

From:

To: [Allen, Juliejulie.allen@dor.mo.gov](mailto:Juliejulie.allen@dor.mo.gov)
[Adams, Marciamarcia.adams@scdmv.net](mailto:Marciamarcia.adams@scdmv.net)

Date: 8/31/2007 9:29:32 AM

Subject:

Ladies,

I'm okay with the edits to the documents and Neil's comments below.

Thanks! lucinda

From: Schuster, Neil [<mailto:nschuster@aamva.org>]
Sent: Thursday, August 30, 2007 11:05 AM
To: Allen, Julie; Babers, Lucinda; Adams, Marcia
Cc: Turner, Glenn
Subject: business opportunities committee

Dear Committee members:

Our staff team met today, and I wanted to update you on our next steps.

--We discussed the draft charter (which Julie had edited a few days ago). Attached is a new draft for your review.

--We discussed the transition to an activity-based budget. Amy will begin to develop that budget for FY08. We will be going through our annual audit in October, which will take a considerable amount of her time, but we hope to have the activity budget for at least our major activities this Fall.

--I will draft guidelines for the Committee's review for new products and services (*e.g.*, what limits should be placed on products and services).

--Staff will craft a planning process on how to evaluate potential new activities. Essentially, this will include guidelines on how we analyze potential activities from a strategic perspective and a business planning perspective.

--We will explore several new opportunities, which we discussed briefly at the Board meeting (selling FDR to non members and an AAMVA certification program for vendors).

Best regards,

Neil

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AAMVA's members in the United States and Canada work collaboratively to support and improve motor vehicle administration, safety, identification security and law enforcement.