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**December 7, 2016**

## **Two Free Webinars from the Aging and Disability Business Institute**

The [Aging and Disability Business Institute](#) (supported by an ACL public/private partnership grant from multiple funders to the National Association of Area Agencies on Aging and the American Society on Aging) is hosting two free webinars. Use the links below to learn more and register.

### **[Is My Organization Ready? Assessing CBO Capacity to Partner with Health Care Entities](#)**

**Tuesday, December 13 at 1 pm Eastern / 10 am Pacific**

During this webinar experts will provide guidance on how a community-based organization can determine if it is ready to engage in health care contracting, what steps to take, and the shift in perspective needed for business development to drive performance and demonstrate value.

### **[Expand Your Vision and Grow Your Mission! Driving Culture Change in Aging and Disability CBOs Looking to Work with Health Care Partners](#)**

**Monday, January 9 at 1 pm Eastern / 10 am Pacific**

The webinar will highlight two successful Massachusetts community-based organizations that have shifted to integrated social and medical care. They will describe challenges and strategies, including preparing staff, considering services, planning costs, working with new partners, and more.

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