

**From:** Veldran, Katherine  
**To:** Wendy K. Nanney <WendyNanney@schouse.gov>  
**Date:** 2/4/2015 7:27:32 PM  
**Subject:** RE: Draft IBM Letter for Greenville Legislative Delegation

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Let's talk about this tomorrow.  
KV

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**From:** Wendy K. Nanney [mailto:WendyNanney@schouse.gov]  
**Sent:** Tuesday, February 03, 2015 12:50 PM  
**To:** Veldran, Katherine  
**Subject:** FW: Draft IBM Letter for Greenville Legislative Delegation

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**From:** Wendy Nanney [mailto:wendy@nanneyfamily.net]  
**Sent:** Tuesday, February 03, 2015 12:45 PM  
**To:** Wendy K. Nanney  
**Subject:** Fwd: Draft IBM Letter for Greenville Legislative Delegation

Sent from my iPhone

Begin forwarded message:

**From:** "Payne, Fred" <FPayne@greenvillecounty.org>  
**Date:** February 3, 2015 at 11:41:02 AM EST  
**To:** "GarrySmith@schouse.gov" <GarrySmith@schouse.gov>, "Wendy@NanneyFamily.net" <Wendy@NanneyFamily.net>  
**Cc:** "Strait, Rachael" <RStrait@greenvillecounty.org>, "Yudice, Sandra" <SYudice@greenvillecounty.org>  
**Subject:** Draft IBM Letter for Greenville Legislative Delegation

Dear Wendy and Garry,  
Thanks for taking time yesterday to talk with me about our IBM proposal. And thanks for your leadership on our Greenville Legislative Delegation, and your willingness to rally support for our IBM proposal among other Delegation members and with the Governor. I appreciate your ideas for state cooperation for multi-modal transportation along the GCEDC corridor and for development of an innovative ATN (automated transport network) system in several Greenville corridors that will promote GreenVillages economic development around mobility hubs.

Below is a draft of an outline endorsement letter for the **Greenville Legislative Delegation** in support of an IBM Smarter Greenville County/Cities Challenge grant. Please use Letterhead Stationery and date your letter today. Please feel free to change the wording to make it personal for you (and different from other versions). The grant proposal must be delivered to IBM this Friday, February 6th. Please transmit it electronically back to me and Sandra Yudice who is copied on this email. Call me with questions: 884-8899.

Thanks again! Fred Payne

-----Letterhead

February 3, 2015

Stan Litow

VP, IBM Corporate Citizenship & Corporate Affairs, and  
President, IBM International Foundation

Via: IBM Smarter Greenville County and City Challenge Grant Proposal

Greetings:

As members of the Greenville Legislative Delegation for the State of South Carolina, we are pleased to endorse the Greenville County proposal for an IBM Smarter Cities Challenge grant to enable Greenville County to improve transportation connectivity and promote smarter economic development. We are aware of Greenville's 2015 proposed IBM Smarter Cities project, and are supportive of the County's intentions to create multi-modal transportation corridors with mobility hubs that help re-vitalize older neighborhoods and promote attractive, mixed-use "GreenVillages" economic development.

We like the idea of improving connectivity and mobility with an innovative ATN (automated transport network) system connecting multi-modal stations. All citizens will benefit because transportation connectivity is the key for all to move easily between their residences and the places where they work, shop, learn, heal, and play. We like Greenville's private-public partnership idea - find private investors to design, build, and operate an ATN system, and then local governments can use a portion of newly developed property tax revenues to re-pay ATN infrastructure costs.

Greenville County is a magnet for economic development in the Upstate and is one of the fastest growing communities in the state. The County is large - almost 800 square miles, and is doing a great job in maintaining their 1,750 miles of County roads. But, as a state, we have too many roads and too few funds. We must find innovative options for transportation solutions that increase connectivity and mobility while reducing congestion and pollution. Greenville would be a great place to start!

As members of the Greenville Legislative Delegation, we pledge our support for the IBM Smarter Cities initiative with Greenville County and its cities. We like the idea of Greenville County and its Economic Development Corporation (EDC) taking advantage of IBM's pro-bono collaboration to identify innovative transportation and economic development solutions. Our Legislative Delegation will coordinate with Greenville County and its cities in finding resources to implement solutions. Greenville's success could become a model for South Carolina - and the nation.

We appreciate IBM's consideration of Greenville County's 2015 Smarter Cities proposal. We look forward to working with IBM experts and local leaders to create a smarter future for Greenville. We will work with IBM to share Greenville's lessons learned across America and around the world.

Sincerely,

Wendy Nanney, Chair, Greenville Legislative Delegation

See attached signature sheet for all Greenville Legislative Delegation members

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