

**From:** Jake Lammert <jake.lammert@zenpayroll.com>  
**To:** Kester, Tonykester@aging.sc.gov  
**Date:** 1/20/2015 2:16:02 PM  
**Subject:** Important information regarding your payroll provider

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Hi there,

I'm Jake and I'm a payroll specialist at ZenPayroll. I work with hundreds of companies like yours every day to address their payroll needs.

I know you're busy so I wanted to just point out a few things that separate ZenPayroll from your current payroll provider:

**Transparency:**

We only have [one pricing structure](#) at ZenPayroll. It's \$25 + \$4 per employee per month (and not per pay period like some providers). There are no setup costs or hidden fees.

**Easy to Use:**

A typical customer takes less than 30 minutes to get setup on ZenPayroll. We try to simplify and automate all the painful things about payroll. All your taxes are paid and filed with ZenPayroll including your W-2s and 1099s.

**Free Migration:**

We'll switch you from your current payroll provider for free at any time. See how we [compare to your current provider](#).

**Focus on Service:**

We have a top notch support team based in San Francisco. But don't take my word for it. Here are some [testimonials from actual customers](#).

**Venture-Backed:**

We are financed by some of the [top venture capital firms](#) in the world and some of the largest companies, including Google and Salesforce.com.

I host a demo every day so if you'd like to see ZenPayroll in action, just email me back. Are you free Thursday at 12pm?

If you're not interested, a simple "no thanks" will do. Otherwise if I don't hear back from you I'll follow up in a few days.

Best regards,

Jake Lammert  
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