

From: 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Thursday, July 7, 2016 10:05 AM
To: Haley, Nikki
Subject: [Price Increase Next Week] Fifteen Group, Collier & Monument on Financing Deals in Florida



Recent changes in the debt and equity markets create challenges for deal flow in Florida's multifamily space. While some sources have dropped out completely from current investment and lending, new previously underutilized capital sources are stepping in to make deals happen. Where will you go to raise your next fund or finance your next multifamily rental or condo deal?

This September, hear from **Berkadia**, **Collier Companies**, **Fifteen Group**, **Monument**, **Raisal Group** and over 30 more thought leaders, as they grapple with the new reality and divulge how they are getting multifamily financing deals done today. Join over 600 active market players at the 5th annual **Florida Multifamily Summit**, to be held at the Hard Rock Hotel in Hollywood, FL, on September 22. Over 300 have already committed to participate: [See who you will meet!](#)

**Register Now & Save \$450 Before the Price Increases
Next Thursday, July 14!**

**Advanced Registration \$449
Full Rate \$899
(Group Rates Available)**



No thanks, I'm not interested in this event.

The Ultimate Game of Chess: *Looking Domestic to Raise Debt, Equity & Financing*



Joshua Young
Founder & CEO
Raisal



Nathan Collier
Founder & Chairman
The Collier Companies



Mitchell Sinberg
Senior Managing Director
Berkadia



Justin Toal
Chief Investment Officer
Fifteen Group



Stuart Zook
President
Monument Real Estate Services

Get Involved!



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Attendee Registrations:

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Keynote Speakers:



Jeff Berkowitz

President

Berkowitz Development



Gil Dezer

President

Dezer Development

Confirmed Speakers:



Matt Allen

EVP & COO

Related Group (of Florida)



Paul Bertozzi

Managing Partner

Live Oak Contracting



James Bloomingdale

Senior Vice President

JRK Investors



Grant Cardone

CEO

Cardone Real Estate Acquisitions



Nathan Collier

Founder & Chairman

The Collier Company



Casey Cummings
Chief Executive Officer
Ram Realty Services



Michael D'Onofrio
Managing Director

Engineered Tax Services



Juan DeAngulo
Managing Principal

Eliion Partners



Art Falcone
CEO & Chairman

Falcone Group



Tal Frydman
Senior Director

Berkadia



Andres Gonzalez
President & CEO

Finesa Real Estate Group



Brad Hamel
SVP - Operations

Alliance Residential Company



William Hamilton
Executive Vice President

Winthrop Management



Andrea Heuson
Professor - Finance, School
of Business

University of Miami



Robert Hodge
SVP - Acquisition

Monogram Residential Trust



Wayne Hollo
Executive Vice President

Florida East Coast Realty



Still Hunter, III
Executive Director

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James Kane
Senior Vice President

Starwood Capital Group



Arnaud Karsenti
Managing Principal

13th Floor Investments



Tom Kersting
President

Franklin Street Insurance Services



Daniel Diaz Leyva
Attorney
Foley & Lardner

Scott Leventhal
Co-Founder
The Trillist Companies

Carlos Melo
Principal
The Melo Group

Scott Moss
President
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Nitin Motwani
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Mitchell Sinberg
Senior Managing Director
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Cris Sullivan
Chief Operating Officer
Gables Residential

Justin Toal
CIO & Senior Principal
Fifteen Group

Granvil Tracy
President
American Land Ventures



Steve Witten
Executive Director - Northeast & Florida
Institutional Property Advisors

Joshua Young
Founder & CEO
Raisal

Stuart Zook
President
Monument Real Estate Services

Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

Additional sessions to be announced.

[View the Full Agenda](#)

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