

**From:** Tan, Jessica <jessica.tan@rbc.com>  
**To:** Coolican, Emilyemily.coolican@rbccm.com  
Veldran, KatherineKatherineVeldran@gov.sc.gov  
**Date:** 3/27/2014 3:15:23 PM  
**Subject:** RE: March 31,2014- April 2, 2014: South Carolina Mission to Canada

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Hi Katherine - by way of this email, I'd like to introduce you Emily who's organizing the dinner. She's filled out the information currently available, including the location. As mentioned on the phone, it's going to be a small, private dinner (no clients).

Thanks,  
Jess

**EVENT:** RBC dinner

**DATE:** March 31, 2014

**TIME:** 6:30PM – 8:30PM

**LOCATION:** RBC CM's Offices  
Royal Bank Plaza, 200 Bay Street, South Tower, 40th Floor, The Arbour Room

**ON-SITE LOCATION CONTACT:** Emily Coolican, Client & Marketing Strategy, RBC Capital Markets (cell: 647-629-3814 / work: 416-842-5509)

**SCHEDULING CONTACT:** Jessica Tan, RBC Senior Manager, Brand Marketing - Golf  
647-201-7761

**PRIMARY STAFF:** Courtney Wall, 803-530-5454

**PURPOSE:** To meet with senior representatives from RBC Capital Markets' global investment banking and municipal finance businesses to discuss our key capabilities.

**PRESS:** No

**PUBLIC:** No

**INTRODUCED BY:** n/a

**LENGTH OF SPEAKING: Q&A:** n/a

**BACKGROUND:**

**ATTENDEES:**

Governor Nikki Haley  
Michael Haley  
Courtney Walls  
Ambassador David Wilkins

**Need bios:**

Doug Guzman, Managing Director and Head, Global Investment Banking, RBC Capital Markets  
Doug Guzman is Head of Global Investment Banking of RBC Capital Markets. He is responsible for the firm's Investment

Banking and Equity Capital Markets teams globally, as well as U.S. Municipal Finance. In addition, Mr. Guzman has senior client coverage responsibility for a number of RBC Capital Markets' most important clients. Mr. Guzman is a member of the firm's Operating Committee and Loan Commitments Committee. He has led client transactions involving mergers and acquisitions, debt and equity financings and restructurings in the U.S., Canada and Europe. Before joining RBC, Mr. Guzman was a Managing Director at Goldman Sachs in New York and Toronto, where he had overall responsibility for their Global Metals and Mining business and the Canadian Investment Banking business. Mr. Guzman has an Honours BA (Business Administration) from the University of Western Ontario and an MBA with high distinction (Baker Scholar) from Harvard Business School.

Jim Tricolli, Managing Director, Municipal Finance, RBC Capital Markets

Francisco Gonzalez, Managing Director, Municipal Finance, RBC Capital Markets

[I don't have bios for Jim or Francisco. I will ask, but I don't know if I can get them by Monday.](#)

## **SUGGESTED TALKING POINTS:**

## **ECONOMIC DEVELOPMENT INFORMATION:**

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