

From:

To: Babers, Lucinda Lucinda.babers@dc.gov
Adams, Marcia Marcia.adams@scdmv.net

CC: Turner, Glenn Glenn.turner@hsmv.state.fl.us
Schuster, Neil Neil.schuster@aamva.org
Block, Georgia Georgia.Block@dor.mo.gov

Date: 10/18/2007 11:55:04 AM

Subject:

Thanks Neil! I'm just now finding time to spend looking at this. Lucinda and Marcia, would you be able to correspond with me on preliminary thoughts, etc. next week and then we could determine if we needed to have a conference call? I know I'll need some more discussion on the activity based budget I'm looking at, etc

So could we target Lucinda, Marcia, and myself corresponding among ourselves through this week and next, and then Georgia will work on a conference call that will encompass those of us that need to be included within this email for possibly the following week? Let me know if that won't work for anyone.

Thanks!

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From: Schuster, Neil [<mailto:nschuster@aamva.org>]
Sent: Wednesday, October 10, 2007 8:27 PM
To: Allen, Julie A; Babers, Lucinda; Adams, Marcia
Cc: Calvin, Mike; Guiot, Philippe; Schellenger, Vern; Turner, Glenn
Subject: Business Planning Process and Activity-Based Budget

Dear Business Opportunities Committee members:

Attache are two documents for your review--

1. A proposed process for evaluating business opportunities. Staff plans to move several opportunities, ones we feel have the most potential, through this process and report each to the Committee for consideration. Any thoughts you have on this attachment will help us (and once the Committee has reviewed it, we will distribute to the Board and also to PRM, to assist in their effort).
2. An activity-based budget template. Our next step is to explain each major category in a sentence or two, with a list of the major activities within each category (and a separate revenue and expense breakdown for each of these major activities). I am sending you this for your preliminary thoughts - I

realize it lacks sufficient detail on what is in each category for the Committee to conduct a complete review, but I wanted to make sure we are on the right track and that we have the appropriate level (and number) of major activities that will enable the Committee and the Board to use this as a strategic and financial tool.

Best regards,

Neil

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AAMVA's members in the United States and Canada work collaboratively to support and improve motor vehicle administration, safety, identification security and law enforcement.