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**From:** 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>  
**Sent:** Wednesday, April 27, 2016 11:02 AM  
**To:** Haley, Nikki  
**Subject:** [Announcement] Florida Multifamily Summit Returns - 9/22



Save the date for the 5th annual [Florida Multifamily Summit](#) on Thursday, September 22, at the Seminole Hard Rock Hotel & Casino Hollywood. This dynamic event will bring together over **500** developers, operators, investors and multifamily experts, as well as Florida's most influential real estate leaders for a day of networking, idea sharing and deal making.

Sign up now for the early rate and save to hear this year's keynote speakers, [Jeff Berkowitz](#), President of [Berkowitz Development](#), and [Gil Dezer](#), President of [Dezer Development](#). Join over 40 speakers as they discuss and debate key industry trends including hard data on topics such as renter and commercial buyer trends, shifts in financing, cost management, new developments, value-add opportunities and emerging sub-markets across the sunshine state. The market is changing quickly, don't miss this opportunity to hear what others are doing about it.

**Register Now for the Early Rate & Save \$600!**

**Early Registration \$299**

**Full Rate \$899**

(Group Rates Available)



No thanks, I'm not interested in this event.

### Keynote Speakers:



**Jeff Berkowitz**  
President  
*Berkowitz Development*



**Gil Dezer**  
President  
*Dezer Owners & Developers*

**This Year's Speakers Include:**



**Matt Allen**  
EVP & COO  
*Related Group (of Florida)*



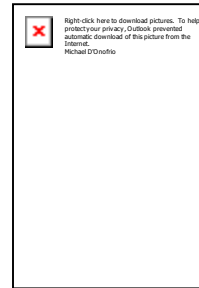
**Grant Cardone**  
CEO  
*Cardone Real Estate Acquisitions*



**Nathan Collier**  
Founder & Chairman  
*The Collier Companies*



**Casey Cummings**  
Chief Executive Officer  
*Ram Realty Services*



**Michael D'Onofrio**  
Managing Director  
*Engineered Tax Services*



**Juan DeAngelo**  
Managing Principal  
*Elion Partners*



**Art Falcone**  
CEO & Chairman  
*Falcone Group*



**Andres Gonzalez**  
President & CEO  
*Finesa Real Estate Group*



**Brad Hamel**  
SVP - Operations  
*Alliance Residential Company*



**Andrea Heuson**  
Professor - Finance,  
School of Business  
*University of Miami*



**Robert Hodge**  
SVP - Acquisitions  
*Monogram Residential Trust*



**Wayne Holloman**  
Executive Vice President  
*Florida East Coast Realty*



**James Kane**  
Senior Vice President  
*Starwood Capital Group*



**Arnaud Karsenti**  
Managing Principal  
*13th Floor Investments*



**Scott Leventhal**  
Co-Founder  
*The Trillist Companies*



**Carlos Melo**  
Principal  
*The Melo Group*



**Scott Moss**  
President  
*Moss & Associates*



**Nitin Motwani**  
Principal  
*Miami Worldcenter Associates*



**Cris Sullivan**  
Chief Operating Officer  
*Gables Residential*



**Justin Toal**  
CIO & Senior Principal  
*Fifteen Group*



**Granvil Tracy**  
President  
*American Land Ventures*



**Stuart Zook**  
President  
*Monument Real Estate Services*

## Get Involved!



Speakers & Agenda:

**Amanda Powers**

(305) 206-2194

[apowers@greenpearlevents.com](mailto:apowers@greenpearlevents.com)

Sponsorship & Exhibiting:

**Esteban Diaz**

(646) 701-7982

[ediaz@greenpearlevents.com](mailto:ediaz@greenpearlevents.com)

Attendee Registrations:

**Claudia Gutwirth**

(646) 862-6125

[claudia@greenpearlevents.com](mailto:claudia@greenpearlevents.com)

## Conference Topics:

- **Stormy Water or Calm Seas?: A Look at the Multifamily Market & Forecasting What's Ahead**
- **Morning Keynote:** Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group
- **The Costs Will Kill You!:** Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps
- **Heating Up or Cooling Down?:** Looking Domestic to Raise Debt, Equity and Financing When the Odds are Against You

- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?:** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

Additional sessions to be announced.

[View the Full Agenda](#)

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