
From: Diana Harris <dharris@adobe.com>
Sent: Tuesday, May 17, 2016 9:49 AM
To: Haley, Nikki
Subject: RE: Adobe Meeting

Nikki,

I am following up on the email below. Please advise.

Best,
Diana

From: Diana Harris
Sent: Friday, May 13, 2016 9:35 AM
To: 'nikkihaley@gov.sc.gov' <nikkihaley@gov.sc.gov>
Subject: Adobe Meeting

Nikki,

Adobe has a long history supporting State & Local Government like *San Diego County, State of Hawaii, and Utah DTS* with our best-in breed digital technology. With that in mind, I wanted to touch base with you and see if you had a few minutes over the next couple of weeks to sync up on a quick introductory call.

Adobe's State and Local team are working on a number of projects that I feel may have direct correlation to your current and future initiatives. Specifically, our work has focused on meeting the following business needs:

- Improve citizen and employee access to services and speed up associated business processes internally and externally with **smart forms and electronic signatures**
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- Eliminate paper-based processes, **automate workflows**, and speed up approval processes
- Enabling **mobile field workers** in areas with little/no internet connectivity with **offline capabilities and automated electronic workflows that save 1-2 hours a day**
- Streamline the acquisition, deployment, and management of Adobe licensing with **Enterprise Licensing**

Take a look at what we've done San Diego County to improve citizen access to services:

<http://www.images.adobe.com/content/dam/Adobe/en/customer-success/pdfs/san-diego-county-case-study.pdf> or *TN*

Department of Children and Families with Electronic Signatures:

<https://vimeo.com/sonlightstudios/review/160925352/0dc4f46df5> .

I would welcome an opportunity to learn more about projects and priorities for this year and see how best Adobe can assist.

Please let me know if you're interested in connecting and how best I can set up time on your calendar.

Thank you and I look forward to hearing from you.

Respectfully,
Diana



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