

From: 5th annual Florida Multifamily Summit <info@emails.floridamultifamilysummit.com>
Sent: Friday, July 15, 2016 11:02 AM
To: Haley, Nikki
Subject: [Look Who's Coming] Miami Worldcenter, Related Group & Florida East Coast Set to Speak!



On Thursday, September 22, hear from some of the most active and influential multifamily owners, investors and developers across Florida as they tap into the trends guiding the future of the real estate industry.

Notable leaders from **Related Group**, **Ram Realty Services**, **Falcone Group**, **Florida East Coast Realty** and **Miami Worldcenter Associates** will share how their developments are transforming the market throughout the sunshine state. Over **350** have already made plans to attend the 5th annual **Florida Multifamily Summit** at the Hard Rock Hotel in Hollywood, FL. See below for a preview of who you might meet!

Register Now & Save \$450
Price Increases TONIGHT, July 15!

Advanced Registration \$449
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No thanks, I'm not interested in this event.

Featured Speakers:



Matt Allen
EVP & COO
Related Group (of Florida)



Casey Cummings
Chief Executive Officer
Ram Realty Services



Art Falcone
CEO & Chairman
Falcone Group



Wayne Hollo
Executive Vice President
Florida East Coast Realty



Nitin Motwani
Principal
Miami Worldcenter Associates

Attending Companies Include:

- 13th Floor Investments
- 24 Sunset
- 5G Studio Collaborative
- Abney + Abney Green Solutions
- Adivo Construction
- Adler Development
- AGM Financial Services
- AIG Global Real Estate Investment Corp
- Alliance Residential Company
- Altman Companies
- Alvarez Arrieta & Diaz-Silveira
- America Realty Advisors
- American Land Ventures
- ARA Newmark
- Arbor Contract Carpet
- Archaio
- ArchCo Residential
- Arena Capital
- Arnstein & Lehr
- Atlantic | Pacific Management
- Atlantic American Partners
- Avesta
- Aztec Group
- Balfour Beatty Communities
- Bank of America Merrill Lynch
- BankFinancial
- BankUnited
- Barron Collier Companies
- BB&T
- BBX Capital Real Estate
- BC Architects AIA
- Becker & Poliakoff
- Bellwether Enterprise Real Estate Capital
- Berkadia
- Berkowitz Development Group
- Berkowitz Pollack Brant
- BH Management
- Bohler Engineering
- Broad and Cassel
- Brody & Associates
- Builders Design
- Cannatelli Builders
- Capright
- Cardone Real Estate Acquisitions
- Carlton Fields
- CB Commercial Alliance
- CB Holdings
- CBRE
- CCRE
- CFH Group
- Champion Utility Billing Services
- City Lift Parking
- Falcone Group
- Fifteen Group
- Finesa Real Estate Group
- First American Title NCS Division
- First Florida Building Corp
- Florida East Coast Realty
- FM Capital
- Foley & Lardner
- Forum Architecture & Interior Design
- Franklin Street
- Franklin Street Insurance Services
- Freedom mortgage
- Freeman Webb Company
- Gables Residential
- Global Funding Associates
- GP Real Estate
- Grand Peaks Properties
- Grass River Property
- GreenBuilt Solutions
- GreenCROWN Water Conservation
- Greystar Real Estate Partners
- Greystone
- Harvard Management Company
- Hawkins Construction
- Heritage Equity Partners
- Hernandez Construction
- Huizenga Holdings
- Hunt Companies
- Hypower
- ICI Homes
- ID & Design International
- Institutional Property Advisors
- Investor Management Services
- ISG
- JIMCO
- JRG Capital Partners
- JRK Investors
- Kaufman Lynn Construction
- Keith and Associates
- KeyBank Real Estate Capital
- Kimley-Horn
- King Engineering
- LeCesse Development
- Lennar Multifamily Communities
- Leo A Daly
- Link Construction Group
- Live Oak Contracting
- Love Funding
- Macken Companies
- Marsh & McLennan Companies
- MAS Development
- Matrix Residential
- McCormack Baron Management
- McNamara Salvia
- Paragon Group of Florida
- Park Partners Residential
- Pathman Lewis
- Picerne Real Estate Group
- PMA Sales Group
- Pridgen Development
- R K Properties
- Raimondo Properties
- Raisal
- Ram Realty Services
- Real Capital Solutions
- Red Stone Equity Partners
- Related Group
- Rivergate Companies
- RKW Residential
- RLC Architects
- Roger B. Kennedy Construction
- Rosemurgy Properties
- Sabadell United
- Schroeder-Manatee Ranch
- Scott + Cormia Architecture and Interiors
- Seacoast Bank
- SES Environmental
- Shawmut Design and Construction
- Situs
- Somerset Financial Group
- Southeast Asset Specialists
- Starwood Capital Group
- STB Architects & Planners
- Stellar Homes Group
- Stewart Title Guaranty Company
- Stiles Corporation
- Suffolk Construction
- Sun Park Company
- SunTrust Bank
- SunTrust Community Capital
- Synovus Bank
- TD Bank
- Ten-X
- The Collier Companies
- The Fund
- The Galman Group
- The Greenwald Group
- The Martin Architectural Group
- The Melo Group
- The Related Group
- The Spinnaker Group
- The Trillist Companies
- Toll Brothers
- TotalBank
- Triangle Services
- Trilogy Real Estate Group

- Coastal Construction
- Coldwell Banker Commerical Alliance - Miami
- Colliers International
- Continental Properties
- Continental Realty
- Cortland Partners
- Courtelis Residential
- CREC
- Crown Advisors
- Daily Business Review
- Devita
- Digital Map Products
- Eden Multifamily
- Elandis
- Element National Management
- Elion Partners
- Encore Capital Management
- Eneractive Solutions
- Engineered Tax Services
- ESO Equity Group

- MechoSystems
- Mercantil Commercebank
- Mestdagh & Wall
- Miami Worldcenter Associates
- MMI Development
- Mohawk Industries
- Monogram Residential Trust
- Monument Real Estate Services
- Moss & Associates
- Moss Construction
- MPG
- MRI Software
- Multifamily Risk Advisors
- Mutual of Omaha Bank
- Neal Realty & Investments
- Newgard Development Group
- Newport Property Construction
- NOI Enhancements
- NP International
- Ortsac Investments
- Paradigm

- Trinity Building & Construction Management
- Turner Construction Company
- Tutor Perini Building
- University of Miami
- Valet Waste
- Verdex Construction
- Verzasca Group
- Walchle Lear Multifamily Adv
- Walker & Dunlop
- Walker Parking
- Warner Construction Consulta
- Weiss Serota Helfman Cole & Bierman
- Weller Management
- Weller Residential
- Wells Fargo Bank
- Winthrop Management
- ZOM Florida
- ZOM Holding

Get Involved!



Speakers & Agenda:

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Keynote Speakers:



Jeff Berkowitz

President

Berkowitz Development



Gil Dezer

President

Dezer Development

Confirmed Speakers:



Matt Allen

EVP & COO

Related Group (of Florida)



Paul Bertozzi

Managing Partner

Live Oak Contracting



James Bloomingdale

Senior Vice President

JRK Investors



Grant Cardone

CEO

Cardone Real Estate Acquisitions



Nathan Collier

Founder & Chairm

The Collier Compa



Casey Cummings
Chief Executive Officer
Ram Realty Services



Michael D'Onofrio
Managing Director
Engineered Tax Services



Juan DeAngulo
Managing Principal
Eliion Partners



Art Falcone
CEO & Chairman
Falcone Group



Tal Frydman
Senior Director
Berkadia



Andrew Ginsburg
President - Eastern Region
CityLift



Andres Gonzalez
President & CEO
Finesa Real Estate Group



Brad Hamel
SVP - Operations
Alliance Residential Company



William Hamilton
Executive Vice President
Winthrop Management



Andrea Heuser
Professor - Finance, School of Business
University of Miami



Robert Hodge
SVP - Acquisitions
Monogram Residential Trust



Wayne Hollo
Executive Vice President
Florida East Coast Realty



Still Hunter, III
Executive Director
Institutional Property Advisors



James Kane
Senior Vice President
Starwood Capital Group



Arnaud Karsenti
Managing Principal
13th Floor Investments



Tom Kersting
President
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Daniel Diaz Leyva
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Scott Leventhal
Co-Founder
The Trillist Companies



Carlos Melo
Principal
The Melo Group



Scott Moss
President
Moss & Associates



Nitin Motwani
Principal
Miami Worldcenter Associates



Mitchell Sinberg
Senior Managing Director
Berkadia



Cris Sullivan
Chief Operating Officer
Gables Residential



Justin Toal
CIO & Senior Principal
Fifteen Group



Granvil Tracy
President
American Land Ventures



Steve Witten
Executive Director - Northeast & Florida
Institutional Property Advisors



Joshua Young
Founder & CEO
Raisal



Stuart Zook
President
Monument Real Estate Services



Conference Topics:

- **Stormy Water or Calm Seas?** *A Look at the Multifamily Market & Forecasting What's Ahead*
- **Morning Keynote:** *Presented by Jeff Berkowitz, President & Founder, Berkowitz Development Group*
- **The Costs Will Kill You!** *Creative Solutions to Crafting & Managing a Good Deal in an Environment of Inflated Costs & Uncertain Rent Caps*
- **Heating Up or Cooling Down?** *The State of Foreign Capital*
- **The Ultimate Game of Chess:** *Looking Domestic to Raise Debt, Equity and Financing When the Odds Are Against You*
- **Renew, Refresh, Reboot:** *The Extreme Pressures on Today's Properties & Boosting Your Bottom Line*
- **Lunch Workshop:** *Maximize ROI & Increase Cap Rates: Specialty Tax Credits & Energy Incentives*
- **Special Presentation:** *Time is Money*
- **If You Build it, Will They Come?** *Betting on the Future in New Developments, Value-Adds & Submarkets*

- **Afternoon Keynote:** Presented by Gil Dezer, President, Dezer Development

Additional sessions to be announced.

[View the Full Agenda](#)

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