
From: Steve Potts <spotts@scoutboats.com>
Sent: Monday, September 26, 2016 10:02 AM
To: John Truluck
Cc: Haley, Nikki
Subject: RE: Scout Boats - Preliminary Entry Conceptual Plan

Good morning John,

This certainly will help our immediate situation as far as vehicles leaving Scout and merging onto Hwy. 78 . I assume when turning left towards Summerville (which 80%+ do), that the center median is for merging into east bound traffic . Correct ?

Stephanie and I had a productive meeting on Friday in discussing Scouts' plans going forward with expansions on the parcel between the Scout and Zodiacs' factories . As we've discussed, a big part of this plan is to ask for help with the necessary infrastructure to include a road off of Spaniel Ln. and bridge over the narrow creek to allow a rear ingress/egress to Scout's employee parking lot.

While she is putting together the economic plan, I can tell you in summary that our investment to expand will be nearly 8mm and within 4-5 yrs. Scout will employ 700+ people . The total campus including Zodiac will be 530,000 sq. ft.

As I may have mentioned, we have begun the development of a 52' with a schedule to debut at the Miami International Show Feb. 2018 . Our decision to put more emphasis in a 52' & 46' yacht class vessels is as a result of the overwhelming success of our 42' model which has a one year back log of retail sold orders.

To put things in prospective, no one has ever built production yachts or vessels in the class of these large Scout models in the state of South Carolina . As you may know North Carolina, Georgia, and Florida are states that are most commonly known for building large yachts and these type vessels . I think it's time that SC be known for not only producing quite a number of entre level recreational boats but also world class yachts ! Why not ?

I would encourage someone from the county or state to visit The Miami International Boat Show in February 2017. This year at the show the Scout 420LXF won the innovation award presented by The BWI (Boating Writers International), and at the 2017 show we'll be debuting three new models to include our 380LXF .

With all this being said I'd be remiss if I didn't tell you that I have another planned visit to Manatee County Fla. next week to tour the closed down Donzi Plant that I mentioned to you several months ago. We have two major suppliers located there and they're encouraging me to listen to the economic development people on the benefits of having an operation in that facility. Obviously expanding our Summerville operations makes better sense, but as you know there are also challenges as we've discussed and I need to weigh my options .

You should be hearing from Stephanie in the next couple weeks .

Thanks,

Steve

Steve Potts
Scout Boats, Inc.

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From: John Truluck [mailto:JTruluck@dorchestercounty.net]
Sent: Friday, September 16, 2016 3:07 PM
To: Steve Potts
Subject: FW: Scout Boats - Preliminary Entry Conceptual Plan

Steve,

I had an engineer come out last week at take a look at your situation. This is there idea of what may help your situation. Let me know if you think this will help. This does not address the ditch. That could be another \$150-200k. If you like it, I have a have a plan to put together the funding. I briefly talked it over with Stephanie today. She mentioned that ya'll will talk next week. If you want to discuss it, please call or just let me know and I will come out to your place. Thanks,

John Truluck, Director
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From: Jamie Frost [mailto:jfrost@alliancece.com]
Sent: Thursday, September 15, 2016 12:33 PM
To: John Truluck
Cc: Taylor F. Daylami
Subject: Scout Boats - Preliminary Entry Conceptual Plan

John,
Thanks for meeting with me and Taylor out on the site last week. As promised please see the attached Conceptual Site Plan. It should be noted that this has not been discussed with the SCDOT and is subject to change upon discussion and review by the SCDOT. What is represented is an asymmetrical widening to the south side (railroad side) of US HWY 78. We have done this to avoid any construction associated with the deep ditch on the Scout side of the highway. We have also shifted the Plant Entrance towards to east to allow for more taper length and stacking of the left turn maneuver into the plant from US HWY 78. This has been done to avoid any need for construction or widening associate with the small bridge/culvert crossing on US HWY 78. An order of magnitude estimate at this time given no discussions with the SCDOT would be in the \$400,000 +/- \$50,000 depending on the magnitude of required parking lot revisions. This also assumes we avoid any utility relocations.

Hope this helps get the discussions going.
Thanks,
Jamie

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