

**Priester, Nicole**

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**From:** Burns, James  
**Sent:** Tuesday, March 31, 2015 1:56 PM  
**To:** Matt Niehaus; Priester, Nicole  
**Subject:** RE: Invitation to Annual HBASC Bird Supper

Matt,

Thanks for your e-mail. I have forwarded to our scheduler, Nicole Priester, cc'd above.

Best regards,  
James

James H. Burns  
Chief of Staff  
Governor Nikki Haley  
Cell: 803-315-3899  
Office: 803-734-5117

-----Original Message-----

**From:** Matt Niehaus [<mailto:mniehaus@hbaofsc.com>]  
**Sent:** Tuesday, March 31, 2015 12:58 PM  
**To:** Burns, James  
**Subject:** Invitation to Annual HBASC Bird Supper

James,

I hope all is well with you. I wanted to extend an invitation to Governor Haley to join us for the 45th annual Bird Supper. This year, the event will take place on April 14th at Seawell's here in Columbia. The reception starts at 6:00 and the dinner begins at 6:30. I understand the governor's schedule is very busy, but we would love to have her join us. You are welcome to attend as well, even if Governor Haley can not make it. If you have any questions, please let me know.

Also, I wanted to let you know we are currently working on legislation to create the South Carolina Building Code. We have had preliminary conversations with a few legislators, but I wanted to put it on your radar as well. I'm not sure how much interest y'all might have in the bill at this point, but you can feel free to reach out to me or Mark Nix with any questions.

Thanks

Matt Niehaus  
Director of Government Affairs  
Home Builders Association of South Carolina

Sent from my iPad

**Priester, Nicole**

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**From:** Packard, Clark  
**Sent:** Monday, March 23, 2015 11:36 AM  
**To:** Priester, Nicole  
**Subject:** FW: Gov. Haley's Address on Tuesday  
**Attachments:** SCR-Statewide\_MMI\_2015-02.pdf; SCR-Statewide\_HSO\_2015-02.pdf; SCR-Statewide\_One-Sheet\_2015-02.pdf

FYI ...

**From:** Cashion Drolet [<mailto:cashion@screaltors.org>]  
**Sent:** Monday, March 23, 2015 11:35 AM  
**To:** Packard, Clark  
**Subject:** Re: Gov. Haley's Address on Tuesday

Clark,  
I have attached February's statewide market statistics. Please let me know if you have any questions.

Sincerely,  
Cashion

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Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)  
o 803.772.5206 m 803. [REDACTED] f 803-220-3515  
"The Voice of Real Estate in South Carolina."

On Fri, Mar 20, 2015 at 3:10 PM, Packard, Clark <[ClarkPackard@gov.sc.gov](mailto:ClarkPackard@gov.sc.gov)> wrote:

Cashion,

Do y'all have some background and statistics on the real estate market in SC that I can drop into the Governor's background briefing for her speech on Tuesday?

Thanks,

Clark Packard

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# Monthly Indicators



## February 2015

There has been talk of abundant cold and snow this winter (unless you happen to live in California). When weather patterns turn bad, like wicked bad, real estate industry pundits tend to go gloom, assuming that Americans hungry for homeownership are bothered by a little frozen precipitation. The nation will unfreeze, inventory is expected to rise and home sales are widely expected to increase. These are good times, indeed, and many of us now have an enchanting shared experience that we can walk uphill to school both ways.

New Listings were up 4.8 percent to 8,722. Pending Sales increased 13.5 percent to 5,437. Inventory shrank 5.2 percent to 39,483 units.

Prices moved higher as Median Sales Price was up 5.6 percent to \$160,000. Days on Market decreased 6.5 percent to 115 days, the twelfth consecutive month of year-over-year declines. Months Supply of Inventory was down 13.6 percent to 7.0 months, also the twelfth consecutive month of year-over-year declines.

In national financial news, rumors that Fannie Mae and Freddie Mac could one day be a thing of the past have people wondering about the future of the 30-year fixed-rate mortgage. But let's not sound the alarm just yet. A drastic change to lending's gold standard is certainly not on the immediate horizon. Meanwhile, Federal Reserve Chair Janet Yellen seems to have no immediate interest in raising interest rates for the first time since 2006. The economy remains stable, which should keep housing rolling through the short-named months.

## Quick Facts

**+ 13.7%**      **+ 5.6%**      **- 5.2%**

One-Year Change in Closed Sales	One-Year Change in Median Sales Price	One-Year Change in Months Supply
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A research tool provided by South Carolina REALTORS®. Percent changes are calculated using rounded figures.

## Market Overview

### New Listings

### Pending Sales

### Closed Sales

### Days on Market Until Sale

### Median Sales Price

### Average Sales Price

### Percent of List Price Received

### Housing Affordability Index

### Inventory of Homes for Sale

### Months Supply of Inventory

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3  
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# Market Overview

Key market metrics for the current month and year-to-date figures.



Key Metrics	Historical Sparkbars		Percent Change		Percent Change			
	02-2013	02-2014	02-2014	02-2015	YTD 2014	YTD 2015		
<b>New Listings</b>			8,320	8,722	+ 4.8%	17,275	17,912	+ 3.7%
<b>Pending Sales</b>			4,792	5,437	+ 13.5%	9,390	10,722	+ 14.2%
<b>Closed Sales</b>			3,882	4,415	+ 13.7%	7,530	8,584	+ 14.0%
<b>Days on Market</b>			123	115	- 6.5%	121	117	- 3.3%
<b>Median Sales Price</b>			\$151,500	\$160,000	+ 5.6%	\$152,000	\$159,500	+ 4.9%
<b>Average Sales Price</b>			\$192,777	\$206,974	+ 7.4%	\$195,796	\$207,651	+ 6.1%
<b>Pct. of List Price Received</b>			95.3%	95.8%	+ 0.5%	95.3%	95.8%	+ 0.5%
<b>Housing Affordability Index</b>			155	156	+ 0.6%	155	157	+ 1.3%
<b>Inventory of Homes for Sale</b>			41,651	39,483	- 5.2%	--	--	--
<b>Months Supply of Inventory</b>			8.1	7.0	- 13.6%	--	--	--

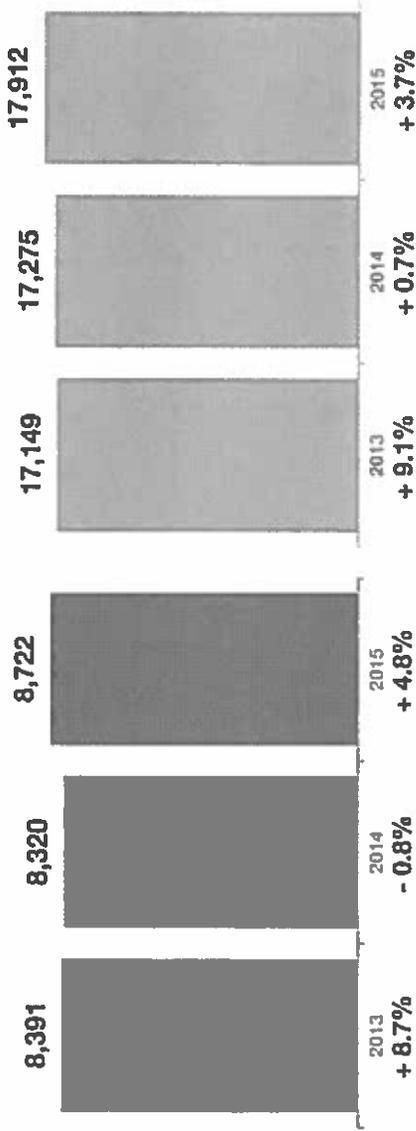
# New Listings

A count of the properties that have been newly listed on the market in a given month



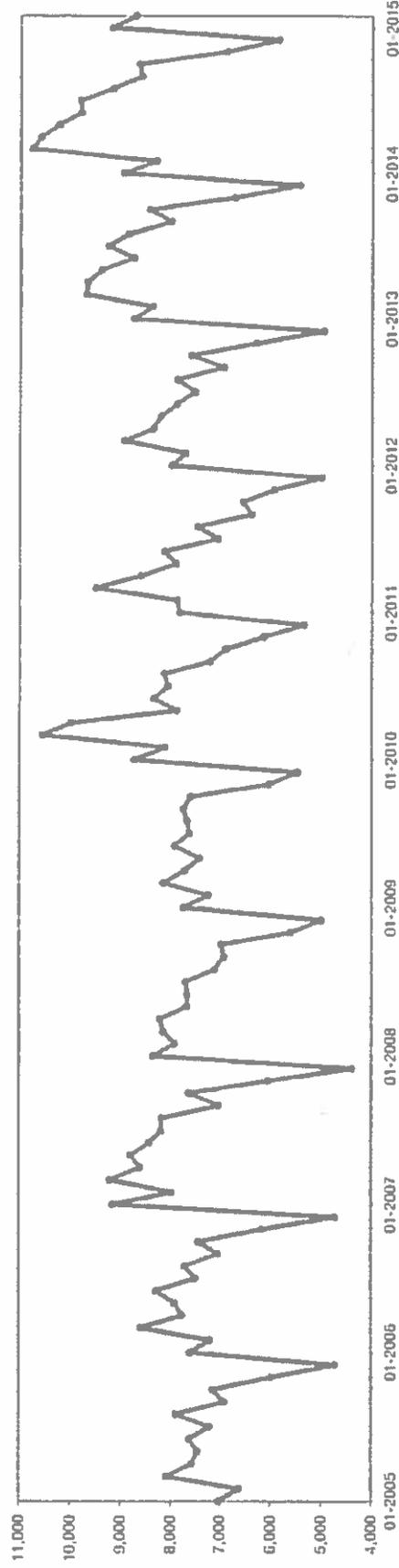
## February

## Year to Date



New Listings	Prior Year	Percent Change
March 2014	9,705	+10.9%
April 2014	9,686	+9.3%
May 2014	9,412	+8.7%
June 2014	8,761	+12.0%
July 2014	9,268	+6.0%
August 2014	8,867	+3.5%
September 2014	8,010	+7.5%
October 2014	8,458	+2.4%
November 2014	6,732	+2.2%
December 2014	5,452	+7.5%
January 2015	8,955	+2.6%
February 2015	8,320	+4.8%
12-Month Avg	8,469	+0.6%

## Historical New Listings by Month



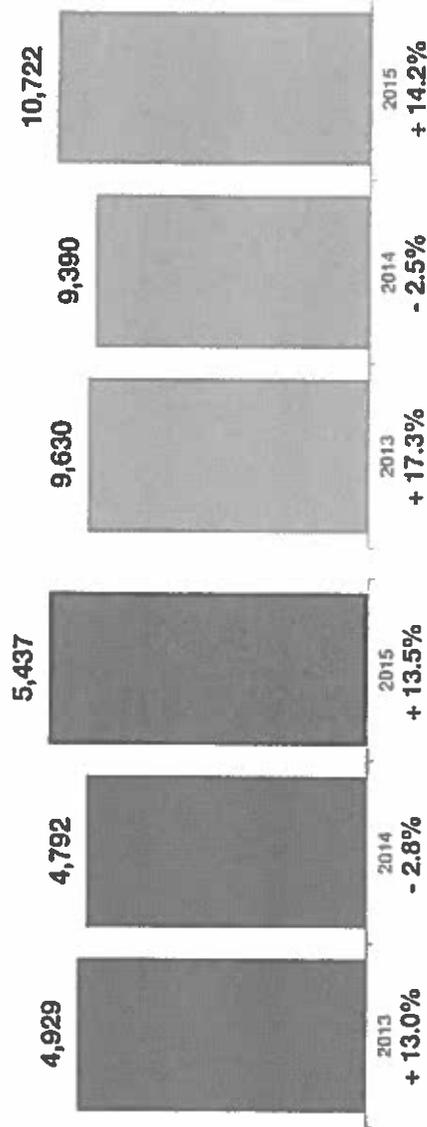
# Pending Sales

A count of the properties on which offers have been accepted in a given month



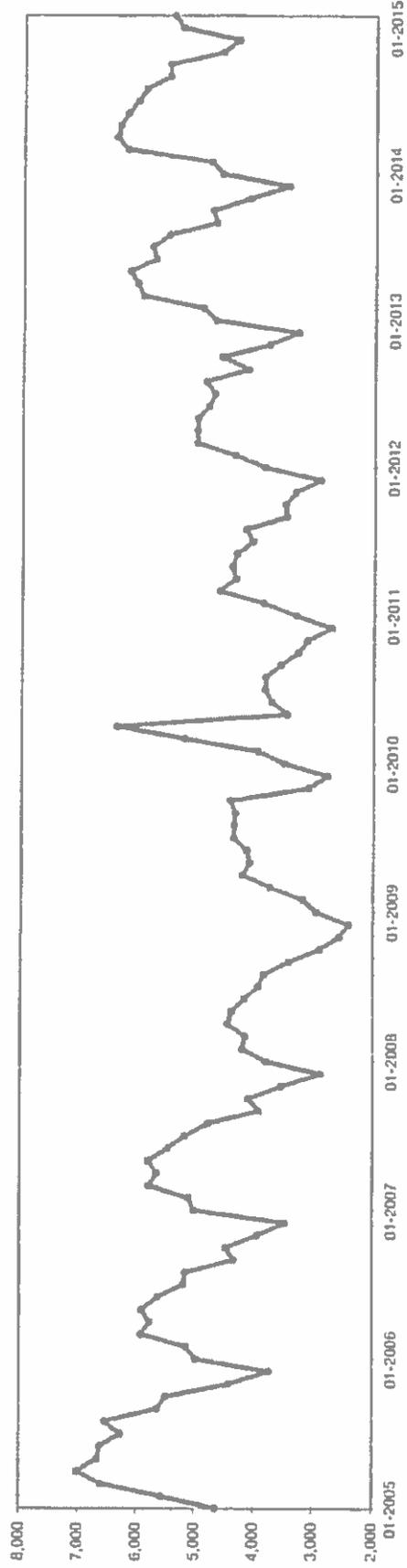
## February

## Year to Date



Pending Sales	Prior Year	Percent Change
March 2014	6,229	+4.6%
April 2014	6,416	+6.0%
May 2014	6,362	+2.9%
June 2014	6,227	+8.5%
July 2014	6,053	+4.3%
August 2014	5,911	+7.3%
September 2014	5,509	+17.1%
October 2014	5,512	+15.6%
November 2014	4,597	+11.0%
December 2014	4,336	+24.8%
January 2015	5,285	+14.9%
February 2015	5,437	+13.5%
12-Month Avg	5,656	+10.0%

## Historical Pending Sales by Month



# Closed Sales

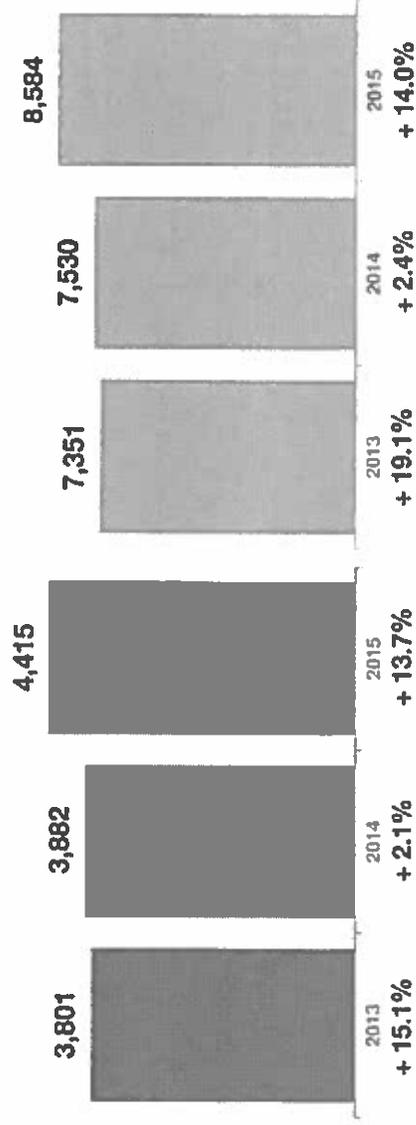
A count of the actual sales that closed in a given month.



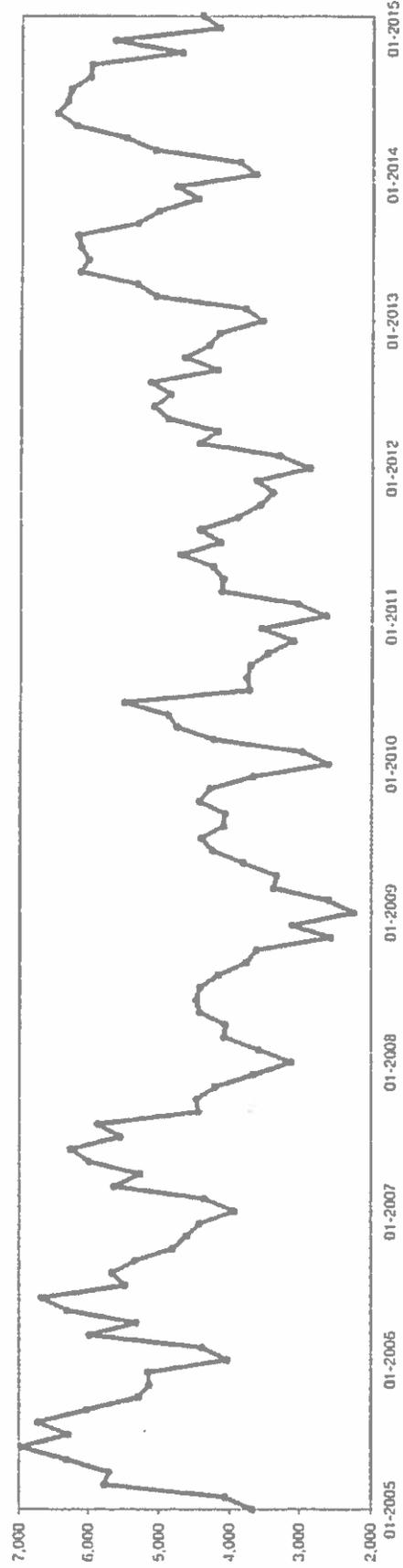
## February

## Year to Date

Closed Sales	Prior Year	Percent Change
March 2014	5,088	+0.4%
April 2014	5,498	+3.0%
May 2014	6,217	+1.1%
June 2014	6,478	+7.5%
July 2014	6,335	+3.1%
August 2014	6,285	+1.7%
September 2014	6,008	+12.7%
October 2014	5,987	+18.9%
November 2014	4,711	+5.1%
December 2014	5,657	+18.3%
January 2015	4,169	+14.3%
<b>February 2015</b>	<b>4,415</b>	<b>+13.7%</b>
12-Month Avg	5,571	+7.7%



## Historical Closed Sales by Month



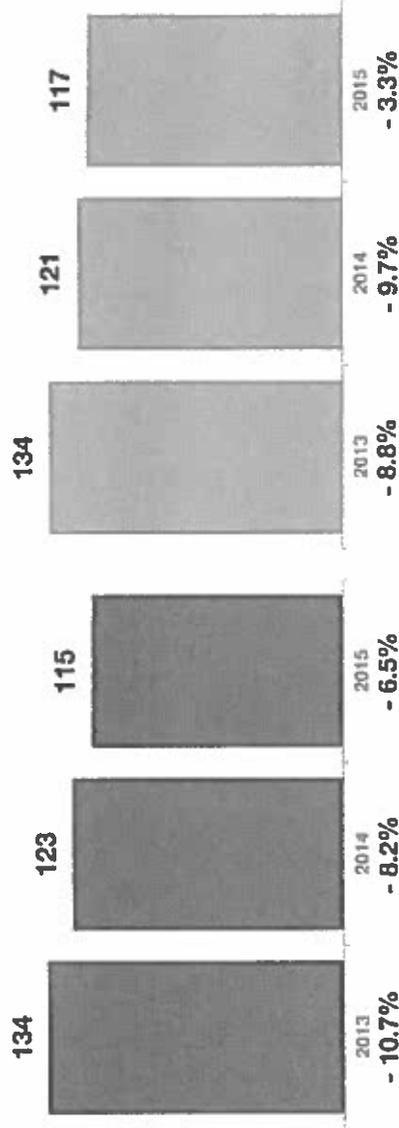
# Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted in a given month



## February

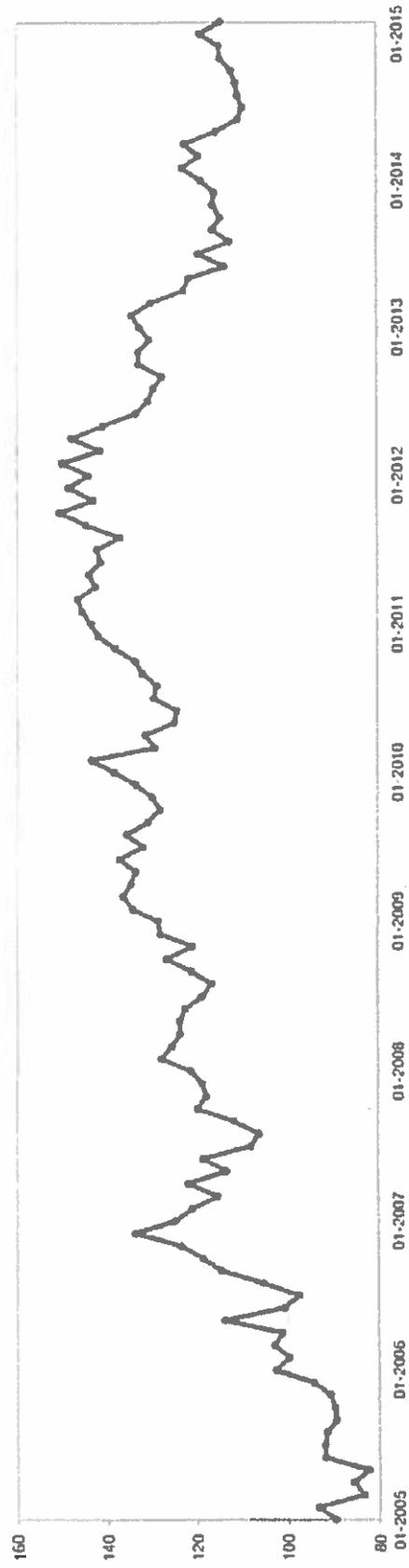
## Year to Date



Days on Market	Prior Year	Percent Change
March 2014	119	-8.5%
April 2014	123	0.0%
May 2014	116	-4.9%
June 2014	111	-2.6%
July 2014	110	-8.3%
August 2014	111	-1.8%
September 2014	111	-4.3%
October 2014	112	-2.6%
November 2014	115	-0.9%
December 2014	115	-0.9%
January 2015	119	0.0%
February 2015	115	-8.5%
12-Month Avg*	114	-4.2%

\*Average Days on Market of all properties from March 2014 through February 2015. This is not a study of individual listings.

## Historical Days on Market Until Sale by Month



# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



## February

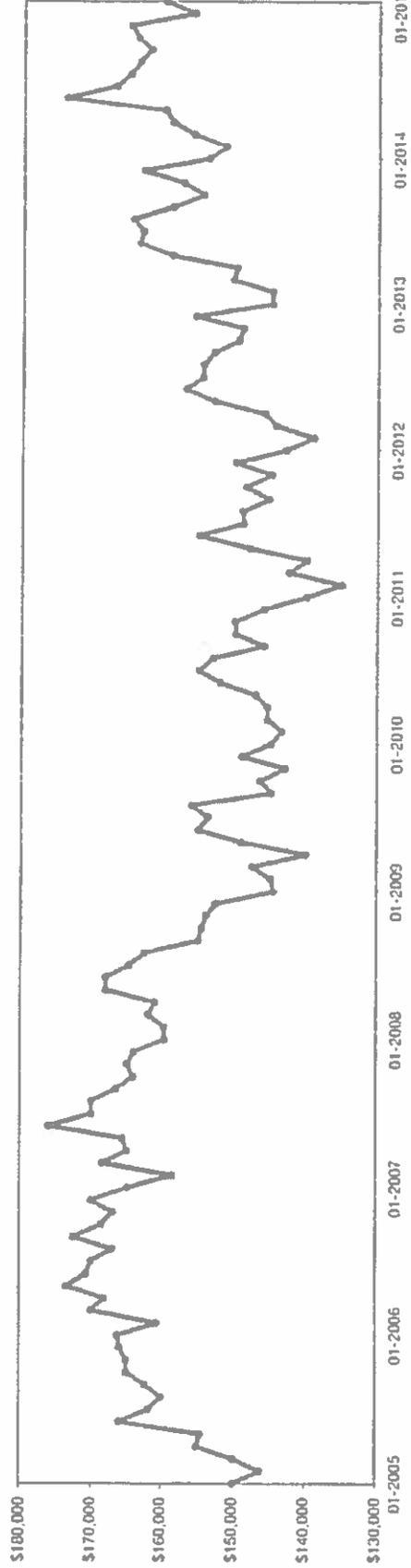
## Year to Date

Year to Date	Median Sales Price	Prior Year	Percent Change
2013	\$145,000	\$150,325	+3.8%
2014	\$151,500	\$150,000	+6.0%
2015	\$160,000	\$159,000	+0.6%
2015	\$159,500	\$163,500	+6.4%
2015	\$152,000	\$163,100	+2.4%
2015	\$145,000	\$164,500	+0.3%
2015	\$159,500	\$158,900	+3.0%
2015	\$159,500	\$154,619	+4.8%
2015	\$159,500	\$157,500	+4.1%
2015	\$159,500	\$163,000	+1.2%
2015	\$159,500	\$153,900	+1.4%
2015	\$159,500	\$151,500	+5.6%

12-Month Med*	Median Sales Price	Prior Year	Percent Change
2015	\$163,310	\$158,000	+3.4%

\*12-Month Sales Price of 28 properties for 11-March-2015 (excluding February 2015). Plus or minus the total of the individual figures above.

## Historical Median Sales Price by Month



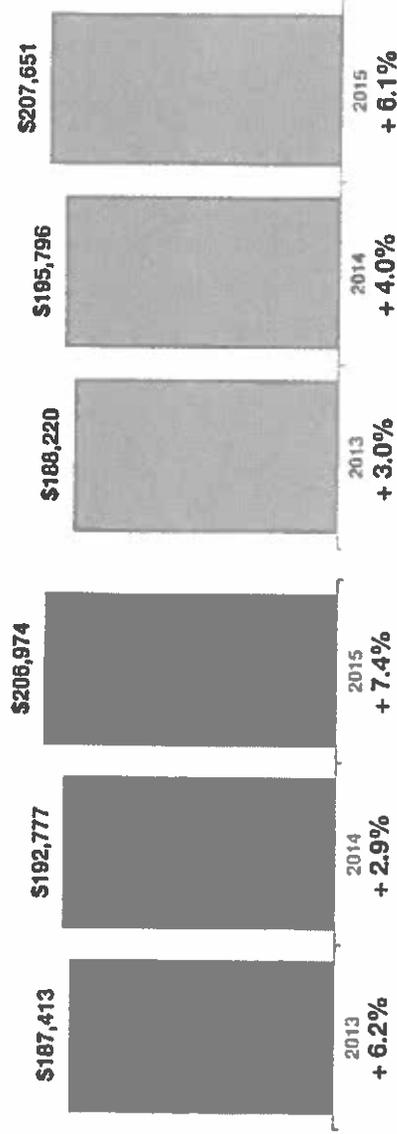
# Average Sales Price

Average sales price for all closed sales, not accounting for seller concessions in a given month



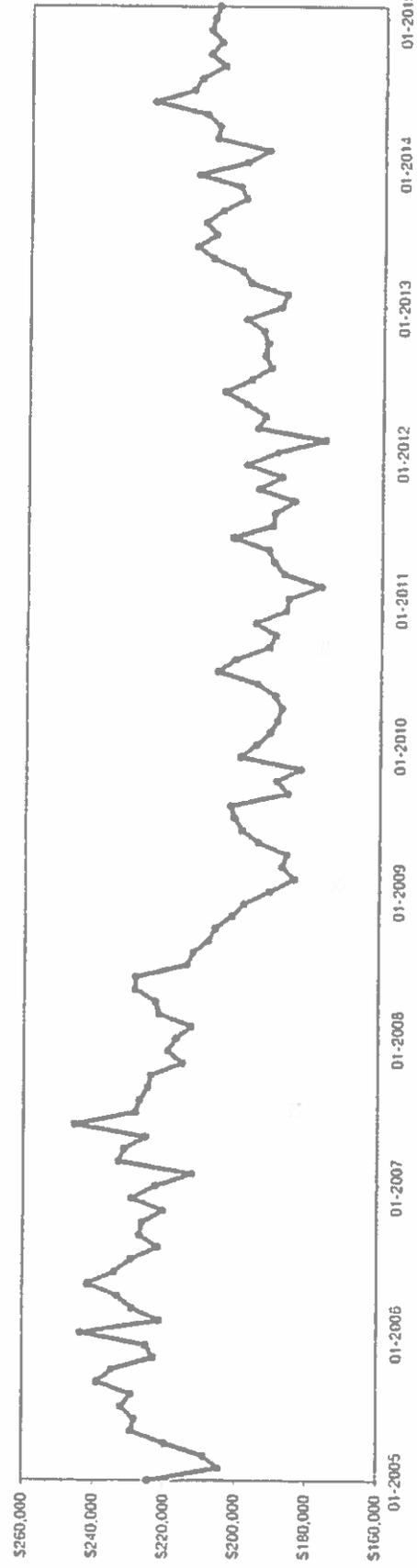
## February

## Year to Date



Avg. Sales Price	Prior Year	Percent Change
March 2014	\$207,486	+5.0%
April 2014	\$206,804	+3.3%
May 2014	\$210,448	+1.1%
June 2014	\$225,187	+5.8%
July 2014	\$214,294	+3.2%
August 2014	\$212,008	+0.7%
September 2014	\$205,526	-0.2%
October 2014	\$209,435	+5.1%
November 2014	\$206,390	+2.7%
December 2014	\$209,337	-1.5%
January 2015	\$208,365	+4.7%
February 2015	\$206,974	+7.4%
12-Month Avg*	\$210,188	+3.0%

## Historical Average Sales Price by Month



\* Avg. Sales Price of all properties from March 2014 through February 2015. This is not the same as Prior Year's actual figures above.

# Percent of List Price Received

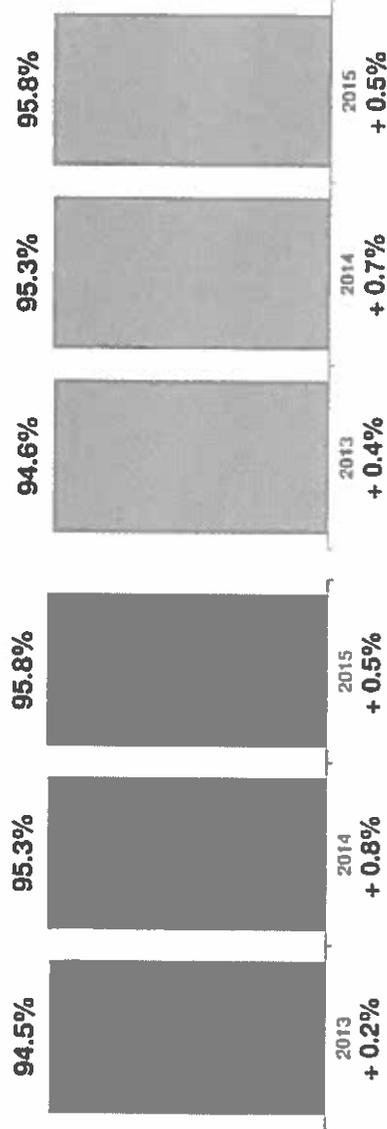
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



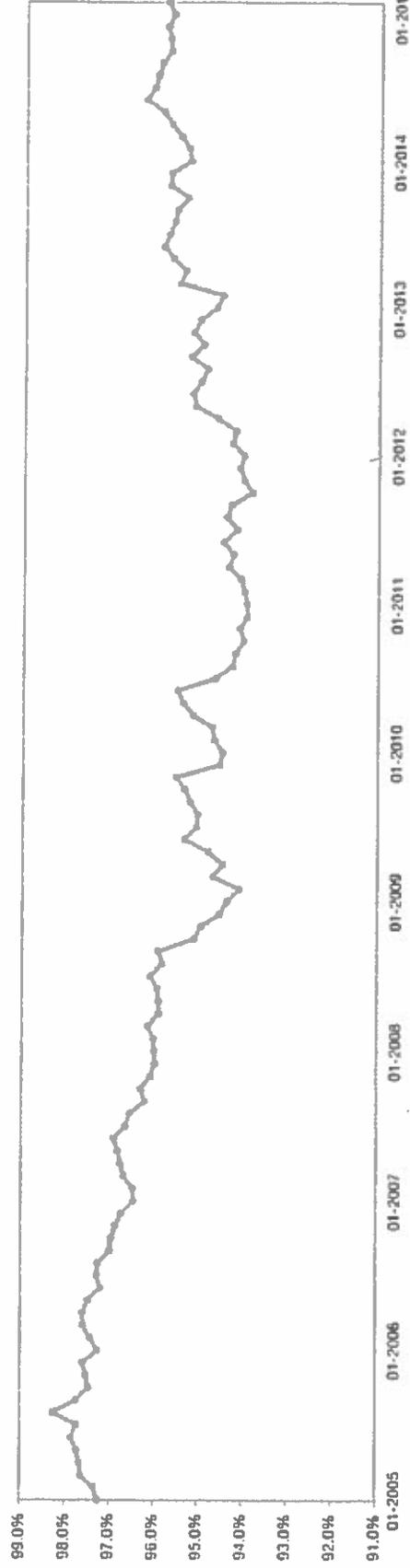
## February

## Year to Date

Pct. of List Price Received	Prior Year	Percent Change
March 2014	95.5%	0.0%
April 2014	95.7%	+0.3%
May 2014	95.9%	+0.2%
June 2014	96.3%	+0.4%
July 2014	96.1%	+0.3%
August 2014	96.0%	+0.3%
September 2014	96.0%	+0.4%
October 2014	95.8%	+0.4%
November 2014	95.8%	0.0%
December 2014	95.8%	+0.1%
January 2015	95.7%	+0.4%
February 2015	95.8%	+0.5%
12-Month Avg*	95.9%	+0.3%



## Historical Percent of List Price Received by Month



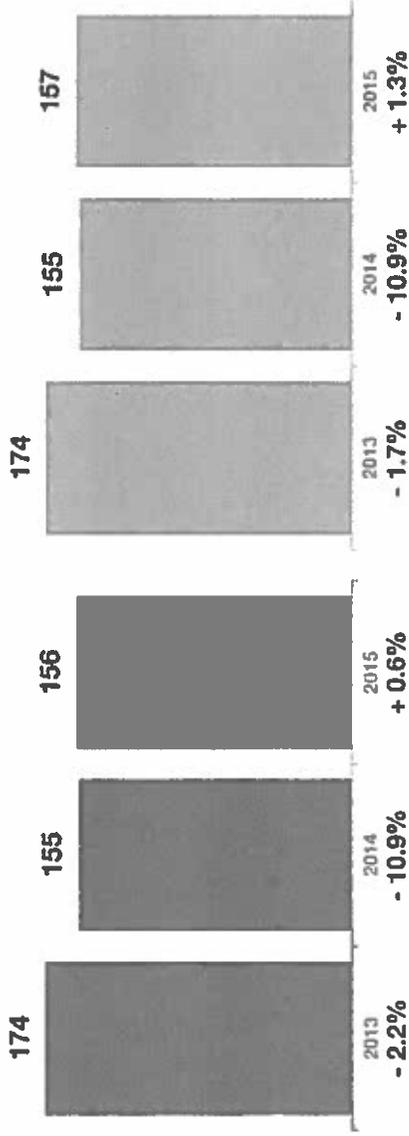
\* Actual Pct. of List Price Received for all properties from March 2014 through February 2015. Data is the average of the monthly figures above.

# Housing Affordability Index

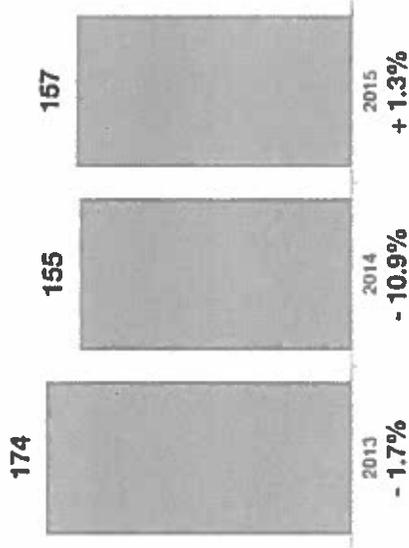
This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



## February

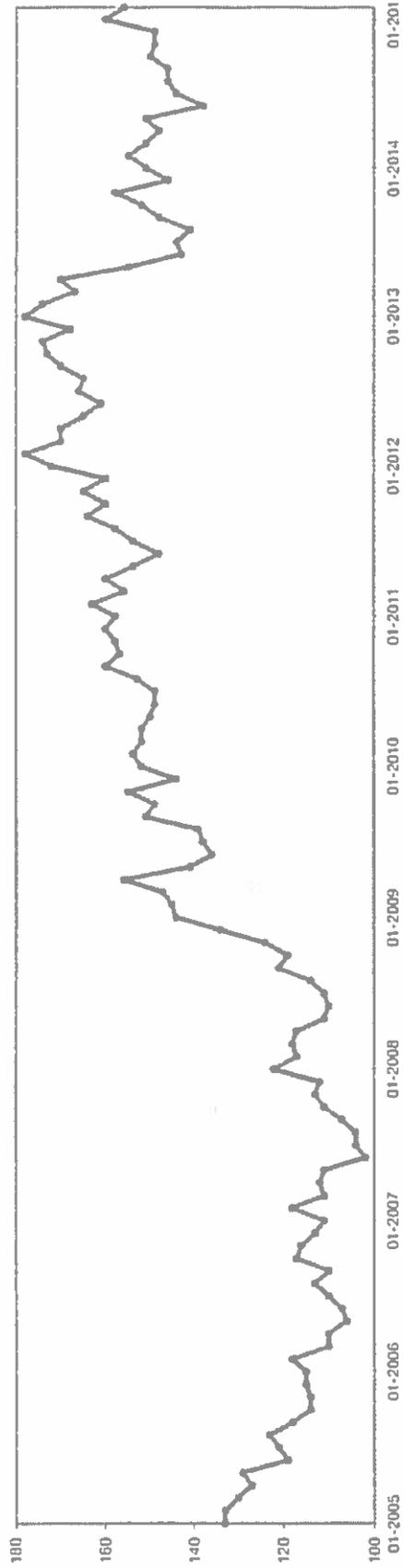


## Year to Date



Affordability Index	Prior Year	Percent Change
March 2014	151	-9.6%
April 2014	148	-12.9%
May 2014	151	-2.6%
June 2014	138	-3.5%
July 2014	144	0.0%
August 2014	146	+3.5%
September 2014	146	-1.4%
October 2014	150	-1.3%
November 2014	149	-5.7%
December 2014	149	+2.1%
January 2015	160	+6.0%
February 2015	156	+0.6%
12-Month Avg	149	-2.0%

## Historical Housing Affordability Index by Month

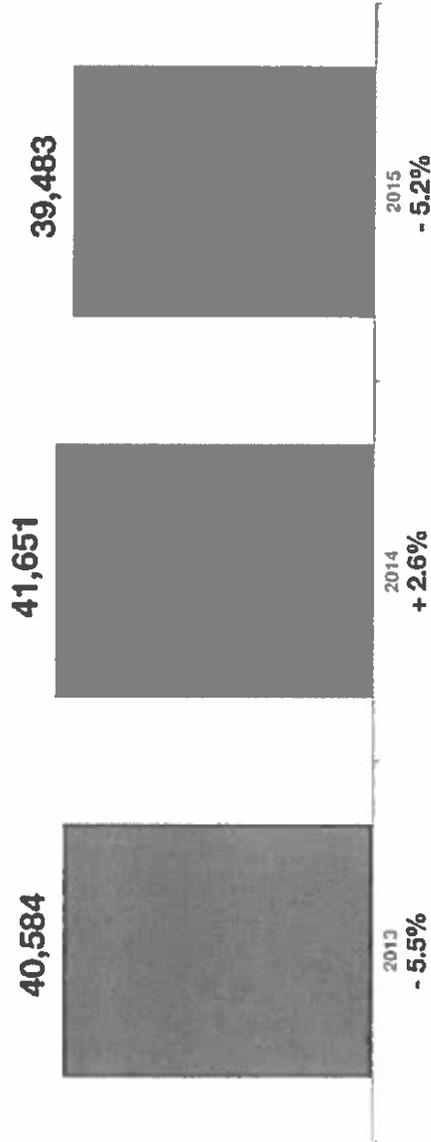


# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month



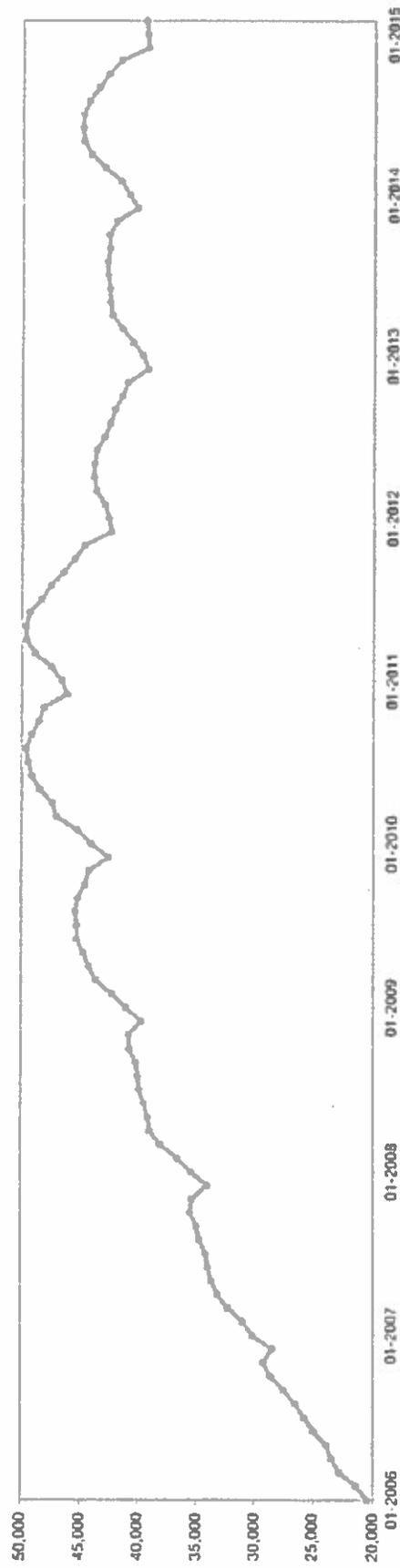
## February



Homes for Sale	Prior Year	Percent Change
March 2014	43,016	+3.6%
April 2014	44,192	+4.4%
May 2014	44,835	+5.3%
June 2014	44,937	+5.5%
July 2014	44,869	+4.9%
August 2014	44,383	+3.7%
September 2014	43,528	+2.2%
October 2014	42,700	+0.1%
November 2014	41,625	-0.9%
December 2014	39,279	-2.3%
January 2015	39,333	-3.9%
February 2015	39,483	-5.2%
12-Month Avg*	42,692	+3.4%

\*Homes for Sale for all properties from March 2014 through February 2015. To see actual the average of 12-month historical figures, please

## Historical Inventory of Homes for Sale by Month

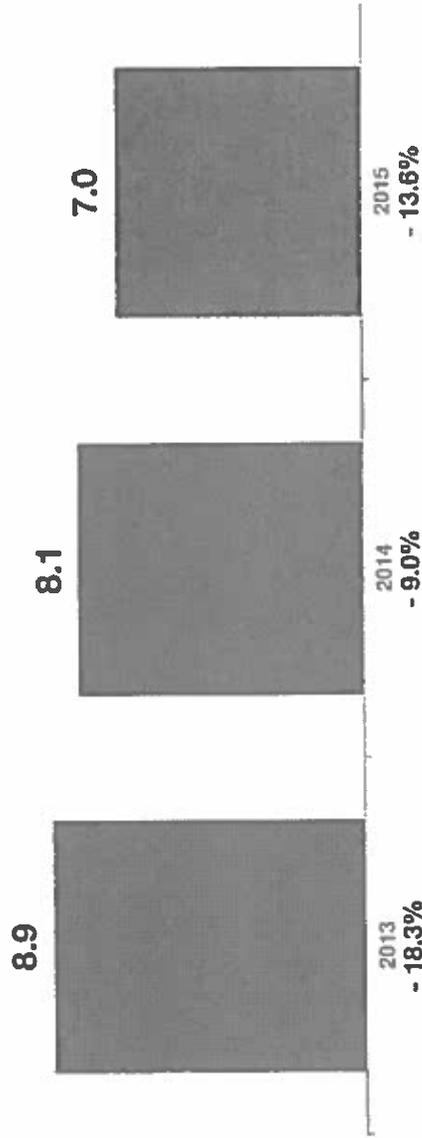


# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



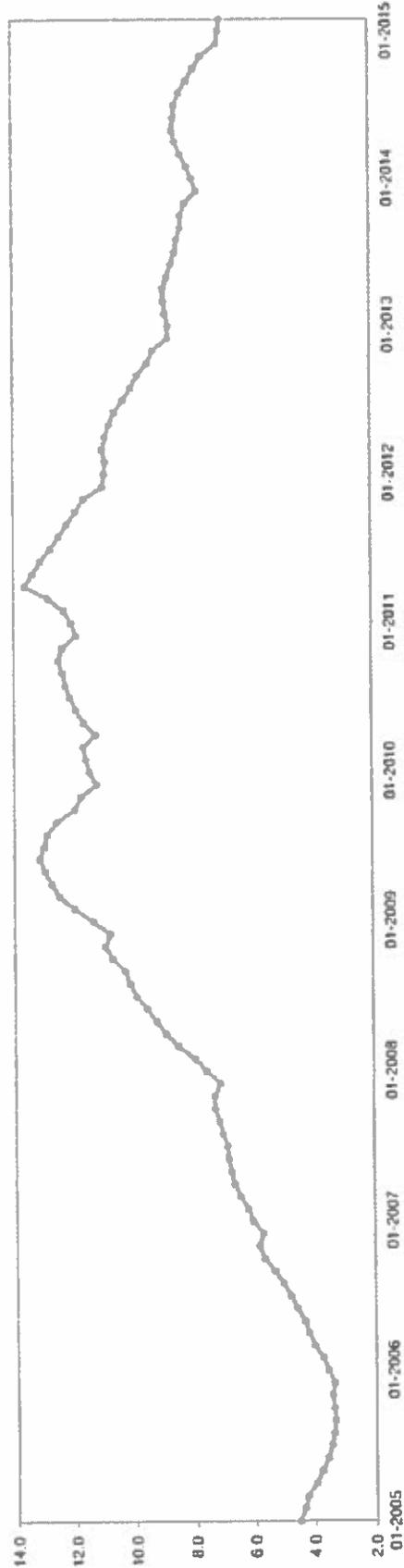
## February



Months Supply	Prior Year	Percent Change	
March 2014	8.3	8.9	-6.7%
April 2014	8.5	8.9	-4.5%
May 2014	8.6	8.8	-2.3%
June 2014	8.6	8.7	-1.1%
July 2014	8.5	8.5	0.0%
August 2014	8.4	8.5	-1.2%
September 2014	8.1	8.3	-2.4%
October 2014	7.9	8.3	-4.8%
November 2014	7.6	8.2	-7.3%
December 2014	7.1	7.8	-9.0%
January 2015	7.0	7.9	-11.4%
February 2015	7.0	8.1	-13.6%
12-Month Avg*	8.0	8.4	-4.8%

\* 12-Month Supply and Percent Change from March 2014 through February 2015. This is not the average of the individual figures above.

## Historical Months Supply of Inventory by Month



# SC REALTORS<sup>®</sup> MLS Statistics February 2015



## Number of Residential Homes, Condos & Villas Sold

	Most Recent Month			Most Recent Quarter			Year to Date		
	2-2014	2-2015	% Change	Q4-2013	Q4-2014	% Change	2014	2015	% Change
Aiken	83	132	+59.0%	165	450	+23.3%	182	247	+35.7%
Beaufort	92	94	+2.2%	344	388	+12.8%	195	208	+6.7%
Charleston Trident	820	1,042	+27.1%	3,062	3,504	+14.4%	1,600	1,938	+21.1%
Cherokee County	41	33	-19.5%	65	119	+83.1%	65	64	-1.5%
Coastal Carolinas	678	672	-0.9%	2,415	2,613	+8.2%	1,252	1,314	+5.0%
Greater Columbia	555	666	+20.0%	2,060	2,464	+19.6%	1,083	1,334	+23.2%
Greater Greenville	589	679	+15.3%	2,178	2,568	+17.9%	1,136	1,288	+13.4%
Greenwood	44	40	-9.1%	143	190	+32.9%	76	86	+13.2%
Hilton Head Area	192	236	+22.9%	906	893	-1.4%	435	462	+6.2%
North Augusta	68	101	+48.5%	272	311	+14.3%	137	189	+38.0%
Pee Dee	105	110	+4.8%	394	409	+3.8%	216	234	+8.3%
Piedmont Regional	172	155	-9.9%	629	675	+7.3%	327	342	+4.6%
Southern Midlands	25	23	-8.0%	77	73	-5.2%	49	47	-4.1%
Spartanburg	241	251	+4.1%	807	1,001	+24.0%	446	501	+12.3%
Sumter/Clarendon County	83	89	+7.2%	268	325	+21.3%	148	169	+14.2%
Western Upstate	220	239	+8.6%	760	917	+20.7%	417	468	+12.2%
State Totals*	3,882	4,415	+13.7%	14,303	16,355	+14.3%	7,530	8,584	+14.0%

## Median Price of Residential Homes, Condos & Villas Sold

	Most Recent Month			Most Recent Quarter			Year to Date		
	2-2014	2-2015	% Change	Q4-2013	Q4-2014	% Change	2014	2015	% Change
Aiken	\$152,000	\$148,000	-3.9%	\$130,500	\$143,200	+9.7%	\$138,900	\$135,000	-2.8%
Beaufort	\$151,000	\$178,781	+17.1%	\$164,125	\$195,000	+18.8%	\$165,500	\$178,657	+7.9%
Charleston Trident	\$209,000	\$212,000	+1.4%	\$206,537	\$212,000	+2.6%	\$209,000	\$211,000	+1.0%
Cherokee County	\$60,000	\$92,000	+53.3%	\$73,000	\$75,000	+2.7%	\$55,000	\$87,500	+59.1%
Coastal Carolinas	\$145,000	\$153,750	+6.0%	\$148,400	\$160,000	+7.8%	\$148,750	\$150,000	+0.8%
Greater Columbia	\$132,700	\$136,395	+2.8%	\$147,338	\$145,000	-1.6%	\$131,000	\$135,000	+3.1%
Greater Greenville	\$151,500	\$160,000	+5.6%	\$152,851	\$162,000	+6.1%	\$150,000	\$160,000	+6.7%
Greenwood	\$125,250	\$98,500	-21.0%	\$124,000	\$114,000	-8.1%	\$99,450	\$93,500	-6.0%
Hilton Head Area	\$247,945	\$264,250	+6.6%	\$254,950	\$276,500	+8.5%	\$235,000	\$257,750	+9.7%
North Augusta	\$132,490	\$147,000	+11.0%	\$141,900	\$144,900	+2.1%	\$128,000	\$146,000	+14.1%
Pee Dee	\$90,000	\$122,500	+36.1%	\$119,000	\$124,400	+4.5%	\$109,000	\$115,000	+5.5%
Piedmont Regional	\$130,000	\$135,000	+3.8%	\$142,900	\$154,250	+7.9%	\$127,900	\$143,598	+12.3%
Southern Midlands	\$82,125	\$130,000	+109.3%	\$84,000	\$79,000	-6.0%	\$68,200	\$94,900	+39.1%
Spartanburg	\$113,750	\$134,750	+18.5%	\$125,000	\$126,371	+1.1%	\$115,000	\$129,900	+13.0%
Sumter/Clarendon County	\$118,500	\$117,000	-1.3%	\$132,450	\$131,000	-1.1%	\$120,000	\$116,500	-2.9%
Western Upstate	\$139,900	\$139,500	-0.3%	\$137,500	\$136,000	-1.1%	\$130,500	\$144,000	+10.3%
State Totals*	\$151,500	\$160,000	+5.6%	\$158,500	\$163,000	+2.8%	\$152,000	\$159,500	+4.9%

## Average Days on Market Until Sale (DOM)

	Most Recent Month			Most Recent Quarter			Year to Date		
	2-2014	2-2015	% Change	Q4-2013	Q4-2014	% Change	2014	2015	% Change
Aiken	195	188	-3.6%	190	193	+1.6%	193	179	-7.3%
Beaufort	170	205	+20.6%	173	166	-4.0%	178	181	+1.7%
Charleston Trident	87	68	-21.8%	79	78	-1.3%	83	73	-12.0%
Cherokee County	152	164	+7.9%	149	145	-2.7%	167	168	+0.6%
Coastal Carolinas	172	159	-7.5%	161	159	-1.2%	170	157	-7.6%
Greater Columbia	102	106	+3.9%	104	99	-4.8%	105	112	+6.7%
Greater Greenville	94	89	-5.3%	85	81	-4.7%	92	93	+1.1%
Greenwood	163	151	-7.4%	152	173	+13.8%	153	156	+2.0%
Hilton Head Area	110	119	+8.2%	112	123	+9.8%	107	117	+9.3%
North Augusta	182	157	-13.7%	157	158	+0.6%	178	160	-10.1%
Pee Dee	109	133	+22.0%	119	105	-11.8%	104	114	+9.6%
Piedmont Regional	144	132	-8.3%	136	127	-6.6%	145	132	-9.0%
Southern Midlands	221	205	-7.2%	221	229	+3.6%	194	227	+17.0%
Spartanburg	152	136	-10.5%	126	132	+4.8%	145	144	-0.7%
Sumter/Clarendon County	175	176	+0.6%	152	170	+11.8%	171	174	+1.8%
Western Upstate	115	110	-4.3%	104	115	+10.6%	114	112	-1.8%
State Totals*	123	115	-6.5%	116	114	-1.7%	121	117	-3.3%

Markets where DOM is computed by CLOSING DATE: Aiken, Beaufort, Charleston Trident, Cherokee County, Coastal Carolinas, Greenwood, Piedmont Regional, Spartanburg and Western Upstate

Markets where DOM is computed by CONTRACT DATE: Greater Columbia, Greater Greenville, North Augusta, Greater Pee Dee, Southern Midlands and Sumter/Clarendon County

\*State Totals match the figures in the Monthly Indicator report, and are not a summation of the areas in the tables. This is done so as not to double-count any listings that may be found in more than one MLS.

# Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



## February 2015

This is the year, folks. We should all be watching for more inventory compared to last year at various price segments to give hungry buyers something more to bite on. Rates are expected to remain low enough to be easy prey. For the 12-month period spanning March 2014 through February 2015, Pending Sales in the state of South Carolina were up 10.0 percent overall. The price range with the largest gain in sales was the \$300,001 and Above range, where they increased 15.1 percent.

The overall Median Sales Price was up 3.4 percent to \$163,310. The property type with the largest price gain was the Single-Family Homes segment, where prices increased 3.1 percent to \$171,000. The price range that tended to sell the quickest was the \$150,001 to \$200,000 range at 109 days; the price range that tended to sell the slowest was the \$300,001 and Above range at 125 days.

Market-wide, inventory levels were down 5.2 percent. The property type that lost the least inventory was the Single Family segment, where it decreased 4.8 percent. That amounts to 6.7 months supply for Single-Family homes and 8.1 months supply for Condos.

## Quick Facts

+ 15.1% + 12.6% + 11.1%

Price Range With the Strongest Sales:	Bedroom Count With Strongest Sales:	Property Type With Strongest Sales:
\$300,001 and Above	4 Bedrooms or More	Single-Family

Pending Sales	2
Days on Market Until Sale	3
Median Sales Price	4
Percent of List Price Received	5
Inventory of Homes for Sale	6
Months Supply of Inventory	7



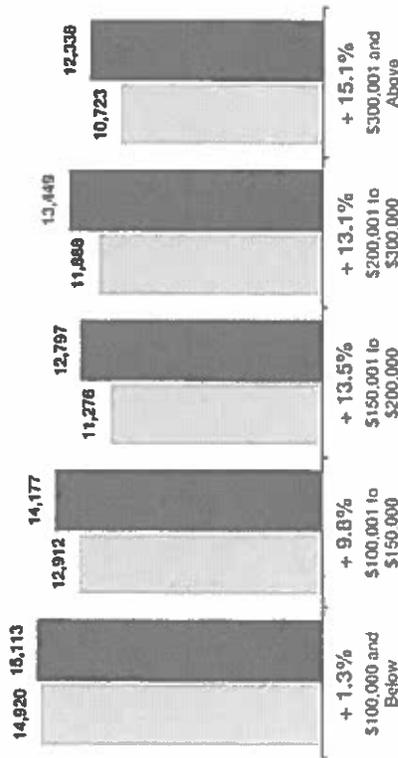
# Pending Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month total.



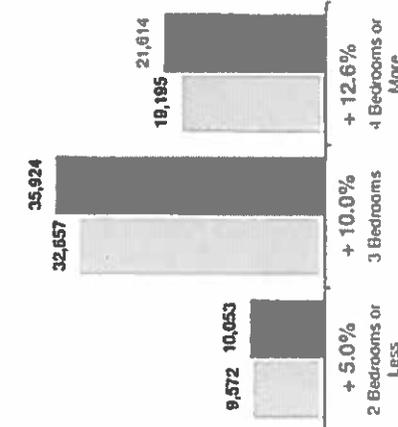
## By Price Range

■ 2-2014 ■ 2-2015



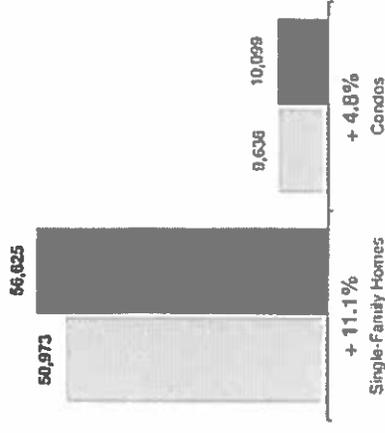
## By Bedroom Count

■ 2-2014 ■ 2-2015



## By Property Type

■ 2-2014 ■ 2-2015



## All Properties

By Price Range	2-2014	2-2015	Change
\$100,000 and Below	14,920	15,113	+ 1.3%
\$100,001 to \$150,000	12,912	14,177	+ 9.8%
\$150,001 to \$200,000	11,276	12,797	+ 13.5%
\$200,001 to \$300,000	11,888	13,449	+ 13.1%
\$300,001 and Above	10,723	12,338	+ 15.1%
<b>All Price Ranges</b>	<b>61,719</b>	<b>67,874</b>	<b>+ 10.0%</b>

## Single-Family Homes

2-2014	2-2015	Change
10,655	10,984	+ 3.1%
10,525	11,477	+ 9.0%
9,727	11,079	+ 13.9%
10,599	12,055	+ 13.7%
9,467	11,030	+ 16.5%
<b>50,973</b>	<b>58,625</b>	<b>+ 11.1%</b>

## Condos

2-2014	2-2015	Change
3,382	3,267	- 3.4%
2,279	2,562	+ 12.4%
1,499	1,648	+ 9.9%
1,245	1,339	+ 7.6%
1,231	1,283	+ 4.2%
<b>9,636</b>	<b>10,099</b>	<b>+ 4.8%</b>

## By Bedroom Count

2-2014	2-2015	Change
9,572	10,053	+ 5.0%
32,657	35,924	+ 10.0%
19,195	21,614	+ 12.6%
<b>61,719</b>	<b>67,874</b>	<b>+ 10.0%</b>

2-2014	2-2015	Change
3,889	4,107	+ 5.6%
28,586	31,669	+ 10.8%
18,488	20,847	+ 12.8%
<b>50,973</b>	<b>56,625</b>	<b>+ 11.1%</b>

2-2014	2-2015	Change
5,581	5,821	+ 4.3%
3,389	3,564	+ 5.2%
411	445	+ 8.3%
<b>9,636</b>	<b>10,099</b>	<b>+ 4.8%</b>

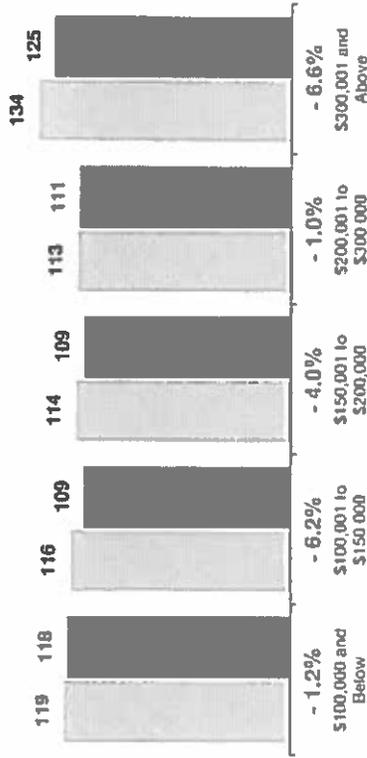
# Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



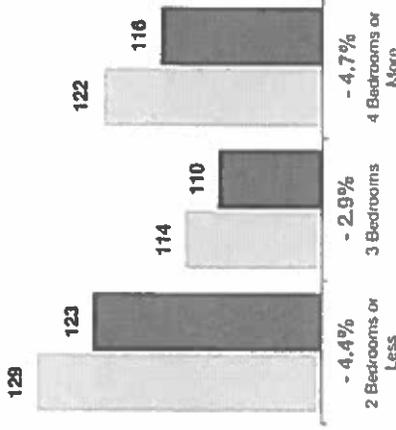
## By Price Range

■ 2-2014 ■ 2-2015



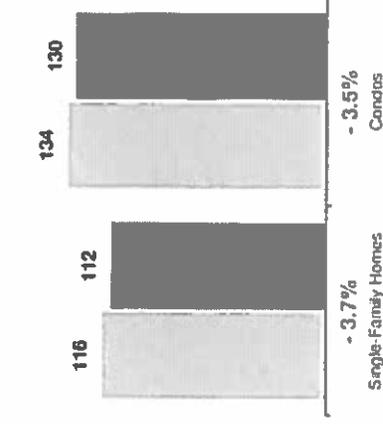
## By Bedroom Count

■ 2-2014 ■ 2-2015



## By Property Type

■ 2-2014 ■ 2-2015



## All Properties

### By Price Range

Price Range	2-2014	2-2015	Change
\$100,000 and Below	119	118	-1.2%
\$100,001 to \$150,000	116	109	-6.2%
\$150,001 to \$200,000	114	109	-4.0%
\$200,001 to \$300,000	113	111	-1.0%
\$300,001 and Above	134	125	-6.6%
All Price Ranges	119	114	-3.7%

## Single-Family Homes

Bedroom Count	2-2014	2-2015	Change
2 Bedrooms or Less	116	115	-0.9%
3 Bedrooms	113	105	-7.0%
4 Bedrooms or More	111	106	-4.0%
All Bedroom Counts	110	109	-1.0%
All Price Ranges	131	123	-5.9%
All Property Types	116	112	-3.7%

## Condos

Property Type	2-2014	2-2015	Change
Single-Family Homes	132	128	-3.1%
Condos	131	127	-3.1%
All Property Types	128	126	-1.8%
All Price Ranges	133	133	+0.1%
All Bedroom Counts	158	141	-10.5%
All Property Types	134	130	-3.5%

### By Bedroom Count

Bedroom Count	2-2014	2-2015	Change
2 Bedrooms or Less	129	123	-4.4%
3 Bedrooms	114	110	-2.9%
4 Bedrooms or More	122	116	-4.7%
All Bedroom Counts	119	114	-3.7%

Property Type	2-2014	2-2015	Change
Single-Family Homes	120	114	-4.6%
Condos	111	109	-2.7%
All Property Types	122	116	-4.9%
All Price Ranges	116	112	-3.7%
All Bedroom Counts	134	130	-3.5%

Property Type	2-2014	2-2015	Change
Single-Family Homes	135	129	-4.1%
Condos	134	127	-5.4%
All Property Types	130	136	+4.3%
All Price Ranges	134	130	-3.5%

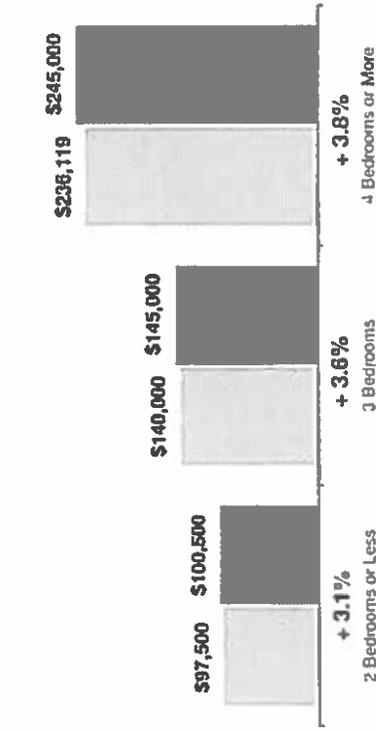
# Median Sales Price



Median price point for all closed sales not accounting for seller concessions Based on a rolling 12-month median.

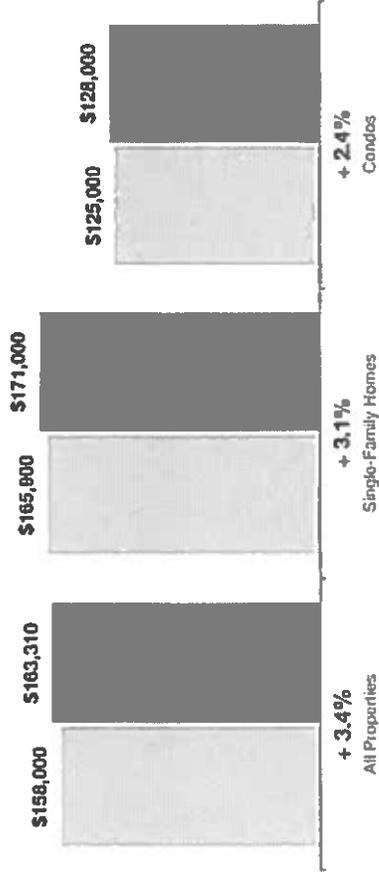
## By Bedroom Count

■ 2-2014 ■ 2-2015



## By Property Type

■ 2-2014 ■ 2-2015



## All Properties

By Bedroom Count	2-2014	2-2015	Change
2 Bedrooms or Less	\$97,500	\$100,500	+ 3.1%
3 Bedrooms	\$140,000	\$145,000	+ 3.6%
4 Bedrooms or More	\$236,119	\$245,000	+ 3.8%
All Bedroom Counts	\$158,000	\$163,310	+ 3.4%

## Single-Family Homes

	2-2014	2-2015	Change
	\$89,000	\$88,000	- 1.1%
	\$139,500	\$145,000	+ 3.9%
	\$238,000	\$245,838	+ 3.3%
	\$165,900	\$171,000	+ 3.1%

## Condos

	2-2014	2-2015	Change
	\$103,480	\$108,000	+ 4.4%
	\$160,000	\$165,750	+ 3.6%
	\$262,400	\$263,933	+ 0.6%
	\$125,000	\$128,000	+ 2.4%



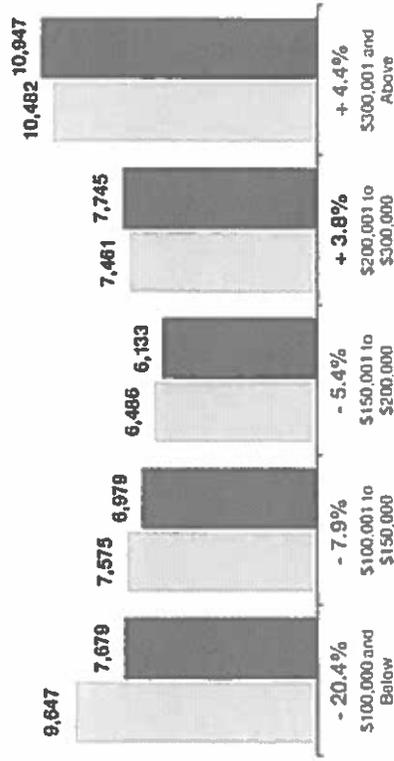
# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



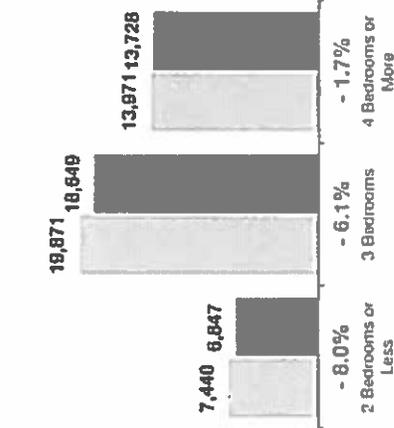
## By Price Range

■ 2-2014 ■ 2-2015



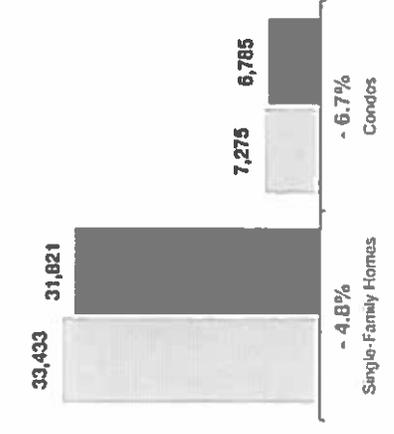
## By Bedroom Count

■ 2-2014 ■ 2-2015



## By Property Type

■ 2-2014 ■ 2-2015



## All Properties

By Price Range	2-2014	2-2015	Change
\$100,000 and Below	9,647	7,679	- 20.4%
\$100,001 to \$150,000	7,575	6,979	- 7.9%
\$150,001 to \$200,000	6,486	6,133	- 5.4%
\$200,001 to \$300,000	7,461	7,745	+ 3.8%
\$300,001 and Above	10,482	10,947	+ 4.4%
<b>All Price Ranges</b>	<b>41,651</b>	<b>39,483</b>	<b>- 5.2%</b>

## Single-Family Homes

By Bedroom Count	2-2014	2-2015	Change
2 Bedrooms or Less	6,872	5,379	- 21.7%
3 Bedrooms	5,737	5,132	- 10.5%
4 Bedrooms or More	5,358	5,113	- 4.6%
<b>All Single-Family Homes</b>	<b>18,967</b>	<b>17,624</b>	<b>- 6.6%</b>

## Condos

By Price Range	2-2014	2-2015	Change
\$100,000 and Below	2,167	1,789	- 17.4%
\$100,001 to \$150,000	1,695	1,687	- 0.5%
\$150,001 to \$200,000	1,061	930	- 12.3%
\$200,001 to \$300,000	1,018	1,081	+ 6.2%
\$300,001 and Above	1,334	1,298	- 2.7%
<b>All Condos</b>	<b>7,275</b>	<b>6,785</b>	<b>- 6.7%</b>

## By Bedroom Count

By Bedroom Count	2-2014	2-2015	Change
2 Bedrooms or Less	7,440	6,847	- 8.0%
3 Bedrooms	19,871	18,649	- 6.1%
4 Bedrooms or More	13,971	13,728	- 1.7%
<b>All Bedroom Counts</b>	<b>41,651</b>	<b>39,483</b>	<b>- 5.2%</b>

## Single-Family Homes

By Bedroom Count	2-2014	2-2015	Change
2 Bedrooms or Less	2,984	2,643	- 11.4%
3 Bedrooms	17,086	15,973	- 6.5%
4 Bedrooms or More	13,359	13,201	- 1.2%
<b>All Single-Family Homes</b>	<b>33,433</b>	<b>31,821</b>	<b>- 4.8%</b>

By Price Range	2-2014	2-2015	Change
\$100,000 and Below	4,329	4,035	- 6.8%
\$100,001 to \$150,000	2,300	2,240	- 2.6%
\$150,001 to \$200,000	377	310	- 17.8%
\$200,001 to \$300,000	7,275	6,785	- 6.7%
<b>All Condos</b>	<b>14,381</b>	<b>13,370</b>	<b>- 7.0%</b>

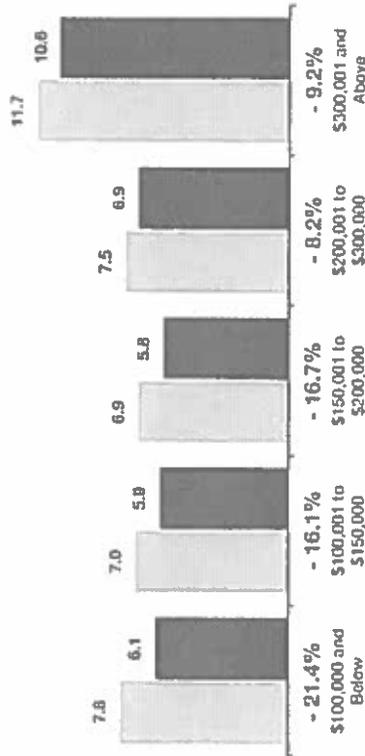
# Months Supply of Inventory

The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months. Based on one month of activity.



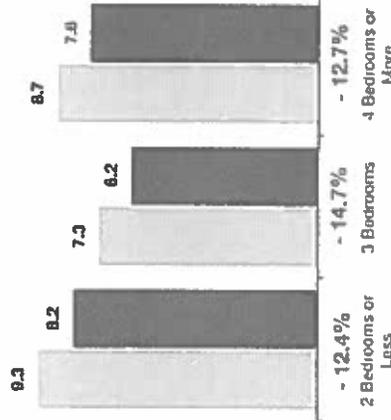
## By Price Range

■ 2-2014 ■ 2-2015



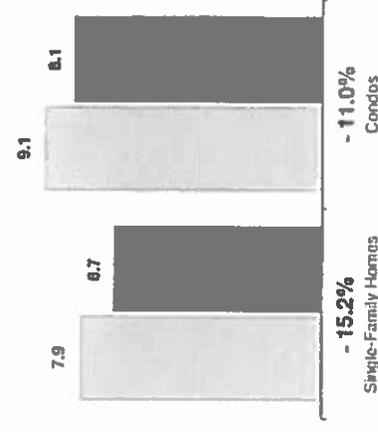
## By Bedroom Count

■ 2-2014 ■ 2-2015



## By Property Type

■ 2-2014 ■ 2-2015



## All Properties

By Price Range	2-2014	2-2015	Change
\$100,000 and Below	7.8	6.1	-21.4%
\$100,001 to \$150,000	7.0	5.9	-16.1%
\$150,001 to \$200,000	6.9	5.8	-16.7%
\$200,001 to \$300,000	7.5	6.9	-8.2%
\$300,001 and Above	11.7	10.6	-9.2%
All Price Ranges	8.1	7.0	-13.6%

## Single-Family Homes

	2-2014	2-2015	Change
Single-Family Homes	7.7	5.9	-24.1%
Condos	6.5	5.4	-18.0%
	6.6	5.5	-16.2%
	7.2	6.6	-8.9%
	11.5	10.4	-9.5%
	7.9	6.7	-15.2%

## Condos

	2-2014	2-2015	Change
Condos	7.7	6.6	-14.5%
	8.9	7.9	-11.5%
	8.5	6.8	-20.3%
	9.8	9.7	-1.3%
	13.0	12.1	-6.6%
	9.1	8.1	-11.0%

## By Bedroom Count

	2-2014	2-2015	Change
2 Bedrooms or Less	9.3	8.2	-12.4%
3 Bedrooms	7.3	6.2	-14.7%
4 Bedrooms or More	8.7	7.6	-12.7%
All Bedroom Counts	8.1	7.0	-13.6%

	2-2014	2-2015	Change
2 Bedrooms or Less	9.2	7.7	-16.1%
3 Bedrooms	7.2	6.1	-15.6%
4 Bedrooms or More	8.7	7.6	-12.4%
All Bedroom Counts	7.9	6.7	-15.2%

	2-2014	2-2015	Change
2 Bedrooms or Less	9.3	8.3	-10.6%
3 Bedrooms	8.1	7.5	-7.4%
4 Bedrooms or More	11.0	8.4	-24.0%
All Bedroom Counts	9.1	8.1	-11.0%

## Priester, Nicole

---

**From:** Cashion Drolet <cashion@screaltors.org>  
**Sent:** Monday, March 23, 2015 11:34 AM  
**To:** Priester, Nicole  
**Subject:** Re: Governor Haley

Nicole,

Thank you. 10 minutes of remarks followed by 5 minutes of Q&A should work well. Thank you. Below are the answers to your questions. Please let me know if you need anything additional. We are really looking forward to seeing Gov. Haley tomorrow!

1. Where in the Columbia Convention Center will the rally take place? Exhibit Hall
2. How will the room be set-up? Stage? Microphone? Round tables? Rows of chairs? Theater style with a stage and a podium with a mic.
3. Do you mind sending me your cell phone number for the Governor's Travel Aide to text when the Governor is 5 minutes away?  
803.318.1630
4. Is there anything in particular you would like for the Governor to touch on? Her economic development efforts and successes.
5. Governor Haley will speak for 10 mins. Will Q&A be appropriate? 10 minutes of remarks and 5 minutes of Q&A is perfect.

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)  
o 803.772.5206 m 803. [REDACTED] f 803-220-3515  
"The Voice of Real Estate in South Carolina."

On Mon, Mar 23, 2015 at 9:04 AM, Priester, Nicole <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

The Governor will need to leave by 10:30 AM so she can do 5 minutes of Q&A.

---

**From:** Cashion Drolet [mailto:[cashion@screaltors.org](mailto:cashion@screaltors.org)]  
**Sent:** Sunday, March 22, 2015 8:41 PM  
**To:** Priester, Nicole  
**Subject:** Re: Governor Haley

Nicole,

I will get all of this information to you first thing in the morning. Staff from your office contacted me Friday asking for some market statistics, and I will send that along as well.

One question. If we did Q&A would that cut into the Governor's 10 minutes of remarks? Is prefer to have her speak the whole time if that's the case.

Thank you.

Sincerely,

Cashion

Sent from my iPhone

On Mar 22, 2015, at 4:27 PM, "Priester, Nicole" <[NicolcPriester@gov.sc.gov](mailto:NicolcPriester@gov.sc.gov)> wrote:

Cashion,

I hope you've had a great weekend. I have a few questions below in regards to Governor Haley speaking at the SC Realtors Annual REALTOR Rally on Tuesday at 10:15 AM. Please see below.

1. Where in the Columbia Convention Center will the rally take place?
2. How will the room be set-up? Stage? Microphone? Round tables? Rows of chairs?
3. Do you mind sending me your cell phone number for the Governor's Travel Aide to text when the Governor is 5 minutes away?
4. Is there anything in particular you would like for the Governor to touch on?
5. Governor Haley will speak for 10 mins. Will Q&A be appropriate?

Sorry for all of the questions! Thank you!

Nicole

Nicole Priester

Scheduler | Office of Governor Nikki Haley

(803) 734-5151

[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

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## Priester, Nicole

---

**From:** Cashion Drolet <cashion@screaltors.org>  
**Sent:** Monday, March 09, 2015 3:47 PM  
**To:** Priester, Nicole  
**Cc:** nick@screaltors.org  
**Subject:** Re: Intro

Nicole,  
Thank you. I apologize for doubling up on the emails. Appreciate your help.

Cashion

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

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On Mon, Mar 9, 2015 at 3:44 PM, Priester, Nicole <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Hi Nick,

I think I am the right person to help you with this. Attached is the Governor's head shot and here is a link to her updated bio: <http://www.governor.sc.gov/About/Pages/GovernorBio.aspx> .

Attached are three photos that will hopefully work.

Thanks,

Nicole

---

**From:** Lee, Ashton  
**Sent:** Monday, March 09, 2015 9:46 AM

**To:** Priester, Nicole  
**Subject:** FW: Intro

**From:** Nick Kremydas [mailto:nick@screaltors.org]  
**Sent:** Monday, March 09, 2015 9:44 AM  
**To:** Walls, Courtney  
**Subject:** Fwd: Intro

Can you help with this? Thanks!

Nick E. Kremydas, Esq., RCE | Chief Executive Officer

**SC REALTORS®** Cell: 803. [REDACTED]

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----- Forwarded message -----

**From:** Nick Kremydas <nick@screaltors.org>  
**Date:** Mon, Mar 9, 2015 at 9:32 AM  
**Subject:** Intro  
**To:** Tim Pearson <tim.pearson@gov.sc.gov>, Tim Pearson <[REDACTED]@gmail.com>

Tim,

I hope this email finds you well. I need a good intro to introduce the Gov. at our event in a few weeks.

Do you have something you can send me? Short and sweet but complimentary on her jobs records and pro-business appointments at LLR and DHEC?

Also need a good hi-res photo, the Gov. at work, not just a headshot.

Thanks!

--

**Nick E. Kremydas, Esq., RCE** | Chief Executive Officer

**SC REALTORS®** Call 803 [REDACTED]

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## Priester, Nicole

---

**From:** Nick Kremydas <nick@screaltors.org>  
**Sent:** Monday, March 09, 2015 3:47 PM  
**To:** Priester, Nicole  
**Cc:** Cashion Drolet  
**Subject:** Re: Intro

Awesome! Thank you!

—

**Nick E. Kremydas, Esq., RCE** | Chief Executive Officer  
**SC REALTORS®** | Cell: 803 [REDACTED]

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On Mon, Mar 9, 2015 at 3:44 PM, Priester, Nicole <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Hi Nick,

I think I am the right person to help you with this. Attached is the Governor's head shot and here is a link to her updated bio: <http://www.governor.sc.gov/About/Pages/GovernorBio.aspx>.

Attached are three photos that will hopefully work.

Thanks,

Nicole

---

**From:** Lee, Ashton  
**Sent:** Monday, March 09, 2015 9:46 AM

To: Priester, Nicole  
Subject: FW: Intro

From: Nick Kremydas [mailto:nick@screaltors.org]  
Sent: Monday, March 09, 2015 9:44 AM  
To: Walls, Courtney  
Subject: Fwd: Intro

Can you help with this? Thanks!

--

Nick E. Kremydas, Esq., RCE | Chief Executive Officer

SC REALTORS®  803 

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----- Forwarded message -----

From: Nick Kremydas <nick@screaltors.org>  
Date: Mon, Mar 9, 2015 at 9:32 AM  
Subject: Intro  
To: Tim Pearson <tim.pearson@gov.sc.gov>, Tim Pearson <@gmail.com>

Tim,

I hope this email finds you well. I need a good intro to introduce the Gov. at our event in a few weeks.

Do you have something you can send me? Short and sweet but complimentary on her jobs records and pro-business appointments at LLR and DHEC?

Also need a good hi-res photo, the Gov. at work, not just a headshot.

Thanks!

Nick E. Kremydas, Esq., RCE | Chief Executive Officer

SC REALTORS@ Cell 803 [REDACTED]

Twitter Facebook Legal Hotline Tech Helpline

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## Priester, Nicole

---

**From:** Cashion Drolet <cashion@screaltors.org>  
**Sent:** Monday, March 09, 2015 3:00 PM  
**To:** Priester, Nicole  
**Subject:** Re: SC Realtors Speaking Request

Nicole,  
Below is the information you requested. Please let me know if there is anything additional we can provide.

Cashion

1) An onsite contact for the convention center.

Sarah Cobb  
Convention Center Events Manager  
[scobb@columbiaconventioncenter.com](mailto:scobb@columbiaconventioncenter.com)  
803- [REDACTED]

Cashion Drolet  
SC Realtors  
[cashion@screaltors.org](mailto:cashion@screaltors.org)  
cell 803- [REDACTED]

2) The agenda for the rally.

10:00 am David Kent (SCR President-Elect) takes the stage for welcome and introduction of Governor Haley

10:15 am Governor Haley to speak

Following Governor Haley, Adair Senn (SCR Legislative Chair) will introduce Kenny Parcell (National Association of REALTORS®) to discuss RPAC and the REALTOR® Party update.

2 speakers on the SCR issues mobilization program and its application at the state and local levels.

Cashion Drolet to speak on SCR legislative agenda

11:45 am Rally attendees move over to the Statehouse

12:00 pm House and Senate convene

1:00 - 2:30 pm Luncheon on Statehouse grounds

3) Who will introduce the Governor?

David Kent, SC REALTORS® President-Elect  
Real Buyer's Agent (Mt. Pleasant)

4) Here is a link to Governor Haley's most updated bio: <http://www.governor.sc.gov/About/Pages/GovernorBio.aspx>

I will include this in the script I am preparing for David Kent.

5) Attached is the Governor's head shot.

Does the Governor have a high resolution photo of her working, leading an economic development announcement, or interacting with South Carolinians we could use?

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)  
o 803.772.5206 m 803. [REDACTED] f 803-220-3515  
"The Voice of Real Estate in South Carolina."

On Fri, Mar 6, 2015 at 1:29 PM, Priester, Nicole <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Do you mind sending me the following:

- 1) An onsite contact for the convention center.
- 2) The agenda for the rally.
- 3) Who will introduce the Governor?
- 4) Here is a link to Governor Haley's most updated bio: <http://www.governor.sc.gov/About/Pages/GovernorBio.aspx>
- 5) Attached is the Governor's head shot.

Thanks!

Nicole

**From:** Cashion Drolet [mailto:[cashlon@screaltors.org](mailto:cashlon@screaltors.org)]  
**Sent:** Friday, March 06, 2015 11:19 AM

**To:** Priester, Nicole  
**Subject:** Re: SC Realtors Speaking Request

Perfect. Thank you very much for making this work!!!

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)  
o 803.772.5206 m 803. [REDACTED] f 803-220-3515  
"The Voice of Real Estate in South Carolina."

On Fri, Mar 6, 2015 at 11:11 AM, Priester, Nicole <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Ok. It might be best then if the Governor goes to the Convention Center. Will 10:15 AM work?

---

**From:** Cashion Drolet [<mailto:cashion@screaltors.org>]  
**Sent:** Friday, March 06, 2015 11:08 AM

**To:** Priester, Nicole  
**Subject:** Re: SC Realtors Speaking Request

200 so probably too many for that space.

Sent from my iPhone

On Mar 6, 2015, at 10:59 AM, "Priester, Nicole" <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Like how many? Too many for the Governor to address on the 1<sup>st</sup> floor rotunda?

---

**From:** Cashion Drolet [<mailto:cashion@screaltors.org>]  
**Sent:** Thursday, March 05, 2015 7:26 PM  
**To:** Priester, Nicole  
**Subject:** Re: SC Realtors Speaking Request

They will. It is a very large group however.

Sent from my iPhone

On Mar 5, 2015, at 6:04 PM, "Priester, Nicole" <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Cashion,

Will the group be coming over to the Statehouse at all on the 24<sup>th</sup>?

Nicole

---

**From:** Cashion Drolet [<mailto:cashion@screaltors.org>]  
**Sent:** Friday, February 27, 2015 2:24 PM  
**To:** Priester, Nicole  
**Subject:** Re: SC Realtors Speaking Request

Of course. Thank you.

Sent from my iPhone

On Feb 27, 2015, at 2:21 PM, "Priester, Nicole" <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

I have something pending during that time right now. Can I let you know next week?

Nicole

---

**From:** Cashion Drolet [<mailto:cashion@screaltors.org>]  
**Sent:** Friday, February 27, 2015 2:16 PM  
**To:** Priester, Nicole  
**Subject:** Re: SC Realtors Speaking Request

Nicole,

Thanks for letting me know. What about Tuesday March 24th?  
Same time.

Cashion

Sent from my iPhone

On Feb 27, 2015, at 2:07 PM, "Priester, Nicole"  
<[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Cashion,

I apologize that it has taken me so long to get back to you on this request. Governor Haley's schedule on Tuesday, March 3, 2015 has been up in the air, but I can now confirm that the Governor will not be in the office on Tuesday due to a scheduling conflict. I apologize for the Governor's schedule, and I am again sorry for my delayed response.

Thanks,

Nicole

Nicole Priester

Scheduler | Office of Governor Nikki Haley

(803) 734-5151

[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**From:** Cashion Drolet [<mailto:cashion@screaltors.org>]

**Sent:** Tuesday, February 17, 2015 4:12 PM

**To:** Priester, Nicole

**Subject:** SC Realtors Speaking Request

Dear Nicole:

The SC Realtors will host our annual REALTOR Rally on Tuesday, March 3, 2015. We will have about 300 REALTORS from across SC in attendance. We would like to invite the Governor to speak to our group somewhere in the 10am and 12pm window. We will be at the Columbia Convention Center (1101 Lincoln Street). Please let me know if this is a possibility that morning, and we will accommodate her schedule.

Thank you in advance for your consideration of this request.

Sincerely,

Cashion Drolet

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)  
o 803.772.5206 m 803. [REDACTED] f 803-220-3515  
"The Voice of Real Estate in South Carolina."

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## Priester, Nicole

---

**From:** Earl McLeod <earl@columbiabuilders.com>  
**Sent:** Thursday, December 11, 2014 2:17 PM  
**To:** Priester, Nicole  
**Subject:** Housing Summit and Press Conference

The Home Builders Association of Greater Columbia will present the Columbia Housing Summit from 7:45a.m. until 11:30 a.m. on December 17 at the Agape Convention Center in downtown Columbia. In addition to the Summit, the association will announce a name change for the organization, a fixture in Columbia for more than 50 years. The new name is the Building Industry Association of Central South Carolina, approved earlier this year by the Board of Directors of the Association and by the National Association of Home Builders.

The Columbia Housing Summit will review the results achieved in 2014 and will provide insight into the expectations for 2015 as seen by a panel of national, regional and local economists and researchers. The Summit Panelists include NAHB economist Dr. David Crowe, Darla Moore School Research economist Dr. Joseph VonNessen, and M.O.R.E. Researcher Bernard Helm and will be moderated by past president of the HBAGC Andy White. Each presentation will be followed by questions from the attendees and media present. Tickets are \$25 each for Home Builders Association members and \$75 for non-members. Tickets are available on-line at <https://columbiahousingsummit.eventbrite.com/> Registration required for the Housing Summit by Friday, December 12<sup>th</sup>.

A news conference will follow the Columbia Housing Summit which will held at the Agape Convention Center located at 1227 Taylor Street in Columbia.

"The construction industry is a bell-weather of our economy as has been frequently noted by all the presenters participating in the Columbia Housing Summit," said John Covert, 2014 President of the HBAGC. "This change will better reflect the members of our association and the area that we serve. We do much more than just build homes, and our reach far exceeds that of 'greater Columbia.' Representing the building industry is a much better description of what this organization does."

"Construction has not been contributing to the current economic expansion to the degree that it has during past expansion periods," according to Dr. Joseph VonNessen, a presenter at the Summit. "Housing prices are rising and contributing to increased levels of household wealth, which is translating into more disposable

income for consumers and more spending activity statewide. However, if we are to get to a significantly higher and more appropriate rate of growth in South Carolina, the construction industry has to play a bigger role.”

“Even with the incomplete recovery from the recession, members of this association created over half a billion dollars of new construction in the last twelve months,” according to David Tuttle, 2015 President of the association. “Our professional responsibility is to assist our members in their continuing effort to maintain the economic viability of our industry. The changing economic climate has seen some blurring of the line between commercial and residential construction, so it makes perfect sense that we bring together all of those involved in our industry to recharge this vital economic engine for the overall benefit of our communities.”

The name change is a result of intensive research conducted by the Association’s Future Task Force, chaired by Jennifer Harding, Vice-President and Relocation Director for Russell & Jeffcoat Real Estate. “This change insures our position of leadership in the industry and reflects the changes and focus of housing in the future while encouraging affiliation with other industry organizations in central South Carolina.”

The Agape Conference Center is located at 1624 Main St., Columbia, SC. Parking is available in the Cannon Garage at 1227 Taylor Street, between Main and Sumter Streets. Contact the Home Builders Association for more information or questions at (803) 256-6238.

*Earl McLeod*  
HBA of Greater Columbia  
Office 803 256-6238  
Mobile 803 [REDACTED]  
[www.columbiabuilders.com](http://www.columbiabuilders.com)

Join us for the  
**2014 Holiday Parade of Homes**  
December 6 – 14  
at the  
**Gates of Windermere**  
at LongCreek Plantation

See four brand new, fully decorated and landscaped homes in a brand new neighborhood.  
[More information here.](#)

## Priester, Nicole

---

**From:** Matt Niehaus <mniehaus@hbaofsc.com>  
**Sent:** Thursday, December 11, 2014 1:49 PM  
**To:** Priester, Nicole  
**Subject:** Gov. Haley in Charleston

Nicole,

I spoke to Matt yesterday, and he informed me that Governor Haley was not available the week of January 12. Are there any other availabilities in January? Our group is happy to be flexible and work around her other commitments. If January does not work, is there another time in the next few months when she will already be in that area? Just trying to find a time when she has plans to be in Charleston to see if we can work it out that way. If you have any questions, or other suggestions, please feel free to contact me at any time.

Thanks

Matt Niehaus  
Director of Government Affairs  
Home Builders Association of South Carolina  
625 Taylor Street, Suite A  
Columbia, SC 29201  
(803) [REDACTED]  
Fax (803) 254-5762  
[mniehaus@hbaofsc.com](mailto:mniehaus@hbaofsc.com)



Follow us on Twitter

## Priester, Nicole

---

**From:** Matt Niehaus <[mniehaus@hbaofsc.com](mailto:mniehaus@hbaofsc.com)>  
**Sent:** Monday, December 08, 2014 11:54 AM  
**To:** Priester, Nicole  
**Subject:** Scheduling Request for Gov. Haley

Nicole,

Good morning. My name is Matt Niehaus, and I am the Director of Government Affairs for the Home Builders Association of South Carolina. Our local HBA chapter in Charleston (Charleston Trident HBA) would like to invite Governor Haley to speak to the membership at an upcoming event. They plan to hold a general membership meeting during the week of January 12, 2015. This event is similar to when she spoke to the Greater Columbia HBA earlier this year. The attendance should be 100+ and will include builders, developers, realtors, insurance agents, contractors, and other groups related to residential construction. The Charleston HBA is willing to be flexible to work around the Governor's schedule, so any day that week will work for them. You can feel free to get back to me at your earliest convenience.

Thank you

Matt Niehaus  
Director of Government Affairs  
Home Builders Association of South Carolina  
625 Taylor Street, Suite A  
Columbia, SC 29201  
(803) [REDACTED]  
Fax (803) 254-5762  
[mniehaus@hbaofsc.com](mailto:mniehaus@hbaofsc.com)



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## Priester, Nicole

---

**From:** Rebecca Best <[rebecca@columbiabuilders.com](mailto:rebecca@columbiabuilders.com)>  
**Sent:** Wednesday, August 27, 2014 12:51 PM  
**To:** Priester, Nicole  
**Subject:** RE: Gov. Haley

Sure!!

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, August 27, 2014 12:46 PM  
**To:** Rebecca Best  
**Subject:** RE: Gov. Haley

Perfect. Thank you!

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, August 27, 2014 12:42 PM  
**To:** Priester, Nicole  
**Subject:** RE: Gov. Haley

Hey,  
Lynn has already headed out to set up.  
No there are picnic tables and everyone just sits around.  
Dirt road/very casual.  
I'm headed home to put on jeans and flip flops!  
Thanks,  
Rebecca

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, August 27, 2014 11:58 AM  
**To:** Lynn Hawley  
**Cc:** Rebecca Best; Lee, Ashton  
**Subject:** RE: Gov. Haley

Lynn,

Last question- will there be reserved seating for tonight's event? I know Earl said it is very casual, but I just wanted to check.

Thanks,  
Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley

(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**From:** Lynn Hawley [<mailto:lynn@columbiabuilders.com>]  
**Sent:** Tuesday, August 26, 2014 4:45 PM  
**To:** Priester, Nicole  
**Cc:** Rebecca Best  
**Subject:** RE: Gov. Haley

Event Registrations: Kershaw County Steak-Out

Billing Company	Billing First Name	Billing Last Name
Burke Engineering, LLC	Jesse	Burke
C & C Builders of Columbia, Inc.	Cecil	Brazell
City of Camden	Tony	Scully
Clark's Termite & Pest Control	Brandon	Jeffcoat
Coldwell Banker United, REALTORS	James	Derrick
Covert Homes, LLC	Bailey	Covert
Covert Homes, LLC	John	Covert
Creative Tile	Scott	Heron
ERA Wilder Realty	Ken	Queen
Governor of South Carolina	Nikki	Haley
Grow Financial Federal Credit Union	Ed	Maag
HBA of South Carolina	Matt	Niehaus
Kershaw County Council	Jimmy	Jones
Kershaw County Council	C.R.	Miles, Jr.
Kershaw County Council	Sammie	Tucker
Kershaw County Sheriff	James	Matthews
Lucas Insulation	Charles	Lucas
Midlands Technical College	Alan	Clayton
N.W. White & Company	Steve	Styron
NORITZ America	Earl	McLeod
Orion Construction Co., Inc.	Frank	Mitchell
Regions Insurance	Bennett	Griffin
Russell & Jeffcoat Real Estate	Sidney	Isler
S. C. Senate	J. Thomas	McElveen
StrucSure Home Warranty/Sinclair Sales	Charles	Sinclair
Synergy Homes	James	Graves
The Mungo Company Inc./Mungo Homes	Thom	Churney
Triangle Brick	Andrew	McLeod

( No other public officials have RSVP'd )

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Tuesday, August 26, 2014 4:41 PM  
**To:** Lynn Hawley  
**Cc:** Earl McLeod  
**Subject:** RE: Gov. Haley

Lynn,

Do you have an updated list of attendees for the event tomorrow night?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Lynn Hawley [<mailto:lynn@columbiabuilders.com>]  
**Sent:** Thursday, August 21, 2014 3:32 PM  
**To:** Priester, Nicole  
**Cc:** Earl McLeod  
**Subject:** RE: Gov. Haley

Yes, Earl will introduce and hand off a microphone.  
The revised agenda is attached and I'll send you an updated RSVP list the day of, but yes, the RSVP list sent earlier is the most current roster. If it helps, I've attached my cheat sheet of those invited officials.

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Thursday, August 21, 2014 3:23 PM  
**To:** Lynn Hawley  
**Subject:** RE: Gov. Haley

Thanks, Lynn.

What time will the program begin?  
Also- do you have a list of the confirmed public officials?  
Will Earl introduce the public officials?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Lynn Hawley [<mailto:lynn@columbiabuilders.com>]  
**Sent:** Thursday, August 21, 2014 3:16 PM  
**To:** Priester, Nicole  
**Subject:** FW: Gov. Haley

**From:** Lynn Hawley  
**Sent:** Thursday, August 21, 2014 11:01 AM  
**To:** 'NicolePriester@gov.sc.gov'  
**Cc:** 'rbest@columbiabuilders.com'; Earl McLeod  
**Subject:** FW: Gov. Haley

See below:

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Thursday, August 21, 2014 9:57 AM  
**To:** Lynn Hawley  
**Subject:** Gov. Haley

Lynn,

I hope you are doing well. I have a few questions about next Wednesday night. When you get a chance, will you please respond to the below:

Is there an agenda or line-by-line you can share with me? We will get an agenda to you ASAP

Can you please provide me with an onsite contact for the governor's security detail to contact?

Joe Cantey, 803-

[REDACTED] 2362 Tickle Hill Rd Camden, SC 29020

How many people do you anticipate will attend? Planning for 60 - 75

Do you have a list of notable attendees confirmed to attend? Attached list, although not everyone RSVP until the last minute, so I can send you a revised the day of if you like

Thanks! I look forward to working with you to plan Governor Haley's attendance. We are thrilled she is able to come!

Nicole

Nicole Priester

Scheduler | Office of Governor Nikki Haley

(803) 734-5151

[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

## Priester, Nicole

---

**From:** Earl McLeod <earl@columbiabuilders.com>  
**Sent:** Friday, August 22, 2014 1:55 PM  
**To:** Priester, Nicole; Lynn Hawley  
**Subject:** RE: Gov. Haley

Very informal. Picnic tables under a shelter. No stage. No podium just a hand held mic for a portable PA system.

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Friday, August 22, 2014 1:36 PM  
**To:** Lynn Hawley  
**Cc:** Earl McLeod  
**Subject:** RE: Gov. Haley

One last question about next Wednesday....how will the location be set-up? Stage? Podium? Head table? Will there be assigned seating?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Lynn Hawley [<mailto:lynn@columbiabuilders.com>]  
**Sent:** Thursday, August 21, 2014 3:32 PM  
**To:** Priester, Nicole  
**Cc:** Earl McLeod  
**Subject:** RE: Gov. Haley

Yes, Earl will introduce and hand off a microphone.  
The revised agenda is attached and I'll send you an updated RSVP list the day of, but yes, the RSVP list sent earlier is the most current roster. If it helps, I've attached my cheat sheet of those invited officials.

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Thursday, August 21, 2014 3:23 PM  
**To:** Lynn Hawley  
**Subject:** RE: Gov. Haley

Thanks, Lynn.

What time will the program begin?  
Also- do you have a list of the confirmed public officials?  
Will Earl introduce the public officials?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Lynn Hawley [<mailto:lynn@columbiabuilders.com>]  
**Sent:** Thursday, August 21, 2014 3:16 PM  
**To:** Priester, Nicole  
**Subject:** FW: Gov. Haley

**From:** Lynn Hawley  
**Sent:** Thursday, August 21, 2014 11:01 AM  
**To:** 'NicolePriester@gov.sc.gov'  
**Cc:** 'rbest@columbiabuilders.com'; Earl McLeod  
**Subject:** FW: Gov. Haley

See below:

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Thursday, August 21, 2014 9:57 AM  
**To:** Lynn Hawley  
**Subject:** Gov. Haley

Lynn,

I hope you are doing well. I have a few questions about next Wednesday night. When you get a chance, will you please respond to the below:

Is there an agenda or line-by-line you can share with me? We will get an agenda to you ASAP  
Can you please provide me with an onsite contact for the governor's security detail to contact? Joe Cantey, 803-  
[REDACTED] 2362 Tickle Hill Rd Camden, SC 29020  
How many people do you anticipate will attend? Planning for 60 - 75  
Do you have a list of notable attendees confirmed to attend? Attached list, although not everyone RSVP until the last minute, so I can send you a revised the day of if you like

Thanks! I look forward to working with you to plan Governor Haley's attendance. We are thrilled she is able to come!

Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

## Priester, Nicole

---

**From:** Lynn Hawley <lynn@columbiabuilders.com>  
**Sent:** Thursday, August 21, 2014 3:32 PM  
**To:** Priester, Nicole  
**Cc:** Earl McLeod  
**Subject:** RE: Gov. Haley  
**Attachments:** steak out agenda.docx; 20140821152850814.pdf

Yes, Earl will introduce and hand off a microphone.

The revised agenda is attached and I'll send you an updated RSVP list the day of, but yes, the RSVP list sent earlier is the most current roster. If it helps, I've attached my cheat sheet of those invited officials.

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Thursday, August 21, 2014 3:23 PM  
**To:** Lynn Hawley  
**Subject:** RE: Gov. Haley

Thanks, Lynn.

What time will the program begin?

Also- do you have a list of the confirmed public officials?

Will Earl introduce the public officials?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Lynn Hawley [<mailto:lynn@columbiabuilders.com>]  
**Sent:** Thursday, August 21, 2014 3:16 PM  
**To:** Priester, Nicole  
**Subject:** FW: Gov. Haley

**From:** Lynn Hawley  
**Sent:** Thursday, August 21, 2014 11:01 AM  
**To:** 'NicolePriester@gov.sc.gov'  
**Cc:** 'rbest@columbiabuilders.com'; Earl McLeod  
**Subject:** FW: Gov. Haley

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**Subject:** Gov. Haley

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Joe Cantey, 803-

[REDACTED] 2362 Tickle Hill Rd Camden, SC 29020

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Do you have a list of notable attendees confirmed to attend? Attached list, although not everyone RSVP until the last minute, so I can send you a revised the day of if you like

Thanks! I look forward to working with you to plan Governor Haley's attendance. We are thrilled she is able to come!

Nicole

Nicole Priester

Scheduler | Office of Governor Nikki Haley

(803) 734-5151

[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

Kershaw County  
HBA Steak Out

AGENDA

5:30 p.m.

CALL TO ORDER AND WELCOME ..... John Covert  
RECOGNITION OF SPONSORS ..... Earl McLeod  
RECOGNITION OF SPECIAL GUESTS

5:45 p.m.

REMARKS ..... Public Officials  
DINNER

7:00 p.m.

ANNOUNCEMENT OF WINNERS ..... James Graves

ADJOURNMENT

## Priester, Nicole

---

**From:** Lynn Hawley <lynn@columbiabuilders.com>  
**Sent:** Thursday, August 21, 2014 3:16 PM  
**To:** Priester, Nicole  
**Subject:** FW: Gov. Haley  
**Attachments:** eventParticipants\_085748.xls; steak out agenda.docx

Agenda attached – thanks again!

**From:** Lynn Hawley  
**Sent:** Thursday, August 21, 2014 11:01 AM  
**To:** 'NicolePriester@gov.sc.gov'  
**Cc:** 'rbest@columbiabuilders.com'; Earl McLeod  
**Subject:** FW: Gov. Haley

See below:

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**To:** Lynn Hawley  
**Subject:** Gov. Haley

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[REDACTED] 2362 Tickle Hill Rd Camden, SC 29020  
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Thanks! I look forward to working with you to plan Governor Haley's attendance. We are thrilled she is able to come!

Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

Event Registrations: Kershaw County Steak-Out

Billing Company	Billing First Name	Billing Last Name	Phone
C & C Builders of Columbia, Inc.	Cecil	Brazell	(803) [REDACTED]
Burke Engineering, LLC	Jesse	Burke	(803) [REDACTED]
The Mungo Company Inc./Mungo Homes	Thom	Chumney	(803) [REDACTED]
Midlands Technical College	Alan	Clayton	(803) [REDACTED]
Covert Homes, LLC	Bailey	Covert	(803) [REDACTED]
Covert Homes, LLC	John	Covert	(803) [REDACTED]
Coldwell Banker United, REALTORS	James	Derrick	(803) [REDACTED]
Synergy Homes	James	Graves	(803) [REDACTED]
Regions Insurance	Bennett	Griffin	(803) [REDACTED]
Governor of South Carolina	Nikki	Haley	(803) [REDACTED]
Creative Tile	Scott	Heron	(803) [REDACTED]
Clark's Termite & Pest Control	Brandon	Jeffcoat	(803) [REDACTED]
Kershaw County Council	Jimmy	Jones	(803) [REDACTED]
Grow Financial Federal Credit Union	Ed	Maag	(803) [REDACTED]
Kershaw County Sheriff	James	Matthews	(803) [REDACTED]
S. C. Senate	J. Thomas	McElveen	(803) [REDACTED]
Triangle Brick	Andrew	McLeod	(803) [REDACTED]
NORITZ America	Earl	McLeod	[REDACTED]
Kershaw County Council	C.R.	Miles, Jr.	(803) [REDACTED]
Orion Construction Co., Inc.	Frank	Mitchell	(803) [REDACTED]
HBA of South Carolina	Matt	Niehaus	(803) [REDACTED]
City of Camden	Tony	Scully	(803) [REDACTED]
StrucSure Home Warranty/Sinclair Sales	Charles	Sinclair	(803) [REDACTED]
N.W. White & Company	Steve	Styron	(803) [REDACTED]
Kershaw County Council	Sammie	Tucker	(803) [REDACTED]

Email

cecilbrazell@candcbuilders.com  
jesse@BurkeEngr.com  
tchumney@mungo.com  
claytona@midlandstech.edu  
bailey@coverthomes.net  
johncovert1972@gmail.com  
info@jimmyderrick.com  
jamesgraves@ensighthomes.com  
bennett.griffin@regions.com  
nikkihaley@gov.sc.gov  
scott@creativetilesc.com  
brandon@clarkspet.com  
jimmy.jones@kershaw.sc.gov  
ed.maag@growfinancial.org

tmclveen@scsenate.gov  
andrewm@trianglebrick.com  
bmcleod@noritz.com

mniehaus@hbaofsc.com

[REDACTED]@gmail.com  
sstyron@nw-white.com

*Kershaw Public O*

Company Name	Individual Title	NAHB Con	Individual	Individual Full Name	Company Phone with Ext	Individual Member Type Name
City of Camden	Chief Building Official		Mr.	John M. Burns, CBO	(803) 432-2421	Staff of Municipalities
City of Camden	City Manager		Mr.	Mel Pearson	(803) 432-2421	Staff of Municipalities
City of Camden	Mayor		Hon.	Tony Scully	(803) 432-2421 x0	Public Officials
Kershaw County	Kershaw County Administrator		Mr.	Vic Carpenter	(803) 425-1501	Staff of Municipalities
Kershaw County Building Jr Plans Reviewer			Mr.	Mike Kelly	(803) 425-7233 x5344	Staff of Municipalities
Kershaw County Building Jr Chief Building Official			Mr.	Rollie Reynolds	(803) 425-7233 x5344	Staff of Municipalities
Kershaw County Inspection			Ms.	Rhonda Darity	(803) 425-7233 x5342	Staff of Municipalities
Kershaw County Council	Councilman	District 6	Hon.	Thomas Gardner	(803) 432-2931	Public Officials
Kershaw County Council	Councilman	District 4	Hon.	Jimmy Jones	(803) 427-7968	Public Officials
Kershaw County Council	Councilman	District 1	Hon.	Willie L. Mickie	(803) 408-9836	Public Officials
Kershaw County Council	Councilman	District 3	Hon.	C.R. Miles, Jr.	(803) 408-2687	Public Officials
Kershaw County Council	Councilman	District 5	Hon.	Stephen R. Smoak	(803) 432-4391	Public Officials
Kershaw County Council	Councilman	District 2	Hon.	Sammie Tucker, Jr.	(803) 513-6474	Public Officials
Kershaw County Council	Councilman		Hon.	Eugene Wise	(803) 425-6779	Public Officials
Kershaw County Inspection			Ms.	Vivian Rodgers	(803) 425-1500	Staff of Municipalities
Kershaw County Planning			Mr.	David L. Brown	(803) 438-0704	Public Officials
Kershaw County Planning			Mr.	Claude Eichelberger	(803) 432-4798	Public Officials
Kershaw County Planning			Mr.	George Gibson	(803) 438-3811	Public Officials
Kershaw County Planning			Mr.	James Pittman		Public Officials
Kershaw County Planning			Mr.	R. Lewis Shaw	(803) 438-2015	Public Officials
Kershaw County Planning			Mr.	Richard Simmons	(803) 425-4798	Public Officials
Kershaw County Sheriff	Sheriff		Mr.	Henry Walker		Public Officials
Kershaw County Representative	Representative	District 52	Hon.	James O Mathews	(803) 518-2205	Public Officials
S. C. House of Representatives	Representative	District 79	Hon.	Laurie Slade Funderburk	(803) 734-3044	Public Officials
S. C. House of Representatives	Representative	District 22	Hon.	Mia S. McLeod	(803) 212-6794	Public Officials
S. C. Senate	Senator	District 22	Hon.	Joel Lourie	(803) 212-6116	Public Officials
S. C. Senate	Senator	District 35	Hon.	J. Thomas McIveen, III.	(803) 212-6132	Public Officials
S. C. Senate	Senator	District 27	Hon.	Vincent A. Shaheen	(803) 212-6032	Public Officials
Governor of South Carolina	Governor		Hon.	Nikki R. Haley	(803) 734-2100	Public Officials
U. S. House of Representatives			Hon.	J. Michael Mulvaney	(202) 225-5501	Public Officials
U. S. Senate			Hon.	Lindsey O. Graham	(202) 224-5972	Public Officials

*Judson Burns*  
*✓ Merri Seigler*

**Priester, Nicole**

---

**From:** Lindsey Davidson <lindsey@screaltors.org>  
**Sent:** Thursday, August 07, 2014 10:16 AM  
**To:** Priester, Nicole  
**Cc:** Pitts, Ted  
**Subject:** Re: Governor Haley with the Realtors

Thanks, Nicole. We have a few other things going on at our Annual Conference that Thursday and Friday (September 18-19) in Myrtle Beach that we wanted to see if she could attend. On Thursday, an opening session from 11am-12pm and on Friday a Board of Directors meeting at 1:30pm. Would she be able to make a brief appearance at either of these?

Lindsey Davidson  
Political Director  
South Carolina REALTORS®  
Direct: 803-451-2049  
Office: 803-772-5206 x119



On Wed, Aug 6, 2014 at 5:23 PM, Priester, Nicole <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Lindsey,

Thank you for extending this invitation to Governor Haley, but regrettably the governor has a scheduling conflict on the evening of Wednesday, September 17, 2014. Thank you for thinking of Governor Haley, and I apologize for the governor's tight schedule. Please let me know if I can be of any further assistance.

Take Care,

Nicole

Nicole Priester

Scheduler | Office of Governor Nikki Haley

(803) 734-5151

[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**From:** Lindsey Davidson [mailto:[lindsey@screaltors.org](mailto:lindsey@screaltors.org)]  
**Sent:** Wednesday, August 06, 2014 9:15 AM

**To:** Priester, Nicole  
**Cc:** Pitts, Ted  
**Subject:** Governor Haley with the Realtors

Hi Nicole,

I wanted to follow up and check on Governor Haley's availability on the night of Wednesday, September 17th. We are having a reception in Myrtle Beach for our PAC investors and would like for her to attend if possible.

Thanks and I look forward to hearing from you!

Lindsey Davidson  
Political Director  
South Carolina REALTORS®  
Direct: [803-451-2049](tel:803-451-2049)  
Office: [803-772-5206](tel:803-772-5206) x119



On Wed, Jul 30, 2014 at 10:42 AM, Priester, Nicole <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Nick,

Thanks for checking on this. I am still working on Governor Haley's availability. I hope to have an answer to you soon.

Nicole

Nicole Priester

Scheduler | Office of Governor Nikki Haley

(803) 734-5151

NicolePriester@gov.sc.gov

**From:** Nick Kremydas [mailto:[nick@screaltors.org](mailto:nick@screaltors.org)]  
**Sent:** Wednesday, July 30, 2014 10:32 AM  
**To:** Priester, Nicole  
**Cc:** Pitts, Ted; Lindsey Davidson  
**Subject:** RE: Candidate Screening

Nicole,

SCR is scheduling meetings with candidates on August 11-12 (in Columbia at our offices) and we sent a letter to the Governor but have not heard back yet.

Can you please check on whether the Governor is available to attend?

Thanks,

—

**Nick E. Kremydas, Esq., RCE** | Chief Executive Officer

**SC REALTORS®** | Call 803. [REDACTED]

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**Priester, Nicole**

---

**From:** Earl McLeod <earl@columbiabuilders.com>  
**Sent:** Friday, August 01, 2014 1:16 PM  
**To:** Priester, Nicole  
**Cc:** Lynn Hawley; Rebecca Best  
**Subject:** Governor Haley  
**Attachments:** 14\_ClayShoot-SteakOut1.pdf

Nicole-

We are pleased the Governor can join us for our Kershaw County Chapter Steak Out on August 27th. I have attached a flyer providing some details regarding the Steak Out and the Clay Shoot.

Lynn Hawley will follow up with you on Monday or you may call me at (803) [REDACTED]

Earl McLeod

-----Original Message-----

**From:** Lynn Hawley  
**Sent:** Friday, August 01, 2014 11:35 AM  
**To:** Priester, Nicole  
**Cc:** Earl McLeod  
**Subject:** RE: Governor Haley

Hi. Thanks for your reply and we are so glad she can attend...I will call you on Monday to answer any questions you may have. Thanks again, lynn \_\_\_\_\_

**From:** Priester, Nicole [NicolePriester@gov.sc.gov]  
**Sent:** Friday, August 01, 2014 10:29 AM  
**To:** Lynn Hawley  
**Subject:** Governor Haley

Lynn,

Thank you for extending an invitation to Governor Haley to attend the Kershaw County Chapter of the Home Builders Association of Greater Columbia's "Steak Out" on Wednesday, August 27, 2014 at Hermitage Farm Shooting Sports in Camden. Governor Haley is available and would like to attend. I just called your office and was told you were out today. Do you mind giving me a call next week to discuss this event in more detail?

Have a great weekend!

Thank you,  
Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)<<mailto:NicolePriester@gov.sc.gov>>

# HBA MEMBERS: TWO EVENTS IN ONE DAY!

Wednesday, August 27, 2014 ~ Hermitage Farm, Camden

## HBA OF GREATER COLUMBIA

# CLAY SHOOT



Sponsored by:



ensighthomes

- ⊕ Registration at 2:00 pm - Shoot at 2:30 pm
- ⊕ Four (4) person teams
- ⊕ No two traps are the same, so if you are a seasoned shooter or a first-timer, you will enjoy the activities, and networking opportunities
- ⊕ You Provide Your Own Shotgun & Shells
- ⊕ We encourage you to bring a golf cart if possible

*Additional details will be sent when registration is received.*

### Safety Protection provided by L&B Drywall

#### HBA Clay Shoot Sign Up:

Company: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone or Email \_\_\_\_\_

Number of Shooters: \_\_\_\_ (\$60 each)

Shoot Station Sponsor (\$150.00)

## KERSHAW COUNTY CHAPTER

# STEAK OUT



Sponsored by:

C&C Builders  
of Columbia

Cocktails at 5:30 pm – Steak Out at 6:00 pm  
HBA Members are invited to a steak dinner in Kershaw County with local public officials. We'll enjoy freshly grilled steaks with all the trimmings and the company of our fellow members.

Free for members to attend (with RSVP)  
\$25 for non-members / guests (with RSVP).  
As always, NO RSVP = NO STEAK!!

*Welcome Public Officials*

#### Kershaw County Steak Out:

RSVP for Steak Out:

Name \_\_\_\_\_

# of HBA Members: \_\_\_\_ (No Charge)

# of Non-Members/Guests: \_\_\_\_ (\$25 each)

Both Events on Wednesday, Aug. 27<sup>th</sup>  
At Hermitage Farm in Camden

Fax to: (803) 779-0635 Mail to: HBA, 625 Taylor St. Columbia, SC 29201  
Contact us with any questions – (803) 256-6238 or lynn@columbiabuilders.com

Directions: I-20 to Camden Exit #98, turn Left onto Hwy 521 toward Camden. Continue about ½ miles and turn right onto Black River Road. Continue about ½ mile and turn left onto Tickle Hill Road.

Entrance to Hermitage Farm will be ahead on the left.  
2362 Tickle Hill Rd., Camden, SC 29020 - Ph. (803) 432-0210

## Priester, Nicole

---

**From:** Lynn Hawley <lynn@columbiabuilders.com>  
**Sent:** Friday, August 01, 2014 11:35 AM  
**To:** Priester, Nicole  
**Cc:** Earl McLeod  
**Subject:** RE: Governor Haley

Hi. Thanks for your reply and we are so glad she can attend...I will call you on Monday to answer any questions you may have. Thanks again, lynn \_\_\_\_\_

**From:** Priester, Nicole [NicolePriester@gov.sc.gov]  
**Sent:** Friday, August 01, 2014 10:29 AM  
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**Subject:** Governor Haley

Lynn,

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Have a great weekend!

Thank you,  
Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)<mailto:NicolePriester@gov.sc.gov>

**Priester, Nicole**

---

**From:** Pitts, Ted  
**Sent:** Wednesday, July 30, 2014 11:22 AM  
**To:** Priester, Nicole  
**Subject:** RE: Candidate Screening

I also forwarded this to Rob.

---

**From:** Priester, Nicole  
**Sent:** Wednesday, July 30, 2014 10:42 AM  
**To:** Nick Kremydas  
**Cc:** Pitts, Ted; Lindsey Davidson  
**Subject:** RE: Candidate Screening

Nick,

Thanks for checking on this. I am still working on Governor Haley's availability. I hope to have an answer to you soon.

Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**From:** Nick Kremydas [<mailto:nick@screaltors.org>]  
**Sent:** Wednesday, July 30, 2014 10:32 AM  
**To:** Priester, Nicole  
**Cc:** Pitts, Ted; Lindsey Davidson  
**Subject:** RE: Candidate Screening

Nicole,

SCR is scheduling meetings with candidates on August 11-12 (in Columbia at our offices) and we sent a letter to the Governor but have not heard back yet.

Can you please check on whether the Governor is available to attend?

Thanks,

—

**Nick E. Kremydas, Esq., RCE** | Chief Executive Officer  
**SC REALTORS®** | Cell: 803 [REDACTED]

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**Priester, Nicole**

---

**From:** Lindsey Davidson <lindsey@screaltors.org>  
**Sent:** Monday, July 28, 2014 1:48 PM  
**To:** Priester, Nicole  
**Subject:** Re: Governor Haley's Schedule

Hi Nicole,

I just wanted to check in on this. Thanks for your help!

Lindsey Davidson  
Political Director  
South Carolina REALTORS®  
Direct: 803-451-2049  
Office: 803-772-5206 x119



On Tue, Jul 8, 2014 at 11:53 AM, Lindsey Davidson <lindsey@screaltors.org> wrote:  
Hi Nicole,

Gov. Haley will be receiving a more formal invite in the mail within the next few days, but I wanted to go ahead and check her availability as I know her calendar is filling up fast. The SC REALTORS Association will be holding meetings with our Candidate Screening Committee that we would like for the Governor to attend. The meetings will be held August 11-12 in Columbia and would last only 30-45 mins. Does she have any block of time open within these two days?

Thanks so much for your help!

Lindsey Davidson  
Political Director  
South Carolina REALTORS®  
Direct: 803-451-2049  
Office: 803-772-5206 x119



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sent with it are confidential. If you have received this email in error, please notify the sender and then delete it immediately.

**Priester, Nicole**

---

**From:** Mark Nix <mnix@hbaofsc.com>  
**Sent:** Thursday, July 17, 2014 2:16 PM  
**To:** Priester, Nicole  
**Cc:** Pitts, Ted  
**Subject:** FW: Gov

**Importance:** High

Nicole,

I hope you are doing well and having a good summer. The Charleston Home Builders Association will be holding their annual Legislative Oyster Roast on October 9 at Goldbug Island. The event is scheduled from 6-10 pm and we would like to invite the Governor to address our members if her schedule permits. Thank you in advance for your consideration.

Mark Nix  
Executive Director  
Home Builders Association of South Carolina  
625 Taylor Street, Suite A  
Columbia, SC 29201  
(803) 771-7408  
Mobile (803) [REDACTED]  
Fax (803)254-5762

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Phillip Ford, Executive Vice President  
[www.facebook.com/HBACHarleston](http://www.facebook.com/HBACHarleston)  
[www.hbacharleston.com](http://www.hbacharleston.com)  
Phone: 843-572-1414  
Cell: 843-425-3135



**Priester, Nicole**

---

**From:** Lindsey Davidson <lindsey@screaltors.org>  
**Sent:** Tuesday, July 08, 2014 11:53 AM  
**To:** Priester, Nicole  
**Subject:** Governor Haley's Schedule

Hi Nicole,

Gov. Haley will be receiving a more formal invite in the mail within the next few days, but I wanted to go ahead and check her availability as I know her calendar is filling up fast. The SC REALTORS Association will be holding meetings with our Candidate Screening Committee that we would like for the Governor to attend. The meetings will be held August 11-12 in Columbia and would last only 30-45 mins. Does she have any block of time open within these two days?

Thanks so much for your help!

Lindsey Davidson  
Political Director  
South Carolina REALTORS®  
Direct: 803-451-2049  
Office: 803-772-5206 x119



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## Priester, Nicole

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**From:** Earl Mcleod <earl@columbiabuilders.com>  
**Sent:** Friday, April 11, 2014 6:52 AM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Everything was great. Thanks for your assistance.  
Earl McLeod

---

**From:** Priester, Nicole [mailto:NicolePriester@gov.sc.gov]  
**Sent:** Wednesday, April 09, 2014 3:02 PM  
**To:** Earl Mcleod; Rebecca Best  
**Cc:** John Covert; dtuttle@lakecarolina.com  
**Subject:** RE: April 10

Earl,

How will the room be set-up? Circle tables, stage, microphone?

Who will be seated the Governor's table?

Do you have a list of attendees you can share with me?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Earl Mcleod [mailto:earl@columbiabuilders.com]  
**Sent:** Wednesday, April 09, 2014 2:50 PM  
**To:** Priester, Nicole; Rebecca Best  
**Cc:** John Covert; dtuttle@lakecarolina.com  
**Subject:** RE: April 10

Looks good. Thanks for your help.  
Earl

---

**From:** Priester, Nicole [mailto:NicolePriester@gov.sc.gov]  
**Sent:** Wednesday, April 09, 2014 2:43 PM  
**To:** Rebecca Best  
**Cc:** Earl Mcleod  
**Subject:** RE: April 10

Hi Rebecca and Earl,

I just wanted to confirm the below schedule for tomorrow. Governor Haley will arrive at 12:00 PM and will depart at 12:45 PM. Please let me know if I can be of any further assistance. I am glad we were able to make this work.

11:30 AM:	Lunch Begins	
12:00 PM:	NH arrives	
12:05 PM:	Call to Order	John Covert
	Invocation	
	Pledge of Allegiance	
12:10 PM:	Welcome New Members	Bart Bartlett
12:13 PM:	Welcome Guests	Earl McLeod
12:16 PM:	Recognize Meeting Sponsor	John Covert
12:20 PM:	Introduce Speaker	David Tuttle
12:20 PM:	Keynote	Gov. Haley
12:35 PM:	Q&A	Gov. Haley
12:45 PM:	Gov. Haley Departs	
12:45 PM:	Membership Report	Clint Galloway
	Master Builder Presentation	
12:50 PM:	Reports	
	SMC Report	Lynwood Duke
	Remodelers Council Report	Scott Heron
	Green Building Council Report	Stan O'Brien
E.O. Report		Earl McLeod
Jack Pot Drawing		Earl McLeod
1:00 PM:	Adjournment	

Thanks,  
Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Monday, March 31, 2014 1:00 PM  
**To:** Priester, Nicole  
**Cc:** Earl McLeod  
**Subject:** RE: April 10

Hey!  
No problem...you ask all you want! I copied Earl cause he may add to my thoughts too.  
Yes we will be set up in rounds.  
There will be a Head Table with a podium/mic.  
At the head table will be our President John Covert, Earl McLeod, David Tuttle, Vice-President.

The contact is Cal Seawell for the event. His number is [REDACTED]

David Tuttle is our Vice President of the HBA. He is with Lake Carolina.

That would be great on her speaking time etc. and she is welcome to leave after her remarks.

Let me know if you need anything else.  
Thanks again!  
Rebecca

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Monday, March 31, 2014 12:40 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

Hey Rebecca,

I hope you are well. I have a few questions regarding the General Membership Meeting next Thursday. Sorry to bombard you- let me know if you have any questions for me!

How will Seawells be set-up? Typical stage with podium, and microphone? Will guests be seated at round tables?

Will Governor Haley be seated at a head table? If so, can you please provide me with the names of those who will be seated with her?

Do you have an onsite contact for Seawells that I can share with the Governor's security detail to contact prior to the meeting?

Will David Tuttle introduce Governor Haley? I believe I sent Earl Governor Haley's bio, but if you need me to resend it, just let me know.

What is David Tuttle's title?

Governor Haley will speak for 13-15 mins with 8-10 mins of Q&A. Will this be ok?

Below is the agenda Earl provided me with. Will it be ok if Governor Haley departed after Q&A, or does she need to stay for the reports?

**SPEAKING ORDER/LINE-BY-LINE:**

11:30 AM:	Lunch Begins	
12:00 PM:	NH arrives	
12:05 PM:	Call to Order	John Covert
	Invocation	
	Pledge of Allegiance	
12:10 PM:	Welcome New Members	Bart Bartlett
12:13 PM:	Welcome Guests	Earl McLeod
12:16 PM:	Recognize Meeting Sponsor	John Covert
12:20 PM:	Introduce Speaker	David Tuttle
12:20 PM:	Keynote	Gov. Haley
12:35 PM:	Q&A	Gov. Haley
12:45 PM:	Membership Report	Clint Galloway
	Master Builder Presentation	
12:50 PM:	Reports	
	SMC Report	Lynwood Duke
	Remodelers Council Report	Scott Heron
	Green Building Council Report	Stan O'Brien
	E.O. Report	Earl McLeod
	Jack Pot Drawing	Earl McLeod
1:00 PM:	Adjournment	

Are there any topics in particular you would like for the Governor to touch on while speaking?

As the event nears, will you please send me a list of attendees?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, March 12, 2014 2:29 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Perfect!  
Yep you can contact me and if I need Earl I'll ask him.  
thanks!

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 2:14 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

Thanks, Rebecca. I just wanted to make sure I was including enough travel time.

Are the contact regarding details for this event, or should I reach out to someone else?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, March 12, 2014 2:06 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Hey!  
Yes 12:00-1:00 p.m. is our meeting.  
It is at Seawell's on Rosewood.  
Thanks so much!  
my cell is you need me is 608-0547

Have a good one!

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 10:01 AM  
**To:** Rebecca Best  
**Subject:** April 10

Hi Rebecca,

I hope you are well! I wanted to touch base about the April 10<sup>th</sup> meeting. Where is the meeting being held and it is from 12:00-1:00 PM, correct?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

## **Why Do we care About Economic Development A Housing Perspective**

Earl McLeod  
October 30, 2013

### **Job, Jobs, Jobs**

Residential construction has a positive, direct impact on the U.S. economy, the state and Lexington County.

For each new single-family that is built, the National Association of Home Builders estimates that three jobs are created. Last year in the Midlands of South Carolina we built in excess of 2800 new homes creating 8499 jobs; in Lexington County alone there were approximately 3800 new jobs created.

And these numbers are small compared to the boom years of 2005-2006 when over 6000 new homes were built in the area.

The estimated one-year impact of building 100 single- family homes include

- \$21.1 million in local income
- \$2.2 million in taxes and other revenues for local governments, and
- 324 local jobs

Residential construction not only creates income for those employed in the industry but also for those working in industries supplying inputs to home builders and remodelers. Jobs are generated in the industries where lumber, concrete, lighting fixtures, heating and cooling equipment, and other products that go into a home are produced. More jobs are created when real estate agents, bankers like my friend Mike Crapps, lawyers and others provide services to home builders and home buyers.

Often these suppliers are located in neighboring or other states. For this reason, home building not only contributes to local economies in the states where it takes place, but also stimulates economic activity across state borders. According to the Bureau of Economic Analysis, there are more than fifty industries that supply products and services to construction. Miscellaneous professional, scientific and technical services, retail trade, manufacturing of fabricated metal, nonmetallic mineral and wood products are the largest contributors of inputs used in residential construction.

In 2005 the share of housing in the nation's total production of goods and services reached a record 16.6 percent. Since then it has fallen and in 2007 stood at 15.2 percent of the US Gross Domestic Product (GDP). 2005 is also the most recent year for which detailed information about individual state economies is available. In 2005 housing accounted for 16.8% of South Carolinas' Gross State Product

**And Housing is "Made in America"** Most of the products used in home construction and remodeling are manufactured here in the United States.

More reasons as to why we care...

- A strong housing industry not only means more jobs, but more money in our communities
- Home building increases the property tax base which generates revenue that supports local schools and communities

The additional, annually recurring impacts of building 100 single-family homes include

- \$3.1 million in local income
- \$743,000 in taxes and other revenues for local governments, and
- 53 local jobs

These are ongoing, annual impacts that result from new homes being occupied, and the occupants paying taxes and participating in the local economy year after year.

The National Association of Home Builders forecast for housing starts this year is 932,000. This is well below the long-run trend of 1.7 to 1.9 new homes that are necessary to accommodate population growth and replacement of older housing stock.

The gap between current production and potential housing construction is roughly 800,000- that represents 2.4 million untapped American jobs. In South Carolina we are projecting an increase of 23% next year, which means more jobs and economic benefits for our state and Lexington County.

In normal times, whatever that means, housing accounts for more than 17% of gross domestic product. Restoring the health of the housing industry is a crucial first step in putting America back to work and keeping our County's economy healthy and vibrant.

### **In closing *There Really is No Place Like Home***

There are many positive financial aspects to homeownership, but a home cannot be valued in monetary terms alone. Not only can homeownership be a steppingstone to greater financial well-being, it provides a permanent place to call home and great personal satisfaction.

Academic research also shows that homeownership provides a wide range of social benefits and strengthens the nation's people and its communities.

Homeownership is truly a cornerstone of the American way of life and that is why we care about Economic Development and in particular the County's Housing Industry.

# 2014

## HBA of South Carolina Bird Supper



### TALKING POINTS

While the General Assembly will deal with a variety of subjects, there are several issues of importance to home builders and that our industry are likely to receive consideration this session and the next

#### **Local Business Licenses: H.3986 - Rep. Samuel Rivers**

##### **CALL TO ACTION**

The HBASC has long been working to improve the business license environment in South Carolina. A number of our members have expressed significant concerns with the current process that makes compliance extremely difficult and places a heavy burden on small businesses. Rep. Samuel Rivers has filed H.3986 to freeze business license fees charged by municipalities to existing levels as of January 1, 2013 and allow counties to become the centralized collection point for those fees

##### **MESSAGE**

Share with your Representatives and Senators how your company is negatively impacted by the business license process and this issue needs to be addressed as soon as possible.

##### **CO-SPONSORS**

House: Rivers, Bowen, Simrill, Atwater, Toole, Huggins, Ballentine, Delleney, Finlay, Hixon, Lowe, D.C. Moss, Norman, Pope, Putnam, Sandifer, Thayer, Loftis, Burns and Goldfinch

#### **Local Lobbying Requirements: H.3945 – Rep. Murrell Smith**

##### **CALL TO ACTION**

During debate on the Senate floor, an amendment to the Ethics Reform bill was proposed to require any individual who is retained for the expressed purpose of testifying before a county council, city council, or other political subdivision – regardless of whether or not the individual is compensated – to register as a lobbyist with the State Ethics Commission. This would mean any builder or contractor who goes before a local governing body for any action (i.e. permits, variances, zoning changes, etc.)

would be required to register as a lobbyist. This would create a hindrance not only for our local HBAs, but also for any HBA member by placing them under the same provisions (fees, personal financial declarations, and detailed issue reports) as a state level lobbyist.

##### **MESSAGE**

Ask your Representative to support ethics reform, but oppose any attempts to require builders and contractors to be required to register as a lobbyist at the local level.

##### **CO-SPONSORS**

House: Harrell, Lucas, Bannister, Toole, Stringer, Hamilton, Sottile, Barfield, Bingham, Spires, Hardwick, Owens, Hiott, Long, Erickson, Murphy, Horne, Willis, Gagnon, Simrill, Funderburk and Henderson

#### **Patent Trolling: H.4629 – Rep. Kirkman Finlay & S.1121 – Sen. Paul Campbell**

##### **CALL TO ACTION**

This legislation addresses the demand letter issue that builders across the country are beginning to face. In these situations, a builder receives a letter claiming that a particular building method they are using is patented by the "patent troll" and thus the builder is guilty of patent infringement. These letters come from "patent trolls" and will threaten legal action unless the builder pays a license fee to the supposed patent holder. This issue surfaced in Oregon when a supposed patent holder sent a letter to builders claiming to hold a patent covering all aspects of moisture remediation during construction. The letter claimed all moisture remediation procedures other than natural drying or use of the home's furnace was a patent infringement. The "patent troll" offered to license the procedure to the builder for \$150/house in lieu of legal action. According to a Boston University study,

## **ECONOMIC IMPACT OF HOUSING IN S.C.**

Home building generates substantial economic benefits for S.C., including income and jobs for residents of the state, and revenue for the state government and local governments within the state. The National Association of Home Builders (NAHB) has developed a model to estimate these economic benefits.

The model captures the effect of the construction activity itself, the ripple impact that occurs when income earned from construction activity is spent and recycles in the state's economy, and the ongoing impact that results from new homes becoming occupied by residents who pay taxes and buy goods and services produced within the state. In order to fully capture the positive impact residential construction has on a state's economy, it's important to include the ripple effects and the ongoing benefits.

S.C. is projected to build 20,000 single family homes in 2014. The estimated economic impact is at least:

**-\$3.2 billion in income for South Carolina residents,**

**-\$690.2 million in taxes and other revenue for the state and local governments in the state, and**

**-57,120 new jobs in South Carolina.**

The additional, annually recurring impacts of building 20,000 single-family homes in South Carolina include:

**-\$554.2 million in Income for South Carolina residents,**

**-\$203.2 million in taxes and other revenue for the state and local governments in the state, and**

**-11,284 new jobs in South Carolina.**

These are ongoing, annual local impacts that result from the new homes being occupied and the occupants paying taxes and otherwise participating in the state economy year after year.

patent trolls cost US companies more than \$29 billion in legal fees and settlements in 2011 alone.

### **MESSAGE**

Ask your Representative to co-sponsor and support H.4629, and your Senators to co-sponsor and support S.1121, to prevent patent trolls from threatening baseless lawsuits against builders and contractors.

### **CO-SPONSORS**

House: Ballentine, Cole, Delleney and Huggins  
Senate: Setzler, McElveen and L. Martin

**Property Tax Discount for Active Duty Military:  
H.3027 – Rep. Murrell Smith**

### **CALL TO ACTION**

In light of current action being taken by the Federal government as part of the Base Realignment and Closure (BRAC) process, H.3027 provides a property tax credit for active duty military personnel in South Carolina. The bill will allow for active duty members of the military who are relocated or reassigned for at least one year to qualify for the 4% special assessment ratio. This bill is expected to provide addition help to members of the military stationed in South Carolina, and to help the state avoid potential closures as part of BRAC by creating a better environment for military personnel.

### **MESSAGE**

Thank your Representatives and Senators for supporting this legislation to protect South Carolina's military installations. Special thanks goes to Jimmy Derrick for spearheading the effort to make this bill a reality.

### **CO-SPONSORS**

House: Pitts, Ballentine, J.E. Smith, Bernstein, Harrell, Cobb-Hunter, Whipper and R.L. Brown

## **South Carolina Building Code**

### **CALL TO ACTION**

The HBASC is working with a number of interested groups to create the South Carolina Building Code. This state-specific code would allow for a more efficient and effective code adoption process. The code would be tailored to South Carolina and take into consideration the specific needs of the building and development industry in our state. The SC Building Code would also change to a five year code adoption cycle to mirror other building published building codes and recent legislation in other states.

### **MESSAGE**

Tell your Representatives and Senators how burdensome the current code adoptions process and how a South Carolina-specific building code would benefit our industry and affordable housing. This bill is expected to be filed in the next legislative session.

**Home Builders Association of Greater Columbia**  
625 Taylor Street  
Columbia, SC, 29201  
Phone: (803) 256-6238 Fax: (803) 779-0635  
[www.columbiabuilders.com](http://www.columbiabuilders.com)

**About HBAGC:** The Home Builders Association of Greater Columbia (HBAGC) is a non-profit professional trade association founded in 1957 for the purpose of maintaining high professional standards in the residential construction industry. Based in Columbia, SC, it is comprised of over 850 builder and associate firms representing over 18,000 industry professionals involved in home building, remodeling, multifamily construction, property management, subcontracting, design, housing finance, building product manufacturing and other aspects of residential and light commercial construction. The HBAGC is affiliated with the Home Builders Association of South Carolina and the National Association of Home Builders and is ranked by size in the top 20 of nearly 800 local Home Builders Associations in the country. During a typical year, residential construction accounts for about five cents of every dollar spent in the U.S. economy, making home building one of the largest and most influential industries in the country. At the current rate of building in the Midlands, the industry generates annually over 13,700 jobs in construction and construction related industries, \$445 million in wages and approximately \$238 million in federal, state and local tax revenues and fees. In addition, buyers of new homes spend an average of \$6,500 within the first twelve months to furnish, decorate and improve their homes. On an annual basis new homebuyers would generate over \$36.4 million to the local economy.

**Home Builders Association of  
Greater Columbia**

John Covert, President  
Covert Homes, LLC  
131 Bardwell Way  
Blythewood, SC 29016  
Fax: 803- 233-9042  
Mobile: 803- [REDACTED]  
Email: [david@clarkspet.com](mailto:david@clarkspet.com)

Stewart Mungo., Trustee,  
SC Builders PAC  
The Mungo Company  
441 Western Avenue  
Irmo, SC 29063  
Office: 803- 749-9000  
Fax: 803- 749-4867  
Mobile: 803- [REDACTED]  
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Rebecca Best, Governmental Affairs Director  
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Email: [rbest@columbiabuilders.com](mailto:rbest@columbiabuilders.com)

**Home Builders Association of  
South Carolina**

William (Harry) Dill, President  
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Andy White, Co-Chairman  
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HBA of South Carolina  
625 Taylor St., 2<sup>nd</sup> Floor, Ste A  
Columbia, SC 29201  
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Mobile: 803- [REDACTED]  
Email: [mnix@hbaofsc.com](mailto:mnix@hbaofsc.com)

Matt Neihaus, Director of Government Affairs  
HBA of South Carolina  
625 Taylor St., 2<sup>nd</sup> Floor, Ste A  
Columbia, SC 29201  
Office: 803-771-7408  
Fax: 803-254-5762  
Mobile: 803- [REDACTED]  
Email: [mneihaus@hbaofsc.com](mailto:mneihaus@hbaofsc.com)

**Philpott, Katie**

---

**From:** Philpott, Katie  
**Sent:** Thursday, October 29, 2015 8:55 AM  
**To:** Smith, Austin  
**Cc:** Haltiwanger, Katherine  
**Subject:** Re: Team South Carolina event in Lower Richland

Perfect. Thanks!

Katie Philpott  
Director of Boards and Commissions  
1205 Pendleton Street  
Columbia, SC 29201  
803-201-3423 (cell)  
803-734-8051 (fax)

On Oct 29, 2015, at 8:16 AM, Smith, Austin <[AustinSmith@gov.sc.gov](mailto:AustinSmith@gov.sc.gov)> wrote:

Nick just called me. I told him we would love to have them.

Begin forwarded message:

**From:** Nick Kremydas <[nick@screaltors.org](mailto:nick@screaltors.org)>  
**Date:** October 29, 2015 at 8:08:52 AM EDT  
**To:** "Smith, Austin" <[AustinSmith@gov.sc.gov](mailto:AustinSmith@gov.sc.gov)>  
**Cc:** "Haltiwanger, Katherine" <[KatherineHaltiwanger@gov.sc.gov](mailto:KatherineHaltiwanger@gov.sc.gov)>  
**Subject:** Re: Team South Carolina event in Lower Richland

Can we attend the Georgetown event tomorrow?

--

**Nick E. Kremydas, Esq., RCE** | Chief Executive Officer  
**SC REALTORS®** | Cell: 803.807.2036

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On Sat, Oct 17, 2015 at 5:15 PM, Smith, Austin <[AustinSmith@gov.sc.gov](mailto:AustinSmith@gov.sc.gov)> wrote:  
Nick,

Thanks so much for participating in Team South Carolina in Sumter. Our next event will be in Lower Richland. I completely understand if it doesn't work for any reason, but we would love to have the REALTORS out again. If you're looking for a volunteer, I'm sure my agent, Brad Allen, would participate!

Best,

Austin

Begin forwarded message:

**From:** "Smith, Austin"  
<[AustinSmith@gov.sc.gov](mailto:AustinSmith@gov.sc.gov)>  
**Date:** October 16, 2015 at 10:56:00 PM EDT  
**To:** "Adams, Marcia"  
<[Marcia.Adams@admin.sc.gov](mailto:Marcia.Adams@admin.sc.gov)>, Catherine Heigel  
<[heigelce@dhec.sc.gov](mailto:heigelce@dhec.sc.gov)>, "Farmer, Raymond"  
<[rfarmer@doi.sc.gov](mailto:rfarmer@doi.sc.gov)>, "Haltiwanger, Katherine"  
<[KatherineHaltiwanger@gov.sc.gov](mailto:KatherineHaltiwanger@gov.sc.gov)>, "Adger,  
Jerry" <[jerry.adger@ppp.sc.gov](mailto:jerry.adger@ppp.sc.gov)>, "Keel, Mark"  
<[mkeel@sled.sc.gov](mailto:mkeel@sled.sc.gov)>, Leroy Smith  
<[leroysmith@scdps.net](mailto:leroysmith@scdps.net)>, "Maley, Patrick"  
<[PatrickMaley@oig.sc.gov](mailto:PatrickMaley@oig.sc.gov)>, "Murray, Sylvia"  
<[slmurr@scdjj.net](mailto:slmurr@scdjj.net)>, "Parrish, Duane"  
<[dparrish@scprt.com](mailto:dparrish@scprt.com)>, "Reames, Rick"  
<[ReamesR@sctax.org](mailto:ReamesR@sctax.org)>, "Shwedo, Kevin"  
<[Kevin.Shwedo@scdmv.net](mailto:Kevin.Shwedo@scdmv.net)>, "Soura, Christian"  
<[christian.soura@scdhhs.gov](mailto:christian.soura@scdhhs.gov)>, "Stanton, Cheryl"  
<[cstanton@dew.sc.gov](mailto:cstanton@dew.sc.gov)>, "Stirling, Bryan"  
<[stirling.bryan@doc.sc.gov](mailto:stirling.bryan@doc.sc.gov)>, "Taylor, Alvin"  
<[taylor@dnr.sc.gov](mailto:taylor@dnr.sc.gov)>, "Taylor, Richele"  
<[richele.taylor@llr.sc.gov](mailto:richele.taylor@llr.sc.gov)>, "Toomey, Bob"  
<[btoomey@daodas.sc.gov](mailto:btoomey@daodas.sc.gov)>, "Williams, Valarie"  
<[valarie.williams@schousing.com](mailto:valarie.williams@schousing.com)>, "Magill, John"  
<[jhm03@scdmh.org](mailto:jhm03@scdmh.org)>, "Alford, Susan"  
<[susan.alford@dss.sc.gov](mailto:susan.alford@dss.sc.gov)>  
**Subject:** Team South Carolina event in Lower  
Richland

Thanks for a great event today. Your staff was awesome, and we had over 1000 people over the course of the day. We distributed hundreds of clean-up kits, and we packed and distributed hundreds of food boxes.

The next event will be Tuesday from 2:00-7:00 at

***Temple Of Faith Church,  
2850 Congaree Rd  
Columbia, South Carolina 29052***

For all future events, the Governor has asked that we display table-top signs that describe the services available from the agency (i.e. "Ask me about testing your well water" or "Ask me about unemployment benefits and job placement"). PRT will be printing those for us on Monday, so please send me the verbiage for your sign by Sunday night.

The Governor will choose sites and dates for future events on Monday, so we are hopeful this will get a little easier as we go and give more time for planning. Thanks again for your flexibility and enthusiasm for this effort.

Best,

Austin

On Oct 14, 2015, at 4:28 PM, Smith, Austin  
<[AustinSmith@gov.sc.gov](mailto:AustinSmith@gov.sc.gov)> wrote:

Directors,

The Governor is hosting a "Team South Carolina" event at the Disaster Recovery Center in Sumter on Friday. Team South Carolina will be a one-stop for people impacted by the flood. Please find the details below. As the Governor noted on today's call, we will also visit other counties in the coming weeks. For Friday, I will follow up with those of you listed below to determine appropriate staffing levels for your agency. For agencies that are not listed, please let me know if your staff could play a meaningful role. This will be an exciting

opportunity for us to serve Sumter  
County as a team!

Best,

Austin

**State Agencies:**

DOI

DSS

HHS

DEW

DHEC

DOR

SCHA

DMH

DOA

**Federal Agencies:**

FEMA – Individual Assistance

FEMA – Hazard Mitigation

SBA – Disaster Loan Program

**Nonprofits:**

Sumter United Ministries –  
Receiving Donations and  
Distributing Aid

**United Way – Volunteer  
Registrations**

**Red Cross – Flood Buckets**

**Salvation Army – Food and Water**

**REALTORS – Mortgage/Rent Relief**

**Date:** Friday, October  
16, 2015

**Time:** 11:00-7:00 p.m.

**Location:** Sumter County  
Civic Center

700 West Liberty Street

Sumter, SC 29150

**Contact:** Katherine Haltiwanger,  
803.767.7786

Pat Wheeler, Director  
of Sumter County Civic Center,  
803.968.3786

**Set-up:** Can begin at 8:00 a.m.  
The Civic Center will provide 8 foot  
table and chairs. PRT will provide an  
agency name sign. Sumter County  
Sheriff's deputies will assist in managing  
turnout.

## Priester, Nicole

---

**From:** Packard, Clark  
**Sent:** Thursday, April 10, 2014 10:30 AM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Nicole,

Some of these figures are pretty out of date. I don't think I'm going to update her talking points. It's also sort of rambling.

---

**From:** Priester, Nicole  
**Sent:** Thursday, April 10, 2014 9:29 AM  
**To:** Packard, Clark  
**Subject:** FW: April 10

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Earl Mcleod [<mailto:earl@columbiabuilders.com>]  
**Sent:** Thursday, April 10, 2014 9:29 AM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Some additional information on the economic benefits of housing.  
Earl

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, April 09, 2014 3:02 PM  
**To:** Earl Mcleod; Rebecca Best  
**Cc:** John Covert; [dtuttle@lakecarolina.com](mailto:dtuttle@lakecarolina.com)  
**Subject:** RE: April 10

Earl,

How will the room be set-up? Circle tables, stage, microphone?

Who will be seated the Governor's table?

Do you have a list of attendees you can share with me?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**From:** Earl Mcleod [<mailto:earl@columbiabuilders.com>]  
**Sent:** Wednesday, April 09, 2014 2:50 PM  
**To:** Priester, Nicole; Rebecca Best  
**Cc:** John Covert; [dtuttle@lakecarolina.com](mailto:dtuttle@lakecarolina.com)  
**Subject:** RE: April 10

Looks good. Thanks for your help.  
Earl

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, April 09, 2014 2:43 PM  
**To:** Rebecca Best  
**Cc:** Earl Mcleod  
**Subject:** RE: April 10

Hi Rebecca and Earl,

I just wanted to confirm the below schedule for tomorrow. Governor Haley will arrive at 12:00 PM and will depart at 12:45 PM. Please let me know if I can be of any further assistance. I am glad we were able to make this work.

11:30 AM:	Lunch Begins	
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12:05 PM:	Call to Order	John Covert
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	Pledge of Allegiance	
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12:45 PM:	Membership Report	Clint Galloway
	Master Builder Presentation	
12:50 PM:	Reports	
	SMC Report	Lynwood Duke
	Remodelers Council Report	Scott Heron
	Green Building Council Report	Stan O'Brien
E.O. Report		Earl McLeod
Jack Pot Drawing		Earl McLeod
1:00 PM:	Adjournment	

Thanks,  
Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Monday, March 31, 2014 1:00 PM  
**To:** Priester, Nicole  
**Cc:** Earl Mcleod  
**Subject:** RE: April 10

Hey!  
No problem...you ask all you want! I copied Earl cause he may add to my thoughts too.  
Yes we will be set up in rounds.  
There will be a Head Table with a podium/mic.  
At the head table will be our President John Covert, Earl McLeod, David Tuttle, Vice-President.

The contact is Cal Seawell for the event. His number is [REDACTED]

David Tuttle is our Vice President of the HBA. He is with Lake Carolina.

That would be great on her speaking time etc. and she is welcome to leave after her remarks.

Let me know if you need anything else.  
Thanks again!  
Rebecca

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Monday, March 31, 2014 12:40 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

Hey Rebecca,

I hope you are well. I have a few questions regarding the General Membership Meeting next Thursday. Sorry to bombard you- let me know if you have any questions for me!

How will Seawells be set-up? Typical stage with podium, and microphone? Will guests be seated at round tables?

Will Governor Haley be seated at a head table? If so, can you please provide me with the names of those who will be seated with her?

Do you have an onsite contact for Seawells that I can share with the Governor's security detail to contact prior to the meeting?

Will David Tuttle introduce Governor Haley? I believe I sent Earl Governor Haley's bio, but if you need me to resend it, just let me know.

What is David Tuttle's title?

Governor Haley will speak for 13-15 mins with 8-10 mins of Q&A. Will this be ok?

Below is the agenda Earl provided me with. Will it be ok if Governor Haley departed after Q&A, or does she need to stay for the reports?

**SPEAKING ORDER/LINE-BY-LINE:**  
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1:00 PM:	Adjournment	

Are there any topics in particular you would like for the Governor to touch on while speaking?

As the event nears, will you please send me a list of attendees?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

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**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, March 12, 2014 2:29 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Perfect!  
Yep you can contact me and if I need Earl I'll ask him.  
thanks!

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 2:14 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

Thanks, Rebecca. I just wanted to make sure I was including enough travel time.

Are the contact regarding details for this event, or should I reach out to someone else?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, March 12, 2014 2:06 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Hey!  
Yes 12:00-1:00 p.m. is our meeting.  
It is at Seawell's on Rosewood.  
Thanks so much!  
my cell is you need me is [REDACTED]

Have a good one!

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 10:01 AM  
**To:** Rebecca Best  
**Subject:** April 10

Hi Rebecca,

I hope you are well! I wanted to touch base about the April 10<sup>th</sup> meeting. Where is the meeting being held and it is from 12:00-1:00 PM, correct?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**Priester, Nicole**

---

**From:** Rebecca Best <rebecca@columbiabuilders.com>  
**Sent:** Wednesday, April 09, 2014 3:31 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Gottcha! Thanks lots.

---

**From:** Priester, Nicole [mailto:NicolePriester@gov.sc.gov]  
**Sent:** Wednesday, April 09, 2014 3:14 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

Great!!

Thank you so much! I appreciate it. I am actually not going to be there tomorrow. Katherine Veldran will be staffing Governor Haley.

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [mailto:rebecca@columbiabuilders.com]  
**Sent:** Wednesday, April 09, 2014 3:06 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Hey,  
The room will be set up in rounds.  
There will be a head table with a podium and mic.  
She will be sitting with the leadership team of the HBA, John Covert, David Tuttle, Bart Bartlett, Earl McLeod. (we will probably sit her next to Earl because they are buddies).

We have about 165 people signed up but that list will honestly change before tomorrow. I'd rather give you one tomorrow so that it is more accurate.

Thanks for your help!  
Are you coming tomorrow?  
Rebecca

---

**From:** Priester, Nicole [mailto:NicolePriester@gov.sc.gov]  
**Sent:** Wednesday, April 09, 2014 3:02 PM  
**To:** Earl McLeod; Rebecca Best  
**Cc:** John Covert; [dtuttle@lakecarolina.com](mailto:dtuttle@lakecarolina.com)  
**Subject:** RE: April 10

Earl,

How will the room be set-up? Circle tables, stage, microphone?

Who will be seated the Governor's table?

Do you have a list of attendees you can share with me?

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Scheduler | Office of Governor Nikki Haley  
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**From:** Earl Mcleod [<mailto:earl@columbiabuilders.com>]  
**Sent:** Wednesday, April 09, 2014 2:50 PM  
**To:** Priester, Nicole; Rebecca Best  
**Cc:** John Covert; [dtuttle@lakecarolina.com](mailto:dtuttle@lakecarolina.com)  
**Subject:** RE: April 10

Looks good. Thanks for your help.

Earl

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**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
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Thanks,  
Nicole

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Yes we will be set up in rounds.

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The contact is Cal Seawell for the event. His number is [REDACTED]

David Tuttle is our Vice President of the HBA. He is with Lake Carolina.

That would be great on her speaking time etc. and she is welcome to leave after her remarks.

Let me know if you need anything else.

Thanks again!

Rebecca

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Monday, March 31, 2014 12:40 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

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Are there any topics in particular you would like for the Governor to touch on while speaking?

As the event nears, will you please send me a list of attendees?

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Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

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**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, March 12, 2014 2:29 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

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Yep you can contact me and if I need Earl I'll ask him.  
thanks!

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 2:14 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

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**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, March 12, 2014 2:06 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Hey!  
Yes 12:00-1:00 p.m. is our meeting.  
It is at Seawell's on Rosewood.  
Thanks so much!  
my cell is you need me is [REDACTED]

Have a good one!

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**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 10:01 AM  
**To:** Rebecca Best  
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(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**Priester, Nicole**

---

**From:** Earl Mcleod <earl@columbiabuilders.com>  
**Sent:** Thursday, March 27, 2014 3:36 PM  
**To:** Priester, Nicole  
**Cc:** Rebecca Best  
**Subject:** RE: April 10  
**Attachments:** AGENDA 04.doc

Please see a revised agenda with a timeline. We can adjust slightly if needed to accommodate the Governor's schedule. Please send me a bio suitable for her introduction.

Earl

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Thursday, March 27, 2014 2:45 PM  
**To:** Earl Mcleod  
**Cc:** Rebecca Best  
**Subject:** RE: April 10

Thanks, Earl. It would be helpful if you could include a timeline of agenda so we can track exactly what time the Governor will speak.

Thanks,  
Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Earl Mcleod [<mailto:earl@columbiabuilders.com>]  
**Sent:** Thursday, March 27, 2014 1:53 PM  
**To:** Priester, Nicole  
**Cc:** Rebecca Best  
**Subject:** April 10

Nicole-

Please find attached a DRAFT of the agenda for the Home Builders Association of Greater Columbia General Membership Meeting on April 10, 2014 at Seawells, 1125 Rosewood Drive, Columbia, SC 29201 as well as some legislative talking points and general information about the HBA.

Please give me a call should you have any questions.

Earl McLeod  
Office 803 256-6238  
Mobile 803 [REDACTED]

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 2:14 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

Thanks, Rebecca. I just wanted to make sure I was including enough travel time.

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(803) 734-5151  
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**Sent:** Wednesday, March 12, 2014 2:06 PM  
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my cell is you need me is [REDACTED]

Have a good one!

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**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 10:01 AM  
**To:** Rebecca Best  
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**HBA GENERAL MEMBERSHIP MEETING**  
**April 10, 2014**  
**Seawell's**

**A G E N D A**

**Call to Order & Invocation .....John Covert**

**Pledge of Allegiance**

**Welcome New Members .....Bart Bartlett**

**Welcome Guests..... Earl McLeod**

**Recognize Meeting Sponsor.....John Covert**

**Introduce Speaker ..... David Tuttle**  
**Governor Nikki Haley**

**Membership Report ..... Clint Galloway**  
• Spike Awards

**Master Builder Presentation ..... Clint Galloway, Galloway Family Homes**

**REPORTS**

**SMC Report .....Lynwood Duke**

**Remodelers Council Report ..... Scott Heron**

**Green Building Council Report ..... Stan O'Brien**

**E. O. Report ..... Earl McLeod**

**Jack Pot Drawing .....John Covert**

**Adjournment**

**HBA GENERAL MEMBERSHIP MEETING**

**April 10, 2014  
Seawell's**

**A G E N D A**

**11:30 a.m., Lunch Buffet**

**12:05 p.m., Call to Order & Invocation .....John Covert**

**Pledge of Allegiance**

**Welcome New Members .....Bart Bartlett**

**Welcome Guests..... Earl McLeod**

**Recognize Meeting Sponsor.....John Covert**

**12:20 p.m., Introduce Speaker ..... David Tuttle  
Governor Nikki Haley**

**12:45 p.m., Membership Report ..... Clint Galloway**  
• Spike Awards

**Master Builder Presentation .....  
Clint Galloway, Galloway Family Homes**

**REPORTS**

**SMC Report .....Lynwood Duke**

**Remodelers Council Report ..... Scott Heron**

**Green Building Council Report ..... Stan O'Brien**

**E. O. Report ..... Earl McLeod**

**Jack Pot Drawing .....John Covert**

**1:00 p.m., Adjournment**

**Priester, Nicole**

---

**From:** Earl Mcleod <earl@columbiabuilders.com>  
**Sent:** Wednesday, April 09, 2014 3:31 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10  
**Attachments:** 2014 Bird Supper Talking Pts.pdf; HBA General Information 2014.doc

Talking points and general information attached.  
Earl

---

**From:** Priester, Nicole [mailto:NicolePriester@gov.sc.gov]  
**Sent:** Wednesday, April 09, 2014 2:43 PM  
**To:** Rebecca Best  
**Cc:** Earl Mcleod  
**Subject:** RE: April 10

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Thanks,  
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Nicole Priester  
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(803) 734-5151

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**Sent:** Monday, March 31, 2014 1:00 PM  
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At the head table will be our President John Covert, Earl McLeod, David Tuttle, Vice-President.

The contact is Cal Seawell for the event. His number is [REDACTED]

David Tuttle is our Vice President of the HBA. He is with Lake Carolina.

That would be great on her speaking time etc. and she is welcome to leave after her remarks.

Let me know if you need anything else.

Thanks again!

Rebecca

---

**From:** Priester, Nicole [mailto:NicolePriester@gov.sc.gov]  
**Sent:** Monday, March 31, 2014 12:40 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

Hey Rebecca,

I hope you are well. I have a few questions regarding the General Membership Meeting next Thursday. Sorry to bombard you- let me know if you have any questions for me!

How will Seawells be set-up? Typical stage with podium, and microphone? Will guests be seated at round tables?

Will Governor Haley be seated at a head table? If so, can you please provide me with the names of those who will be seated with her?

Do you have an onsite contact for Seawells that I can share with the Governor's security detail to contact prior to the meeting?

Will David Tuttle introduce Governor Haley? I believe I sent Earl Governor Haley's bio, but if you need me to resend it, just let me know.

What is David Tuttle's title?

Governor Haley will speak for 13-15 mins with 8-10 mins of Q&A. Will this be ok?

Below is the agenda Earl provided me with. Will it be ok if Governor Haley departed after Q&A, or does she need to stay for the reports?

**SPEAKING ORDER/LINE-BY-LINE:**

11:30 AM:	Lunch Begins	
12:00 PM:	NH arrives	
12:05 PM:	Call to Order	John Covert
	Invocation	
	Pledge of Allegiance	
12:10 PM:	Welcome New Members	Bart Bartlett
12:13 PM:	Welcome Guests	Earl McLeod
12:16 PM:	Recognize Meeting Sponsor	John Covert
12:20 PM:	Introduce Speaker	David Tuttle
12:20 PM:	Keynote	Gov. Haley
12:35 PM:	Q&A	Gov. Haley
12:45 PM:	Membership Report	Clint Galloway
	Master Builder Presentation	
12:50 PM:	Reports	
	SMC Report	Lynwood Duke
	Remodelers Council Report	Scott Heron
	Green Building Council Report	Stan O'Brien
	E.O. Report	Earl McLeod
	Jack Pot Drawing	Earl McLeod
1:00 PM:	Adjournment	

Are there any topics in particular you would like for the Governor to touch on while speaking?

As the event nears, will you please send me a list of attendees?

Nicole Priester  
 Scheduler | Office of Governor Nikki Haley  
 (803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, March 12, 2014 2:29 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Perfect!  
 Yep you can contact me and if I need Earl I'll ask him.  
 thanks!

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 2:14 PM  
**To:** Rebecca Best  
**Subject:** RE: April 10

Thanks, Rebecca. I just wanted to make sure I was including enough travel time.

Are the contact regarding details for this event, or should I reach out to someone else?

Nicole Priester  
 Scheduler | Office of Governor Nikki Haley  
 (803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, March 12, 2014 2:06 PM  
**To:** Priester, Nicole  
**Subject:** RE: April 10

Hey!  
Yes 12:00-1:00 p.m. is our meeting.  
It is at Seawell's on Rosewood.  
Thanks so much!  
my cell is you need me is [REDACTED]

Have a good one!

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 12, 2014 10:01 AM  
**To:** Rebecca Best  
**Subject:** April 10

Hi Rebecca,

I hope you are well! I wanted to touch base about the April 10<sup>th</sup> meeting. Where is the meeting being held and it is from 12:00-1:00 PM, correct?

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**Priester, Nicole**

---

**From:** Rebecca Best <rebecca@columbiabuilders.com>  
**Sent:** Wednesday, March 05, 2014 4:25 PM  
**To:** Priester, Nicole  
**Subject:** RE:

Thanks so much!

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, March 05, 2014 4:20 PM  
**To:** Rebecca Best  
**Subject:** RE:

Hey!

Yes. Since Governor Haley has been in office she uses the address below.

South Carolina Statehouse  
Attn: Governor Haley  
1205 Pendleton Street  
Columbia, SC 29201

Let me know if you need anything else.

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Wednesday, March 05, 2014 4:08 PM  
**To:** Priester, Nicole  
**Subject:**

Hey,  
I have preview party tickets to the Home & Garden Show and mailed them to the Gov. at PO Box 12267 and they got returned.  
Can you send me a better address to mail?  
thanks!

**Rebecca C. Best**  
Joint Governmental Affairs Director  
Central Carolina REALTORS Association  
Home Builders Association of Greater Columbia  
625 Taylor Street, Columbia, SC 29201  
803-256-8238 office 803- mobile  
[www.nahb.org/ma](http://www.nahb.org/ma)

**Priester, Nicole**

---

**From:** Cashion Drolet <cashion@screaltors.org>  
**Sent:** Friday, February 21, 2014 11:23 AM  
**To:** Priester, Nicole  
**Subject:** Re: Governor's Availability on 3/4

Nicole,  
Below is the list of the LeadershipSCR class that will be at the Statehouse Tuesday. Please let me know what else you need from me.

Thanks,  
Cashion

Mandy  
Chapman  
Len Fletcher  
Andy Lee  
Michael Lee  
Tenia Cattles  
Connie Morse  
Laura Derrick  
Pam Rankin  
Dottie France  
Adair Senn  
Deborah Griggs  
Christy Sears  
Nick Kremydas  
myself

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)  
o 803-772-5206 m 803-  
"The Voice of Real Estate in South Carolina."

On Thu, Feb 20, 2014 at 4:05 PM, Cashion Drolet <[cashion@screaltors.org](mailto:cashion@screaltors.org)> wrote:  
Will do ASAP. Thanks.

Cashion

Sent from my iPhone

On Feb 20, 2014, at 4:04 PM, "Priester, Nicole" <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Thanks! Will you please send me a list of those who will be in attendance?

Nicole Priester

Scheduler | Office of Governor Nikki Haley

[\(803\) 734-5151](tel:8037345151)

[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Cashion Drolet [<mailto:cashion@screaltors.org>]  
**Sent:** Thursday, February 20, 2014 4:01 PM  
**To:** Priester, Nicole  
**Subject:** Re: Governor's Availability on 3/4

Nicole,

Thanks for your response. We would prefer 12:45. Looking forward it.

Cashion

Sent from my iPhone

On Feb 20, 2014, at 3:58 PM, "Priester, Nicole" <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Hi Cashion,

I apologize for my delayed response. Governor Haley is available to meet with your group for a few minutes on March 4, 2014. Which time works better for your group: 12:45 PM or 4:00 PM?

Nicole Priester

Scheduler | Office of Governor Nikki Haley

(803) 734-5151

NicolePriester@gov.sc.gov

**From:** Cashion Drolet [<mailto:cashion@screaltors.org>]  
**Sent:** Monday, February 17, 2014 2:15 PM  
**To:** Priester, Nicole  
**Subject:** Re: Governor's Availability on 3/4

Hi Nicole,

I just wanted to touch base to see whether the Governor would be able to meet with our group for a few minutes on March 4.

Thanks,

Cashion

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)  
o 803-772-5206 m 803-  
"The Voice of Real Estate in South Carolina."

On Mon, Feb 3, 2014 at 12:49 PM, Pitts, Ted <[TedPitts@gov.sc.gov](mailto:TedPitts@gov.sc.gov)> wrote:

Nicole,

See request below.

Ted

**From:** Cashion Drolet [mailto:[cashion@screaltors.org](mailto:cashion@screaltors.org)]  
**Sent:** Monday, February 03, 2014 12:44 PM  
**To:** Pitts, Ted  
**Subject:** Governor's Availability on 3/4

Tedd,

Good afternoon! Hope this email finds you well. The SCR Leadership Group will be in Columbia for their legislative day on Tuesday, March 4th. We were hoping that they could perhaps visit with the Governor for a few moments, if she is in town that day. The Group will arrive at the Statehouse at 10 am and will avail themselves to the Governor's schedule.

Thank you in advance for your attention to this request.

Sincerely,

Cashion

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)  
o 803-772-5206 m 803-  
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**Priester, Nicole**

---

**From:** Cashion Drolet <cashion@screaltors.org>  
**Sent:** Monday, February 17, 2014 2:15 PM  
**To:** Priester, Nicole  
**Subject:** Re: Governor's Availability on 3/4

Hi Nicole,  
I just wanted to touch base to see whether the Governor would be able to meet with our group for a few minutes on March 4.

Thanks,  
Cashion

---

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On Mon, Feb 3, 2014 at 12:49 PM, Pitts, Ted <[TedPitts@gov.sc.gov](mailto:TedPitts@gov.sc.gov)> wrote:

Nicole,

See request below.

Ted

**From:** Cashion Drolet [<mailto:cashion@screaltors.org>]  
**Sent:** Monday, February 03, 2014 12:44 PM  
**To:** Pitts, Ted  
**Subject:** Governor's Availability on 3/4

Tedd,

Good afternoon! Hope this email finds you well. The SCR Leadership Group will be in Columbia for their legislative day on Tuesday, March 4th. We were hoping that they could perhaps visit with the Governor for a few moments, if she is in town that day. The Group will arrive at the Statehouse at 10 am and will avail themselves to the Governor's schedule.

Thank you in advance for your attention to this request.

Sincerely,

Cashion

---

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**Priester, Nicole**

---

**From:** Earl Mcleod <earl@columbiabuilders.com>  
**Sent:** Wednesday, February 19, 2014 9:43 AM  
**To:** Priester, Nicole  
**Cc:** Rebecca Best  
**Subject:** FW: Governor Haley- April 10

Nicole-

I received a voice mail message from Tim Pearson last Monday that said "we got some stuff straightened out" but I do not know what that means. I have left several messages for Tim but we have not spoken.

Can you or Tim give me a call to discuss ?

Thanks

Earl

(803) [REDACTED]

(803) [REDACTED]

---

**From:** Rebecca Best  
**Sent:** Monday, February 10, 2014 10:40 AM  
**To:** Earl Mcleod  
**Subject:** FW: Governor Haley- April 10

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Monday, February 10, 2014 10:35 AM  
**To:** Rebecca Best  
**Subject:** RE: Governor Haley- April 10

Hey Rebecca,

I am sorry that I had to report bad news. I have not responded to Earl yet, because I wanted to be able to offer another date. Unfortunately Governor Haley is unavailable on March 19, 2014 for a lunch at the Palmetto Club. I know Earl also suggested the Governor attend the Bird Supper on March 25<sup>th</sup>. Governor Haley received an invitation to that event from Mark Nix. I let Mark know last week that unfortunately the Governor's schedule will not permit for her to attend again this year. The Governor's schedule is so tight over the next few months.

Please let me know of other future dates, and I will be happy to check the Governor's availability. I hope things will begin to slow down a bit in May, but it will be hard to confirm anything on the Governor's calendar until a few weeks out.

Thank you for understanding. I apologize for any trouble this may have caused you.

Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151

[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Monday, February 10, 2014 10:16 AM  
**To:** Priester, Nicole  
**Subject:** RE: Governor Haley- April 10

Hey!

Thanks for letting us know. I think Earl sent another request for our Builder/REALTOR Day on March 19th at lunch at the Palmetto Club.

It would be a great time for her to speak and we promise not to keep her long.

I am having a planning meeting on Thursday and would love to have an update from you by then if I can.

Thanks so much!

Hope all is great with you.

Rebecca

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Friday, February 07, 2014 1:13 PM  
**To:** Rebecca Best; Earl Mcleod  
**Subject:** Governor Haley- April 10

Hi Earl and Rebecca,

I hope you both are doing well! I wanted to reach out to you in regards to the General Membership Meeting of the Home Builders Association of Greater Columbia on April 10, 2014. I know the event has been on the Governor's calendar for some time, but regrettably Governor Haley's travel schedule that week will not allow for her to attend. I apologize for any trouble this may cause you. If you can provide other upcoming general membership meeting dates, I will be happy to check the Governor's calendar and get something scheduled.

Thank you for understanding, and I hope we are able to find another date for the Governor to speak to the Home Builders Association of Greater Columbia.

Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

## Priester, Nicole

---

**From:** Pitts, Ted  
**Sent:** Tuesday, February 11, 2014 4:00 PM  
**To:** Priester, Nicole; Tim Pearson  
**Subject:** FW: Governor Haley

---

**From:** Earl Mcleod [<mailto:earl@columbiabuilders.com>]  
**Sent:** Tuesday, February 11, 2014 3:53 PM  
**To:** Pitts, Ted  
**Subject:** RE: Governor Haley

Thanks. We provided several other possible dates but were told the Governor was not available for either of them. I would still prefer that she speak at our April 10 General Membership Meeting as previously agreed.  
Earl

Hey Rebecca,

I am sorry that I had to report bad news. I have not responded to Earl yet, because I wanted to be able to offer another date. Unfortunately Governor Haley is unavailable on March 19, 2014 for a lunch at the Palmetto Club. I know Earl also suggested the Governor attend the Bird Supper on March 25<sup>th</sup>. Governor Haley received an invitation to that event from Mark Nix. I let Mark know last week that unfortunately the Governor's schedule will not permit for her to attend again this year. The Governor's schedule is so tight over the next few months.

Please let me know of other future dates, and I will be happy to check the Governor's availability. I hope things will begin to slow down a bit in May, but it will be hard to confirm anything on the Governor's calendar until a few weeks out.

Thank you for understanding. I apologize for any trouble this may have caused you.

Nicole

Nicole Priester

---

**From:** Pitts, Ted [<mailto:TedPitts@gov.sc.gov>]  
**Sent:** Tuesday, February 11, 2014 3:38 PM  
**To:** Earl Mcleod  
**Subject:** RE: Governor Haley

Earl,

We are working on it. I think Tim is going to call you.

Ted

---

**From:** Earl Mcleod [<mailto:earl@columbiabuilders.com>]  
**Sent:** Friday, February 07, 2014 3:39 PM  
**To:** Pitts, Ted

**Cc:** Rebecca Best; Priester, Nicole  
**Subject:** FW: Governor Haley

Ted-

This is simply embarrassing to me and our organization. Based on previous emails and conversations we announced that Governor Haley would be speaking at our April 10 meeting. I hesitate to offer any future dates out of fear of being stood up yet again.

Any assistance you could offer would be appreciated.

Earl McLeod

Hi Earl and Rebecca,

I hope you both are doing well! I wanted to reach out to you in regards to the General Membership Meeting of the Home Builders Association of Greater Columbia on April 10, 2014. I know the event has been on the Governor's calendar for some time, but regrettably Governor Haley's travel schedule that week will not allow for her to attend. I apologize for any trouble this may cause you. If you can provide other upcoming general membership meeting dates, I will be happy to check the Governor's calendar and get something scheduled.

Thank you for understanding, and I hope we are able to find another date for the Governor to speak to the Home Builders Association of Greater Columbia.

Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Thursday, November 21, 2013 2:46 PM  
**To:** Earl Mcleod  
**Subject:** RE: Governor Haley

Thanks! This event is on the Governor's schedule for April 10, 2014. I will be in touch as it nears.

Thank you,  
Nicole

---

**From:** Earl Mcleod [<mailto:earl@columbiabuilders.com>]  
**Sent:** Thursday, November 21, 2013 2:39 PM  
**To:** Priester, Nicole  
**Cc:** Rebecca Best  
**Subject:** Governor Haley

Nicole-

Please give me a call should you have any questions.

Earl McLeod  
[REDACTED]

---

**From:** Earl Mcleod  
**Sent:** Tuesday, September 10, 2013 6:17 AM  
**To:** 'LeighLeMoine@gov.sc.gov'

**Cc:** Rebecca Best  
**Subject:** Governor Haley

Leigh-

Thanks for your help. We look forward to Governor Haley speaking at the General Membership Meeting of the Home Builders Association of Greater Columbia on April 10, 2014

Should you need any additional information please let me know.

Earl McLeod

Office 803 256-6238

Cell 803 [REDACTED]

---

**From:** LeMoine, Leigh [<mailto:LeighLeMoine@gov.sc.gov>]

**Sent:** Friday, September 06, 2013 6:01 PM

**To:** Rebecca Best

**Subject:** Governor Haley

Hi Rebecca,

I wanted to follow-up with you on the Governor possibly speaking to the Home Builders Association of Greater Columbia. Although it's a little ways out on the scheduling side, we could tentatively look at doing a lunch meeting on Thursday, April 10<sup>th</sup> at 12:00 pm. I'd like to confirm closer to time, but I know the Governor certainly appreciates the opportunity to speak before the group.

Thank you for your time and consideration. Please call me at (803) 734-5151 or email me to discuss further.

Sincerely,  
Leigh LeMoine  
Scheduler

Leigh LeMoine  
Office of Governor Nikki Haley  
(803) 734-5151

## Priester, Nicole

---

**From:** Rebecca Best <rebecca@columbiabuilders.com>  
**Sent:** Monday, February 10, 2014 1:28 PM  
**To:** Priester, Nicole  
**Subject:** RE: Governor Haley- April 10

Hey,  
Let's stay in touch. Not real sure about other dates so I'll circle back around with you!  
Talk soon.  
Thanks,  
Rebecca

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Monday, February 10, 2014 10:35 AM  
**To:** Rebecca Best  
**Subject:** RE: Governor Haley- April 10

Hey Rebecca,

I am sorry that I had to report bad news. I have not responded to Earl yet, because I wanted to be able to offer another date. Unfortunately Governor Haley is unavailable on March 19, 2014 for a lunch at the Palmetto Club. I know Earl also suggested the Governor attend the Bird Supper on March 25<sup>th</sup>. Governor Haley received an invitation to that event from Mark Nix. I let Mark know last week that unfortunately the Governor's schedule will not permit for her to attend again this year. The Governor's schedule is so tight over the next few months.

Please let me know of other future dates, and I will be happy to check the Governor's availability. I hope things will begin to slow down a bit in May, but it will be hard to confirm anything on the Governor's calendar until a few weeks out.

Thank you for understanding. I apologize for any trouble this may have caused you.

Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Rebecca Best [<mailto:rebecca@columbiabuilders.com>]  
**Sent:** Monday, February 10, 2014 10:16 AM  
**To:** Priester, Nicole  
**Subject:** RE: Governor Haley- April 10

Hey!  
Thanks for letting us know. I think Earl sent another request for our Builder/REALTOR Day on March 19th at lunch at the Palmetto Club.  
It would be a great time for her to speak and we promise not to keep her long.  
I am having a planning meeting on Thursday and would love to have an update from you by then if I can.  
Thanks so much!  
Hope all is great with you.  
Rebecca

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Friday, February 07, 2014 1:13 PM  
**To:** Rebecca Best; Earl Mcleod  
**Subject:** Governor Haley- April 10

Hi Earl and Rebecca,

I hope you both are doing well! I wanted to reach out to you in regards to the General Membership Meeting of the Home Builders Association of Greater Columbia on April 10, 2014. I know the event has been on the Governor's calendar for some time, but regrettably Governor Haley's travel schedule that week will not allow for her to attend. I apologize for any trouble this may cause you. If you can provide other upcoming general membership meeting dates, I will be happy to check the Governor's calendar and get something scheduled.

Thank you for understanding, and I hope we are able to find another date for the Governor to speak to the Home Builders Association of Greater Columbia.

Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

## Priester, Nicole

---

**From:** Earl Mcleod <earl@columbiabuilders.com>  
**Sent:** Saturday, February 08, 2014 8:59 AM  
**To:** Priester, Nicole; Rebecca Best  
**Subject:** RE: Governor Haley- April 10

Needless to say we are very disappointed. An alternative date is The Builder REALTOR Day lunch on March 19, 12:30 at the Palmetto Club.

Please advise.

Earl McLeod

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Friday, February 07, 2014 1:13 PM  
**To:** Rebecca Best; Earl Mcleod  
**Subject:** Governor Haley- April 10

Hi Earl and Rebecca,

I hope you both are doing well! I wanted to reach out to you in regards to the General Membership Meeting of the Home Builders Association of Greater Columbia on April 10, 2014. I know the event has been on the Governor's calendar for some time, but regrettably Governor Haley's travel schedule that week will not allow for her to attend. I apologize for any trouble this may cause you. If you can provide other upcoming general membership meeting dates, I will be happy to check the Governor's calendar and get something scheduled.

Thank you for understanding, and I hope we are able to find another date for the Governor to speak to the Home Builders Association of Greater Columbia.

Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**Priester, Nicole**

---

**From:** Cashion Drolet <cashion@screaltors.org>  
**Sent:** Monday, February 03, 2014 1:10 PM  
**To:** Pitts, Ted  
**Cc:** Priester, Nicole  
**Subject:** Re: Governor's Availability on 3/4

Thank you!

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)  
o 803-772-5206 m 803-██████████  
"The Voice of Real Estate in South Carolina."

On Mon, Feb 3, 2014 at 12:49 PM, Pitts, Ted <[TedPitts@gov.sc.gov](mailto:TedPitts@gov.sc.gov)> wrote:

Nicole,

See request below.

Ted

**From:** Cashion Drolet [mailto:[cashion@screaltors.org](mailto:cashion@screaltors.org)]  
**Sent:** Monday, February 03, 2014 12:44 PM  
**To:** Pitts, Ted  
**Subject:** Governor's Availability on 3/4

Tedd,

Good afternoon! Hope this email finds you well. The SCR Leadership Group will be in Columbia for their legislative day on Tuesday, March 4th. We were hoping that they could perhaps visit with the Governor for a few moments, if she is in town that day. The Group will arrive at the Statehouse at 10 am and will avail themselves to the Governor's schedule.

Thank you in advance for your attention to this request.

Sincerely,

Cashion

---

Cashion Drolet  
Sr. VP of Government Affairs  
South Carolina REALTORS®

[www.screaltors.com](http://www.screaltors.com)

o 803-772-5206 m 803 [REDACTED]

"The Voice of Real Estate in South Carolina."

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**Priester, Nicole**

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**From:** Lindsey Davidson <lindsey@screaltors.org>  
**Sent:** Friday, January 31, 2014 12:03 PM  
**To:** Priester, Nicole  
**Subject:** Calendar Inquiry

Hi Nicole,

Hope you are doing well! The REALTORS Association wants to extend an invite to Gov. Haley to speak briefly (about 30 mins) at our annual Rally at the State House on April 8 somewhere from 10 - 11:30am.

Please let me know if this date is available and I'll follow up with an official letter of invitation.

Thanks for your help!

Lindsey Davidson  
Political Director  
South Carolina REALTORS®  
Direct: 803-451-2049  
Office: 803-772-5206 x119



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**Priester, Nicole**

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**From:** Pitts, Ted  
**Sent:** Thursday, January 16, 2014 12:34 PM  
**To:** Priester, Nicole  
**Subject:** FW: HBA of SC

Scheduling request.

---

**From:** Mark Nix [<mailto:mnix@hbaofsc.com>]  
**Sent:** Monday, January 13, 2014 4:17 PM  
**To:** Pitts, Ted  
**Subject:** HBA of SC

Ted,

I hope you are doing well and you and your family had a happy and safe Christmas and New Year's. This year's Bird Supper (the largest ongoing legislative event) is set for Tuesday, March 25 and I would like to schedule time with the Governor that afternoon to meet with the S.C. Builders PAC's largest donors (Hammer Donors) if her schedule permits. The time and location would be completely up to her discretion.

Thank you for your help in this. Please feel free to call me with any questions.

Mark Nix  
Executive Director  
Home Builders Association of South Carolina  
1419 Pendleton Street  
Columbia, SC 29201  
(803) 771-7408  
Fax (803)254-5762  
Mobile (803) [REDACTED]

**NAHB Member Advantage Discount Program**  
(GM, FedEx, FTD, Office Depot, Wyndham Hotel, Hertz discounts & more)  
Get all of the details online at [www.nahb.org/MA](http://www.nahb.org/MA).

**Priester, Nicole**

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**From:** Jordan Mancini <jordan@screaltors.org>  
**Sent:** Thursday, December 19, 2013 9:54 AM  
**To:** Priester, Nicole  
**Subject:** SC REALTORS

On behalf of the South Carolina REALTORS® and our 13,000 members, we would like to request the honor of Governor Haley's presence at our annual LEAD conference on Thursday, January 23 at the Columbia Metropolitan Convention Center.

The LEAD conference brings REALTORS® from across the state together to discuss topics addressing professionalism, advocacy and leadership. We would be thrilled if you could address our membership as a keynote speaker, providing insight on leadership.

I hope that you will make plans to attend. Please contact me with any questions.

Sincerely,

Jordan Mancini

Jordan Mancini  
Director of Meetings & Chapters  
South Carolina REALTORS®  
3780 Fernandina Rd. Columbia, SC 29210  
C: 803 [REDACTED]



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## Priester, Nicole

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**From:** Mark Nix <mnix@hbaofsc.com>  
**Sent:** Wednesday, February 05, 2014 3:02 PM  
**To:** Priester, Nicole  
**Subject:** RE: Governor Haley

I can imagine. Thanks!

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, February 05, 2014 2:34 PM  
**To:** Mark Nix  
**Subject:** RE: Governor Haley

Thanks, Mark.

The Governor's schedule is very busy right now, but I will work to find time in the new several weeks.

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Mark Nix [<mailto:mnix@hbaofsc.com>]  
**Sent:** Wednesday, February 05, 2014 2:33 PM  
**To:** Priester, Nicole  
**Subject:** RE: Governor Haley

Thanks. Your timing is impeccable. Andy just called to tell me that he was mistaken that that, as you said, the meeting was in Columbia and not Charleston. Thanks for checking. Could you check to see if the Gov. has time for a meeting with my PAC donors at some time.

Thanks,  
Mark

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, February 05, 2014 1:59 PM  
**To:** Mark Nix  
**Subject:** FW: Governor Haley

Mark,

Ted asked me to follow up on your request. I apologize, I sent my response to the incorrect email last week. Please see below.

Also- please let Andy know that the Governor is meeting with Mayor Riley in Columbia next Thursday.

Thank you!

Nicole Priester  
Scheduler | Office of Governor Nikki Haley

(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

---

**From:** Priester, Nicole  
**Sent:** Monday, January 27, 2014 10:07 AM  
**To:** 'nmix@hbaofsc.com'  
**Subject:** Governor Haley

Dear Mr. Nix,

Ted Pitt's passed along your request for Governor Haley to meet with the S.C. Builders PAC's largest donors on the afternoon of attend this year's Bird Supper on Tuesday, March 25, 2014. Governor Haley appreciates your consideration in reaching out to schedule a meeting, but regrettably the Governor is unavailable that afternoon due to scheduling conflicts. Thank you for thinking of Governor Haley, and best wishes on a successful Bird Supper this year.

If I can be of any further assistance, please feel free to contact me.

Take Care,  
Nicole

Nicole Priester  
Scheduler | Office of Governor Nikki Haley  
(803) 734-5151  
[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)

**Priester, Nicole**

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**From:** Pitts, Ted  
**Sent:** Wednesday, February 05, 2014 11:45 AM  
**To:** Priester, Nicole  
**Cc:** mnix@hbaofsc.com  
**Subject:** FW: Governor Haley

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**From:** Mark Nix [<mailto:mnix@hbaofsc.com>]  
**Sent:** Wednesday, February 05, 2014 11:15 AM  
**To:** Pitts, Ted  
**Subject:** FW: Governor Haley

Ted,

Sorry to bother you again, but for the life of me I can't remember who the Governor's scheduler is. I wanted to check on my request for March 25 and pass this request along as well. I appreciate any help.

Mark

---

**From:** Andy Barber [<mailto:andy.barber@bldr.com>]  
**Sent:** Wednesday, February 05, 2014 10:45 AM  
**To:** Mark Nix  
**Subject:** Govenor Haley

Mark,

I hear there is a possibility that Governor Haley may be in Charleston Thursday February 13th for a meeting with Mayor Riley. If she is going to be in town Mayor Riley is scheduled to speak at our General Membership Luncheon at 12:00 at the Crowne Plaza Hotel in North Charleston. In the event the governor can also come to the luncheon it would be a fantastic time to have her present for our membership.

Can you please us your resources and see if this is a possibility.

Thanks,

Andy Barber, CGP  
Builders FirstSource  
P.O. Box 62527  
North Charleston, S.C. 29419  
843 [REDACTED]

Past President of the Charleston HBA  
Chair-HBA of SC Building Codes Committee

Information contained in this message is intended for the addressee only and should be treated as private and confidential.

**Priester, Nicole**

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**From:** Earl Mcleod <earl@columbiabuilders.com>  
**Sent:** Thursday, November 21, 2013 2:39 PM  
**To:** Priester, Nicole  
**Cc:** Rebecca Best  
**Subject:** Governor Haley  
**Attachments:** HBA General Information 2013.doc

Nicole-

Please give me a call should you have any questions.

Earl McLeod  
[REDACTED]

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**From:** Earl Mcleod  
**Sent:** Tuesday, September 10, 2013 6:17 AM  
**To:** 'LeighLeMoine@gov.sc.gov'  
**Cc:** Rebecca Best  
**Subject:** Governor Haley

Leigh-

Thanks for your help. We look forward to Governor Haley speaking at the General Membership Meeting of the Home Builders Association of Greater Columbia on April 10, 2014

Should you need any additional information please let me know.

Earl McLeod

Office 803 256-6238

Cell 803 [REDACTED]

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**From:** LeMoine, Leigh [<mailto:LeighLeMoine@gov.sc.gov>]  
**Sent:** Friday, September 06, 2013 6:01 PM  
**To:** Rebecca Best  
**Subject:** Governor Haley

Hi Rebecca,

I wanted to follow-up with you on the Governor possibly speaking to the Home Builders Association of Greater Columbia. Although it's a little ways out on the scheduling side, we could tentatively look at doing a lunch meeting on Thursday, April 10<sup>th</sup> at 12:00 pm. I'd like to confirm closer to time, but I know the Governor certainly appreciates the opportunity to speak before the group.

Thank you for your time and consideration. Please call me at (803) 734-5151 or email me to discuss further.

Sincerely,  
Leigh LeMoine  
Scheduler

Leigh LeMoine  
Office of Governor Nikki Haley  
(803) 734-5151

**Home Builders Association of Greater Columbia**  
625 Taylor Street  
Columbia, SC, 29201  
Phone: (803) 256-6238 Fax: (803) 779-0635  
[www.columbiabuilders.com](http://www.columbiabuilders.com)

**About HBAGC:** The Home Builders Association of Greater Columbia (HBAGC) is a non-profit professional trade association founded in 1957 for the purpose of maintaining high professional standards in the residential construction industry. Based in Columbia, SC, it is comprised of over 850 builder and associate firms representing over 18,000 industry professionals involved in home building, remodeling, multifamily construction, property management, subcontracting, design, housing finance, building product manufacturing and other aspects of residential and light commercial construction. The HBAGC is affiliated with the Home Builders Association of South Carolina and the National Association of Home Builders and is ranked by size in the top 20 of nearly 800 local Home Builders Associations in the country. During a typical year, residential construction accounts for about five cents of every dollar spent in the U.S. economy, making home building one of the largest and most influential industries in the country. At the current rate of building in the Midlands, the industry generates annually over 13,700 jobs in construction and construction related industries, \$445 million in wages and approximately \$238 million in federal, state and local tax revenues and fees. In addition, buyers of new homes spend an average of \$6,500 within the first twelve months to furnish, decorate and improve their homes. On an annual basis new homebuyers would generate over \$36.4 million to the local economy.

**Home Builders Association of Greater Columbia**

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Clark's Termite & Pest Control  
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Irmo, SC 29063  
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**Home Builders Association of South Carolina**

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Lexington, SC 29072  
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1419 Pendleton Street  
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Mobile: 803- [REDACTED]  
Email: [mnix@hbnofsc.com](mailto:mnix@hbnofsc.com)

## Priester, Nicole

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**From:** Rebecca Best <rebecca@columbiabuilders.com>  
**Sent:** Thursday, November 21, 2013 12:59 PM  
**To:** Priester, Nicole  
**Subject:** RE: Governor Haley

Hey,

I hope you love your job! It is SO great to have you to talk to!

I forwarded your email to Earl McLeod our Executive Director. He is going to reply back with dates/etc.

Thanks!

See you soon.

Rebecca

---

**From:** Priester, Nicole [<mailto:NicolePriester@gov.sc.gov>]  
**Sent:** Wednesday, November 20, 2013 4:47 PM  
**To:** Rebecca Best  
**Subject:** Governor Haley

Hey Rebecca,

I hope you are doing well! I wanted to make sure we were on the same page regarding Governor Haley's attendance at a future Home Builders Association of Greater Columbia meeting. Is there a future meeting Leigh has already committed the Governor to attending? If not, can you please provide me with a few dates for us to look at?

Thanks,  
Nicole

Nicole Priester  
Office of Governor Nikki Haley  
(803) 734-5151

## Priester, Nicole

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**From:** Rebecca Best <rebecca@columbiabuilders.com>  
**Sent:** Thursday, November 21, 2013 7:47 AM  
**To:** Priester, Nicole  
**Subject:** Re: Governor Haley

Hey! Let me double check dates when I get into office later this am. Have a breakfast and a quick program for Rence at school. Thanks!

Sent from my iPhone

On Nov 20, 2013, at 4:47 PM, "Priester, Nicole" <[NicolePriester@gov.sc.gov](mailto:NicolePriester@gov.sc.gov)> wrote:

Hey Rebecca,

I hope you are doing well! I wanted to make sure we were on the same page regarding Governor Haley's attendance at a future Home Builders Association of Greater Columbia meeting. Is there a future meeting Leigh has already committed the Governor to attending? If not, can you please provide me with a few dates for us to look at?

Thanks,  
Nicole

Nicole Priester  
Office of Governor Nikki Haley  
(803) 734-5151