

## W. Christopher Brown

### Career Profile

Eighteen years progressively responsible experience in state government in the areas of management, conflict resolution, legislative monitoring, and budgeting and finance; Eleven years experience in sales and sales management.

### Professional Experience

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| 3/99 to Present | <p>SALES</p> <ul style="list-style-type: none"><li>• Department management at a large national department store</li><li>• Marketing and sales of residential real estate</li><li>• Marketing and sales of life and health insurance</li></ul>   |
| 1/95 to 3/99    | <p>OFFICE OF THE GOVERNOR, STATE OF SOUTH CAROLINA<br/>OFFICE OF EXECUTIVE POLICIES AND PROGRAMS<br/><u>Deputy Director, Division of Ombudsman &amp; Citizen Services</u></p> <ul style="list-style-type: none"><li>• Hired, trained and supervised staff of 15</li><li>• Interceded in disputes between constituents and state agencies to resolve conflicts</li><li>• Monitored legislation under consideration by the General Assembly to determine its potential impact on various programs administered by the Constituent Services Divisions and advised the Chief of Staff accordingly</li></ul> |
| 3/90 to 12/94   | <p>BOB CAPES REALTORS<br/><u>Residential Real Estate Broker</u></p>   |
| 4/76 to 3/90    | <p>SOUTH CAROLINA EDUCATIONAL TELEVISION NETWORK<br/><u>Supervisor of Master Control</u></p> <ul style="list-style-type: none"><li>• Operated complex electronic broadcast equipment for the 11-station ETV network, five closed-circuit regional networks and multiple satellite uplink system</li><li>• Supervised and trained staff of 15 full and part-time technicians</li></ul>   |

### Education

University of South Carolina – BS, Business Administration – 1985 Graduate  
Realtors Institute – 1993 Graduate  
Governor's EXCEL Leadership Institute – 1995 Graduate  
South Carolina Executive Institute – 1996 Graduate