

From: 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Wednesday, June 15, 2016 10:33 AM
To: Haley, Nikki
Subject: [Price Increase Next Week] Discover the Future of Florida's Foreign Investment



Changing economic conditions are shifting how and where foreign capital investment flows into Florida, especially in multifamily residential real estate. Owners, investors and developers are beginning to wonder about the state of its foreign investors. How is the strength of the U.S. dollar impacting the condo and rental market? Have the primary foreign capital sources changed?

Join industry leaders and experts from [Elion Partners](#), [Finesa Real Estate Group](#), [Melo Group](#) and [University of Miami](#), as they discuss the state of Florida's foreign capital. Find out where else you should seek investment and what you should be aware of when dealing with new prospective investors at the 5th annual [Florida Multifamily Summit](#) on Thursday, September 22. Over **250** of your peers have already registered. [See who you will meet!](#)

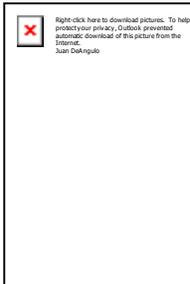
Register Now & Save \$500 Before the Price Increases
Next Thursday, June 23!

Advanced Registration \$399
Full Rate \$899
(Group Rates Available)



No thanks. I'm not interested in this event.

Heating Up or Cooling Down? *The State of Foreign Capital*



Juan DeAngulo
Managing Principal
Elion Partners



Andres Gonzalez
President & CEO
Finesa Real Estate Group



Carlos Melo
Principal
The Melo Group



Andrea Heuson
Professor - Finance, School of Business
University of Miami

Get Involved!



Speakers & Agenda:

Sponsorship & Exhibiting:

Attendee Registrations:

Amanda Powers

(305) 206-2194

apowers@greenpearlevents.com

Esteban Diaz

(646) 701-7982

ediaz@greenpearlevents.com

Claudia Gutwirth

(646) 862-6125

claudia@greenpearlevents.com

Keynote Speakers:



Jeff Berkowitz
President

Berkowitz Development



Gil Dezer
President

Dezer Development

Confirmed Speakers:



Matt Allen
EVP & COO

Related Group (of Florida)



Paul Bertozzi
Managing Partner

Live Oak Contracting



Grant Cardone
CEO

Cardone Real Estate Acquisitions



Nathan Collier
Founder & Chairman

The Collier Companies



Casey Cummings
Chief Executive Officer

Ram Realty Services



Michael D'Onofrio
Managing Director
Engineered Services



Juan DeAngulo
Managing Principal

Elion Partners



Art Falcone
CEO & Chairman

Falcone Group



Tal Frydman
Senior Director

Berkadia



Andres Gonzalez
President & CEO

Finesa Real Estate Group



Brad Hamel
SVP - Operations

Alliance Residential Company



William Hamlin
Executive Vice President

Winthrop Management



Andrea Heuson
Professor - Finance,



Robert Hodge
SVP - Acquisitions



Wayne Hollo
Executive Vice President



Still Hunter, III
Executive Director



James Kane
Senior Vice President



Arnaud Karsenti
Managing Director

School of Business
University of Miami

**Monogram Residential
Trust**

**Florida East Coast
Realty**

**Institutional Property
Advisors**

**Starwood Capital
Group**

**13th Floor
Investment**



Tom Kersting
President
**Franklin Street
Insurance Services**

Scott Leventhal
Co-Founder
The Trillist Companies

Carlos Melo
Principal
The Melo Group

Scott Moss
President
Moss & Associates

Nitin Motwani
Principal
**Miami Worldcenter
Associates**

Mitchell Sinb
Senior Manag
Director
Berkadia



Cris Sullivan
Chief Operating Officer
Gables Residential

Justin Toal
CIO & Senior Principal
Fifteen Group

Granvil Tracy
President
**American Land
Ventures**

Steve Witten
Executive Director -
Northeast & Florida
**Institutional Property
Advisors**

Joshua Young
Founder & CEO
Raisal

Stuart Zook
President
**Monument Re
Estate Service**

Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

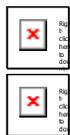
Additional sessions to be announced.

[View the Full Agenda](#)

Lead Sponsors:



Sponsors:



Marketing Partners:



Important: This electronic mail message is intended solely for the person or organization to which it is addressed. If the person actually receiving this message, or other reader of this message, is not the named recipient, or the employee or agent responsible to deliver it to the named recipient, you are not authorized to retain, copy or disseminate this communication or any part of it. This email was sent to nikkiahaley@gov.sc.gov. You are receiving this email because you have requested to receive email from GreenPearl or our research indicates you will benefit from its content as an active representative within this industry. Your data is being used in accordance with current business email legislation and anti-spam laws. For more information, [click here](#). To view our privacy policy, [click here](#). If you do not wish to receive any further communication about this event, please [click here](#). If you do not wish to receive any communication about any GreenPearl events, [click here](#). Please note that by requesting to receive no further communication from GreenPearl you will no longer receive any further communication about any of our other conferences that may benefit you. To view our upcoming events, [click here](#). To learn more about GreenPearl, [click here](#). To learn more about partnering with GreenPearl, [click here](#).

This email was sent by:

GreenPearl
32 West 22nd Street, 6th Floor
New York, NY 10010