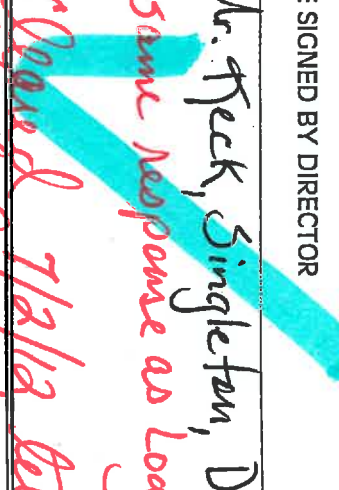


DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR

ACTION REFERRAL

TO <i>Giese</i>	DATE <i>6-15-12</i>
--------------------	------------------------

DIRECTOR'S USE ONLY	ACTION REQUESTED
1. LOG NUMBER <i>100481</i>	<input type="checkbox"/> Prepare reply for the Director's signature DATE DUE _____
2. DATE SIGNED BY DIRECTOR	<input type="checkbox"/> Prepare reply for appropriate signature DATE DUE _____ <input type="checkbox"/> FOIA DATE DUE _____
<i>cc: Mr. Tyek, Singleton, Depa</i> <i>Use same response as log #</i> <i>#10. Closed 7/2/12 letter</i> 	

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.			
2.			
3.			
4.			

PATRICK J. LEAHY, SENATOR, VERMONT

HERB KOHL, WISCONSIN  
JEANNE HENSTERN, CALIFORNIA  
CHARLES E. SCHUMER, NEW YORK  
RICHARD J. DURBIN, ILLINOIS  
SHELDOX WHITEHOUSE, RHODE ISLAND  
AMY KLOBUCHAR, MINNESOTA  
AL FRANKEN, MINNESOTA  
CHRISTOPHER A. COONS, DELAWARE  
RICHARD BLUMENTHAL, CONNECTICUT

CHARLES E. GRASSLEY, IOWA  
ORRIN G. HATCH, UTAH  
JOE KYL, ARIZONA  
JESSE SESSIONS, ALABAMA  
LINDEY O. GRAHAM, SOUTH CAROLINA  
JERRY CANTRELL, TEXAS  
MICHAEL S. LEE, UTAH  
TOM COHRSEN, OKLAHOMA

**United States Senate**

COMMITTEE ON THE JUDICIARY

WASHINGTON, DC 20510-6275

BLAKE A. COHEN, Chief Counsel and Staff Director  
KIMBERLY L. DAVIS, Republican Chief Counsel and Staff Director

June 14, 2012

## Via Electronic Transmission

Anthony E. Keck  
Director

South Carolina, Department of Health and Human Services  
P. O. Box 8206 Columbia, SC 29202-8206

Dear Director Keck:

This letter is to follow up with the request in my February 23, 2012 letter regarding South Carolina's use of Medicaid funds to contract with managed care entities. To date, my office has not received a response from South Carolina.

The federal and state governments spend roughly \$300 billion every year on the Medicaid program. Unfortunately, Medicaid suffers from systemic weaknesses that lead to fraud, waste, and abuse across the program. Fraud results in higher costs and less health care to those who are in need. As a U.S. Senator, I take seriously my responsibility to ensure that taxpayer dollars are appropriately spent on federal health care programs.

The Medicaid statute 1903(m)(2)(iii) requires that state payments to managed care entities be made on an actuarially sound basis. In 2009, the Government Accountability Office (GAO) was asked to investigate CMS's oversight of the states' compliance with the statutory requirement. The GAO found that "CMS has been inconsistent in reviewing states' rate setting for compliance with the Medicaid managed care actuarial soundness requirements, which specify that rates must be developed in accordance with actuarial principles, appropriate for the population and services, and certified by actuaries."<sup>1</sup>

The recent investigation into the State of Minnesota Medicaid managed care highlights the importance of providing oversight into how states appropriately and adequately manage federal dollars. Every state utilizing managed care has to account for the way Medicaid dollars are being spent in their state.

The following questions from my February 23 letter are necessary to better understand what your state is doing to ensure that resources are being properly spent through managed care entities.

---

<sup>1</sup> GAO Report: "CMS's Oversight of States' Rate Setting Needs Improvement,"

<http://www.gao.gov/new.items/d10810.pdf>

1. Does your state have an independent audit requirement for managed care entities? If so, under what professional auditing standards must these audits be conducted?
  - a) Does the auditor perform a financial audit to validate reported information on medical-loss ratio, administrative costs, profit, and reserves?
  - b) Does the auditor perform a performance/compliance audit to validate performance measures and adherence to contractual requirements?
  - c) Please provide a copy of the rules and/or regulations that establish this requirement in your state.
  - d) Please provide a list of all managed care entities operating in your state, number of times each has been audited, the date of the most recent audit, and a summary of the results.
2. Your state's definition(s), per managed care entity contract language, of allowable medical costs (all items allowable in calculating the medical loss ratio);
3. Your state's definition(s), per managed care entity contract language, of what allowable administrative costs are;
4. An example copy of the reporting document(s) that plans are required to provide your state for reporting on medical costs, administrative costs, and profit;
5. A certification stating whether the actuary performing work for your state is, or is not, also providing services to one or more of your plans;
6. Any guidance document, white-papers, or presentation from CMS with respect to defining medical-loss ratio, administrative costs, profit, and reserves; and
7. Has your state contacted CMS to gain clarification and guidance on these issues in the past three years? If so, has CMS adequately aided your state?

Thank you for your prompt attention and response to the questions raised in this inquiry. In responding to the aforementioned questions, please repeat each enumerated request followed by your response. Please provide responses to the questions no later than June 29, 2012. Should you have any questions regarding this request, please contact Erika Smith on my staff at 202-224-5225.

Sincerely,

A handwritten signature in cursive script, reading "Chuck Grassley".

Charles E. Grassley  
Ranking Member

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR



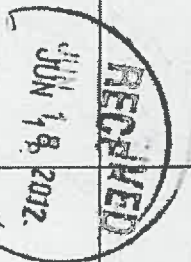
Copy - 2  
12/15/12

ACTION REFERRAL

TO <u>Gise Campbell</u>	DATE <u>6-15-12</u>
----------------------------	------------------------

DIRECTOR'S USE ONLY		ACTION REQUESTED	
1. LOG NUMBER <u>101481</u>	<input checked="" type="checkbox"/> Prepare reply for the Director's signature DATE DUE <u>6-25-12</u> <input type="checkbox"/> Prepare reply for appropriate signature DATE DUE _____ <input type="checkbox"/> FOIA DATE DUE _____ <input type="checkbox"/> Necessary Action		
2. DATE SIGNED BY DIRECTOR <u>cc: Mr. Teck, Singleton, Depa</u>			

APPROVALS (Only when prepared for director's signature)	APPROVE	* DISAPPROVE (Note reason for disapproval and return to preparer.)	COMMENT
1.	<u>gob 6/21/12</u>		From what I can tell we did not receive his letter from Feb. I checked with Bren - we found a letter from 1/23/12 regarding prescriptions/invent health drugs. Ignore the ones BLC sheet - Bren did not realize it was a copy of the Feb letter. Thanks!
2.	<u>B3 Shea</u>	<u>6/25/12</u>	
3.			
4.			



RECEIVED, WASHINGTON, D.C.  
JUN 14 2012  
U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES  
OFFICE OF THE ASSISTANT SECRETARY FOR  
POLICY AND PROGRAMS  
1000 PENNSYLVANIA AVENUE, N.W.  
WASHINGTON, D.C. 20492  
TELEPHONE: (202) 201-4500  
FACSIMILE: (202) 201-4501  
WWW.HHS.GOV

United States Senate  
COMMITTEE ON THE JUDICIARY  
WASHINGTON, DC 20510-5775

Dear Mr. Keck: (Re: Letter of February 23, 2012)  
Thank you for your letter of June 14, 2012.

June 14, 2012

## Via Electronic Transmission

Anthony E. Keck  
Director  
South Carolina, Department of Health and Human Services  
P. O. Box 8206 Columbia, SC 29202-8206

Dear Director Keck:

This letter is to follow up with the request in my February 23, 2012 letter regarding South Carolina's use of Medicaid funds to contract with managed care entities. To date, my office has not received a response from South Carolina.

The federal and state governments spend roughly \$300 billion every year on the Medicaid program. Unfortunately, Medicaid suffers from systemic weaknesses that lead to fraud, waste, and abuse across the program. Fraud results in higher costs and less health care to those who are in need. As a U.S. Senator, I take seriously my responsibility to ensure that taxpayer dollars are appropriately spent on federal health care programs.

The Medicaid statute 1903(m)(2)(iii) requires that state payments to managed care entities be made on an actuarially sound basis. In 2009, the Government Accountability Office (GAO) was asked to investigate CMS's oversight of the states' compliance with the statutory requirement. The GAO found that "CMS has been inconsistent in reviewing states' rate setting for compliance with the Medicaid managed care actuarial soundness requirements, which specify that rates must be developed in accordance with actuarial principles, appropriate for the population and services, and certified by actuaries."<sup>1</sup>

The recent investigation into the State of Minnesota Medicaid managed care highlights the importance of providing oversight into how states appropriately and adequately manage federal dollars. Every state utilizing managed care has to account for the way Medicaid dollars are being spent in their state.

The following questions from my February 23 letter are necessary to better understand what your state is doing to ensure that resources are being properly spent through managed care entities.

---

<sup>1</sup> GAO Report: "CMS's Oversight of States' Rate Setting Needs Improvement,"  
<http://www.gao.gov/new.items/d10810.pdf>

1. Does your state have an independent audit requirement for managed care entities? If so, under what professional auditing standards must these audits be conducted?
  - a) Does the auditor perform a financial audit to validate reported information on medical-loss ratio, administrative costs, profit, and reserves?
  - b) Does the auditor perform a performance/compliance audit to validate performance measures and adherence to contractual requirements?
  - c) Please provide a copy of the rules and/or regulations that establish this requirement in your state.
  - d) Please provide a list of all managed care entities operating in your state, number of times each has been audited, the date of the most recent audit, and a summary of the results.
2. Your state's definition(s), per managed care entity contract language, of allowable medical costs (all items allowable in calculating the medical loss ratio);
3. Your state's definition(s), per managed care entity contract language, of what allowable administrative costs are;
4. An example copy of the reporting document(s) that plans are required to provide your state for reporting on medical costs, administrative costs, and profit;
5. A certification stating whether the actuary performing work for your state is, or is not, also providing services to one or more of your plans;
6. Any guidance document, white-papers, or presentation from CMS with respect to defining medical-loss ratio, administrative costs, profit, and reserves; and
7. Has your state contacted CMS to gain clarification and guidance on these issues in the past three years? If so, has CMS adequately aided your state?

Thank you for your prompt attention and response to the questions raised in this inquiry. In responding to the aforementioned questions, please repeat each enumerated request followed by your response. Please provide responses to the questions no later than June 29, 2012. Should you have any questions regarding this request, please contact Erika Smith on my staff at 202-224-5225.

*Erika\_Smith@judiciary.rep.senate.gov*

Sincerely,

A handwritten signature in cursive script that reads "Chuck Grassley".

Charles E. Grassley  
Ranking Member



**DEPARTMENT OF HEALTH AND HUMAN SERVICES  
OFFICE OF DIRECTOR**

**ACTION REFERRAL**

TO	DATE
<i>Giese</i>	<i>6-15-12</i>

<b>DIRECTOR'S USE ONLY</b>	<b>ACTION REQUESTED</b>
1. LOG NUMBER  <i>100480</i>	<input checked="" type="checkbox"/> Prepare reply for the Director's signature DATE DUE <i>6-25-12</i>
2. DATE SIGNED BY DIRECTOR  <i>Cc: Mr. Tyek, Singleton, Depas</i>	<input type="checkbox"/> Prepare reply for appropriate signature DATE DUE _____
	<input type="checkbox"/> FOIA DATE DUE _____
	<input type="checkbox"/> Necessary Action

APPROVALS <small>(Only when prepared for director's signature)</small>	APPROVE	* DISAPPROVE <small>(Note reason for disapproval and return to preparer.)</small>	COMMENT
1.			
2.			
3.			
4.			

OFFICE OF THE CLERK OF THE SENATE  
UNITED STATES SENATE  
WASHINGTON, D.C. 20540-5000  
TELEPHONE: (202) 512-2000  
FACSIMILE: (202) 512-2000  
WWW.Senate.gov

United States Senate  
COMMITTEE ON THE JUDICIARY  
WASHINGTON, DC 20540-5275

February 23, 2012  
Dear Mr. Keck:

February 23, 2012

Anthony E. Keck  
Director  
South Carolina Department of Health and Human Services  
P. O. Box 8206  
Columbia, SC 29202-8206

Dear Director Keck:

In the United States, the federal and state governments spend roughly \$300 billion every year on the Medicaid program. Like the Medicare program, Medicaid suffers from systemic weaknesses that lead to fraud, waste, and abuse across the program, resulting in higher costs and less health care to those who are in need. I take seriously my responsibility to ensure that taxpayer dollars are appropriately spent on federal health care programs.

Medicaid is a vital program administered by the states and funded jointly by the federal and state governments. Through this partnership, Medicaid serves the most fragile of populations who depend upon the critical services provided. For many years, states have been allowed to provide services to Medicaid recipients through managed care entities to help control the increasing costs for services. Historically, managed care entities have proven to better coordinate the often complex health care needs of Medicaid beneficiaries.

In order for recipients to receive adequate services from these managed care entities, states must appropriately and correctly reimburse for services provided. Recently, questions have arisen regarding the process states have utilized in determining the appropriate payment to managed care entities by the Medicaid program.

The Medicaid statute 1903(m)(2)(iii) requires that state payments to managed care entities be made on an actuarially sound basis. In 2009, the Government Accountability Office (GAO) was asked to investigate CMS's oversight of the states compliance in meeting the statutory requirement. The GAO found that "CMS has been inconsistent in reviewing states' rate setting for compliance with the Medicaid managed care actuarial soundness requirements, which

specify that rates must be developed in accordance with actuarial principles, appropriate for the population and services, and certified by actuaries.<sup>13</sup>

In the 18 months since that report was issued, I have seen nothing to convince me CMS or the states have improved in their ability to confirm that managed care entities are appropriately and correctly reimbursing for the services provided. If an entity is paid too little, the access to and quality of care provided to beneficiaries is jeopardized. If an entity is paid too much, scarce Medicaid resources are diverted away from providing services to beneficiaries.

In order to better understand what your state is doing to ensure that resources are being properly spent through managed care entities, please provide the following information:

1. Does your state have an independent audit requirement for managed care entities? If so, under what professional auditing standards must these audits be conducted?
  - a) Does the auditor perform a financial audit to validate reported information on medical-loss ratio, administrative costs, profit, and reserves?
  - b) Does the auditor perform a performance/compliance audit to validate performance measures and adherence to contractual requirements?
  - c) Please provide a copy of the rules and/or regulations that establish this requirement in your state.
  - d) Please provide a list of all managed care entities operating in your state, number of times each has been audited, the date of the most recent audit, and a summary of the results.
2. Your state's definition(s), per managed care entity contract language, of allowable medical costs (all items allowable in calculating the medical loss ratio);
3. Your state's definition(s), per managed care entity contract language, of what allowable administrative costs are;
4. An example copy of the reporting document(s) that plans are required to provide your state for reporting on medical costs, administrative costs, and profit;
5. A certification stating whether the actuary performing work for your state is, or is not, also providing services to one or more of your plans;
6. Any guidance document, white-papers, or presentation from CMS with respect to defining medical-loss ratio, administrative costs, profit, and reserves; and

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<sup>13</sup> GAO Report: "CMS's Oversight of States' Rate Setting Needs Improvement," <http://www.gao.gov/new.items/d10810.pdf>

7. Has your state contacted CMS to gain clarification and guidance on these issues in the past three years? If so, has CMS adequately aided your state?

Thank you for your prompt attention and response to the questions raised in this inquiry. In responding to the aforementioned questions, please repeat each enumerated request followed by your response. Please provide responses to the questions no later than March 16, 2012. Should you have any questions regarding this request, please contact Erika Smith on my staff at 202-224-5225.

Sincerely,

A handwritten signature in dark ink, reading "Chuck Grassley". The signature is written in a cursive, flowing style with a large initial "C".

Charles E. Grassley  
Ranking Member  
Committee on the Judiciary

July 2, 2012

The Honorable Charles E. Grassley  
United States Senate  
Committee on the Judiciary  
Washington, DC 20510-6275

Dear Senator Grassley:

This letter is in response to your June 14, 2012 request regarding South Carolina's use of Medicaid funds to contract with managed care entities. Our responses should assist you in better understanding how South Carolina Medicaid is focused on being a good steward of taxpayer's dollars and improving quality outcomes. I appreciate the opportunity to respond to your questions.

**Question 1 – Does South Carolina have an independent audit requirement for managed care entities? No, however, since January 1, 2012 South Carolina has contracted with Clifton Gunderson to perform a financial/administrative audit of MCOs currently operating in the state. We will be happy to provide you a copy of the results when completed.**

**Question 2 – Your state's definition(s), per managed care entity contract language, of allowable medical costs (all items allowable in calculating the medical-loss ratio); Not applicable, as we do not address this in our current contracts but will consider addressing this matter in our 2014 contracting period. Clifton Gunderson's financial/administrative audit of MCOs will be conducted following federal accounting requirements.**

**Question 3 – Your state's definition(s), per managed care entity contract language, of allowable administrative costs are; Not applicable**

**Question 4 – An example of the reporting document(s) that plans are required to provide your state for reporting on medical costs, administrative costs and profit; This is not a contract requirement, but is a South Carolina Department of Insurance requirement. I have included, as an example, a report from one of our largest health plans. This report includes their annual business statement from the previous calendar year (2010).**

**Question 5 – A certification stating whether the actuary performing work in your state is, or is not also providing services to one or more of your plans; Our actuarial contract is with Milliman, Inc. and in Section BB of the contract, under the conflict of interest clause it states that they will not work for a South Carolina health plan on any South Carolina Medicaid issue for as long as Milliman works for SCDHHS. (I have attached this conflict of interest documentation for your review).**

**Question 6 – Any guidance document, white-papers, or presentations from CMS with respect to defining medical-loss ratio, administrative costs, profit, and reserves; and Not applicable.**

**Question 7 – Has your state contacted CMS to gain clarification and guidance on these issues in the past three years? No, we are not aware of any contact.**

The Honorable Charles E. Grassley  
July 2, 2012

Page 2

In conclusion, it is important to note that earlier this year I convened a Coordinated Care Improvement Group consisting of representatives of the Managed Care Organizations, Medical Home Networks, provider groups and consumers to recommend performance objectives and specific performance improvements to our coordinated care model. The outcome of this effort can be expected to result in changes to our current coordinated care contracts to include incentives and withholds, all with an emphasis on better health, satisfaction and cost management. We are on track to complete this initiative before the end of this calendar year 2012.

I trust you find this information is helpful in your efforts to ensure that taxpayer dollars are being appropriately spent on all federal health care programs.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Anthony E. Keck', with a long horizontal flourish extending to the right.

Anthony E. Keck  
Director

AEK/gc

Enclosures