From: Veldran, Katherine
To: 'Bryan Kost' <KostBR@scdhhs.gov>
Date: 8/22/2011 5:23:07 PM
Subject: FW: Vendor Info
Attachments: SS_Powered_H4U_05 03 11.pdf
P4HU_RHC_About_Us_text_.docx
340b_customer_snapshot.pdf
Ramsell History Data Sheet 21208.pdf

Bryan,
Tomorrow please call me to discusses this request below.
I look forward to your call.

Thank you,
Katherine
803-767-7583

From: Debbie Barthe [mailto:DebbieBarthe@scsenate.gov]
Sent: Wednesday, August 17, 2011 10:40 AM
To: Veldran, Katherine
Subject: Vendor Info

Katherine, I think Senator Williams may have spoken with you earlier this summer about this program. He was hopeful you could have a look at the following email and attachments and work with us to set up a meeting with these folks and with decision makers from DSS and HHS.

When you have a moment can you please give me or Senator Williams a call to discuss the best way to arrange these meetings.

Thanks so much!

Debbie Barthe
For Senator Kent Williams

Below is some information about the proposal.

Senator Williams:

It was such a pleasure speaking with you today. Thank you once again for the investment of your time in service to your community. It is so promising to know that there are public servants such as yourself that are dedicated to getting the biggest bang for our taxpayer dollars – your focus on eliminating fraud, waste and inefficiency in government, and on the restructuring efforts that your Governor is leading for your state is so in alignment with the work that Ramsell Holding Corporation has been producing for years.

As we spoke about, we are anxious to share information about our product, Powered by HELP4U® with key state agency leaders in Columbia that might benefit from a powerful, fully customizable web-based software solution for complex work flow needs. Our company's success at delivering successful technology solutions for complex service-delivery systems is based on our insight and understanding of the pain points of front line providers and the agencies that fund and/or manage them.

We would love to have a series of phone conversations with any agency heads that you feel might benefit from the Powered by HELP4U® system and explain its capabilities, and explore their specific needs and requirements.

To help give a broad understanding of the product, I have attached (4) fact sheets to provide some basic background on Ramsell Holding Corporation, as well as the Powered by HELP4U® product itself.

In addition, here are just a few bullet points about the product that we think are of note:

Powered by HELP4U® is a Software-as-a-Solution (SaaS) web-based technology. As such, it has all the benefits a "cloud-based" product offers:

- **Highly Configurable** – automates front-end/back-end software updates and enhancements; reducing the need to update individual terminals.
- *Centralized Data* - data is stored in one secure data center and not on local PCs and servers, unless customer specs demands are different.
- *Affordable* – reduces service providers' burden to manage a complex IT infrastructure equals lower IT costs for hardware, software, and the people needed to manage it all.

Powered by HELP4U® has the ability to create a lifetime electronic record of treatment/care that follows a client/patient, eliminating costly reevaluation, testing, assessment and duplication of effort
Powered by HELP4U® can create a virtual network of care, increasing coordination of care and benefits, streamlining and automating eligibility and enrollment, even creating appointments and monitoring adherence.
Powered by HELP4U® is a powerful case management and outcome reporting tool

The possibilities are only bound by our imagination and your needs. Let's explore the solution together!

David W. Manson, Jr.
Product Manager, HELP4U

Ramsell Holding Corporation
200 Webster Street
Oakland, CA 94607
Phone: 510-587-2669
Fax: 510-587-2729
dmanson@ramsellcorp.com
www.ramsellcorp.com