

**From:** Tekniks <tekniks@tekniksglobal.in>  
**To:** 'Crapps, Morgan'mcrapps@sccommerce.com  
**CC:** Veldran, KatherineKatherineVeldran@gov.sc.gov  
**Date:** 12/21/2014 10:57:30 AM  
**Subject:** RE: Follow up from South Carolina - Tekniks  
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WTC Pune events matrix 2014.pdf  
Draft WTC MEMORANDUM OF UNDERSTANDING for State of South Carolina Dec 2014.doc

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Dear Ms. Haley / Mr. Morgan / Ms. Katherine & Team South Carolina,

Season's Greetings and Merry Christmas from World Trade Center Pune, India. Thanks for your trailing mail.

It was great honour to interact with Governor Ms. Haley and your proactive team during your India visit and Mumbai reception.



Thanks for your support and as World Trade Center Pune, we are committed to take forward bi-lateral events and promotion / encourage mutual investments on an ongoing basis. We would be very keen to partner South Carolina ranked the number one state in the U.S. for foreign direct investment, and the number three state in the U.S. for doing business. [www.wtcpune.com](http://www.wtcpune.com)

Panchshil Realty, the promoters of World Trade Center Pune are also the property owners / franchises of US hospitality majors including JW Marriott, Oakwood, Double Tree Hilton, Ritz Carlton and operate all these brands / hotels in Pune. They also own the International Convention Centre in Pune. This gives us added leverage to host events, delegates and trade missions in this city. We have more than 25 US companies having offices on our properties in Pune – client list included (Panchshil clients) [www.panchshil.com](http://www.panchshil.com)

Pune is the cultural capital of Maharashtra with predominantly auto and engineering manufacturing, IT and IT enabled service corporate thriving here. Pune is only 140 kms away from Mumbai connected by an expressway and is well placed to serve as a catalyst in the Pune Mumbai region. As you are aware, Pune India is the most industrialised region in western India and is home to many US interests including manufacturing, technology and hospitality sector.

They include:

General Motors	IBM	GE
Dow Corning	Bridgestone	Johnson Control
John Deere	Coca-Cola India	Jabil Circuit
Cummins	Citibank. N.A.	Whirlpool
DuPont India Innovation Center	Cognizant Technology Solutions	Eaton
Sonoco	Visteon	Emerson
Genpact	Lanyard	Navistar
JW Marriott	Oakwood	Ritz Carlton
Kimberly Clark	Bank of NewYork ML	NVIDA

We strongly believe that our mutual co-operation and joint events with South Carolina is the best way ahead for us to attract mutual investment, share talent and resources in a co-ordinated effort.

We suggest that a non-binding MoU between State of South Carolina and World Trade Center Pune be initiated to act as a frame work for joint promotional and event initiatives like exchange of delegations and opportunities. We have similar MoUs with Indo American Chamber of Commerce, Pune; US India Importers Council (copy enclosed) and have had very successful events. WTC had the proud honour of hosting Pune visits of

- Mr. Fred Hochberg – Chairman and President, EXIM Bank of Unites States and his high level team
- US Commercial Service Officers including Ms. Camille Richardson, Commercial Consul, Mr. Dillion Banerjee, Counselor, Mr. Martin Claessens and their team.

We enclose a draft MoU for your perusal, suggestions, changes if any and the roadmap to further the ties between city of Pune, State of South Carolina and World Trade Center Pune

Thanks and warm regards,

Nikhil Oswal

World Trade Center Pune | 1 Kharadi Knowledge Park | Opp. EON Free Zone | Pune, Maharashtra | India | [www.wtcpune.com](http://www.wtcpune.com)  
Exec. Vice President | SCNext India | International Supply Chain Education Alliance (ISCEA) | USA | [www.scnext.org](http://www.scnext.org) | [nikhil.oswal@scnext.org](mailto:nikhil.oswal@scnext.org)

Regional Director | CMAI Association of India | Pune | India | [www.cmai.asia](http://www.cmai.asia) | [cmaipune@cmai.asia](mailto:cmaipune@cmai.asia)

Consultant | Free Trade Zones | Siddhartha Logistics | SriCity – Panvel – Khurja – Mundra | India | [www.siddharthalogistics.com](http://www.siddharthalogistics.com) | [nikhil@siddharthalogistics.com](mailto:nikhil@siddharthalogistics.com)

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**From:** Crapps, Morgan [<mailto:mcrapps@sccommerce.com>]

**Sent:** 20 December 2014 00:44

**To:** [tekniks@tekniksglobal.in](mailto:tekniks@tekniksglobal.in)

**Subject:** Follow up from South Carolina - Tekniks

Dear Mr. Oswai,

Thank you so much for taking the time to talk with Governor Haley and our South Carolina team during our visit to India. We enjoyed learning about your company and its potential synergies with South Carolina.

**South Carolina is well-positioned and ready for new international business.** South Carolina's unparalleled strategic location allows companies like Michelin, Boeing and BMW to reach the U.S. and North American markets in an efficient and cost-effective manner. It comes as no surprise that this year South Carolina was again ranked the number one state in the U.S. for foreign direct investment, and the number three state in the U.S. for doing

business.

The Palmetto State offers many other advantages including:

- a highly talented workforce with one of the nation's fastest growth rates;
- a right-to-work state with one of the lowest unionization rates in the United States;
- a top-ranked worker training program, readySC;
- electric rates 11.3% below the national average; and
- a top-notch infrastructure, including one of the most productive ports in the United States.

If you are interested in learning more about South Carolina, please use the following link to access information about our state:

[Doing Business in South Carolina](#)

**Can we provide any additional information for you at this time?** Our entire South Carolina team, stands ready to assist you. We look forward to continuing discussions with you, and hope to see you in South Carolina very soon.

Best regards,

Morgan Crapps

**Morgan B. Crapps, Esq.**

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