

From: 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Tuesday, August 2, 2016 10:33 AM
To: Haley, Nikki
Subject: [Price Increase Thursday] Top Developers Discuss Possible Oversupply of Market



The Florida multifamily industry may be showing signs of a possible oversupply of apartments available with the introduction of half or full month concessions to lease them up. What does this mean for owners, developers and investors? How can they manage against this shaky environment?

Learn how Florida's demand for urban living is affecting the multifamily condo market for renters and buyers at the 5th annual [Florida Multifamily Summit](#). Hear how top industry experts from [Institutional Property Advisors](#), [Related Group](#), [Monogram Residential Trust](#), [Franklin Street, Plaza Construction Group](#) and [Miami Worldcenter Associates](#) are crafting solutions to managing good deals in an unsteady market. Over **400** have already made plans to attend on Thursday, September [See who you will meet!](#)

Register Now & Save \$400
Price Increases Thursday, Aug. 4!

Advanced Registration \$499
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(Group Rates Available)



No thanks. I'm not interested in this event.

Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps



Still Hunter, III
Senior Director
Institutional Property Advisors
MODERATOR



Matt Allen
EVP & COO
Related Group (of Florida)



Robert Hodge
SVP - Acquisitions
Monogram Residential Trust



Tom Kersting
President
Franklin Street Insurance Services



Brad Meltzer
President
Plaza Construction Group



Nitin Motwani
Principal
Miami Worldcenter Associates

Get Involved!



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Keynote Speakers:



Jeff Berkowitz

President

Berkowitz Development



Gil Dezer

President

Dezer Development

Confirmed Speakers:



Matt Allen

EVP & COO

Related Group (of Florida)



Paul Bertozzi

Managing Partner

Live Oak Contracting



James Bloomingdale

Senior Vice President

JRK Investors



Grant Cardone

CEO

Cardone Real Estate Acquisitions



Nathan Collier

Founder & Chairman

The Collier Company



Casey Cummings

Chief Executive Officer

Ram Realty Services



Michael D'Onofrio

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Juan DeAngulo

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CEO & Chairman

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Tal Frydman

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Executive Vice President

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Andrea Heuser

Professor - Finance, S
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Robert Hodge

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Chief Operating Officer
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Justin Toal
CIO & Senior Principal
Fifteen Group



Granvil Tracy
President
American Land Ventures

Steve Witten
Executive Director - Northeast &
Florida
Institutional Property Advisors

Joshua Young
Founder & CEO
Raisal

Stuart Zook
President
Monument Real Estate Services

Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*
- **Afternoon Keynote:** *Presented by Gil Dezer, President, Dezer Development*

Additional sessions to be announced.

[View the Full Agenda](#)

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