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Subject: KeyTrain

Just got off the phone w/ folks in Arkansas. They had a 5 year KeyTrain contract with ThinkTank that ACT had to honor when ACT purchased ThinkTank. Their contract ends at the end of next month. They just received a quote from ACT for a 1 year, unlimited public sites, KeyTrain license. Guess how much? \$685,000. Unbelievable! They also purchase a decent number of the WorkKeys Assessments.

Even though we're paying \$350,000 over the 2 year period for Career Ready 101, which includes KeyTrain, I think that is almost unethical, especially for a non-profit.

Just as an FYI, about 20 states have begun having calls together to compare notes about what we are and what we are not receiving from ACT as well as sharing contract information so that states can better negotiate with ACT.

EK