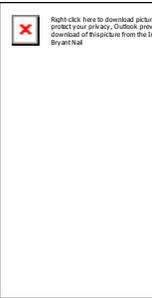
Drew Kile
Senior Director
Institutional Property
Advisors



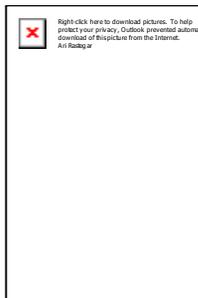
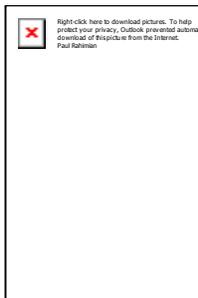
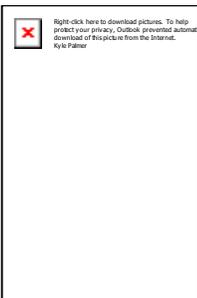
Kimberly Laten
Owner & Designer
Color Design
Development Group



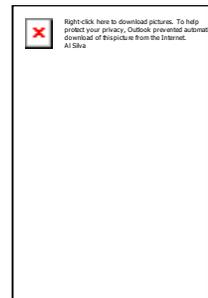
Michael Lynd
President & CEO
LYND



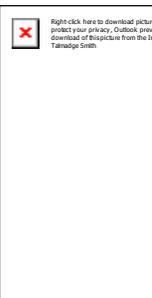
Bryant Narves
Executive Vice President
PM Realty Group



John Sebree
FVP & National Director



Al Silva
First Vice President



Kyle Palmer
Regional Manager
Marcus & Millichap

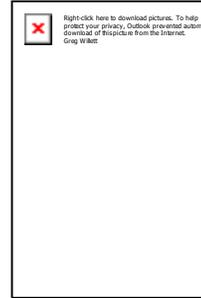
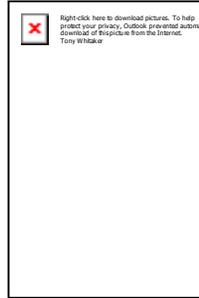
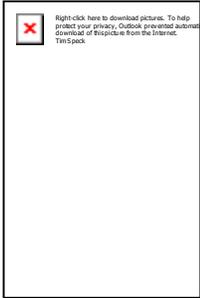
Paul Rahimian
Chief Executive Officer
Parkview Financial

Ari Rastegar
Chief Executive Officer
Rastegar Capital

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Tim Speck
FVP & Regional Manager
Marcus & Millichap

Spencer Stuart
Senior Managing Director
Legacy

Tony Whitaker
President
FSI Construction

Greg Willett
Chief Economist
MPF Research

Rick Williams
Director - Developm
Lang Partners

Conference Topics:

- **National/DFW Multifamily Market Update**
- **Morning Keynote:** *Doug Chesnut, Chief Executive Officer of StreetLights Residential*
- **Tipping Point:** *New Development on the Brink of Change*
- **Runaway Train:** *Managing Costs of Construction through Good Management & Design*
- **Changing Faces:** *Raising Capital for Today's Real Estate Deals*
- **The Art of Underwriting a Value-Add Acquisition**
- **Under the Radar:** *Value-Add Redevelopment Strategies & Emerging Markets across DFW*
- **Growing the Pie:** *Revenue Growing and Cost Saving Strategies for Multifamily Owners and Operators*
- **Maximize ROI & Increase Cap Rates:** *Specialty Tax Credits & Energy Incentives*
- **Exceeding Expectations:** *A Market Performance Update*
- **Afternoon Keynote:** *Craig Hall, Chairman & Founder of HALL Group*

[View the Full Agenda](#)

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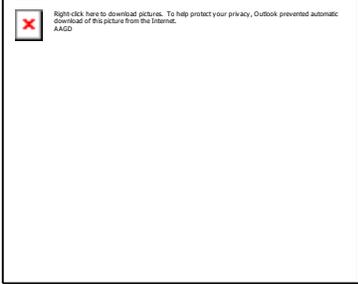


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