

From: Danny Varat <DannyVarat@scstatehouse.gov>
To: Ed Poliakoff <ed.poliakoff@nelsonmullins.com>
Date: 7/24/2017 12:18:42 PM
Subject: Re: Labtech Diagnostics

Ed, thanks a lot. I appreciate your feedback.

DV

From: Ed Poliakoff
Sent: Monday, July 24, 2017 12:12 PM
To: Danny Varat
Subject: RE: Labtech Diagnostics

Danny:

I heard back from CIGNA. It's my understanding from CIGNA that Labtech Diagnostics is not accredited by the College of American Pathologists. CIGNA already has established provider relationships in SC but if Labtech were accredited by the College it could apply to CIGNA for consideration.

Best wishes,
Ed

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From: Danny Varat [mailto: DannyVarat@scstatehouse.gov]
Sent: Monday, July 10, 2017 2:09 PM
To: Ed Poliakoff
Subject: Labtech Diagnostics

Ed, thanks for helping us with this. This is a constituent whose company performs clinical diagnostic services. The issue is that Mr. Labash has not been able to offer bids to insurance providers such as CIGNA for work in SC, i.e. local doctors and hospitals that need clinical diagnostic services. He has plenty of work outside of SC but not here.

Can you find out, from CIGNA's perspective, why they have not been interested in taking his bids? He has said that he's tried to establish those relationships but has been unsuccessful up to now. Thanks for whatever you can discover.

Danny

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