

**From:** government <government@gsagovconsulting.com>  
**To:** Kester, Tonykester@aging.sc.gov  
**Date:** 12/9/2015 8:53:27 AM  
**Subject:** Federal Contracting Boot Camp - January, 27th and 28th, 2016 - Alexandria, VA

---

**Register today to secure your seat and take advantage of early registration discounts!**

## **Federal Contracting BootCamp - Early Registration Discount Lin**

Interested in gaining a better understanding of Federal business opportunities? Please consider regi [BootCamp](#), where we immerse you in the Federal Proposal culture and work with you to develo Development plan. In this **two day** workshop you will begin developing a *Plan of Action* that w compete for Government contracting opportunities. If you are exploring government contracting, th introduced to available options.

### **Course Description**

The BootCamp is two full days of training.

Day One topics include; Government Commerce, Finding Business, Intelligence Gathering and the GS

Day Two topics include; Strategic Planning, Marketing, Teaming, Bid/No bid Determination and Plan o

Please visit our website for [a complete course outline](#).

### **Who Should Attend?**

As a guide, typical participants include;

- Principles, new to Government Contracting
- New Government Contract Management team members
- Experienced contract professionals seeking to expand into other government arenas (GSA Sche
- Individuals who wish to expand their government contracting knowledge
- Educators interested in improving curriculum
- Business Development professionals interested in learning about government opportunities
- Those interested in understanding what and how the government buys

### **Event Schedule**

**[Click here to review the course outline and/or register for January. 27 & 28](#)    Location - /**

### **Event Costs**

\$1,200 per person

## **Early Registration Discount**

**Individuals, register before January 13th** for \$960. (20% discount) **Discount will be applied :**

**Group Discounts available** for groups of 3 or more.

*Registration fees are non-refundable. Should you need to reschedule or cancel, a credit will be issued toward any future HLC service, acceptable with advanced notice (48 hours) to [rwatlington@hlcgovservices.com](mailto:rwatlington@hlcgovservices.com).*

**Questions? Please visit [hlcgovservices.com](https://hlcgovservices.com) or contact us at 703-224-8816.**

[Unsubscribe](#)

