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Subject: Participate in an Environmental Scan of Community-Based Disability Organizations

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Participate in an Environmental Scan of Community-Based Disability Organizations

The rapid expansion of Medicaid managed long-term services and supports (MLTSS) and other efforts to integrate healthcare and long-term services and supports is creating new opportunities and challenges for community-based organizations (CBOs)*. This change is compelling organizations to think differently about the services they offer, the customers they serve, and how to demonstrate the value they add to services and supports. Instead of contracting directly with government funders, CBOs are now negotiating contracts with hospitals, health systems, accountable care organizations, health plans, and other integrated care entities.

To equip CBOs with the skills, training, and experience needed to effectively negotiate and partner with integrated care entities and other payers, the Administration on Community Living is funding a three-year grant focused on business acumen for disability organizations to the National Association of States United for Aging and Disabilities (NASUAD) in partnership with 10 other national organizations representing a variety of perspectives and experience on disability.

To best understand and meet the needs of the disability network and CBOs, NASUAD is conducting an [environmental scan of the business acumen of organizations serving people with disabilities](#). Responses are being solicited from three types of organizations:

- [Community-Based Organizations](#);
- [Managed care organizations, accountable care organizations, and other healthcare and long-term services and supports payers](#); and
- [States currently operating or planning to implement a managed long-term services and supports program](#).

From the links above please choose the one that applies to your organization and complete the survey. All the surveys are open through May 31. Responses will be used to guide the development of a web-based resource center and training and technical assistance (including learning collaboratives).

*CBO is a broad term to describe local organizations that offer community living services and supports to advance the health, well-being, independence, and community participation of people with disabilities and older adults. CBOs include Centers for Independent Living, developmental disability organizations, University Centers for Excellence in Developmental Disabilities (UCEDD) Education, Research

& Service, behavioral health organizations, Protection and Advocacy Agencies, Area Agencies on Aging, aging services organizations, faith-based organizations, Native American tribal organizations (American Indian/Alaskan Native/Native Hawaiian), nutrition program providers and other local service providers for persons with disabilities and/or older adults.

Learn more about [ACL's Business Acumen initiative](#) to help states and community-based organizations build networks and respond to delivery system changes, including technical assistance, building business capacity for successful contracting with integrated care entities, and developing pathways to sustainability.

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