

**From:** Webb, Beth <BethWebb@gov.sc.gov>  
**To:** Haltiwanger, Katherine <KatherineHaltiwanger@gov.sc.gov>  
**CC:** Veldran, Katherine <KatherineVeldran@gov.sc.gov>  
**Date:** 5/8/2014 10:58:19 AM  
**Subject:** RE: South Carolina Distribution Project

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Thanks Katherine. I left a message for Mr. Gosnell and will email him as well.

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**From:** Haltiwanger, Katherine  
**Sent:** Thursday, May 08, 2014 10:53 AM  
**To:** Webb, Beth  
**Cc:** Veldran, Katherine  
**Subject:** Fwd: South Carolina Distribution Project

Sent from my iPhone

Begin forwarded message:

**From:** David Gosnell <dgosnell@gerberchildrenswear.com>  
**Date:** May 8, 2014 at 8:47:37 AM EDT  
**To:** <katherinehaltiwanger@gov.sc.gov>  
**Subject:** Fwd: South Carolina Distribution Project

Ms. Veldran & Ms. Haltiwanger,

Good Morning. As you can see from the email below, I had sent a request for information to Rachel Card and received an automatic response that indicated I should my request to one of you two. I was not sure of whom I should contact so I am forwarding the email to both of.

Please advise if either of you can provide us with the information requested or if we should contact someone else & if so, who.

Thank you for your time & we look forward to hearing back from either of you or both.

Have a great day.

Dave Gosnell  
VP Tech Services  
Gerber Childrenswear, LLC

----- Forwarded message -----

**From:** David Gosnell <dgosnell@gerberchildrenswear.com>  
**Date:** Wed, May 7, 2014 at 1:10 PM  
**Subject:** South Carolina Distribution Project  
**To:** rachelcard@gov.sc.gov  
**Cc:** Gary Simmons <GSimmons@gerberchildrenswear.com>, Sam Beason <sbeason@gerberchildrenswear.com>, David Queen <DQueen@gerberchildrenswear.com>

Ms. Card,

I am Dave Gosnell, VP of Tech Services, with Gerber Childrenswear, LLC in Greenville, SC. Your name was given to Gary Simmons our President & CEO by Governor Haley after a Walmart Suppliers Summit in Florida.

We are currently looking to build our own Gerber operated distribution center (DC). We have been for the last five (5) years under contract with a 3rd Party Logistics group (3PL) in the Charleston area, specifically Goose Creek, SC. The contract has expired and Gerber is taking over the management of this operation. We have signed a two (2) year lease at our current facility. Initially we will employ 25 hourly paid Gerber employees and 36 temporary employees with 8 salaried Gerber employees.

Our plan as noted above is to build our own DC. In this move to build our own facility we will be increasing our occupancy square footage and increasing the number of employees. We will be expanding based on the Gerber forecasted growth plus taking over some of the distribution programs from our parent company, Intradeco.

Our preference would be to stay in South Carolina, but we have to consider where the best opportunity for the company lies. We have been in contact with John Petrino of the Georgia Ports Authority to find out what, if any, incentives there may be in relocating to the Savannah, Ga. area.

We have also had some conversation & email correspondence with Ms. Kara Ramsey from the SC Ports Authority. The information that we received from her referenced a SC Port Tax Credit based on the increase in the number of containers received through the port.

Our question is there any additional incentives for expanding our facility in SC that will help us with our decision to stay in South Carolina? If there are, what are they and who do we need to contact to get additional information on the incentives?

Thank you very much for your time and we look forward to hearing back from you.

Sincerely,

Dave Gosnell  
VP Tech Services  
Gerber Childrenswear, LLC  
[864 987 5408](tel:8649875408)