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**From:** 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>  
**Sent:** Thursday, May 5, 2016 10:31 AM  
**To:** Haley, Nikki  
**Subject:** [Price Increase Next Week] Jeff Berkowitz & Gil Dezer to Keynote at the 5th Annual Florida Multifamily Summit!



Get an inside look into Florida's most recent and innovative multifamily and condo developments at the 5th annual [Florida Multifamily Summit](#) on Thursday, September 22. Don't miss the morning keynote presentation by [Jeff Berkowitz](#), President of [Berkowitz Development](#), as he introduces his mega project, SkyRise Miami. Designed to become as iconic as Paris' Eiffel Tower, this revolutionary structure promises to capture the energy, exhilaration and distinctiveness of Miami.

In addition, join us for a fireside chat with afternoon keynote [Gil Dezer](#), President of [Dezer Development](#) as we explore topics such as the shift from waterfront to infill development, the impact of the economy on the ultra-lux, and what multifamily owners, investors and developers can do to keep the region in the global spotlight.

Register now to discover the key trends that will help guide the way toward the future of Florida's industry, at the Seminole Hard Rock Hotel & Casino Hollywood.

**Register Now & Save \$600 Before the Price Increases**  
**Next Thursday, May 12!**

**Early Registration \$299**  
**Full Rate \$899**  
(Group Rates Available)



No thanks, I'm not interested in this event.

### Keynote Speakers:



**Jeff Berkowitz**  
President  
***Berkowitz Development***



**Gil Dezer**  
President  
***Dezer Development***

## Get Involved!



### Speakers & Agenda:

**Amanda Powers**

(305) 206-2194

[apowers@greenpearlevents.com](mailto:apowers@greenpearlevents.com)

### Sponsorship & Exhibiting:

**Esteban Diaz**

(646) 701-7982

[ediaz@greenpearlevents.com](mailto:ediaz@greenpearlevents.com)

### Attendee Registrations:

**Claudia Gutwirth**

(646) 862-6125

[claudia@greenpearlevents.com](mailto:claudia@greenpearlevents.com)

## This Year's Speakers Include:



**Matt Allen**  
EVP & COO

**Related Group (of Florida)**



**Grant Cardone**  
CEO

**Cardone Real Estate Acquisitions**



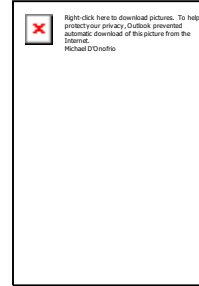
**Nathan Collier**  
Founder & Chairman

**The Collier Companies**



**Casey Cummings**  
Chief Executive Officer

**Ram Realty Services**



**Michael D'Onofrio**  
Managing Director  
**Engineered Tax Services**



**Juan DeAngelo**  
Managing Principal  
**Elion Partners**



**Art Falcone**  
CEO & Chairman  
**Falcone Group**



**Andres Gonzalez**  
President & CEO  
**Finesa Real Estate Group**



**Brad Hamel**  
SVP - Operations  
**Alliance Residential Company**



**Andrea Heuson**  
Professor - Finance,  
School of Business  
**University of Miami**



**Robert Hodge**  
SVP - Acquisitions  
**Monogram Residential Trust**



**Wayne Holloman**  
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**Florida East Coast Realty**



**James Kane**  
Senior Vice President  
**Starwood Capital Group**



**Arnaud Karsenti**  
Managing Principal  
**13th Floor Investments**



**Tom Kersting**  
President  
**Franklin Street Insurance Services**



**Scott Leventhal**  
Co-Founder  
**The Trillist Companies**



**Carlos Melo**  
Principal  
**The Melo Group**



**Scott Moss**  
President  
**Moss & Associates**



**Nitin Motwani**  
Principal  
**Miami Worldcenter Associates**



**Cris Sullivan**  
Chief Operating Officer  
**Gables Residential**



**Justin Toal**  
CIO & Senior Principal  
**Fifteen Group**



**Granvil Tracy**  
President  
**American Land Ventures**



**Stuart Zook**  
President  
**Monument Real Estate Services**

## Conference Topics:

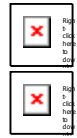
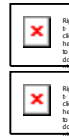
- **Stormy Water or Calm Seas?: A Look at the Multifamily Market & Forecasting What's Ahead**
- **Morning Keynote: Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group**

- **The Costs Will Kill You!:** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?:** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?:** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

Additional sessions to be announced.

[View the Full Agenda](#)

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## Marketing Partners:



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