

From: 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Tuesday, June 21, 2016 11:05 AM
To: Haley, Nikki
Subject: [Price Increase Thursday] What's Next For Miami's Future Developments?



As more people settle in Florida, traffic across many areas is slowing to a crawl driving the desire among residents to live and work near by. This challenge presents an opportunity for multifamily investors and developers to help relieve this frustration and build more in urban infill areas as well as develop mixed-use spaces in both urban and suburban communities. Where are the best opportunities for infill, and what are the secrets to executing on a successful mixed-use development plan?

Join some of today's leading developers from [Florida East Coast Realty](#), [13th Floor Investments](#), [American Land Ventures](#), as they share their plans to connect Florida's diverse communities and create more work-live-play opportunities. Find out which sub-markets may become hot spots in the coming months at the 5th annual [Florida Multifamily Summit](#) on Thursday, September 22. [See who you will meet!](#)

Register Now to Save \$500 - Price Increases Thursday!

Advanced Registration \$399

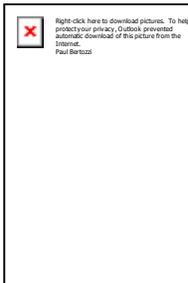
Full Rate \$899

(Group Rates Available)

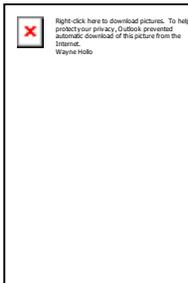


No thanks. I'm not interested in this event.

If You Build it, Will They Come? *Betting on the Future in New Developments, Value-Adds & Submarkets*



Paul Bertozzi
Managing Partner
Live Oak Contracting



Wayne Hollo
Executive Vice President
Florida East Coast Realty



Arnaud Karsenti
Managing Principal
13th Floor Investments



Granvil Tracy
President
American Land Ventures

Get Involved!



Speakers & Agenda:

Amanda Powers

(305) 206-2194

apowers@greenpearlevents.com

Sponsorship & Exhibiting:

Esteban Diaz

(646) 701-7982

ediaz@greenpearlevents.com

Attendee Registrations:

Claudia Gutwirth

(646) 862-6125

claudia@greenpearlevents.com

Keynote Speakers:



Jeff Berkowitz

President

Berkowitz Development



Gil Dezer

President

Dezer Development

Confirmed Speakers:



Matt Allen
EVP & COO

Related Group (of Florida)



Paul Bertozzi
Managing Partner

Live Oak Contracting



Grant Cardone
CEO

Cardone Real Estate Acquisitions



Nathan Collier
Founder & Chairman

The Collier Companies



Casey Cummings
Chief Executive Officer

Ram Realty Services



Michael D'Onofrio
Managing Director
Engineered Services



Juan DeAngulo
Managing Principal

Elion Partners



Art Falcone
CEO & Chairman

Falcone Group



Tal Frydman
Senior Director

Berkadia



Andres Gonzalez
President & CEO

Finesa Real Estate Group



Brad Hamel
SVP - Operations

Alliance Residential Company



William Hamel
Executive Vice President

Winthrop Management



Andrea Heuson
Professor - Finance,



Robert Hodge
SVP - Acquisitions



Wayne Hollo
Executive Vice President



Still Hunter, III
Executive Director



James Kane
Senior Vice President



Arnaud Karsenti
Managing Director

School of Business
University of Miami

**Monogram Residential
Trust**

**Florida East Coast
Realty**

**Institutional Property
Advisors**

**Starwood Capital
Group**

**13th Floor
Investment**



Tom Kersting
President
**Franklin Street
Insurance Services**

Scott Leventhal
Co-Founder
The Trillist Companies

Carlos Melo
Principal
The Melo Group

Scott Moss
President
Moss & Associates

Nitin Motwani
Principal
**Miami Worldcenter
Associates**

Mitchell Sinb
Senior Manag
Director
Berkadia



Cris Sullivan
Chief Operating Officer
Gables Residential

Justin Toal
CIO & Senior Principal
Fifteen Group

Granvil Tracy
President
**American Land
Ventures**

Steve Witten
Executive Director -
Northeast & Florida
**Institutional Property
Advisors**

Joshua Young
Founder & CEO
Raisal

Stuart Zook
President
**Monument Re
Estate Service**

Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

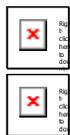
Additional sessions to be announced.

[View the Full Agenda](#)

Lead Sponsors:



Sponsors:



Marketing Partners:



Important: This electronic mail message is intended solely for the person or organization to which it is addressed. If the person actually receiving this message, or other reader of this message, is not the named recipient, or the employee or agent responsible to deliver it to the named recipient, you are not authorized to retain, copy or disseminate this communication or any part of it. This is email was sent to nikkiahaley@gov.sc.gov. You are receiving this email because you have requested to receive email from GreenPearl or our research indicates you will benefit from its content as an active representative within this industry. Your data is being used in accordance with current business email legislation and anti-spam laws. For more information, [click here](#). To view our privacy policy, [click here](#). If you do not wish to receive any further communication about this event, please [click here](#). If you do not wish to receive any communication about any GreenPearl events, [click here](#). Please note that by requesting to receive no further communication from GreenPearl you will no longer receive any further communication about any of our other conferences that may benefit you. To view our upcoming events, [click here](#). To learn more about GreenPearl, [click here](#). To learn more about partnering with GreenPearl, [click here](#).

This email was sent by:

GreenPearl
32 West 22nd Street, 6th Floor
New York, NY 10010