

JOHN WARNER - (Innoventure) ← innovation - high-impact co's.
 ↳ creation of sign. wealth - local community
 ↳ HOTLINE

INNOVATION

Welcome to SE - (evaluate business plans) - plug in
 macro economic conditions (playing field) - matter (INDIA fin mkt) political mkt
 on this front,

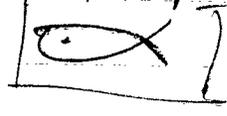
- ↳ buying growth stock - good existing assets - decent revenue stream
- ↳ good mgmt team
- ↳ good business plan -

I. buying growth stock - (NOT Google, not tech - long history - predictable history)

- ↳ whether Republican or Democrat - business focus - (owned on advantages ahead, CIVIL war crushed - Chas to poor point - to provid teachers)
- ↳ (tax policy, regulations, infrastructure)
- ↳ (cheap land, labor - right to work) → (20% GSE) (6-17)
- ↳ 50 yrs. - → NOW WON
- ↳ residuals

- ① Best tech school program in country
- ② #2 in country - Foreign Direct Investment - (BMW, Michelin, Hofmann-Loroch, Heir,)
 ↳ (if in global mkt place - global presence)

① southern china - how can we help) ② small fish pond.



① CHINA open doors
Credibility

② relationships

< time of transition → Δ >

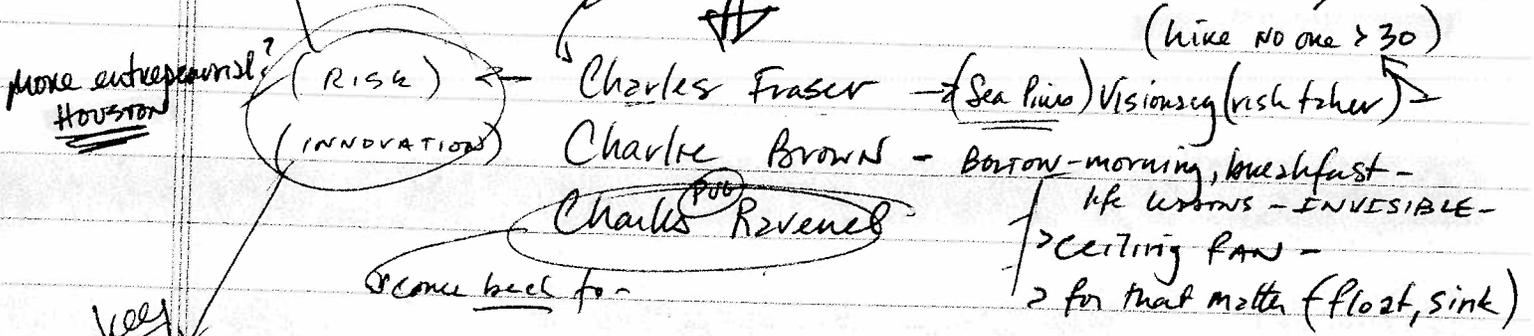
II. Mgmt TEAM

- > Bob Faith - (Sec of comms) - ^{youngst} Harvard MBA / Travell Crow
- > MEG - (wife Lazard)
- > Beane Maybank (Revenue), > Ernie Cizer → (CAPTIVES Mkt)

OTHER ADMINISTRATIONS -
DAVID WILKINS - "BUSINESS of CAUCAS"

PRIV SECTOR → (LAVY/JIM/NEEL) - (BUSINESS COMMUNITY)
 LARRY WILSON / Steve SWANSON

III BUSINESS PLAN - (5 THINGS) → better home
 (how to describe)



key → (RAISE INCOME levels) = SAVING → INVESTMENT → PRODUCTIVITY → STD LIVING
 ↑ but to get need (more risk - innovation)

① INCOME TAX - (7.475%) > 5th in nation,
 → small businesses - (Michael Bell, → stream/basement)

② RESTRUCTURING - ^{130% vs AVG.} like many states in confederacy - (1895)
 → began - commerce (267.) (11-4)(4-2)
 + connections 750,000 -
 + PRT - (29.38%) ↑ 2mm

(3) Education reforms -

(2B) → Accountability-focus: → savings → (+)
 ↳ MICHAEL HANDED - (Palmetto institute) → priority fund - Ed sellers

Budget
MAR

(1) FOCUS -

(2) ENTREPRENEURIAL INFRASTRUCTURE → vs. (silicon valley) (research park)

↳ (1-CAR) - Endowed chair (15mm) (BMW 10 suppliers 5)

public investments
most leverage

↳ VENTURE CAP Bill (50mm) (life science)

- pushing in (pushed house)

↳ CAPITAL access fund - (micro loans - small business)

↳ PATHWAYS TO PROSPERITY -

help

• Small Business Regulatory Relief Act. <cost/benefit>

• National lab designation (SRS)

ENDS w:

• PHIL LADEN

(3) Charles (Prg) Rowland - (Hornell football/MSA/DW/Gov)

↳ capital stalled - (land, timber) → (civil war)

chairs -
Successes

SEAN SOURCE	12 yrs.	(600mm)
SOUTH FINANCIAL	16 years	1.7b
<C Sean Thorn> EXTENDED STAY	(9 funded yrs ago)	2b.

Not as much - focused on manufacturing relocations -
 - conservative mindset about new ventures
 - short on CASH -

diag - front end of wave
do better because fewer