

From: Houston Multifamily Forum: Marcus & Millichap / IPA  
Sent: 4/7/2016 11:03:12 AM  
To: Haley, Nikki  
Cc:  
Subject: [Price Increase Tonight] Hunington, Wood Partners & Hanover on Development Opportunities

<<http://emarketing.greenpearl.com/ct/34654875:st6MsXCNQ:m:1:621478221:562276C57DC49930404A7E41DBD7981A:r>>  
Record low oil prices are impacting Houston's current real estate market, leaving the region reminiscent of the dark days of the 1980s. With the global economic slowdown looming over the market, developers just want to know if there are any opportunities to be had.

Join developers from **South Texas Alliance Residential, Wood Partners, Hunington Residential** and **The Hanover Company** as they share their insight on the city's future in this uncertain market at the Marcus & Millichap/IPA Multifamily Forum Houston  
<<http://emarketing.greenpearl.com/ct/34654875:st6MsXCNQ:m:1:621478221:562276C57DC49930404A7E41DBD7981A:r>> on May 5.

**Only a Few Hours Left to Save \$250!**  
**Price Increases TONIGHT, April 7!**

Advanced Registration **\$399**  
Full Rate **\$649**  
(Group Rate Available)

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**Houston We (May) Have a Problem: *A Houston Developer's Outlook***

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**Jennifer Campbell**  
Associate Director  
**Institutional Property Advisors**  
**MODERATOR**

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**Cyrus Bahrami**  
Managing Director  
**South Texas Alliance Residential**

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**Bart Barrett**  
Director  
**Wood Partners**

[<http://mmhoustonforum.com/wp-content/uploads/2011/09/BrandtBowden-HOUMS-100x150.jpg>](http://mmhoustonforum.com/wp-content/uploads/2011/09/BrandtBowden-HOUMS-100x150.jpg)

**Brandt Bowden**  
Chief Investment Officer  
**The Hanover Company**

[<http://mmhoustonforum.com/wp-content/uploads/2011/09/KateGood-HOUMS-100x150.jpg>](http://mmhoustonforum.com/wp-content/uploads/2011/09/KateGood-HOUMS-100x150.jpg)

**Kate Good**  
SVP - Multifamily Development  
**Hunington Residential**

## **Get Involved!**

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Speakers & Agenda:

**John Ward**  
(646) 755-3164  
[jward@greenpearlevents.com](mailto:jward@greenpearlevents.com) [<mailto:jward@greenpearlevents.com>](mailto:jward@greenpearlevents.com)  
Sponsorship & Exhibiting:

**Adam Kolanko**  
(646) 783-3955

[akolanko@greenpearlevents.com](mailto:akolanko@greenpearlevents.com) <mailto:akolanko@greenpearlevents.com>

Attendee Registrations:

**Scott Milliken**

(646) 862-9912

[scott@greenpearlevents.com](mailto:scott@greenpearlevents.com) <mailto:scott@greenpearlevents.com>

## **Keynote Speakers:**

[<http://mmhoustonforum.com/wp-content/uploads/2011/09/Doug-Bibby\\_HOUMS\\_150x225.png>](http://mmhoustonforum.com/wp-content/uploads/2011/09/Doug-Bibby_HOUMS_150x225.png)

**Doug Bibby**

President

**National Multi Housing Council**

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**Karr Ingham**

Petroleum Economist

**Texas Alliance of Energy Producers**

[<http://mmhoustonforum.com/wp-content/uploads/2011/09/Patrick-Jankowski\\_HOUMS\\_150x225.jpg>](http://mmhoustonforum.com/wp-content/uploads/2011/09/Patrick-Jankowski_HOUMS_150x225.jpg)

**Patrick Jankowski**

SVP - Research

**Greater Houston Partnership**

## **Conference Speakers Include:**

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**Swapnil Agarwal**

Founder &

Managing Partner

**Nitya Capital**

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**Cyrus Bahrami**

Managing Director - South Texas  
**Alliance Residential**

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Director  
**Wood Partners**

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Chief Investment Officer  
**The Hanover Company**

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**Julian Blum**

Principal  
**Urban Southwest Capital**

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**Jennifer Campbell**

Associate Director  
**Institutional Property Advisors**

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**Mark Cantrell**

President  
**Cantrell McCulloch**

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**Jeffrey Fript**  
Vice President Investments  
**Marcus & Millichap**

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**Kate Good**  
SVP - Multifamily Development  
**Hunington Residential**

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**Abe Goren**  
Shareholder  
**Wilson, Cribbs & Goren**

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**Curtis Haines**  
Chief Executive Officer  
**Vende Capital**

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**John Hammond**  
President & CEO  
**Riverway Title**

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**Shawn Handrahan**  
President & CEO  
**Valet Waste**

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