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Subject: Federal Contracting Boot Camp - August, 19th and 20th, 2015 Durham, NC. Early Registration Discount.

Register today to secure your seat and take advantage of early registration discounts!

Federal Contracting BootCamp - Early Registration Discount

Interested in gaining a better understanding of Federal business opportunities? Please consider registering for [BootCamp](#), where we immerse you in the Federal Proposal culture and work with you to develop a Business Development plan. In this **two day** workshop you will begin developing a *Plan of Action* that will help you compete for Government contracting opportunities. If you are exploring government contracting, this workshop will introduce you to available options.

Course Description

The BootCamp is two full days of training.

Day One topics include; Government Commerce, Finding Business, Intelligence Gathering and the GS Acquisition Process.

Day Two topics include; Strategic Planning, Marketing, Teaming, Bid/No bid Determination and Plan of Action.

Please visit our website for [a complete course outline](#).

Who Should Attend?

As a guide, typical participants include;

- Principles, new to Government Contracting
- New Government Contract Management team members
- Experienced contract professionals seeking to expand into other government arenas (GSA Schedule, etc.)
- Individuals who wish to expand their government contracting knowledge
- Educators interested in improving curriculum
- Business Development professionals interested in learning about government opportunities
- Those interested in understanding what and how the government buys

Event Schedule

[Click here to review the course outline and/or register for August. 19 & 20](#) **Location - Durham, NC**

Event Costs

\$1,200 per person

Early Registration Discount

Individuals, register before August 3rd for \$960. (20% discount) **Discount will be applied at registration.**

Group Discounts available for groups of 3 or more.

Registration fees are non-refundable. Should you need to reschedule or cancel, a credit will be issued toward any future HLC service. acceptable with advanced notice (48 hours) to rwatlington@hlcgovservices.com.

Questions? Please visit hlcgovservices.com or contact us at 919-286-7887.

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