

---

**From:** Braxton Sisco <bsisco@braxtonconsultingllc.com>  
**Sent:** Thursday, October 27, 2016 11:36 AM  
**To:** governor@govoepp.state.sc.us; Haley, Nikki  
**Subject:** Follow-up on topics for discussion

Dear Governor Haley,

I wanted to follow-up on the email below. As mentioned below, Braxton Consulting LLC is Service-Disabled Veteran-Owned Small Business (SDVOSB) providing top-tier management consulting to both government and industry and the only SDVOSB certified by the VA offering strategy and top tier consulting services in the Carolinas.

As I indicated below, I interested in discussing both the port topic and the opportunity for Federal investment with you in more detail. We are located in Aiken, so just a short drive to Columbia for a meeting.

Thank you in advance,

Braxton

--

**Braxton Sisco**  
Managing Director

Braxton Consulting LLC  
+1 803-602-4002 Main  
+1 803-646-7171 Mobile

Executive Assistant  
+1 803-602-4002 Mandy Kirker



A Certified Service-Disabled Veteran-Owned Small Business

On 2016-10-04 18:53, Braxton Sisco wrote:

Dear Governor Haley,

I am writing to introduce you to Braxton Consulting LLC a Service-Disabled Veteran-Owned Small Business providing top-tier management consulting to both government and industry.

There are two topics I wanted to raise with you to determine your interest in having more detailed discussions. The first is with regards to our ports.

As reported last week, parts of our state are still recovering from the floods from a year ago. The event came as surprise and tested our abilities to both respond and recover. While this was a devastating event, imagine the impact of a hurricane hitting the ports of Charleston and Georgetown or worse yet a terrorist attack from within or via arriving cargo. These ports are responsible for \$53 billion in annual statewide economic impact and support 1 in 11 jobs in the state.

We worked with a partner firm to design and conduct a strategic war game for the Port of NY/NJ to strategically assess the impact of such events. This war game identified the critical issues for maintaining security and economic viability, the primary issues and concerns of private industry and how government and industry could more effectively interact in such scenarios. The strategic war game was a public / private partnership, with participants from government, the port and the leading industries, and scenarios were specifically designed to test the actions and decisions each makes and to then debrief the implications of those decisions.

The second topic is with regards to SLED. In doing some economic development work, my team learned that SLED is looking at potentially building a new state crime lab and bolstering crime lab capabilities, which are currently under stress. We also identified a potential related opportunity, which could defray the cost bringing federal funding, capabilities and new jobs to the state.

As a veteran, I was very pleased to read in the Aiken Standard last week about the new advisory committee on veteran's issues that you are forming. While our state ranks 19th in the nation for the total number of veterans, veterans represent over 8.5% of our population making South Carolina 8th in the nation in percentage of veterans to total population. On behalf of all veterans, thank you for your leadership.

I would be interested in discussing both of the topics with you in more detail. We are located in Aiken, just a short drive to Columbia, and able to meet with you anytime you are available. Do not hesitate to reach out if we can be of assistance in an other way.

Sincerely,

Braxton

--

**Braxton Sisco**

Managing Director

Braxton Consulting LLC

+1 803-602-4002 Main

+1 803-646-7171 Mobile

Executive Assistant

+1 803-602-4002 Mandy Kirker



A Certified Service-Disabled Veteran-Owned Small Business