

From: Godfrey, Rob <RobGodfrey@gov.sc.gov>
To: Adams, Chaney <ChaneyAdams@gov.sc.gov>
Symmes, Brian <BrianSymmes@gov.sc.gov>
Date: 2/2/2016 2:40:08 PM
Subject: FW: Jasper Port

FYI – to have on y'all's radar.

Rob Godfrey
Office of Governor Nikki Haley
Desk: (803) 734-2028 | Mobile: (803) 429-6068

From: Newsome, Jim [mailto:JNewsome@SCSPA.com]
Sent: Tuesday, February 02, 2016 1:31 PM
To: Patel, Swati; Melvin, Barbara; pwmckinney@me.com
Cc: Godfrey, Rob
Subject: RE: Jasper Port

Thanks, that is all that I can ask.

Jim

James I. Newsome, III
PRESIDENT AND CEO
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PLEASE COPY ON ALL COMMUNICATION RELATIVE TO MEETINGS



From: Patel, Swati [mailto:SwatiPatel@gov.sc.gov]
Sent: Tuesday, February 02, 2016 1:09 PM
To: Newsome, Jim; Melvin, Barbara; pwmckinney@me.com
Cc: Godfrey, Rob
Subject: RE: Jasper Port

Thanks Jim. I will mull this over with the Governor and let you know.

Swati S. Patel
Chief of Staff
Office of Governor Nikki Haley
1205 Pendleton Street
Columbia, SC 29201
DD 803.734.5095

From: Newsome, Jim [<mailto:JNewsome@SCSPA.com>]
Sent: Tuesday, February 02, 2016 11:20 AM
To: Patel, Swati; Melvin, Barbara; pwmckinney@me.com
Cc: Godfrey, Rob
Subject: RE: Jasper Port

Swati,

I have one for you. The head of the International Longshoremen/s Association local 1422 in Charleston is a man named Ken Riley. He is African American and the second generation in his family as a union-worker on the waterfront. This union is, I would say, very similar to the rail workers union that works for the Palmetto Railway, they are well-entrenched in the industry and are not going anywhere. They even have a direct contractual relationship with our steamship line customers obligating them to use the ILA for their work. The state ports of Georgia and South Carolina have a long-held "exception" to this principle in that we have state workers on our cranes and machines. Yet each crane on a ship has a 27 man longshore gang tied to it which is employed by a private sector stevedore. We work through this "mixed arrangement" and are able to achieve low costs and high productivity as a result.

Riley threatened a walkout from the dinner last Friday night in Charleston. We averted that embarrassment through some intensive discussions the day before. Riley is intensely agitated about the very public stance in our state by elected officials on unions in general. I think it would be productive to arrange a brief meeting for him with Governor Haley at some point in the first quarter of this year, likely in the presence of Vince Marino (who is a large ILA employer coast wide), Pat and myself. We have reiterated that the ILA is not the target of any generic comments about unions in our state but rather an integral part of our product. That is the only position that we can take as we keep our rather significant "mixed arrangement" advantage in place. Often times, the chance to have an audience and state their position is helpful in a situation like this.

I would ask that you mull this over and see what we might be able to do in this regards. Governor Deal faces the same dynamic in Georgia but the union there benefited significantly from the growth of the port over the last 15 years.

We can discuss at your convenience. Thank you for considering.

Kind regards.
Jim

James I. Newsome, III

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From: Patel, Swati [<mailto:SwatiPatel@gov.sc.gov>]
Sent: Tuesday, February 02, 2016 10:50 AM
To: Melvin, Barbara; pwmckinney@me.com; Newsome, Jim
Cc: Godfrey, Rob
Subject: Jasper Port

Dear Pat, Jim and Barbara,

Hope you are all doing well. Governor Haley would like to do a public event to highlight our ongoing work on the Jasper Port. Unfortunately, we were not able to make a press event work out last Fall upon the signing of the revised intergovernmental agreement but we believe the Jasper community will still very much like to see the SC Ports Authority and Governor Haley's commitment to this project by visiting the area and the site. At this time, Governor Deal will not be able to attend an event, but that may change.

I have copied Rob who will run point on planning this event with you and your communications office.

Thanks,
Swati

Swati S. Patel
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