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Veldran, KatherineKatherineVeldran@gov.sc.gov
Subject: Meeting with John Arlotta, Chairman and Chief Executive Officer of eviCore Healthcare
Location: Westin Resort, Camellia Boardroom, 2 Grasslawn Ave, Hilton Head Island, S.C.
When: 11/12/2015 1:25:00 PM - 1:40:00 PM

APPROVED BY: NH on 8/28

RE: Mr. Arlotta is looking forward to providing Governor Haley with an update on the recent merger of CareCore and MedSolutions to form eviCore, as well as an overview of the company and the industry. eviCore employs over 3,000 people across the United States and is headquartered right here in Bluffton, where they employ over 600 South Carolinians. NP has emailed fact sheet to Ashton.

SCHEDULING NOTE: This meeting was reschedule due to the flood. It is simply an introductory meeting.

STAFF: Ashton and KV

ATTENDEES:

John Arlotta, Chairman and Chief Executive Officer of eviCore healthcare (Bluffton, South Carolina)
Rob Smith, Counsel, Moore & Van Allen PLLC

BIO OF JOHN J. ARLOTTA:

John Arlotta is a 1971 graduate of the University of Notre Dame with a BS in Marketing and a minor in Transportation Management.

He was also an Army ROTC graduate, and is a retired Captain in the U. S. Army Reserves. John and his wife Bobbie currently reside in Hilton Head Island, South Carolina. He has 3 adult children, Mindy, Andy, and Jon, and he also has two young grandchildren, Devin and Riley.

Upon graduation from Notre Dame, John has spent over 40 years in the healthcare industry. He has managed very large companies as well as small companies, and he has both public and private company CEO experience. His general management experience includes turnarounds and start-ups. He has also completed an Initial Public Offering as well as guided a company through an 18 month hostile takeover. He has sold three healthcare companies and has worked either directly or as an advisor for private equity firms assisting with healthcare product and service portfolio companies.

On July 1, 2008, he entered the sports management business by purchasing the Minnesota Swarm professional indoor lacrosse franchise, and he is now a member of the Board of Governors of the National Lacrosse League (NLL). John was named NLL Executive of the Year for 2009 and NLL General Manager of the Year in 2012. He is an active alumnus of the University of Notre Dame where he is a member of the Athletic Council, and he was the lead donor for Arlotta Stadium, which is the new lacrosse stadium at Notre Dame.

In July 2012, Mr. Arlotta joined eviCore healthcare, a leading provider of specialty benefits management services to managed care organizations, self-insured entities and risk-bearing provider organizations as Chief Executive Officer. In January 2014, EviCore healthcare sold to General Atlantic, a global Private Equity Fund managing \$18 billion in assets, naming Mr. Arlotta Chairman and Chief Executive Officer.

Prior to CareCore, Mr. Arlotta was a Special Healthcare Advisor to General Atlantic. In his Special Advisor role he assisted GA in identifying health care investment opportunities, participated in due diligence activities, sat on GA Boards, and assisted management teams as needed. He has also been a Special Advisor to private equity firm MTS Partners where he was Executive Chairman of

Novis Pharmaceuticals, a distributor of blood plasma and pharmaceutical products located in Miami, Florida.

Prior to his current roles, Mr. Arlotta served as Chairman, President and CEO of Denver based Coram Inc, a privately held provider of home infusion and specialty pharmacy services with \$500 million in revenues. The company merged with Apria Healthcare in December 2008. Mr. Arlotta joined the Board of Directors of Apria, a Blackstone company in 2011 and played an advisory role on the sale of Coram Healthcare to CVS/Caremark in 2014. Prior to Coram, he served as Chairman and CEO of NeighborCare Inc., a Baltimore based public company (NASDAQ:NCRX) with annual revenues of \$1.6 billion. NeighborCare

was in the business of providing pharmaceutical products and services to nursing homes.

John joined NeighborCare in July, 2003 and took the company public in December of that year.

Shortly after going public, NeighborCare became the target of a hostile takeover attempt by its largest competitor, and the company was ultimately sold in July of 2005. Prior to NeighborCare, from 1995 to 2000, John was the President and Chief Operating Officer of Caremark Rx as well as the President of Caremark's specialty biotech drug distribution business.

Caremark was a publicly traded (NYSE:CMX) Pharmacy Benefit Management (PBM) company with revenues that grew from \$1 billion to \$6 billion during John's tenure. From 1986 to 1996, John was the Chairman, President, and CEO of HealthCall Corporation, a Milwaukee based distributor of durable medical equipment and consumable medical supplies for home health care. John started his health care career in 1971 at Chicago based Baxter International. In his 15 years at Baxter, he held a

variety of sales, marketing, and general management positions. While at Baxter, he started one of the country's first home care companies, providing IV therapy to chronically ill patients.

He is a recipient of the prestigious Baxter Distinguished Salesman Club Award, and a past member of the Young Presidents Organization.

Directorships and Affiliations:

Chairman, Career Services Subcommittee, Athletic Advisory Council at the University of Notre Dame

Board Member, Option Care, Deerfield, Illinois

Former Executive Chairman, Novis Pharmaceuticals, Miami, Florida

Former Chairman and Board Member, MedExpress, Morgantown, West Virginia

Former Chairman, NeighborCare Corporation, Baltimore, Maryland

Former Chairman, Coram, Inc., Denver, Colorado

Former Board Member, Lead Director, and Chairman of Compensation Committee, Baxa Corporation, Denver, Colorado

Owner and Governor, Minnesota Swarm Professional Lacrosse Franchise, National Lacrosse League

Former Chairman, National Lacrosse League Board of Governors (2009 Executive of the Year and 2012 General Manager of the Year)

Member, Athletic Advisory Council at the University of Notre Dame

Lead donor for Arlotta Stadium (Lacrosse Stadium at the University of Notre Dame)

Education:

University of Notre Dame

BBA, Marketing ~ 1971

Other:

Captain, US Army Reserves (Retired)

Young Presidents Organization (YPO) (Retired)

Married to Bobbie Arlotta

3 Children ~ Mindy, Andy and Jon and 2 Grandchildren ~ Devin and Riley

SCHEDULING CONTACT:

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