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Date: 3/16/2007 5:34:48 PM

Subject: CIO thoughts

Attachments: IT excerpts - 06 Executive Budget.doc

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Mike,

I've attached a couple of items from the last budget that we put together when I was in the Governor's Office that I thought may be helpful. One of them is related to an e-leave system that was developed by the CIO's office that they charge for agencies to use but have a study showing that it provides a big ROI. The cost to expand it to every agency would be minimal so I think they should just give it away as it really does save time for agencies....yet many remain reluctant to buy it from the CIO. A couple of other random thoughts....

We apparently have a contract(s) related to the Department of Corrections related to pay phones and long distance calls for inmates where I hear the long distance rates are pretty expensive – if its true, it sounds like either a vendor or the CIO's office is making big bucks on them which doesn't seem right. Let me know if you'd like for me to put you in touch with folks at Corrections (or Marcia certainly can) if you want to pursue with them.

Thought from Monday's presentation - do we need a new massive IT back-up facility in Greenville or can this be outsourced?

Don McLaurin is a friend of mine and a pretty good semi-retired IT consultant based in Charleston who's willing to talk with you and maybe help or recommend those who can once he finds out more about what you're doing. His email is [mclaurin@mindspring.com](mailto:mclaurin@mindspring.com) He doesn't do work with the state of SC because they were too difficult to work with but does have experience in working with other state governments.

Thanks,

Chad

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