

From: 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Thursday, July 7, 2016 10:05 AM
To: Haley, Nikki
Subject: [Price Increase Next Week] Fifteen Group, Collier & Monument on Financing Deals in Florida



Recent changes in the debt and equity markets create challenges for deal flow in Florida's multifamily space. While some sources have dropped out completely from current investment and lending, new previously underutilized capital sources are stepping in to make deals happen. Where will you go to raise your next fund or finance your next multifamily rental or condo deal?

This September, hear from **Berkadia**, **Collier Companies**, **Fifteen Group**, **Monument**, **Raisa Group** and over 30 more thought leaders, as they grapple with the new reality and divulge how they are getting multifamily financing deals done today. Join over 600 active market players at the 5th annual **Florida Multifamily Summit**, to be held at the Hard Rock Hotel in Hollywood, FL, on September 22. Over 300 have already committed to participate: [See who you will meet!](#)

Register Now & Save \$450 Before the Price Increases
Next Thursday, July 14!

Advanced Registration \$449
Full Rate \$899
(Group Rates Available)



No thanks, I'm not interested in this event.

The Ultimate Game of Chess: *Looking Domestic to Raise Debt, Equity & Financing*



Joshua Young
Founder & CEO
Raisa



Nathan Collier
Founder & Chairman
The Collier Companies



Mitchell Sinberg
Senior Managing Director
Berkadia



Justin Toal
Chief Investment Officer
Fifteen Group



Stuart Zook
President
Monument Real Estate Services

Get Involved!



Speakers & Agenda:

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Sponsorship & Exhibiting:

Esteban Diaz

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Attendee Registrations:

Claudia Gutwirth

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claudia@greenpearlevents.com

Keynote Speakers:



Jeff Berkowitz

President

Berkowitz Development



Gil Dezer

President

Dezer Development

Confirmed Speakers:



Matt Allen

EVP & COO

Related Group (of Florida)



Paul Bertozzi

Managing Partner

Live Oak Contracting



James Bloomingdale

Senior Vice President

JRK Investors



Grant Cardone

CEO

Cardone Real Estate Acquisitions



Nathan Collier

Founder & Chairman

The Collier Companies



Casey Cummings

Chief Executive Officer

Ram Realty Services



Michael D'Onofrio

Managing Director

Engineered Tax Services



Juan DeAngulo

Managing Principal

Elion Partners



Art Falcone

CEO & Chairman

Falcone Group



Tal Frydman

Senior Director

Berkadia



Andres Gonzalez

President & CEO

Finesa Real Estate Group



Brad Hamel

SVP - Operations

Alliance Residential Company



William Hamilton

Executive Vice President

Winthrop Management



Andrea Heuson

Professor - Finance, School of Business

University of Miami



Robert Hodge

SVP - Acquisition

Monogram Residential Trust



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Executive Vice President

Florida East Coast Realty



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Managing Principal

13th Floor Investments



Tom Kersting

President

Franklin Street Insurance Services



Daniel Diaz Leyva
Attorney
Foley & Lardner



Scott Leventhal
Co-Founder
The Trillist Companies



Carlos Melo
Principal
The Melo Group



Scott Moss
President
Moss & Associates

Nitin Motwani
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Miami Worldcenter Associates



Mitchell Sinberg
Senior Managing Director
Berkadia



Cris Sullivan
Chief Operating Officer
Gables Residential



Justin Toal
CIO & Senior Principal
Fifteen Group

Granvil Tracy
President
American Land Ventures



Steve Witten
Executive Director - Northeast & Florida
Institutional Property Advisors

Joshua Young
Founder & CEO
Raisal

Stuart Zook
President
Monument Real Estate Services

Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

Additional sessions to be announced.

[View the Full Agenda](#)

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