

From: Financial Ratings Series <ratings@greyhouse.com>
To: Kester, Tonykester@aging.sc.gov
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Subject: Open Enrollment Ends in ONE WEEK! Make Sure You Have the Medicare Supplement Buyers Guide for Your Patrons!

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Help your patrons save thousands with
**THE MEDICARE SUPPLEMENT BUYERS'
GUIDE & PREMIUM CALCULATOR**
Try a free demo for your library today!

Open enrollment for patrons to switch Medigap policies is **October 15 to December 7**, so you'll want to subscribe now so your patrons can take advantage of this important buyers guide to help make a change to their policy.

Choosing the right Medigap plan can be frustrating... And expensive if you choose the wrong plan. Give your patrons the helpful guidance they need to navigate their healthcare options with Weiss Ratings' *Medicare Supplement Buyers' Guide & Cost Calculator*. This PDF report is **individually customized for each user, letting users know what Medicare does and does not cover for this year and the next**. This resourceful online tool takes the confusion out of Medicare enrollment, and makes filling gaps in healthcare coverage quick and easy.

[Check out a Sample Report Right Now!](#)

With our custom reports, your patrons can get....

- **Actual current price quotes:** A complete list of nearly all insurance carriers in your patrons area and what they are offering right now for EACH Medigap plan, based on personal circumstances - age, gender, and zip code.
- **The Weiss Rating for every company in a custom report:** With this info, your patrons can not only save a lot of money but they can ALSO do so with the SAFEST, most reliable health insurers.
- **Big savings on insurance!:** The exact amount your patrons save will vary, of course. It could be as little as a couple hundred dollars per year or as much as \$5,000 per year.

Check out this example:

A 65-year old male in Florida likes Medigap Plan "C," which gives him some nice extra benefits that the simple Plan "A" doesn't include. Right at this very moment, one insurance provider his agent says is "a very good company" will charge him \$6,441 per year. But, he can get the exact same policy from a Weiss B+ rated (recommended) insurance company for just \$1,209.

This can be seen in his Medigap Report, customized exclusively for him, and he could save \$5,232 per year...\$26,160 in five years...\$52,320 in ten years...and about DOUBLE those amounts if he does the same for his wife. A Grand total savings of \$104,640!

The data that we have been collecting on Medicare insurance for over 40 years has shown that at least half the insurance companies in America are overcharging for Medicare Supplement policies. Your patrons need this critical information if they are thinking about purchasing Medicare supplement insurance this year!

**Call your Account Manager at
our Amenia, NY office at (800)
562-2139 or email
ratings@greyhouse.com**

**See for yourself how the
Buyers' Guide and Premium
Calculator can benefit your
patrons today.**

*Act now to make
this important
resource available
in your library!*

**The Medicare Supplement Insurance Buyers' Guide provides
easy-to-understand guidance to help your patrons:**

Learn What Medicare Does and Does Not Cover

Find Out Options - Decide whether to fill the gaps in coverage with a Medicare Advantage Plan or combine Medicare Supplement Insurance with Medicare benefits.

Pick the Right Medigap Plan - All Medigap plans are explained in detail: what is covered under each plan, which plans are available in each user's area, and how to switch policies.

See the Premium Rates - Premiums are listed for each Medigap plan, so it's easy to compare rates from one insurer to the next.

Locate the Best Insurers - Find out which insurers are recommended and which companies to avoid. Insurers are ranked by their Weiss Financial Strength Rating, so users can be sure they are selecting the best companies based on the best combination of price and strength.

Find an Authorized Agent - Contact information and phone numbers are provided for each insurer in users' areas (as well as Weiss Financial Strength Ratings) to make selecting an insurer fast and simple.

The rates for identical plans can vary tremendously depending on the provider, so this customized report can save a user thousands of dollars per year. With their own personalized Buyer's Guide & Premium Calculator, users can compare plans for their specific circumstances. This unique report lists all companies selling Medigap in their area AND the actual rates they charge. This money-saving tool is not available in any other resource.

SEE ALL YOUR OPTIONS - ENJOY FREEDOM OF CHOICE - SAVE VALUABLE TIME & MONEY - LEARN THE BEST AND WORST PROVIDERS

Call your Account Manager at our Amenia, NY office today at (800) 562-2139 or email ratings@greyhouse.com to tour the online database, set up a free trial, or obtain a price quote for your library.

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