

September 09, 2013

Monday

September 2013

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October 2013

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9		Monday	
		FYI Rep. James Smith Birthday	
		Hotel Location: Hotel Amadeus am Hessen-Center; Frankfurt, Germany	
		PNRH: Brandon Landrum	
7 am	Depart Mansion for Columbia-Aeronautics 20 mins.	Flight: Columbia to Charleston 40 mins.	
8 00	Depart Charleston Airport for Charleston Convention Center 10 mins.	2013 Medicaid Enterprise Systems Conference Charleston Area Convention Center, Exhibit Hall A-1, 5001 Coliseum Drive, North Charleston, S.C.	
9 00	Depart Charleston Convention Center for Charleston Airport 10 mins.	Flight: Charleston to Columbia-Aeronautics 40 mins.	
10 00	Depart Columbia-Aeronautics for Statehouse 20 mins.	Interview with Nickl Priester Governor's Office	
11 00	Interview with Elizabeth Jeter Governor's Office		
12 pm			
1 00			
2 00	Depart Mansion for Charlotte Airport (CLT) 1 hr. 20 mins.		
3 00			
4 00			
5 00	Flight: Charlotte (CLT) to Frankfurt 8 hrs. 40 mins.		
6 00			
7 00			
8 00			
9 00			

September 09, 2013

Monday

All Day

FYI Rep. James Smith Birthday

All Day

Hotel Location: Hotel Amadeus am Hessen-Center -- Frankfurt, Germany

Hotel location:

Hotel Amadeus am Hessen-Center

Röntgenstr.5, 60388

Frankfurt, Germany

Tel: 011 49 6109 3700

All Day

PNRH: Brandon Landrum

7:10 AM - 7:30 AM

Depart Mansion for Columbia-Aeronautics -- 20 mins.

Brandon Landrum

(803)260-0783

7:30 AM - 8:10 AM

Flight: Columbia to Charleston -- 40 mins.

8:15 AM - 8:25 AM

Depart Charleston Airport for Charleston Convention Center -- 10 mins.

Terris Green

(803)608-6137

8:30 AM - 9:30 AM

2013 Medicaid Enterprise Systems Conference -- Charleston Area Convention Center, Exhibit Hall A-1, 5001 Coliseum Drive, North Charleston, S.C.

Advance: Terris Green

(803)608-6137

EVENT: 2013 Medicaid Enterprise Systems Conference

DATE: Monday, September 9, 2013

TIME: 8:30 AM

LOCATION: Charleston Area Convention Center, Exhibit Hall A-1, 5001 Coliseum Drive, North Charleston, S.C.

LOCATION CONTACT: Andy York 843-729-1608

SCHEDULING CONTACT: Bryan Kost: 803-429-3201 and John Supra: 310-714-1619

DRESS: Business

STAFF: Courtney Walls

PURPOSE: Governor Haley will provide the welcome address at the 2013 Medicaid Enterprise Systems Conference – the theme of the conference is “Enabling Healthcare Innovation”

PRESS: Yes.

PUBLIC: Yes.

REQUESTED BY: Tony Keck

ATTENDEES: There are currently 1,224 people registered: 305 are Government (mostly State employees from all 50 States and one territory) and 916 Non-Government (including vendors and contractors). Major vendors include Oracle, Accenture, HP, Magellan, Molina, and Deloitte.

SPEAKING TIME: 10 mins.

SUGGESTED TALKING POINTS:

Talking Points for Governor Haley

The theme for this conference, *Enabling Healthcare Innovation*, could not be timelier and more important. Because when we look at the growth of Medicaid and of healthcare costs in general over the last 40 years – without similar improvements in health – it is crystal clear that we are on an unsustainable path if we fail to fundamentally change the system.

In 2009, Medicaid became the largest state program in South Carolina's total state budget. In 2011, Medicaid accounted for \$5.9 billion in total state expenditures, or 28% of the overall \$21.1 billion total state budget. Every dollar that we spend on Medicaid is a dollar we can't put into our schools, into our roads and infrastructure, or back into the pockets of taxpayers.

Poor value in health care isn't unique to South Carolina, nor is it restricted to Medicaid. Nationally, Medicaid accounts for an average of nearly 25 percent of state expenditures. Total healthcare spending in the US was almost 18 percent of GDP and that number is expected to rise to 20 percent by 2020. Yet the US falls further and further behind in health status.

That's why we need to fundamentally change the system to focus on the Triple Aim of improving population health, reducing per capita health care costs and improving the patient experience. Simply spending more money without implementing change in how we deliver and pay for care will not move us toward these goals.

We all recognize that half the states represented in this hall are expanding Medicaid and half are not. And that two-thirds of your states are running federal exchanges and one-third state-based exchanges.

What I DID NOT see on your agenda for the next few days, however, was lots of hand-wringing and debate about these differences.

What I DID see was a lot hard work and attention paid to implementing better systems that produce better health at lower costs regardless of your states' decisions. We have to keep this as our focus and I commend all of you for doing the hard work that rarely gets mentioned in the media as we talk about health care reforms.

Your work is critical in reforming this system. If I can ask one thing of you over the next few days, please talk about how better use of information technology can help us share information among beneficiaries, health providers as well as state and federal agencies and policymakers.

Everyday I challenge my cabinet to work together on systems to deliver better value. We will never truly get the results our citizen's deserve if we can't see the whole person or family as something more than the recipients of a set of uncoordinated benefits and government programs. We need to think about how health, education, jobs, public safety all work together to build a stronger state and you can help us do that with information and analytics.

Again, welcome to South Carolina. We hope you make the most of your time at this year's Medicaid Enterprise Systems Conference and that you enjoy your stay in Charleston.

SPEAKING ORDER/LINE-BY-LINE:

Medicaid Enterprise System Conference (MESC) Overview

Morning Schedule

- | | |
|------------------------|---|
| Mon 8:45 AM - 9:00 AM | Opening Remarks: Anthony E. "Tony" Keck, Director, SCDHHS |
| Mon 9:00 AM - 9:15 AM | Opening Address: Governor Nikki R. Haley, South Carolina |
| Mon 9:15 AM - 10:15 AM | Catastrophic Care: How American Healthcare Killed My Father – And How We Can Fix It |

Conference Description

MESC (formerly known as the MMIS Conference) brings together thought leaders from the public and private sectors to share ideas and information related to Medicaid systems and initiatives. The five-day conference will feature Ken Miller, author of "Extreme Government Makeover," and David Goldhill, author of "Catastrophic Care: How American Healthcare Killed My Father - And How We Can Fix It," as keynote speakers.

Numerous sessions will help Medicaid leaders advance their workforce, data, analytics and Medicaid Management Information Systems to drive innovation and support the programmatic changes underway in. In addition to the speakers listed above, sessions will feature the federal Health and Human Services Chief Technology Officer, Bryan Sivak, and CMS leaders Julie Boughn and Jessica Kahn.

States spend several billion dollars annually on the Medicaid information systems and consulting/process improvement work that will be discussed at this conference. South Carolina DHHS is officially considered the host and had considerable input into the conference agenda and speakers. There are currently 1,224 people registered: 305 are Government (mostly State employees from all 50 States and one territory) and 916 Non-Government (including vendors and contractors). Major vendors include Oracle, Accenture, HP, Magellan, Molina, and Deloitte.

9:20 AM - 9:30 AM

Depart Charleston Convention Center for Charleston Airport -- 10 mins.
Terris Green
(803)608-6137

9:30 AM - 10:10 AM

Flight: Charleston to Columbia-Aeronautics -- 40 mins.

September 09, 2013 Continued

Monday

10:10 AM - 10:30 AM

Depart Columbia-Aeronautics for Statehouse -- 20 mins.
Brandon Landrum
(803)260-0783

10:30 AM - 10:50 AM

Interview with Nicki Priester -- Governor's Office

11:00 AM - 11:15 AM

Interview with Elizabeth Jeter -- Governor's Office

1:30 PM - 2:50 PM

Depart Mansion for Charlotte Airport (CLT) -- 1 hr. 20 mins.
Brandon Landrum
(803)260-0783

TSM Leticia Ford, POC for TSA
(704)560-9054
(704)916-2200 Operation Center

Sgt Marc Robson, CMPD (CLT)
(704)507-5501

4:40 PM - 12:00 AM

Flight: Charlotte (CLT) to Frankfurt -- 8 hrs. 40 mins.

September 10, 2013

Tuesday

September 2013

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October 2013

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Time	Event
10:00	Tuesday PNRH: Brian Corbett
7:00 am	Arrival Frankfurt International Airport
8:00	Transfer to Hotel Amadeus am Hessen-Center; Rontgenstr. 5, 60388 Frankfurt, ca.
9:00	
10:00	
11:00	
12:00 pm	
1:00	
2:00	Transfer to fairground (Messeturm Friedrich-Ebert-Anlage), ca; 30 mins.
3:00	Meeting with Dr. Norbert Reithofer, CEO & Chairman of the Board, BMW (Hall 11.0 A01) Meeting/Photo-op with John Emerson, US Ambassador to Germany; BMW
4:00	Meeting with Mr. Riki Inuzuka, Toyota (Prospect); Governor's Office
5:00	Meeting with Borg Warner (Active Project); South Carolina Booth, Hall 4.1, F27
6:00	
7:00	
8:00	
9:00	

September 10, 2013

Tuesday

All Day

PNRH: Brian Corbett

12:00 AM - 7:10 AM

Flight: Charlotte (CLT) to Frankfurt -- 8 hrs. 40 mins.

7:20 AM - 7:20 AM

Arrival Frankfurt International Airport

7:20 a.m. Arrive in Frankfurt

Ford Graham will meet at airport, **Ford's cell 011+49-160-9634-9837**

8:00 AM - 8:30 AM

Transfer to Hotel Amadeus am Hessen-Center -- Rontgenstr. 5, 60388 Frankfurt, ca.
Ground transportation provided by SC Europe office

1:45 PM - 2:15 PM

Transfer to fairground (Messeturm Friedrich-Ebert-Anlage), ca -- 30 mins.

1:45 p.m. – Ford to take governor and Bobby to IAA

2:30 PM - 3:10 PM

Meeting with Dr. Norbert Reithofer, CEO & Chairman of the Board, BMW (Existing) -- Hall 11.0 A01

2:30-3:10 p.m.

BMW (Existing)

Attending:

*Dr. Norbert Reithofer - CEO & Chairman of the Board

Bobby Hitt - Commerce

Ford Graham - Commerce

Location:

Hall 11.0, A01

Remain with Ford after meeting

3:00 PM - 3:15 PM

Meeting/Photo-op with John Emerson, US Ambassador to Germany -- BMW booth

We are fine to schedule a short meeting and photo opp with US Ambassador to Germany John Emerson while the Gov is at the BMW booth. Please have Bobby or yourself staff the meeting with the Gov and Courtney. Also, please remember to let Courtney know the time, location, and other logistics for the meeting. Thank you for your help on this.

Courtney – Here is an article about Ambassador Emerson's recent appointment for background:

The US ambassador-designate to Germany has arrived with his family in Berlin. John Emerson served in the Clinton administration and headed an international management firm.

John Emerson replaces former Ambassador Philip Murphy. Both Emerson and his wife Kimberly worked at the White House under the Clinton administration. He worked on trade issues while she was engaged in public diplomacy.

An attorney and longtime Democratic Party donor and activist, Emerson played prominent roles in several election campaigns, usually for moderate democrats.

Emerson first came to Germany in 1975 and returned in the 1980s on an exchange program. President of Private Client Services for Capital Group Companies, an

international management firm, the new ambassador said in his introductory video he was excited by the potential for transatlantic trade and investment partnership, calling it a top priority for President Barack Obama.

Emerson was Bill Clinton's California campaign manager and served from 1993 to 1997 as deputy assistant to the president. He coordinated the Clinton-Gore transition team's economic conference in 1992 and served as the president's liaison to California in the aftermath of the January 1994 Northridge earthquake.

After leaving the Clinton administration, Emerson joined Capital Group Companies, one of the world's largest investment management firms.

Emerson has served as the chairman of the Music Center of Los Angeles County and as director of the Los Angeles Metropolitan YMCAs. He has also been appointed by Obama to serve on his Advisory Committee for Trade Policy and Negotiations.

Coming from Los Angeles with their three teenage daughters the Emerson family enjoy music and sports.

Emerson takes up his post on August 26.

<http://www.dw.de/new-us-ambassador-arrives-in-berlin-with-focus-on-trade-issues/a-17024097>

4:00 PM - 4:30 PM

Meeting with Mr. Riki Inuzuka, Toyota (Prospect) -- Governor's Office

4:00 p.m.

Toyota (Prospect)

Attending:

*Mr. Riki Inuzuka – Managing Officer, General Manager
Bobby Hitt - Commerce
Ford Graham – Commerce
Fred Cartwright – CU-ICAR

Location:

SC Booth – Hall 4.1, F27

Remain with Ford after meeting

4:40 PM - 5:10 PM

Meeting with Borg Warner (Active Project) -- South Carolina Booth, Hall 4.1, F27

3:00 – 3:30 p.m.

Borg Warner (Active Project - \$24.6 million/105

jobs/Tony Allen)

Attending:

(Tentative)

Ford Graham
Fred Cartwright or Suzanne Dickerson – CU-ICAR

Location:

South Carolina Booth, Hall 4.1, F27

Remain with Ford for next meeting

September 11, 2013

Wednesday

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11		Wednesday
		John Carroll's Birthday
		PNRH: Todd Cook
7 am		
8⁰⁰		Transfer to fairground (Messeturm Friedrich-Ebert-Anlage), ca; 30 mins.
9⁰⁰		Meeting with Mike Heneka and Yann Delabriere, Faurecia (Existing) 5.1 B12 / FG Ost FA108
10⁰⁰		Meeting with Mike Mansuetti, Bosch (Existing); Hall 8, Booth A04
11⁰⁰		Meeting with Eugenio Razelli, Magneti Marelli (Prospect) SC Booth - Hall 4.1, F27
12 pm		Lunch
1⁰⁰		Meeting with Michelin (Existing) Hall: 8.0 A21
2⁰⁰		
3⁰⁰		Press Availability; BMW Booth - X5 Room, Hall 11.0, A01
4⁰⁰		Meeting with Continental with Nikolai Setzer and Alexander Bahlmann Hall 5.1, A02/A07/A08
5⁰⁰		Transfer to Hotel; 30 mins.
6⁰⁰		Transfer to SC Event at Orangerie im Gunthersburgpark
7⁰⁰		State of South Carolina Reception Orangerie
8⁰⁰		
9⁰⁰		

September 11, 2013 Continued

Wednesday

2:45 PM - 3:15 PM

Press Availability -- BMW Booth - X5 Room, Hall 11.0, A01

2:00 – 3:15 p.m.

Press Availability

Attending:

Bobby Hitt

Location:

BMW Booth – X5 Room

Hall 11.0, A01

After press meet with Ford Graham

3:30 PM - 4:15 PM

Meeting with Continental with Nikolai Setzer and Alexander Bahlmann -- Hall 5.1, A02/A07/A08

3:30 - 4:15 p.m.

Continental Tire (3 Active Projects being discussed, no specific jobs or investment at this time. Andre LeBlanc - PM)

Attending

*Nikolai Setzer – Head of Tire Div./Member Executive

Bd.

Alexander Bahlmann – Head of Media & PR

Bobby Hitt - Commerce

Ford Graham - Commerce

Location:

Hall 5.1, A02/A07/A08

Remain with Ford Graham after meeting

4:30 PM - 5:00 PM

Transfer to Hotel -- 30 mins.

Ground transportation provided by SC Europe Office

6:15 PM - 6:45 PM

Transfer to SC Event at Orangerie im Gunthersburgpark

7:00 PM - 8:30 PM

State of South Carolina Reception -- Orangerie

Governor to speak after Bobby Hitt

September 12, 2013

Thursday

September 2013

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12	Thursday
	<p>FYI: Battle at the Bluff (Rena) at 5:00 PM</p> <p>PNRH: Brandon Landrum</p>
7 am	
8 ⁰⁰	Transfer to fairground (Messeum Friedrich-Ebert-Anlage), ca.; 30 mins.
9 ⁰⁰	Meeting with Behr GmbH & Co. (Active Project - \$24.9 million/33 jobs/Jason Speake) Hall 8.0, D35
10 ⁰⁰	Meeting with IFA Rotorion (Existing) Hall 4.1, D07
11 ⁰⁰	Hall: 3.1 west, Room: Resultat; Hall 09 B11
	Meeting with ZF (2 Active Projects) Hall 4.0, A07
12 pm	Lunch at Resultat
1 ⁰⁰	
2 ⁰⁰	Meeting with Roding (Active Project); Hall 3.1, West Room: Resultat
	Meeting with ACMA (Automotive Component Manufacturers Association of India); Hall 3.1, West Room: Resultat
3 ⁰⁰	
4 ⁰⁰	Tour & Meeting of Daimler (Existing Company) Hall 2.0, A01
5 ⁰⁰	Transfer to Hotel (Europe office to transport)
6 ⁰⁰	
7 ⁰⁰	
8 ⁰⁰	
9 ⁰⁰	

September 12, 2013

Thursday

All Day **FYI: Battle at the Bluff (Rena) at 5:00 PM**

All Day **PNRH: Brandon Landrum**

8:15 AM - 8:45 AM **Transfer to fairground (Messeturm Friedrich-Ebert-Anlage), ca. -- 30 mins.**
8:15 a.m. Leave hotel for the auto show (Europe Office will transport)

9:00 AM - 9:45 AM **Meeting with Behr GmbH & Co. (Active Project - \$24.9 million/33 jobs/Jason Speake) -- Hall 8.0, D35**
9:00 – 9:45 a.m. **Behr GmbH & Co. (Active Project - \$24.9 million/33 jobs/Jason Speake)**
Attending: *Michael Young – VP North America
Tom Daffron - Plant Manager , Charleston
Ford Graham - Commerce
Jason Speake - Commerce
Hank Taylor – Charleston Regional Alliance
Location: Hall 8.0, D35
After meeting met by Jennifer Noel

10:00 AM - 10:45 AM **Meeting with IFA Rotorion (Existing) -- Hall 4.1, D07**
10:00 – 10:45 a.m. **IFA Rotorion (Existing)**
Attending: *Felix von Nathusius – President & CEO, North America
Jennifer Noel – Commerce
Hank Taylor – Charleston Regional Alliance
Location: Hall 4.1, D07
After meeting met by Ford Graham

11:00 AM - 11:15 AM **Hall: 3.1 west, Room: Resultat -- Hall 09 B11**
Ford will take you to the ZF meeting

11:30 AM - 12:15 PM **Meeting with ZF (2 Active Projects) -- Hall 4.0, A07**
11:30 – 12:15 p.m. **ZF (2 Active Projects – ZF Transmissions \$500 million/800 jobs/Kyle Sox) and ZF Boge Elastmetall (\$230 million/300 jobs/Kyle Sox)**
Attending: *Dr. Stefan Sommer - CEO
Dr. Michael Hankel - Member of the Board of Management
Bernd Stockmann – Head of Car Powertrain Technology Div.
Bobby Hitt - Commerce
Ford Graham – Commerce
Location: Hall 4.0, A07
After meeting met by Andrea Shultze-Krauss

September 12, 2013 Continued

Thursday

12:30 PM - 1:30 PM

Lunch at Resultat

Met by Ford after lunch

1:45 PM - 2:15 PM

Meeting with Roding (Active Project) -- Hall 3.1, West Room: Resultat

1:45 – 2:15 p.m.

Roding (Active Project - \$90,000/15 jobs/Kyle Sox)

Attending:

*Johann Stangl - Managing Partner

*Ferdinand Heindlmeier – Managing Director &

Founder

Richard Smith – Director of Business Dev. North

America

Isabel Gankler – Asst. to CEO North America

Ford Graham – Commerce

Location:

Hall 3.1, West Room: Resultat

Remain with Ford after meeting

2:30 PM - 2:50 PM

Meeting with ACMA (Automotive Component Manufacturers Association of India) -- Hall 3.1, West Room: Resultat

2:30 – 2:50 p.m.

ACMA (Automotive Component Manufacturers

Association of India)

Attending:

*Surinder Kanwar, President ACMA

Vinnie Mehta, Executive Director ACMA

Ford Graham – Commerce

Location:

Hall 3.1, West Room: Resultat

Remain with Ford after the meeting

3:45 PM - 4:30 PM

Tour & Meeting of Daimler (Existing Company) -- Hall 2.0, A01

3:45 – 4:30 p.m.

Daimler (Tour & Meeting) (Existing Company)

Attending:

*Dr. Dieter Zetsche – CEO & Leadership Team

Mark Farris – York County Economic Dev. Board

Suzanne Dickerson – CUICAR

Fred Cartwright - CUICAR

Ford Graham - Commerce

Location:

Hall 2.0, A01

Remain with Ford after the meeting

4:45 PM - 5:15 PM

Transfer to Hotel (Europe office to transport)

Transfer to hotel (Europe office to transport)

September 13, 2013

Friday

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13		Friday
	PNRH: Kenny Williamson	
7 ^{am}		
8 ⁰⁰	Transfer to fairground (Messeturm Friedrich-Ebert-Anlage), ca	
9 ⁰⁰	Meeting with Hay GmbH (Prospect) SC booth 4.1 F27	
10 ⁰⁰		
11 ⁰⁰	Meeting with Honda (Active Project) Hall 09 B11	
12 ^{pm}	Lunch	
1 ⁰⁰		
2 ⁰⁰	Meeting with Society of Indian Automobile Manufacturers; SC Booth, Hall 4.1, F27	
3 ⁰⁰		
4 ⁰⁰	Transfer to Hotel ; 30 mins.	
5 ⁰⁰		
6 ⁰⁰		
7 ⁰⁰		
8 ⁰⁰		
9 ⁰⁰		

September 13, 2013

Friday

All Day

PNRH: Kenny Williamson

8:15 AM - 8:45 AM

**Transfer to fairground (Messeturm Friedrich-Ebert-Anlage), ca
Ground Transportation provided by SC Europe Office**

9:00 AM - 9:45 AM

Meeting with Hay GmbH (Prospect) -- SC booth 4.1 F27

9:00 – 9:45 a.m.

Hay GmbH (Prospect)

Attending:

***Prof. Gottschalk – Chairman of the Board**

Jennifer Noel – Commerce

Christiane Sembritzki – Commerce

Location:

SC Booth, Hall 4.1, F27

Remain with Jennifer Noel after meeting

11:00 AM - 11:45 AM

Meeting with Honda (Active Project) -- Hall 09 B11

11:00 – 11:45 p.m.

**Honda (Active Project - \$4.7 million/156 jobs/Mandy
Brawley)**

Attending:

***Katsushi Inoue- Branch President Honda Deutschland**

Jennifer Noel

Location:

Hall 09 B11

12:00 PM - 12:45 PM

Lunch

Met by Jennifer Noel after lunch

2:00 PM - 2:30 PM

Meeting with Society of Indian Automobile Manufacturers -- SC Booth, Hall 4.1, F27

2:00 – 2:30 p.m.

Society of Indian automobile Manufacturers

Attending:

***Vikram Kirloskar**

Ford Graham - Commerce

Location:

SC Booth, Hall 4.1, F27

Remain with Ford Graham after meeting

3:45 PM - 4:15 PM

Transfer to Hotel -- 30 mins.

Ground Transportation Drop off by SC Europe Office

September 14, 2013

Saturday

September 2013

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14	Saturday
	Mansion Duty: Colin Duncan/Brian Corbett
	USC v Vandy
7 am	Transfer from Hotel to Frankfurt Airport, ca. ; 30 mins.
8 ⁰⁰	
9 ⁰⁰	Flight: Frankfurt International Airport to Charlotte-Douglass International Airport
10 ⁰⁰	
11 ⁰⁰	
12 pm	
1 ⁰⁰	Depart Charlotte-Douglass International Airport for Mansion
2 ⁰⁰	1 hr. 20 mins.
3 ⁰⁰	
4 ⁰⁰	
5 ⁰⁰	
6 ⁰⁰	
7 ⁰⁰	
8 ⁰⁰	
9 ⁰⁰	

September 14, 2013

Saturday

All Day

Mansion Duty: Colin Duncan/Brian Corbett

All Day

USC v Vandy

7:10 AM - 7:40 AM

**Transfer from Hotel to Frankfurt Airport, ca. -- 30 mins.
Ground Transportation: Taxi**

9:20 AM - 1:00 PM

**Flight: Frankfurt International Airport to Charlotte-Douglass International Airport
US Airways US 707**

POC for CLT

1) Sgt Schwob, (704)507-5501, CMPD

2) Scott Sams, (980)722-5963, Customs

1:30 PM - 2:50 PM

**Depart Charlotte-Douglass International Airport for Mansion -- 1 hr. 20 mins.
Colin Duncan
(803)260-0938**