

**From:** Crapps, Morgan <mcrapps@sccommerce.com>  
**To:** 'Tom Larkin' Tom.Larkin@Cipla.com  
Webb, Beth BethWebb@gov.sc.gov  
**CC:** Veldran, Katherine KatherineVeldran@gov.sc.gov  
Patsy Jeffery Patsy.Jeffery@Cipla.com  
Graham, Ford fgraham@sccommerce.com  
**Date:** 9/7/2014 1:25:48 PM  
**Subject:** RE: follow-up from Governor Haley's office

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Tom,

Thank you for your email. Governor Haley plans to be in Mumbai on November 19<sup>th</sup> and the morning of the 20<sup>th</sup>. The primary purpose of this trip is to speak with companies in India who may have an interest in growing their business in the United States, specifically in South Carolina.

Even if US growth is not within Cipla's immediate future plans, we still think this would be a great opportunity for Governor Haley to meet your upper level management. We hope that when the time is right for Cipla to grow in the US, South Carolina will be at the top of your list. As you can imagine, Governor Haley's schedule is filling quickly for the trip – however, we think it would be very beneficial for her to sit down briefly with your India heads and discuss why South Carolina is such a business-friendly state and the benefits of doing business here in our state. The life sciences industry is growing in South Carolina, and we've also seen a lot of recent manufacturing growth related to Walmart's US Manufacturing initiative. This is a great time for foreign companies to find a home in South Carolina.

Please let me know your thoughts and how we could move forward with setting up this meeting. Don't hesitate to call with any additional questions! I look forward to hearing from you.

Morgan

**Morgan B. Crapps, Esq.**

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**From:** Tom Larkin [mailto:Tom.Larkin@Cipla.com]  
**Sent:** Friday, September 05, 2014 2:39 PM  
**To:** Webb, Beth  
**Cc:** Crapps, Morgan; Veldran, Katherine; Patsy Jeffery  
**Subject:** RE: follow-up from Governor Haley's office

Hi Beth,

Thank you for reaching out. Walmart did mention that your group would be headed to India in the near future. I will do my best to see if we can set up a meeting. Having an idea of the purpose of your trip and what you hope to learn from Cipla would be very helpful. Feel free to pass on my contact information as needed. Thanks.

Tom Larkin  
Head of Sales, Cipla USA  
954-980-6394

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**From:** Webb, Beth [<mailto:BethWebb@gov.sc.gov>]  
**Sent:** Thursday, September 04, 2014 3:21 PM  
**To:** Tom Larkin/INT BIZ/US  
**Cc:** Morgan Crapps ([mcrapps@sccommerce.com](mailto:mcrapps@sccommerce.com)); Veldran, Katherine  
**Subject:** follow-up from Governor Haley's office

Mr. Larkin,

I received your contact information from Walmart, and we were excited to hear of your desire to potentially coordinate a meeting with the South Carolina team and Cipla during Governor Haley's time in India. I have copied Morgan Crapps, who is the Department of Commerce point of contact for the India trip, and Katherine Veldran, who will be traveling with Governor Haley on the trip. Katherine serves as the Director of Legislative Affairs in the Governor's Office.

Morgan will be in touch with more specific details regarding the trip, but I wanted to reach out to be sure you had my contact information and thank you for your interest.

We greatly appreciate the relationship we have cultivated in South Carolina with Walmart suppliers over the past few year and look forward to learning more about Cipla.

Best,  
Beth Webb

Beth Webb  
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