

From: Brandon Peck <Brandon.Peck@grayling.com>
To: Veldran, KatherineKatherineVeldran@gov.sc.gov
Date: 11/12/2013 12:09:10 PM
Subject: ESPC work/case studies
Attachments: VA Dept of Correx CS.pdf
Bank_of_America_Case_Study.pdf

Hi Katherine,

I just wanted to circle back and make sure you saw below and attached. Also, would it be possible to meet while at RGA? Just let me know when may work best for you.

Thanks for considering and hope you are having a good day.

Best,



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From: Brandon Peck
Sent: Wednesday, November 06, 2013 7:45 AM
To: Katherine F. Veldran (KatherineVeldran@gov.sc.gov)
Cc: David Beightol (david.beightol@dutkograyling.com)
Subject: ESPC work/case studies

Hi Katherine,

Per our conversation from last week, I have included some case study work on the financial successes of ESPC work; specifically done by Johnson Controls, Inc. If you have questions, please let us know. We are glad this is part of the "efficiency" messaging that is aimed at streamlining government/government procurement cycles, etc. Johnson Controls is also doing the ESPC work for both GA and AL Dept of Corrections.

As we concluded our conversation, we mentioned you attending the 12/12 meeting with SC DoC. We would welcome that if you schedule allows. Will you be at RGA? Would be great to meet up then!

Best,

Brandon



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