

From: National Development Council
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To: Haley, Nikki
Cc:
Subject: Online Courses and More

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Learn Critical NMTC and Asset Management Skills Without Leaving Your Desk

NDC's online training combines the best of our acclaimed classroom sessions with the convenience of anywhere access.

New Markets Tax Credits Webinar

New Markets Tax Credits (NMTC) are a critical tool for closing financing gaps in major projects - but understanding how to use them is challenging. This webinar takes participants through a general understanding of the program to detailed, step-by-step applications in actual deals. NDC, with over \$750 million in deployed allocation, is at the leading edge in developing and applying the best models for this powerful economic development tool. Learn more

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June 4

1:00pm - 4:00pm EST

<<http://nationaldevelopmentcouncil.us2.list-manage1.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=9d851da532&e=647f2ce2c3>>

Asset Management Webinar

Asset managers perform a vital role in preserving quality, affordable housing.

Good asset - or risk - management is critical to all involved parties, from investors to lenders to the low-income families the housing serves. Participants gain an understanding of the goals of asset management, their role in achieving these goals, and the tools needed to manage risk effectively. [*Learn more*](#)

<<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=8bb647b5cd&e=647f2ce2c3>>

Sept. 1

1:00pm - 4:00pm EST

<<http://nationaldevelopmentcouncil.us2.list-manage1.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=a76c26876b&e=647f2ce2c3>>

Each NDC webinar is an approved activity for one-half unit towards [NDC Recertification requirement](#) <<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=557cea2ff4&e=647f2ce2c3>>.

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Check Out the Latest NDC Training Schedule

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Master the Skills Needed to Analyze Housing Projects Using Computer Spread Sheets and Develop New Homeownership Opportunities

HD422-Computer Spread Sheet Analysis for Housing

<<http://nationaldevelopmentcouncil.us2.list-manage2.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=acb4693269&e=647f2ce2c3>>

The third course in the HDFP Certification Program™

<<http://nationaldevelopmentcouncil.us2.list-manage1.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=d8e4293cf4&e=647f2ce2c3>>, HD422

incorporates the use of computer spread sheets designed to give participants the ability to apply the financial analysis techniques presented in the previous two courses. In this three-day course, participants learn to use spread sheets as a tool to locate and interpret key financial information and to restructure a housing transaction based on revised assumptions. More time is available to consider structuring options for affordable home ownership and rental housing case studies.

Ft. Worth

June 9-11

<<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=de864c9936&e=647f2ce2c3>>

HD410-Home Ownership Finance

<<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=9bcca03e09&e=647f2ce2c3>>

In HD410, participants will take an in-depth look at the financing of housing and how financing affects affordability—of both the unit's sales price and the buyer's monthly mortgage payment. Specific topics include:

- Home Ownership Development Overview and Process
- Financing and Deal Structuring
- Qualifying Home Buyers
- Home Buyer Income and Credit Barriers
- Permanent Mortgage Programs

Los Angeles

June 23-26

<<http://nationaldevelopmentcouncil.us2.list-manage1.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=bdd5631cf4&e=647f2ce2c3>>

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The [Scotten Park](http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=44b5ea4887&e=647f2ce2c3) <<http://nationaldevelopmentcouncil.us2.list-manage.com/track/click?u=7dd309ca3f3bf1a31bfca50eb&id=44b5ea4887&e=647f2ce2c3>> project located in Detroit, Michigan included 36 new