

From: government <government@gsagovconsulting.com>
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Date: 1/20/2016 10:18:25 AM
Subject: Federal Contracting Boot Camp - March, 29th and 30th, 2016 - Durham, NC

Register today to secure your seat and take advantage of early registration discounts!

Federal Contracting BootCamp - Early Registration Discount Lin

Interested in gaining a better understanding of Federal business opportunities? Please consider regi
[BootCamp](#), where we immerse you in the Federal Proposal culture and work with you to develo
Development plan. In this **two day** workshop you will begin developing a *Plan of Action* that w
compete for Government contracting opportunities. If you are exploring government contracting, th
introduced to available options.

Course Description

The BootCamp is two full days of training.

Day One topics include; Government Commerce, Finding Business, Intelligence Gathering and the GS

Day Two topics include; Strategic Planning, Marketing, Teaming, Bid/No bid Determination and Plan o

Please visit our website for [a complete course outline](#).

Who Should Attend?

As a guide, typical participants include;

- Principles, new to Government Contracting
- New Government Contract Management team members
- Experienced contract professionals seeking to expand into other government arenas (GSA Sche
- Individuals who wish to expand their government contracting knowledge
- Educators interested in improving curriculum
- Business Development professionals interested in learning about government opportunities
- Those interested in understanding what and how the government buys

Event Schedule

[Click here to review the course outline and/or register for March. 29 & 30](#) Location - Du

Event Costs

\$1,200 per person

Early Registration Discount

Individuals, register before March,17th for \$960. (20% discount) **Discount will be applied at**

Group Discounts available for groups of 3 or more.

Registration fees are non-refundable. Should you need to reschedule or cancel, a credit will be issued toward any future HLC service. acceptable with advanced notice (48 hours) to rwatlington@hlcgovservices.com.

Questions? Please visit hlcgovservices.com or contact us at 703-224-8816.

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