

From: Raman Mittal - Executive Director
Sent: 4/6/2015 5:10:03 AM
To: Haley, Nikki
Cc:
Subject: FW: International Tractors Ltd.,

H. E. Mrs. Nikki R. Haley

Governor of the State of South Carolina

Dear Excellency,

It was a pleasure to host you at our office during your last visit to India.

We are comforted by the warmth and welcome that you have extended to us for inviting in USA and making our base in South Carolina.

We reconfirm our focus and commitment to the US market as the next major destination for our product range. We are very confident that our well designed and value for money product range would be highly suitable for the American market and we can offer a very good mechanization solution to the American farmer.

Since your visit we have been in touch with Mr. W. Ford Graham as suggested by you and he has shared with us adequate information regarding investment opportunities and incentives available in South Carolina. As shared with you during visit that as a company strategy we always work with local partners in all overseas markets as they know the local conditions better. Our decision on choosing the location for our project in USA also depends on shortlisting of right joint venture partner with whom we could work to set up assembly and distribution network in America. The location would become the regional hub to cater to the market in neighbouring states for sales, service and spare parts. The hub will also be utilized for localization and developing the components and

attachments at nearby locations. This would further create job opportunities.

We really appreciate your proposal to appoint a Project Manager for our project who would coordinate all activities and understand our requirement and we would also appreciate if he would be the focal point in prospecting and suggesting to us right channel partner for our project. This is the one of the most important assistance that your office could extend to us. We look forward to have the name and contact details of the Project Manager with whom we can coordinate further on this project.

Our team would look forward to meet with you during our next visit to USA in the near future.

Yours sincerely,

Raman Mittal

Executive Director

Sonalika Group of Companies

India