

Valerie Sakimura

Education	HARVARD UNIVERSITY, John F. Kennedy School of Government Master in Public Administration expected May 2015 <ul style="list-style-type: none">• Social and Urban Policy• Coursework: education politics and policy, urban politics and planning	Cambridge, MA
	STANFORD GRADUATE SCHOOL OF BUSINESS Master of Business Administration, June 2015	Stanford, CA
	HARVARD COLLEGE Bachelor of Arts, <i>cum laude</i>, May 2006 <ul style="list-style-type: none">• Major: Social Studies. Thesis analyzing models for public arts education programs	Cambridge, MA
Experience 2010-2012	NEWSCHOOLS VENTURE FUND Associate Partner <ul style="list-style-type: none">• Designed and led due diligence processes for investment opportunities in early-stage for-profit education technology companies and nonprofit charter school networks at venture philanthropy firm focused on transforming public education for low-income students• Provided support to management teams of portfolio ventures including developing financial models, creating pricing strategies, determining prioritization of expansion markets, and benchmarking teacher compensation and retention strategies• Led strategy development for investment streams including “technology-enabled personalized learning”, supports for English Language Learners, and long-form immersive learning games. Participated in developing approach to investing in mission-driven for-profits	Boston, MA
2008 - 2010	MONITOR CLIPPER PARTNERS Operating Associate <ul style="list-style-type: none">• Provided strategic and operational support to management teams of portfolio companies of mid-market private equity firm• Oversaw integration of tuck-in acquisition of injured worker transportation provider with ~\$25M in revenue, including coordination of finance, IT, marketing, human resources, purchasing, operations, and sales• Created labor model to standardize store staffing practices and developed real estate model to identify market expansion opportunities for natural grocery retail chain• Analyzed pricing strategy for pet food manufacturer and recommended new pricing structure	Cambridge, MA
2006-2008	MONITOR CONSULTING Consultant <ul style="list-style-type: none">• Staffed exclusively to team providing strategic due diligence on acquisition opportunities for Monitor Clipper Partners• Performed in-depth industry diligence to inform investment decisions in retail, manufacturing, healthcare, and security• Promoted to Module Leader and managed entry-level consultants	Cambridge, MA
Leadership & Volunteer Experience	ACHIEVEMENT NETWORK Finance Committee Member (2011-2012) <ul style="list-style-type: none">• Provide guidance on financial matters to nonprofit that teaches schools to use data-driven strategies to improve instruction	Boston, MA

UNCOMMON SCHOOLS BOSTON
Finance Committee Member (2011-2012)

Boston, MA

- Provide guidance on financial matters to management team of high-performing Boston charter management organization

INSPIRE

Cambridge, MA

Project Leader (2010), Office Head (2008-2009), PR Officer (2007-2008), Consultant (2006-2008)

- Oversaw branch of consulting group focused on education non-profits; recruited and staffed ~65 volunteers to 8 client cases
- Provided strategic advice on three cases: measuring employee social involvement (2006), developing internal success metrics (2008), and creating a strategic expansion plan for an organization focused on study-abroad experiences for minorities (2010)

CITYSTEP

Cambridge, MA

Executive Director (2005-2006), Classroom Director (2004-2005), Teacher (2002-2004)

- Headed one of Harvard's largest public service groups with 90 volunteers serving 150 middle-school students
- Designed new curriculum; recruited and trained volunteers; developed community relations; oversaw annual production