

Miami, FL
December 28, 2016

The Honorable Governor Nikki Haley of South Carolina
(U.S. Ambassador to the United Nations)
Office of the Governor
South Carolina State House, First Floor
1205 Pendleton Street
Columbia, SC 29201

The Honorable Governor Nikki Haley

I am interested to be considered for a position to work for you or cooperate with your U.N. Mission starting in 2017. My Doctor of Philosophy degree is on International Studies, an interdisciplinary program specializing on International Relations and Organizations, International Business and Management and Area Studies (Inter-American Studies and European Economic Community, EEC/EU) from the reputable / global University of Miami Graduate School of International Studies, Coral Gables, Florida (1991).

On my Ph.D. dissertation, The Protection of Intellectual Property Rights in the International Transfer of Technology: Theories, Issues and Practices in the 1990s, I focused on the works by International Organizations such as UN specialized agencies about this important issue for the United States. It has been praised here and abroad; (please see my curriculum vitae).

During my post-doctoral year, I was research associate focusing on U.S. Multinational Enterprises in Latin America and the North-South debate at the Dante B. Fascell North South Center affiliated with the University of Miami. I am bilingual (English-Spanish) at the academic / professional levels.

In addition to my Ph.D. program, I am graduate of the U.N. Graduate Student Intern Programme held at the U.N. Headquarters in New York (where I completed the course of study on the United Nations and specialized agencies as well as research work at the Center for Transnational Corporations) and member of WAFUNIF, World Association of Former United Nations Interns and Fellows; (certificate attached).

Overseas, I studied Business and Management / Asian Industrialization (postgraduate credit-program at University of Hawaii and in the Pacific Rim locations Korea, People's Republic of China, Hong Kong, Japan and Taiwan) and Business, Economics and Labor Relations in the European Union (postgraduate credit-program of the European Union at University of Lyon, France).

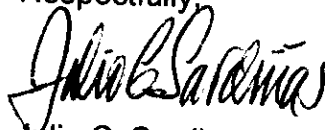
Prior to my Ph.D. program on International Studies, I worked on science & technology (B.Sc.E.E. degree from University of Florida) in different capacities such as manufacturing engineering, quality management and international business / offshore production in high-tech commercial and defense environments at U.S. multinational companies and developed managerial experience. I earned my M.B.A. degree from UM / executive MBA program with emphasis on the international aspects).

Since 1992, I have been full-time faculty (assistant professor / associate professor / professor of international relations & organizations, international business, management & strategy and related areas) at prestigious universities in Australia, Southeast Asia, New Zealand, the United States, South Asia, China, Central Asia (former Soviet republics) and Middle East/Persian Gulf (American University in Dubai), living and working abroad; see my CV. I have raised the bar on postgraduate and undergraduate education by teaching (American-style) international/foreign students in their own countries the norms and values of U.S. higher education (on my disciplines) and receiving above average or excellent teaching evaluations. References and evaluations available upon request.

I believe that I have superior academic qualifications and professional experience (domestic and worldwide) to excel on my areas of expertise at your U.N. Mission. I have demonstrated dedication on my work and integrity on my profession. I could deliver an immediate effective service to the U.S. mission at the United Nations (see Addendum). Attached find my curriculum vitae. If additional information is required, please contact me.

Thank you for your consideration.

Respectfully,



Julio C. Sardinas
PhD, MBA, BScEE, Professor
International Relations & Organizations
International Business Administration & Management
Former Intern, "U.N. Graduate Student Intern Programme"

Postal Address:

P.O. Box 451003

Miami, FL 33245

Email: globalways2015@gmail.com

Skype: Julio.Sardinas111

Addendum

Attachments

ADDENDUM

EXAMPLES OF WORK AREAS OR SPECIALIZATIONS THAT I COULD SUPPORT YOUR OFFICE OR COOPERATE WITH YOUR STAFF AT THE UNITED NATIONS (LIST NOT INCLUSIVE),

- International Relations and Organizations
- UN specialized agencies and related organizations
- Foreign policies / industrialized countries / developing nations (North-South relations)
- International business and trade / foreign direct investment, FDI / offshore manufacturing / international management (WTO)
- Transnational / multinational enterprises / global management issues
- International protection of intellectual property rights (patents, trademarks, copyrights) and trade-related aspects of intellectual property (WIPO)
- International agreements, treaties and conventions
- International education / American-style higher education overseas / academic programs, administration and accreditations
- International transfer of technology / developed & newly industrializing countries
- International licensing / strategic alliances / joint ventures / new forms of international business (Partnerships)
- International negotiations / US business strategies and policies
- Political risk analysis / opportunities and threats
- Business in Latin America (Mexico, Brazil, Argentina...)
- Business in Asia Pacific (India, South Asia, China, Southeast Asia...)
- Regional Economic Blocs (Southeast Asia ASEAN, South Asia SAARC, Persian Gulf GCC, Latin America...)
- International development/industrialization/modernization (Industrial Development UNIDO)

UNITED NATIONS



NATIONS UNIES

It is hereby certified that

Mr. Julio Sardiñas

has participated in the Graduate Student Intern
Programme—a course of study on the
United Nations and related agencies.

Held at United Nations Headquarters
23 June-18 July 1986

Y. Akashi

Yasushi Akashi

Under-Secretary-General for Public Information



REFERENCE TO THE U.N.
Ph.D. CANDIDATE
February 26, 1986

Coordinator,
Graduate Student Intern Programme
Room S-1037G
Department of Public Information
United Nations
New York, N.Y. 10017

Dear Sir/Madam:

It is my pleasure to recommend Mr. Julio Cesar Sardiñas, one of our outstanding graduate students, for participation in your Summer 1986 internship program. Mr. Sardiñas is a doctoral candidate in our School specializing in international studies. He has been with us since 1973, and has performed with distinction, having achieved a status of ABD, which means that the next step for him will be to conduct the research for and write his doctoral dissertation.

We at GSIS believe that Julio's participation in your program would be extremely useful to everyone concerned, and that it would greatly benefit him given the specific topic which he would like to address in it.

Mr. Sardiñas is a man of high personal integrity and moral standards. He is well liked by his peers and has been a very valuable asset to our program. I believe that he would be able to make valuable contributions to your staff.

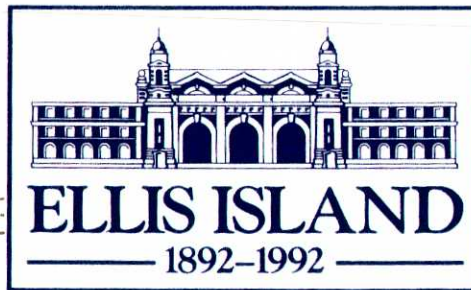
I earnestly hope that you will consider him a very serious and worthwhile candidate.

Sincerely yours,

A handwritten signature in dark ink, appearing to read "Ambler H. Moss, Jr." with a stylized flourish at the end.
Ambler H. Moss, Jr.
Dean

Graduate School of
International Studies

AHM/mcb



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The Statue of Liberty-Ellis Island Foundation, Inc.

proudly presents this

Official Certificate of Registration

in

THE AMERICAN IMMIGRANT WALL OF HONOR

to officially certify that

JULIO C. SARDINAS

who came to America from

CUBA

is among those courageous men and women who came to this country in search of personal freedom, economic opportunity and a future of hope for their families.

A handwritten signature in dark ink, appearing to read "Lee Iacocca".

Lee A. Iacocca
The Statue of Liberty-Ellis Island
Foundation, Inc.



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Sardinas teaches globally

By **ESDRA LAMY**
CHART REPORTER

His experience in international business and a love for teaching brought Dr. Julio Sardinas to Missouri Southern.

Sardinas, associate professor of international business, has a background some can only dream of.

Sardinas was born in Spain, his father's home country. His mother is a native of England.

"I spent most of my childhood traveling," Sardinas said. "That's how my love for traveling evolved."

After receiving his bachelor's and master's degrees at the University of Florida, Sardinas received his doctorate at the University of Miami.

He concentrated in international business as areas of study.

"To be a graduate of the internship program at the United Nations headquarters in New York is one I'm mostly proud of," said Sardinas, who has participated in numerous international programs. "I was able to work with people from around the world. That was a great experience."

Fluent in Spanish, French, and Portuguese, he also comprehends Italian.

Sardinas has taught business courses in Australia. He was also the director of the MBA international program in Bangkok, Thailand and coordinator of international

business programs in New Zealand.

"My passion for learning other cultures and how they function on the international level is the reason I've worked and traveled in so many different countries," Sardinas said.

Sardinas wants to counsel and help them open their minds on the international level.

"I feel students shouldn't consider international business just as a major, but as an environment," he said.

Sardinas wants his students to understand the importance of the new international environment and the transformation of the new economic system.

"I want students to develop within the new thinking of international business," he said.

Sardinas wants students to be ready for any change within a company.

"Companies expand and move so easily overseas these days" he said.

Before Sardinas took his work abroad, he had already worked with some well-known companies in the U.S.

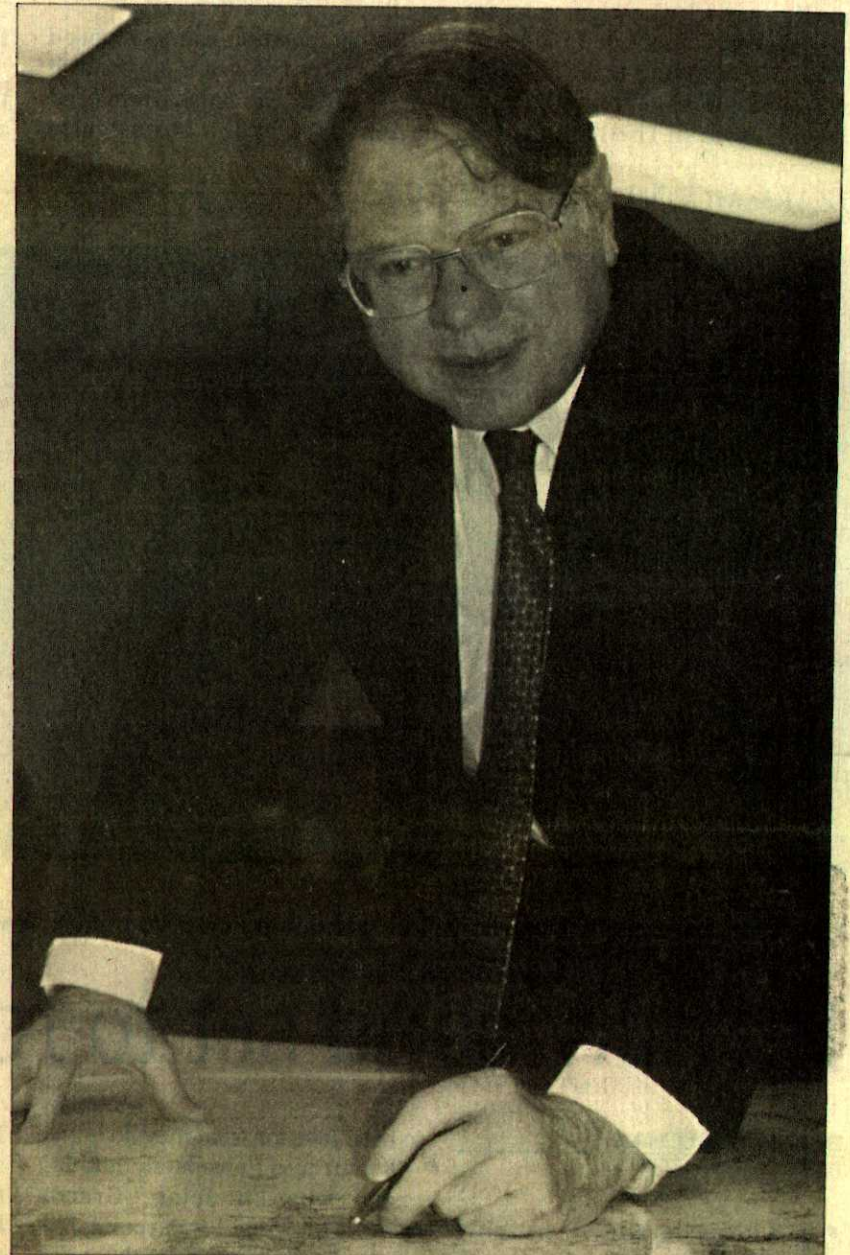
He was also a research associate for an organization that conducted research throughout Latin America.

"If I wasn't teaching, I'd like to see myself as the head of a big global international corporation," Sardinas said. "Teaching is the most important thing to me. I am fortunate that I'm able to share my international experiences with students. I want to work hard and be persistent in the classroom. I want to see my students graduate with success." □

"If I wasn't teaching, I'd like to see myself as the head of a big global international corporation."

Dr. Julio Sardinas

Associate professor of international business



JASON FOSTER/ The Chart

Dr. Julio Sardinas points out one of many countries he has visited. Sardinas plans to spread his international experiences to his students.

JULIO C. SARDINAS
Ph.D., M.B.A., B.Sc.E.E., Professor

ACADEMIC AND PROFESSIONAL QUALIFICATIONS
INTERNATIONAL RELATIONS AND ORGANIZATIONS
INTERNATIONAL BUSINESS AND MANAGEMENT

Email: globalways2015@gmail.com; Skype: Julio.Sardinas111
P.O. Box 451003, Miami, Florida 33245 USA

TEACHING:

- Ph.D. Specialty (1): International Relations / International Organizations
- Ph.D. Specialty (2): International Business / International Management
- Area Studies: Inter-American Studies and European Economic Community
- Strategic Management / Corporate Strategy
- Global Management / Management of Multinational Enterprises
- Business in the Americas and Asia Pacific / Western and Asian Management
- International Protection of Intellectual Property / U.N. Specialized Agencies
- Cross-cultural Management / Key Issues in Multinational Management
- International Negotiations / Business in Emerging Markets
- Entrepreneurship and Technology / Innovation Management
- Global Marketing / Strategic Marketing
- Advanced Management / International Aspects
- Management of Organizations / Organizational Design and Change

SPECIAL QUALIFICATIONS:

- Asia-Pacific / Americas / Europe / Middle East business/academic experience.
- Cross-disciplinary / international background--mgmt./strategy/marketing/technology.
- Full-time exp: USA;Australia;S.EastAsia;NewZealand;Mideast;S.Asia;China;C.Asia.
- Developed International Business programs, taught various disciplines, supervised theses, managed postgraduate & undergraduate programs, worked in committees.
- Experience teaching executive education and native / non-native speakers of English.
- Studied Spanish, Portuguese and French.

ADDITIONAL INTERNATIONAL RELATIONS/BUSINESS CREDIT PROGRAMS

- East Asia. "International Relations, Economics and Asian Industrialization;" see p.8.
- Europe. "International Business, Economics and Law of the European Union (EEC)."
- United Nations "U.N. Graduate Intern Programme" course of study & research works.

INTERNATIONAL RESEARCH: pp.5-8, INDUSTRIAL / MANAGERIAL EXP: p.9.

SECTION I: GRADUATE EDUCATION AND QUALIFICATIONS

DOCTOR OF PHILOSOPHY IN INTERNATIONAL STUDIES - INTERNATIONAL BUSINESS ADMINISTRATION (MANAGEMENT AND STRATEGY), INTERNATIONAL RELATIONS AND AREA STUDIES, GLOBAL BUSINESS, GRADUATE SCHOOL OF INTERNATIONAL STUDIES (GSIS) AND SCHOOL OF BUSINESS ADMINISTRATION DEPARTMENT OF MANAGEMENT, UNIVERSITY OF MIAMI, CORAL GABLES, FLORIDA, U.S.A. (MAY 1991)

Concentrations / course works / research areas:

1. International Business Administration and Management. Management of multinational enterprises, foreign investment, international business risk & cross-cultural /comparative management; strategy and business policy; corporate & international strategy; international trade and technology transfer; new forms of international business.
2. Area Studies/Regional Business. Inter-American; Asia Pacific(at U.of Hawaii and Asia); European Community (in France and USA); Latin America (post doc. 1991-92 at UM North South Center); Australasia/East Asia (1990s); USA Midwest/Int'l Trade (1998-99); Middle East / South Asia (2000-01); Southeast Asia / China / Central Asia (2011-14).
3. International Relations. Development and industrialization; strategic issues; foreign policy; international organizations; U.N. graduate internship (New York Headquarters).

Doctoral Dissertation:

"The Protection of Intellectual Property Rights in the International Transfer of Technology; Theories, Issues and Practices" (East Asia, Latin America and Eastern Europe) including international relations/U.N./MNE operations/policy/trade/management issues; (457pages).

MASTER OF BUSINESS ADMINISTRATION, SCHOOL OF BUSINESS ADMINISTRATION, UNIVERSITY OF MIAMI, FLORIDA, USA (MAY 1981)

MBA Course Emphases:

1. International Business
2. Business Policy & Strategy

MBA Research Project:

"International Management of the Manufacturing and Marketing of Traditional and New Technologies for Telephone Components and Systems in Brazil." May 1981.

UNDERGRADUATE EDUCATION AND QUALIFICATIONS

BACHELOR OF SCIENCE IN ELECTRICAL ENGINEERING; GRADUATE COURSE WORK; ASSISTANTSHIP; AT UNIVERSITY OF FLORIDA, GAINESVILLE, FLORIDA, U.S.A. (See Section IV, p.9)

II: PROFESSIONAL/ACADEMIC EXPERIENCE (FULL-TIME, 2016-1991)

CENTRAL ASIA

1) AT KAZAKH BRITISH TECHNICAL UNIVERSITY BUSINESS SCHOOL(Professor).

2) AT KAZAKH NATIONAL UNIVERSITY KazNU NAMED AFTER al-FARABI FACULTY OF ECONOMICS AND BUSINESS DEPARTMENT OF MANAGEMENT, ALMATY, KAZAKHSTAN, COMMONWEALTH OF INDEPENDENT STATES, CIS,

- Professor and advisor to the new PhD program at largest university in Central Asia.
- Reviewed Year 3 PhD dissertations and submitted reports to the dean & department.
- Wrote article on PhD program for publication by Int'l Cooperation Office. Taught:
- **International Business-----Year 2 / Year 3 PhD classes**

3) AT KAZAKHSTAN INSTITUTE OF MANAGEMENT, ECONOMICS AND STRATEGIC RESEARCH, KIMEP UNIVERSITY BANG COLLEGE OF BUSINESS, ALMATY, KAZAKHSTAN. Premier institution in Central Asian Commonwealth of Independent States, CIS modeled on the U.S. education and accreditation; assoc. professor; full-time; graduate school; equivalent to one academic year (except 2 Fall courses):

- Developed (solely) the graduate program Master of International Business, MIB and co-developed the Executive Master of Business Administration, EMBA.
- Presented the programs to KIMEP & College of Business Councils, and approved.
- Formatted the MIB and EMBA programs for review and approval by the Ministry of Education, Republic of Kazakhstan.
- Co-developed the (non-degree) Advanced Management Program for top executives.
- Participated teaching and advising the International Business courses:
- **International Business.....MG3210**
- **International Management.....MG3209**

KBTU, KazNU and KIMEP references available.

(In the U.S.A., completed various consultancy and research works. Participated in international conferences such as the Academy of International Business, Strategic Management Society and Academy of Management, U.S.A. and overseas).

CHINA

FACULTY OF MANAGEMENT AND ADMINISTRATION, MACAU UNIVERSITY OF SCIENCE AND TECHNOLOGY (UNIVERSIDADE DE CIENCIA E TECNOLOGIA), MUST, DEPARTMENT OF INTERNATIONAL BUSINESS AND MARKETING

A. TEACHING EXPERIENCE. Associate Professor (III); full-time;taught semester courses:

- **International Business (MBA, English Program, 2003 Class).....MB3002**
- **International Business (MBA, Chinese Program, 2004 Class).....MB3002**
- **Entrepreneurship (MBA, English and Chinese Programs, 2003 Class)....MB3001**
- **Entrepreneurship (MBA, English Program, 2004 Class).....MA3001**
- **Strategic Management (MBA, English Program, 2004 Class).....MB1009**
- **Strategic Management (BBA, English Program).....BA3006**

B. ACADEMIC SUPERVISION:MBA projects / senior theses. MUST references available.

SOUTH ASIA

SCHOOL OF BUSINESS, NORTH SOUTH UNIVERSITY, DHAKA, BANGLADESH
First private university in Bangladesh; Grants Commission accreditation; AACSB guidelines / modeled on the U.S. education system; international faculty & advisory board.

A. TEACHING EXPERIENCE

Associate Professor, School of Business; full-time; international business, management & strategy; taught the following management / strategy / marketing semester courses:

- **Strategic Management (BBA/Capstone).....MGT489**
- **International Business (MBA/Advanced Integrative).....BUS685**
- **Strategic Marketing (MBA/Marketing Capstone).....MKT634**

B. RESEARCH EXPERIENCE

Investigated Bangladesh international management and business: Singer in Bangladesh (MNC operations); Mobil-Jamuna joint venture (petroleum); Biman Bangladesh Airlines.

MIDDLE EAST

SCHOOL OF BUSINESS ADMINISTRATION, AMERICAN UNIVERSITY IN DUBAI, UNITED ARAB EMIRATES; (the only US-accredited university in Persian Gulf, 2000).

A. TEACHING EXPERIENCE; equivalent to one academic year. AUD references available.

Associate Professor; full-time faculty in charge of International Business and Management subjects; advised undergrads/MBAs; taught the following 5-credit courses:

- **Business in the International Environment-----BUS345**
- **Advanced Topics in Management (Multinational Management) -----MGT490**
- **Strategic Management (BBA/Capstone) -----BUS480**
- **Managing Technological Change and Innovation -----MGT443**
- **International Marketing -----MKT444**
- **Leadership and Management (BBA/second half of the course) -----MGT250**
- **Strategic Management & Policy (MBA/Capstone) -----MGT643**
- **Int'l Organizational Behavior and Management (MBA/Module 1 of 3)-MGT641**

UNITED STATES

SCHOOL OF BUSINESS ADMINISTRATION, MISSOURI SOUTHERN STATE UNIVERSITY, JOPLIN, MISSOURI, USA

A. TEACHING AND ACADEMIC ADMINISTRATION EXPERIENCE

Associate Professor, School of Business Administration; full-time position. Coordinator, International Business undergraduate program development; (MSSU's International Mission, Institute of International Studies and national leader in internationalizing the university). Taught the following international/management/business semester courses:

- **International Business / International Trade ----- IB310**
- **International Marketing -----IB400**
- **International Management (including Strategy) -----IB410**

In addition, I advised International Business majors until completion of their academic programs; supervised their senior theses on international business / management / strategy / marketing; coordinated internships; and supervised MBAs from other schools.

B. RESEARCH & BUSINESS EXPERIENCE

Consultant to MSSU's International Trade and Quality Center. Consulted with local businesses (tri-state area, Oklahoma/Arkansas/Kansas) on international business development; researched international markets for their business plans; conducted international business seminars (such as my Spring 1998 seminar, available); established relationships with international trade organizations; worked with the advisory board; and published about current issues in International Business. MSSU references available.

NEW ZEALAND

DEPARTMENT OF MANAGEMENT, COLLEGE OF BUSINESS, MASSEY UNIVERSITY, MAIN CAMPUS AT PALMERSTON NORTH, NEW ZEALAND

A. TEACHING AND ACADEMIC ADMINISTRATION EXPERIENCE

Lecturer and Coordinator, International Business Program (BBS/DBS/MBS), Massey University, the largest Business College in New Zealand; full-time position. Developed the graduate program and enhanced the undergraduate major of International Business Studies; supervised I.B. staff; advised I.B. students.

Taught the following semester courses (on campus and distance education) at the main campus, Palmerston North in the North Island:

- **Advanced International Business; postgraduate/MBS-----52.761**
- **Asia Pacific Business / Strategies (East Asia Focus); postgraduate/MBS--- 52.764**
- **International Business (on campus and distance); undergraduate----- 52.261**
- **International Strategic Management (campus/distance); IB capstone ----- 52.361**
- **Contemporary Issues of International Business / International Relations - 52.262**
- **International Business Environments (prepared); postgraduate/MBS----- 52.762**
- **Australasian Management / International (prep.); postgraduate/MBS ----- 52.763**

B. FACULTY DEVELOPMENT

Received the graduate faculty certificate "Ph.D. Supervision" after completing the special one-semester program offered by Massey's Faculty Training and Development.

C. RESEARCH EXPERIENCE

"Foreign Investment by Thai Companies; Motives and Strategic Alternatives. Case Study: Jasmine International Group and Loxley Public Company Ltd." The New Zealand Asian Studies Society, Twelve New Zealand International Conference on Asian Studies, 26-29 November 1997, Massey University, NZ. References available.

SOUTH EAST ASIA

GRADUATE SCHOOL, SIAM UNIVERSITY, LARGEST PRIVATE UNIVERSITY,
BANGKOK, THAILAND

A. TEACHING AND ACADEMIC ADMINISTRATION EXPERIENCE

Director, MBA International Program and Lecturer; full-time position. Directed the development of the MBA curriculum (international business emphasis), and coordinated the planning process with University administrators / faculty and the presentation of the proposal to the Ministry of Academic Affairs. Developed the postgraduate course work. I completed all this work; (program remained pending of final governmental approval). Taught the case study method to South East Asian students and supervised their case study presentations and business reports in English. Taught the semester courses:

- **Regional Business Systems (Business in Pacific Rim countries) -----INB662**
- **Seminar in International Business -----INB669**

B. RESEARCH EXPERIENCE

Advanced my work on International Protection of Intellectual Property Rights during the first ASEAN meeting on IPRs in Bangkok. Completed my paper "Intellectual Property Protection in East/Southeast Asia: Case Study: SINO-U.S. Dispute over IPRs, 1991-95," Academy of International Business South East Asia Region, AIBSEAR, University of Otago, New Zealand, June 1996. References available.

AUSTRALIA

SCHOOL OF BUSINESS, AUSTRALIAN CATHOLIC UNIVERSITY, ACU NORTH SYDNEY CAMPUS, AUSTRALIA; (PUBLIC, MULTI-CAMPUS, FUNDED BY GVMT).

A. TEACHING EXPERIENCE

Assistant Professor; entirely responsible for teaching the International Business and Strategic Management subjects; guided undergraduate students from Year 2 until they completed their degrees (new International Business major); full-time position. Taught:

- **International Business; undergraduate*-----BB251**
- **Business Policy and Strategy; senior capstone course** -----BB301**
- **Asia Pacific Business (East Asia Focus); senior***-----BB350**
- **International Affairs; undergraduate -----BB240**
- **Business Policy and Practice (Strategic Management); MBA**-----MB301**
- **International Marketing; MBA -----MB309**
- **International Competition & Strategy; (MBA, prepared) -----MB207**
- **International Business Strategy; (MBA, prepared) -----MB319**

* Includes Asia-Pacific, Latin America and Eastern Europe.

** Includes Decision Making, International Aspects and Global Issues.

***Based on research and practical experience, I developed the course work for "Asia Pacific Business" that included case studies of Asian, Australasian and Western companies operating in the region. I taught this subject to senior students in Australia and graduate students in New Zealand (see Massey University).

B. RESEARCH EXPERIENCE

1. Protection of Intellectual Property Rights in Asia Pacific/Latin America; (also pp.2,7).
2. Asia Pacific Business, for course work / case study development; (see A. ACU).

C. PROFESSIONAL DEVELOPMENT in AUSTRALASIA/ASIA/LATIN AMERICA,e.g:

1. Completed research work on Intellectual Property Protection in East Asia, Academy of International Business; see p.2.
2. Conducted seminars on technology transfer and intellectual property protection at universities in Bangkok, Thailand and Indian Institutes of Management IIM(Vastrapur /Ahmedabad and Bangalore) and Foreign Trade (IIFT, Delhi), May/June 1995, India.
3. Discussant on enterprise management and international issues (international business conference, Sydney, January 2005).
4. Participated international conferences on Intellectual Property, International Trade, Doing Business in China and Southeast Asia; (Australia 1992-95).
ACU references available.

UNITED STATES (Post-Doctoral Year 1991-1992)

GRADUATE SCHOOLS OF INT'L STUDIES / BUSINESS ADM., UNIV. OF MIAMI

A. POST-DOCTORAL FELLOW / RESEARCH ASSOCIATE, Dante B. Fascell North South Center affiliated with the University of Miami. Completed and submitted for publication the monograph, "International Protection of Intellectual Property in the Western Hemisphere."

B. POST-DOCTORAL ASSISTANSHIP, DEPT. OF INDUSTRIAL ENGINEERING, UM

1. Reviewed papers/selected papers for the February 1992 international conference on Management of Technology and Innovation.
2. Participated in the academic program Management of Technology, MOT that included productivity / technology in developing countries; Autumn 1991/Spring 1992.

C. TEACHING / GUEST LECTURER, School of Business Administration, UM.-Taught:

- **International Business (MBA)-----GBM698**

UNITED STATES (Graduate School 1988-1991)

GRADUATE SCHOOLS OF INT'L STUDIES / BUSINESS ADM., UNIV. OF MIAMI

A. RESEARCH EXPERIENCE

Doctoral dissertation research: strategies for the international protection of intellectual property rights; free trade and intellectual property rights infringements; multinational enterprises on foreign investment, joint ventures, strategic alliances, licensing of tech./ negotiations in newly industrializing / emerging economies; key issues; case work on Southeast Asia, Latin America and Eastern Europe.

B. APPOINTMENTS

1. Ph.D. Student Internship, International Conference on Int'l Trade Investment, Miami.
2. Academic Affairs Officer, Council of International Student and Organizations, UM.

UNITED STATES, EUROPE AND ASIA (Graduate School 1984-1988)

A. Ph.D. COURSE WORK AND RESEARCH AREAS ASSIGNED, UNIV. OF MIAMI

Multinational enterprises, foreign investment, international trade/technology transfer (Asia and Latin America); comparative management and organizational development across national borders; management of international business risk/negotiations; development of strategy/policy; cross-cultural management; international economic relations with East Asian / Latin American emerging economies / newly industrializing countries; others.

B. UNIVERSITY POSITIONS AND CONFERENCES

1. Ph.D. Studentship, Department of Financial Services, Univ. of Miami.
2. Several international events on International Business, International Relations and Technology & Innovation Management.

C. INTERNATIONAL BUSINESS AND ECONOMICS/STUDY-ABROAD PROGRAMS

1. East Asia/Pacific Rim, "International Business/Economics Relations and Asian Industrialization," credit-program at the School of Business, Univ. of Hawaii, Manoa.
 - **Passed the course, Economics and Industrialization in Asia, on campus / in Asia:** Research / field work to the following enterprises/manufacturing facilities: Far Eastern Textile, Tatung Co., Yue Loong Motors Co., Hong Kong Bank & Trade Council, Anju Jewelry Co., Fang Brothers Knitting Co., Motorola Semiconductor, China Enterprise Management Development Center (Guangzhou), Guangzhou No.1 Rubber Plant, Guangzhou Baiyushan Pharmaceutical Factory, Tong-il Textile, Sam Sung Electronics, Yoo Hahn Pharmaceutical Co., Daewoo Auto Assembly Co., Chang Woo Mulsang Garment Co., NEC Co., Asashi Chemical Co., Nissan Motors, Industrial Bank of Japan, Sankyo Pharmaceutical Co. Developed case studies.
2. Europe, "International Business, Economics and Law of the E.E.C.," University of Lyon, France. Passed the credit courses:
 - **Institutions/Mechanisms of the European Communities** -----MGMT 8990
 - **International Economic Relations** ----- BFIN 8990
 - **Comparative and International Labor Movements** ----- IR 8990

D. UNITED NATIONS GRADUATE INTERNSHIP PROGRAM-N.Y.HEADQUARTERS

1. Course work on the management of international organizations / specialized agencies.
2. Completed research work on international business and transnational corporations.

E. INTERNATIONAL CONFERENCES AND SEMINARS - U.S.A.

U.S./Canada/Mexico Trilateral Trade Agreement (Washington); U.S./Japan on Global Manufacturing (Chicago); Technology Transfer with the Evolving Economies of Eastern Europe; Licensing Negotiation Strategies in Developing Open Markets (N.Y.); The Reconstruction of Central America (Miami); others.

SECTION III: AFFILIATIONS

- Academy of International Business AIB
- Strategic Management Society SMS
- Academy of Management AOM
- Asia Academy of Management Hong Kong
- Americas Society New York

SECTION IV: INDUSTRIAL/MULTINATIONAL COMPANY EXPERIENCE, (MANAGERIAL /EXECUTIVE EXPERIENCE PRIOR TO Ph.D. PROGRAM)

RCA Corporation, Solid State and Computer and Information Systems Divisions, Somerville/Camden, NJ and Palm Beach, FL, USA

- Design & development, new technologies, manufacturing engineer; (Palm Beach).
- Components, Applications Management, Marketing Support, domestic & international; (Somerville).
- Product/Manufacturing Management (Palm Beach). Experience on new production methods including product engineering and planning/implementation of new technologies for profitability of plant and product worldwide. Supervised engineering/production staff. Reported to plant manager.
- Senior Engineer on Quality Assurance Management. Reported to vice president of Quality, manufacturing/plant manager and marketing manager. International management; interfaced with plants overseas and worked on offshore manufacturing.
- Received RCA's Super Star Award and was appointed to RCA's Technical Excellence Committee.
- Major works completed: 1) "Cost of Quality," (corporate policy/manual); 2) "Economic Feasibility and Yield Improvement for Manufacturing of Integrated Circuits/Semiconductors" (plant level); 3) "New Product Planning for Marketing and Product Support" (corporate business plan); and 4) "Applications and Preferred Parts" book (functional level).